Investor Info Q4 2020

Lufthansa Group

		Oct	yoy	Nov	yoy	Dec	yoy	Q4	yoy
Total Lufthansa Group Airlines (incl. Cargo)	Passengers in 1,000	2,011	-84.9%	950	-90.8%	1,237	-87.4%	4,198	-87.5%
	Available seat-kilometers (m)	7,238	-77.3%	5,511	-79.2%	6,142	-76.6%	18,891	-77.7%
	Revenue seat-kilometers (m)	3,055	-88.5%	2,053	-90.4%	3,009	-85.9%	8,117	-88.2%
	Passenger load-factor (%)	42.2	-40.7pts.	37.3	-43.2pts.	49.0	-32.1pts.	43.0	-38.6pts.
	Available Cargo tonne-kilometers (m)	902	-39.4%	912	-36.3%	865	-36.8%	2,679	-37.5%
	Revenue Cargo tonne-kilometers (m)	691	-25.3%	689	-26.6%	632	-26.4%	2,011	-26.1%
	Cargo load-factor (%)	76.6	+14.4pts.	75.5	+10.0pts.	73.0	+10.3pts.	75.1	+11.6pts.
	Number of flights	29,643	-72.2%	16,690	-81.1%	16,812	-80.0%	63,145	-77.3%
Lufthansa German Airlines*	Passengers in 1,000	986	-85.1%	532	-90.1%	670	-86.5%	2,188	-87.1%
	Available seat-kilometers (m)	4,175	-77.9%	3,438	-78.5%	3,811	-75.6%	11,424	-77.4%
	Revenue seat-kilometers (m)	1,645	-89.5%	1,282	-90.0%	1,874	-85.3%	4,801	-88.3%
	Passenger load-factor (%)	39.4	-43.1pts.	37.3	-43.0pts.	49.2	-32.4pts.	42.0	-39.5pts.
	Number of flights	15,225	-69.8%	8,719	-80.0%	8,464	-79.3%	32,408	-76.0%
thereof Hub FRA	Passengers in 1,000	638	-83.7%	401	-87.3%	559	-81.0%	1,598	-84.0%
	Available seat-kilometers (m)	3,162	-74.1%	2,782	-72.7%	3,314	-66.7%	9,258	-71.4%
	Revenue seat-kilometers (m)	1,265	-87.4%	1,079	-87.0%	1,686	-79.5%	4,030	-84.8%
	Passenger load-factor (%)	40.0	-42.3pts.	38.8	-42.5pts.	50.9	-31.7pts.	43.5	-38.5pts.
	Number of flights	8,634	-69.0%	5,504	-76.7%	6,093	-72.3%	20,231	-72.5%
thereof Hub MUC	Passengers in 1,000	324	-86.6%	122	-93.8%	103	-94.4%	549	-91.2%
	Available seat-kilometers (m)	911	-84.4%	576	-87.9%	421	-90.9%	1,908	-87.5%
	Revenue seat-kilometers (m)	347	-92.8%	166	-95.6%	141	-96.2%	653	-94.7%
	Passenger load-factor (%)	38.1	-44.8pts.	28.8	-50.5pts.	33.4	-46.4pts.	34.3	-46.6pts.
	Number of flights	6,037	-69.6%	2,971	-83.1%	2,270	-86.4%	11,278	-79.2%
SWISS	Passengers in 1,000	274	-86.0%	125	-91.8%	215	-86.4%	615	-87.9%
	Available seat-kilometers (m)	1,334	-75.7%	1,073	-78.2%	1,228	-76.0%	3,635	-76.6%
	Revenue seat-kilometers (m)	450	-90.3%	298	-92.7%	506	-88.1%	1,255	-90.3%
	Passenger load-factor (%)	33.7	-51.1pts.	27.8	-54.9pts.	41.3	-41.7pts.	34.5	-49.0pts.
	Number of flights	3,416	-76.9%	1,936	-84.1%	2,662	-78.6%	8,014	-79.6%
Austrian Airlines	Passengers in 1,000	180	-86.9%	83	-92.3%	105	-89.3%	368	-89.3%
	Available seat-kilometers (m)	475	-81.8%	279	-86.1%	280	-86.0%	1,034	-84.4%
	Revenue seat-kilometers (m)	213	-90.1%	103	-93.4%	144	-90.8%	460	-91.3%
	Passenger load-factor (%)	44.9	-37.9pts.	36.9	-41.1pts.	51.3	-26.5pts.	44.5	-35.4pts.
	Number of flights	3,519	-72.0%	1,998	-81.2%	1,927	-80.5%	7,444	-77.5%
Brussels Airlines	Passengers in 1.000	98	-89.2%	63	-91.8%	93	-86.8%	254	-89.3%
	Available seat-kilometers (m)	432	-77.1%	339	-78.3%	437	-71.5%	1,208	-75.7%
	Revenue seat-kilometers (m)	237	-84.5%	186	-85.0%	276	-77.0%	699	-82.4%
	Passenger load-factor (%)	54.9	-26.2pts.	54.9	-24.8pts.	63.2	-15.3pts.	57.9	-21.9pts.
	Number of flights	1,032	-85.7%	662	-89.1%	829	-85.4%	2,523	-86.7%
Total Network Airlines**	Passengers in 1,000	1,538	-85.7%	803	-90.8%	1,084	-86.8%	3,425	-87.6%
	Available seat-kilometers (m)	6,416	-77.8%	5,130	-79.0%	5,755	-76.3%	17,301	-77.7%
	Revenue seat-kilometers (m)	2,545	-89.4%	1,870	-90.5%	2,800	-85.8%	7,215	-88.6%
	Passenger load-factor (%)	39.7	-43.2pts.	36.4	-44.1pts.	48.6	-32.7pts.	41.7	-40.0pts.
	Number of flights	23,192	-72.5%	13,315	-81.5%	13,876	-79.7%	50,383	-77.5%

