

Investor Info March 2015

Dear all,

before we communicate our traffic results we would like to pause for a moment to reflect and remember.

The tragic loss of Germanwings Flight 4U 9525 remains foremost in our thoughts and our actions. And we continue to do everything in our power to comfort and support the families and friends of those who lost their lives.

We are working closely with the Düsseldorf State Chancellery to prepare the state memorial service in Cologne Cathedral this Friday; and we continue to provide our fullest support to the Public Prosecutor's Office in its vital investigations into this tragic accident.

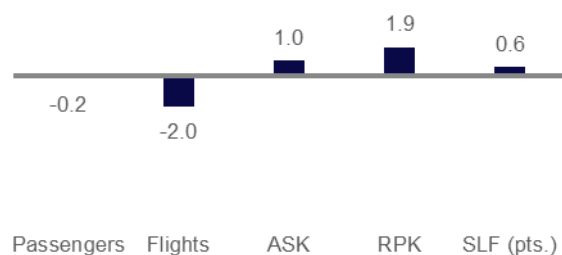
Three weeks on, we remain shocked and deeply saddened by what has occurred. We thank you for all the words of sympathy and support which we have received from you as well.

Please understand that this month's traffic figures are being released without additional commentary.

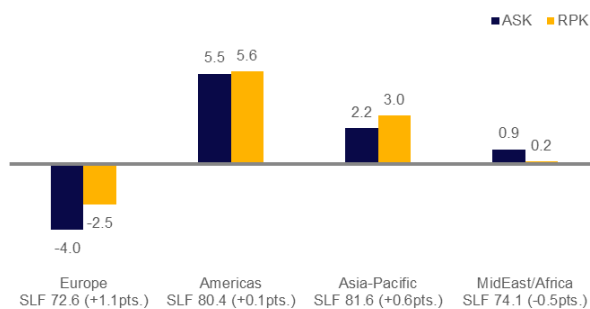
Kind regards

Lufthansa Investor Relations

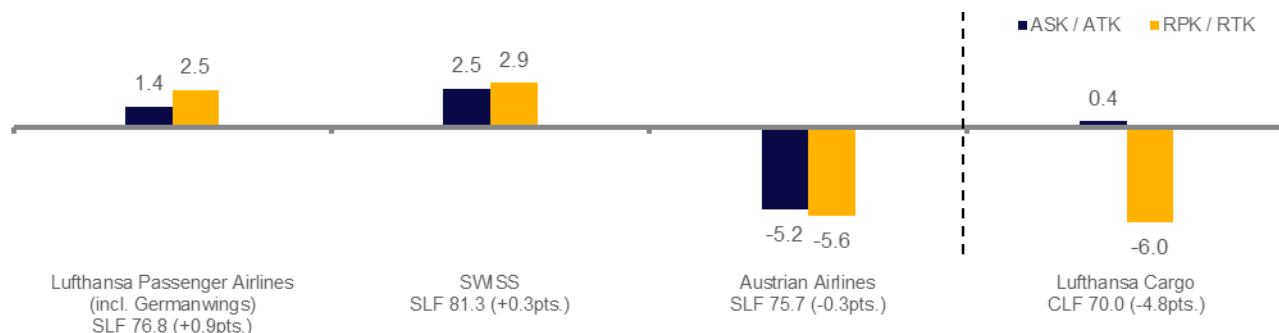
Traffic figures Passenger Airline Group
(change yoy in %)



Traffic figures by region
(change yoy in %)



Traffic figures by airline (month change yoy in %)



Information / Dates

Information on March traffic figures

Traffic figures were significantly affected by four days of strike at Lufthansa Passenger Airlines. The pricing environment on a constant currency basis was below previous year.

The **Annual General Meeting** of Deutsche Lufthansa AG will take place on **29 April 2015** from 10.00 a.m. at the Congress Center Hamburg.

The results of the **first quarter** will be published on **5 May 2015** at 7.30 a.m.

The **next Investor Info** with the traffic data for April will be published on **12 May 2015**.

Traffic figures by airline

Lufthansa Passenger Airlines*	Month	yoy (%)	Cumulative	yoy (%)
Passengers in 1,000	5,931	+0.8	15,863	+0.5
Available seat-kilometers (m)	15,580	+1.4	42,950	+1.5
Revenue seat-kilometers (m)	11,960	+2.5	32,363	+2.3
Passenger load-factor (%)	76.8	+0.9pts.	75.4	+0.6pts.
Number of flights	56,643	-1.9	158,589	-1.6

SWISS**				
Passengers in 1,000	1,372	+0.1	3,718	-0.1
Available seat-kilometers (m)	3,976	+2.5	11,420	+2.3
Revenue seat-kilometers (m)	3,233	+2.9	8,999	+1.9
Passenger load-factor (%)	81.3	+0.3pts.	78.8	-0.3pts.
Number of flights	13,162	-1.1	37,675	-2.0
Revenue Cargo tonne-kilometers (m)	150	+2.0	399	+1.6
Cargo-load factor (%)	73.5	-2.3pts.	68.5	-1.9pts.