* Lufthansa German Airlines incl. Hub FRA, Hub MUC & regional airlines
** Lufthansa German Airlines incl. Hub FRA, Hub MUC & regional airlines, SWISS incl. Edelweiss Air, Austrian Airlines, Brussels Airlines

Investor Info Q4 2020

Eurowings

Eurowings		Oct	yoy	Nov	yoy	Dec	yoy	Q4	yoy
Eurowings	Passengers in 1.000	473	-81.6%	146	-91.2%	153	-90.6%	773	-86.8%
	Available seat-kilometers (m)	822	-73.0%	381	-81.3%	387	-80.4%	1,590	-77.5%
	Revenue seat-kilometers (m)	509	-80.0%	183	-88.6%	210	-86.5%	902	-84.2%
	Passenger load-factor (%)	62.0	-21.6pts.	48.1	-30.6pts.	54.2	-24.5pts.	56.8	-24.0pts.
	Number of flights	5,597	-74.0%	2,580	-83.4%	2,208	-85.2%	10,385	-80.0%

Network Airlines & Cargo*

By region		Oct	yoy	Nov	yoy	Dec	yoy	Q4	yoy
Europe	Passengers in 1.000	1,330	-84.0%	599	-90.9%	772	-87.3%	2,701	-87.1%
	Available seat-kilometers (m)	2,350	-73.4%	1,161	-83.5%	1,321	-80.2%	4,832	-78.6%
	Revenue seat-kilometers (m)	1,259	-82.1%	563	-89.3%	733	-84.9%	2,556	-85.1%
	Passenger load-factor (%)	53.6	-26.0pts.	48.5	-26.7pts.	55.5	-17.2pts.	52.9	-23.3pts.
	Available Cargo tonne-kilometers (m)	47	-40.7%	39	-42.1%	36	-38.5%	120	-39.2%
	Revenue Cargo tonne-kilometers (m)	26	-16.5%	22	-31.5%	18	-36.8%	65	-26.3%
	Cargo load-factor (%)	56.5	+16.4pts.	56.0	+8.6pts.	50.5	+1.4pts.	54.0	+9.5pts.
America (North und South)	Passengers in 1.000	82	-93.2%	78	-91.8%	130	-87.4%	290	-90.9%
	Available seat-kilometers (m)	2,340	-78.3%	2,130	-75.7%	2,243	-75.4%	6,713	-76.6%
	Revenue seat-kilometers (m)	639	-93.0%	616	-91.6%	1,041	-86.9%	2,295	-90.6%
	Passenger load-factor (%)	27.3	-57.7pts.	28.9	-54.5pts.	46.4	-40.7pts.	34.2	-51.0pts.
	Available Cargo tonne-kilometers (m)	411	-41.3%	383	-41.1%	332	-35.8%	1,055	-35.8%
	Revenue Cargo tonne-kilometers (m)	309	-24.9%	275	-32.4%	223	-25.4%	743	-24.0%
	Cargo load-factor (%)	75.1	+16.4pts.	71.9	+9.3pts.	67.1	+9.4pts.	70.4	+10.9pts.
Asia/Pacific	Passengers in 1.000	26	-96.0%	34	-94.0%	46	-91.6%	105	-94.0%
	Available seat-kilometers (m)	831	-86.7%	956	-82.5%	964	-81.7%	2,752	-83.8%
	Revenue seat-kilometers (m)	216	-95.9%	261	-94.3%	354	-92.0%	831	-94.2%
	Passenger load-factor (%)	26.1	-58.5pts.	27.3	-56.5pts.	36.7	-47.1pts.	30.2	-53.8pts.
	Available Cargo tonne-kilometers (m)	399	-31.3%	436	-24.7%	315	-27.3%	1,057	-23.7%
	Revenue Cargo tonne-kilometers (m)	320	-21.8%	348	-17.0%	259	-18.9%	846	-17.2%
	Cargo load-factor (%)	80.3	+9.7pts.	79.9	+7.4pts.	82.2	+8.5pts.	80.0	+6.3pts.
Middle East/ Africa	Passengers in 1.000	99	-83.8%	92	-84.5%	136	-76.9%	328	-81.8%
	Available seat-kilometers (m)	896	-70.4%	882	-72.4%	1,227	-61.8%	3,005	-68.1%
	Revenue seat-kilometers (m)	430	-82.6%	430	-83.0%	672	-73.6%	1,532	-79.7%
	Passenger load-factor (%)	48.1	-33.4pts.	48.7	-30.6pts.	54.8	-24.3pts.	51.0	-29.0pts.
	Available Cargo tonne-kilometers (m)	45	-64.5%	55	-60.1%	65	-42.4%	143	-56.3%
	Revenue Cargo tonne-kilometers (m)	36	-51.3%	43	-45.8%	38	-38.4%	98	-47.2%
	Cargo load-factor (%)	79	+21.4pts.	80	+20.9pts.	58.1	+3.8pts.	68.1	+11.8pts.

* Lufthansa German Airlines incl. Hub FRA, Hub MUC & regional airlines, SWISS incl. Edelweiss Air, Austrian Airlines, Brussels Airlines, Lufthansa Cargo

Additional references

lufthansagroup.com/investor-relations | investor.relations@dlh.de | T +49 69 696-28000 | F +49 69 696-90990
Lufthansa Group Investor Info Q4 2020

Page 2 of 4

Investor Info FY 2020

Lufthansa Group

		Q1	yoy	Q2	yoy	Q3	yoy	Q4	yoy	12M	yoy
Total Lufthansa Group Airlines	Passengers in 1,000	21,756	-26.1%	1,719	-95.7%	8,681	-79.7%	4,198	-87.5%	36,354	-75.0%
	Available seat-kilometers (m)	64,296	-19.1%	4,307	-95.5%	22,333	-77.6%	18,891	-77.7%	109,828	-69.4%
	Revenue seat-kilometers (m)	47,099	-24.0%	2,413	-97.0%	11,833	-86.2%	8,117	-88.2%	69,462	-76.6%
	Passenger load-factor (%)	73.3	-4.7pts.	56.0	-27.3pts.	53.0	-33.4pts.	43.0	-38.6pts.	63.2	-19.4pts.
	Available Cargo tonne-kilometers (m)	3,449	-15.0%	2,047	-54.5%	2,417	-46.7%	2,679	-37.5%	10,591	-39.1%
	Revenue Cargo tonne-kilometers (m)	2,156	-15.5%	1,447	-46.6%	1,759	-34.4%	2,011	-26.1%	7,373	-30.9%
	Cargo load-factor (%)	62.5	-0.4pts.	70.7	+10.4pts.	72.8	+13.7pts.	75.1	+11.6pts.	69.6	+8.4pts.
	Number of flights	209,264	-21.0%	20,990	-93.3%	97,501	-70.3%	63,145	-77.3%	390,900	-67.1%
Lufthansa German Airlines*	Passengers in 1,000	11,192	-27.1%	879	-95.5%	3,736	-81.8%	2,188	-87.1%	17,996	-75.2%
	Available seat-kilometers (m)	38,487	-20.0%	2,863	-94.9%	11,707	-79.9%	11,424	-77.4%	64,480	-69.7%
	Revenue seat-kilometers (m)	28,117	-25.4%	1,469	-96.9%	5,677	-88.7%	4,801	-88.3%	40,064	-77.2%
	Passenger load-factor (%)	73.1	-5.3pts.	51.3	-32.1pts.	48.5	-37.5pts.	42.0	-39.5pts.	62.1	-20.4pts.
	Number of flights	104,425	-20.2%	11,565	-92.2%	43,818	-71.0%	32,408	-76.0%	192,216	-66.0%
thereof Hub FRA	Passengers in 1,000	6,677	-27.8%	701	-94.1%	2,441	-80.3%	1,598	-84.0%	11,367	-73.8%
	Available seat-kilometers (m)	24,760	-20.6%	2,452	-93.3%	8,387	-77.8%	9,258	-71.4%	44,857	-67.5%
	Revenue seat-kilometers (m)	18,288	-25.8%	1,277	-95.8%	4,239	-87.0%	4,030	-84.8%	27,505	-76.0%
	Passenger load-factor (%)	73.9	-5.2pts.	52.1	-31.7pts.	50.5	-35.9pts.	43.5	-38.5pts.	61.3	-21.7pts.
	Number of flights	56,573	-21.8%	8,415	-89.8%	24,775	-70.5%	20,231	-72.5%	109,994	-64.8%
thereof Hub MUC	Passengers in 1,000	4,042	-27.2%	169	-97.6%	1,205	-83.7%	549	-91.2%	5,966	-77.2%
	Available seat-kilometers (m)	11,120	-19.3%	397	-97.7%	3,153	-82.2%	1,908	-87.5%	16,578	-74.0%
	Revenue seat-kilometers (m)	7,891	-23.8%	187	-98.7%	1,378	-91.0%	653	-94.7%	10,109	-80.6%