Austrian Airlines				
Passengers in 1,000	788	-7.4	1,977	-11.9
Available seat-kilometers (m)	1,682	-5.2	4,548	-6.9
Revenue seat-kilometers (m)	1,273	-5.6	3,326	-8.3
Passenger load-factor(%)	75.7	-0.3pts.	73.1	-1.2pts.
Number of flights	10,270	-2.9	27,507	-6.5

Lufthansa Cargo				
Cargo/Mail in 1,000 t	149	-3.4	396	-1.0
Available Cargo tonne-kilometers (m)	1,090	+0.4	2,887	+0.8
Revenue Cargo tonne-kilometers (m)	763	-6.0	2,003	-2.8
Cargo load-factor (%)	70.0	-4.8pts.	69.4	-2.6pts.
Number of flights	864	-10.9	2,282	-11.0

Lufthansa Group***				
Passengers in 1,000	8,091	-0.2	21,559	-0.8
Available seat-kilometers (m)	21,238	+1.0	58,918	+1.0
Revenue seat-kilometers (m)	16,466	+1.9	44,688	+1.3
Passenger load-factor (%)	77.5	+0.6pts.	75.8	+0.2pts.
Cargo/Mail in 1,000 t	167	-5.6	451	-2.4
Available Cargo tonne-kilometers (m)	1,294	+1.2	3,469	+1.4
Revenue Cargo tonne-kilometers (m)	913	-4.8	2,402	-2.1
Cargo load-factor (%)	70.5	-4.5pts.	69.2	-2.5pts.
Number of flights	80,939	-2.0	226,053	-2.4

* incl. LH regional airlines and Germanwings

** incl. Edelweiss Air

*** Lufthansa Passenger Airlines, SWISS, Austrian Airlines and Lufthansa Cargo

Traffic figures per region

Lufthansa Group		Month	yoy (%)	Cumulative	yoy (%)
Europe	Passengers in 1,000	6,443	-1.0	17,035	-1.6
	Available seat-kilometers (m)	6,871	-4.0	19,026	-4.1
	Revenue seat-kilometers (m)	4,990	-2.5	13,119	-2.9
	Passenger load-factor (%)	72.6	+1.1pts.	69.0	+0.9pts.
	Cargo/Mail in 1,000 t	51	-6.7	138	-5.5
	Available Cargo tonne-kilometers (m)	61	-2.8	166	-4.5
	Revenue Cargo tonne-kilometers (m)	32	-8.0	87	-7.1
	Cargo load-factor (%)	53.1	-2.9pts.	52.4	-1.4pts.
America (North and South)	Passengers in 1,000	756	+4.4	2,054	+4.5
	Available seat-kilometers (m)	7,160	+5.5	19,621	+4.6
	Revenue seat-kilometers (m)	5,754	+5.6	15,699	+5.5
	Passenger load-factor (%)	80.4	+0.1pts.	80.0	+0.6pts.
	Cargo/Mail in 1,000 t	55	-4.3	148	-0.5
	Available Cargo tonne-kilometers (m)	584	+2.5	1,565	+2.2
	Revenue Cargo tonne-kilometers (m)	416	-2.3	1,097	-0.5
	Cargo load-factor (%)	71.1	-3.5pts.	70.1	-1.9pts.
Asia/Pacific	Passengers in 1,000	518	+2.4	1,443	+1.2
	Available seat-kilometers (m)	5,090	+2.2	14,176	+2.7
	Revenue seat-kilometers (m)	4,154	+3.0	11,442	+1.7
	Passenger load-factor (%)	81.6	+0.6pts.	80.7	-0.8pts.
	Cargo/Mail in 1,000 t	47	-4.0	124	-0.3
	Available Cargo tonne-kilometers (m)	525	+1.3	1,372	+1.0
	Revenue Cargo tonne-kilometers (m)	391	-6.6	1,013	-3.1
	Cargo load-factor (%)	74.6	-6.3pts.	73.9	-3.1pts.
Middle East/ Africa	Passengers in 1,000	374	+0.4	1,026	-0.3
	Available seat-kilometers (m)	2,118	+0.9	6,094	+2.1
	Revenue seat-kilometers (m)	1,569	+0.2	4,429	-0.5
	Passenger load-factor (%)	74.1	-0.5pts.	72.7	-1.9pts.
	Cargo/Mail in 1,000 t	14	-11.8	41	-4.5
	Available Cargo tonne-kilometers (m)	124	-3.4	366	+2.3
	Revenue Cargo tonne-kilometers (m)	73	-7.4	204	-3.2
	Cargo load-factor (%)	59.1	-2.6pts.	55.8	-3.2pts.

Lufthansa Passenger Airlines					
Europe	Passengers in 1,000	4,738	+0.1	12,598	-0.2
	Available seat-kilometers (m)	4,976	-3.4	13,772	-2.8
	Revenue seat-kilometers (m)	3,574	-1.0	9,406	-1.0
	Passenger load-factor (%)	71.8	+1.8pts.	68.3	+1.2pts.
America (North and South)	Passengers in 1,000	567	+3.0	1,536	+2.9
	Available seat-kilometers (m)	5,436	+3.8	14,728	+2.3
	Revenue seat-kilometers (m)	4,359	+4.3	11,866	+3.9
	Passenger load-factor (%)	80.2	+0.4pts.	80.6	+1.2pts.
Asia/Pacific	Passengers in 1,000	369	+2.9	1,015	+2.4
	Available seat-kilometers (m)	3,654	+3.9	10,062	+4.6
	Revenue seat-kilometers (m)	2,931	+3.7	7,971	+3.1
	Passenger load-factor (%)	80.2	-0.2pts.	79.2	-1.2pts.
Middle East/ Africa	Passengers in 1,000	257	+4.9	714	+5.7
	Available seat-kilometers (m)	1,514	+3.5	4,388	+6.3
	Revenue seat-kilometers (m)	1,097	+3.9	3,121	+4.5
	Passenger load-factor (%)	72.5	+0.3pts.	71.1	-1.2pts.