	Passenger load-factor (%)	71.0	-4.2pts.	47.0	-36.2pts.	43.7	-42.1pts.	34.3	-46.6pts.	61.0	-20.6pts.
	Number of flights	42,480	-21.6%	2,954	-94.9%	17,061	-71.1%	11,278	-79.2%	73,773	-67.3%
SWISS	Passengers in 1,000	3,409	-21.3%	193	-96.6%	1,460	-77.1%	615	-87.9%	5,677	-73.6%
	Available seat-kilometers (m)	12,618	-14.5%	788	-95.1%	4,448	-73.6%	3,635	-76.6%	21,489	-66.1%
	Revenue seat-kilometers (m)	9,425	-20.1%	323	-97.6%	2,067	-86.0%	1,255	-90.3%	13,069	-75.4%
	Passenger load-factor (%)	74.7	-5.2pts.	41.0	-43.1pts.	46.5	-41.0pts.	34.5	-49.0pts.	60.8	-23.1pts.
	Number of flights	29,670	-19.1%	2,569	-94.2%	14,582	-68.9%	8,014	-79.6%	54,835	-67.2%
Austrian Airlines	Passengers in 1,000	1,933	-27.2%	53	-98.7%	760	-83.0%	368	-89.3%	3,114	-78.7%
	Available seat-kilometers (m)	4,520	-19.1%	78	-99.0%	1,494	-82.1%	1,034	-84.4%	7,127	-75.0%
	Revenue seat-kilometers (m)	3,084	-24.4%	47	-99.3%	820	-88.6%	460	-91.3%	4,412	-80.9%
	Passenger load-factor (%)	68.2	-4.8pts.	60.9	-20.7pts.	54.9	-31.3pts.	44.5	-35.4pts.	61.9	-18.9pts.
	Number of flights	22,727	-21.0%	908	-97.6%	11,231	-71.7%	7,444	-77.5%	42,310	-69.6%
Brussels Airlines	Passengers in 1,000	1,552	-22.8%	39	-98.6%	518	-83.0%	254	-89.3%	2,362	-77.0%
	Available seat-kilometers (m)	3,695	-17.3%	140	-97.7%	1,445	-77.7%	1,208	-75.7%	6,487	-70.5%
	Revenue seat-kilometers (m)	2,717	-20.8%	59	-98.8%	953	-82.9%	699	-82.4%	4,428	-75.3%
	Passenger load-factor (%)	73.5	-3.2pts.	42.2	-39.8pts.	65.9	-19.7pts.	57.9	-21.9pts.	68.3	-13.2pts.
	Number of flights	13,715	-19.8%	399	-98.2%	4,643	-80.1%	2,523	-86.7%	21,280	-73.9%
Total Network Airlines**	Passengers in 1,000	18,057	-25.4%	1,163	-96.4%	6,474	-81.1%	3,425	-87.6%	29,119	-75.4%
	Available seat-kilometers (m)	59,304	-18.6%	3,869	-95.5%	19,094	-78.7%	17,301	-77.7%	99,568	-69.5%
	Revenue seat-kilometers (m)	43,331	-23.9%	1,899	-97.4%	9,517	-87.7%	7,215	-88.6%	61,961	-77.0%
	Passenger load-factor (%)	73.1	-5.1pts.	49.1	-34.2pts.	49.8	-36.5pts.	41.7	-40.0pts.	62.2	-20.4pts.
	Number of flights	169,925	-19.6%	15,441	-93.8%	74,274	-71.3%	50,383	-77.5%	310,023	-67.2%

* Lufthansa German Airlines incl. Hub FRA, Hub MUC & regional airlines

** Lufthansa German Airlines incl. Hub FRA, Hub MUC & regional airlines, SWISS incl. Edelweiss Air, Austrian Airlines, Brussels Airlines

lufthansagroup.com/investor-relations | investor.relations@dlh.de | T +49 69 696-28000 | F +49 69 696-90990
Lufthansa Group Investor Info FY 2020

Page 3 of 4

Investor Info FY 2020

Eurowings

Eurowings		Q1	yoy	Q2	yoy	Q3	yoy	Q4	yoy	12M	yoy
	Passengers in 1,000	3,699	-29.1%	556	-92.5%	2,207	-73.9%	773	-86.8%	7,235	-73.2%
	Available seat-kilometers (m)	4,992	-24.6%	438	-95.0%	3,239	-67.2%	1,590	-77.5%	10,260	-68.3%
	Revenue seat-kilometers (m)	3,768	-24.6%	514	-93.0%	2,316	-73.1%	902	-84.2%	7,501	-71.8%
	Passenger load-factor (%)	75.5	+0.0pts.	117.3	+34.1pts.	71.5	-15.5pts.	56.8	-24.0pts.	73.1	-9.2pts.
	Number of flights	37,282	-27.3%	3,289	-94.7%	20,873	-69.1%	10,385	-80.0%	71,829	-69.1%

Network Airlines & Cargo*

By region		Q1	yoy	Q2	yoy	Q3	yoy	Q4	yoy	12M	yoy
Europe	Passengers in 1,000	13,378	-26.0%	1,031	-95.8%	5,877	-77.7%	2,701	-87.1%	22,988	-74.5%
	Available seat-kilometers (m)	16,711	-18.6%	1,558	-94.1%	8,949	-68.3%	4,832	-78.6%	32,049	-67.2%
	Revenue seat-kilometers (m)	10,948	-24.5%	883	-95.8%	5,731	-75.5%	2,556	-85.1%	20,117	-73.6%
	Passenger load-factor (%)	65.5	-5.2pts.	56.7	-22.9pts.	64.0	-18.9pts.	52.9	-23.3pts.	62.8	-15.1pts.
	Available Cargo tonne-kilometers (m)	160	-15.0%	92	-58.4%	132	-43.3%	120	-39.2%	492	-39.2%
	Revenue Cargo tonne-kilometers (m)	74	-11.2%	53	-39.6%	71	-16.7%	65	-26.3%	254	-21.8%
	Cargo load-factor (%)	45.9	+2.0pts.	58.4	+18.1pts.	53.4	+17.1pts.	54.0	+9.5pts.	51.7	+11.5pts.
America (North and South)	Passengers in 1,000	2,184	-21.2%	75	-98.0%	261	-93.4%	290	-90.9%	2,810	-79.4%
	Available seat-kilometers (m)	22,380	-15.8%	1,293	-96.0%	5,787	-83.0%	6,713	-76.6%	36,172	-70.3%
	Revenue seat-kilometers (m)	16,984	-21.2%	613	-97.8%	1,976	-93.4%	2,295	-90.6%	21,869	-79.0%
	Passenger load-factor (%)	75.9	-5.2pts.	47.4	-38.8pts.	34.1	-53.9pts.	34.2	-51.0pts.	60.5	-24.9pts.
	Available Cargo tonne-kilometers (m)	1,713	-7.4%	859	-59.2%	1,103	-48.5%	1,055	-35.8%	4,332	-35.9%
	Revenue Cargo tonne-kilometers (m)	1,054	-10.1%	613	-48.9%	773	-34.4%	743	-24.0%	2,916	-25.7%
	Cargo load-factor (%)	61.5	-1.8pts.	71.5	+14.5pts.	70.0	+15.1pts.	70.4	+10.9pts.	67.3	+9.3pts.
Asia/Pacific	Passengers in 1,000	1,157	-31.2%	38	-98.0%	124	-94.0%	105	-94.0%	1,424	-80.8%
	Available seat-kilometers (m)	12,216	-25.5%	866	-95.3%	2,863	-84.8%	2,752	-83.8%	18,696	-73.5%
	Revenue seat-kilometers (m)	9,389	-30.9%	335	-97.9%	969	-94.2%	831	-94.2%	11,524	-80.9%
	Passenger load-factor (%)	76.9	-6.0pts.	38.7	-46.2pts.	33.8	-55.0pts.	30.2	-53.8pts.	61.6	-23.6pts.
	Available Cargo tonne-kilometers (m)	1,235	-22.5%	1,053	-40.6%	1,081	-39.1%	1,057	-23.7%	3,998	-29.0%
	Revenue Cargo tonne-kilometers (m)	845	-22.0%	745	-37.3%	844	-29.5%	846	-17.2%	2,971	-24.6%
	Cargo load-factor (%)	68.4	+0.5pts.	70.8	+3.7pts.	78.1	+10.6pts.	80.0	+6.3pts.	74.3	+4.4pts.
Middle East/ Africa	Passengers in 1,000	1,338	-20.2%	19	-98.9%	212	-88.9%	328	-81.8%	1,897	-73.5%
	Available seat-kilometers (m)	7,997	-14.3%	152	-98.3%	1,496	-82.8%	3,005	-68.1%	12,650	-65.0%
	Revenue seat-kilometers (m)	6,010	-17.6%	67	-99.0%	842	-88.6%	1,532	-79.7%	8,451	-71.1%
	Passenger load-factor (%)	75.2	-3.0pts.	44.3	-35.7pts.	56.3	-28.6pts.	51.0	-29.0pts.	66.8	-13.9pts.
	Available Cargo tonne-kilometers (m)	341	-19.5%	44	-89.1%	100	-74.1%	143	-56.3%	528	-59.5%
	Revenue Cargo tonne-kilometers (m)	184	-13.8%	35	-85.1%	72	-67.4%	98	-47.2%	319	-54.9%
	Cargo load-factor (%)	53.9	+3.6pts.	80.0	+21.2pts.	71.7	+14.7pts.	68.1	+11.8pts.	60.5	+6.1pts.

* Lufthansa German Airlines incl. Hub FRA, Hub MUC & regional airlines, SWISS incl. Edelweiss Air, Austrian Airlines, Brussels Airlines, Lufthansa Cargo

Additional references

lufthansagroup.com/investor-relations | investor.relations@dlh.de | T +49 69 696-28000 | F +49 69 696-90990
Lufthansa Group Investor Info FY 2020

Page 4 of 4