



Investor Info January 2016

Lufthansa Group

		Month	yoy (%)	Cumulative	yoy (%)
Total Lufthansa Group Airlines	Passengers in 1,000	6,999	+2.0	6,999	+2.0
	Available seat-kilometers (m)	20,686	+4.4	20,686	+4.4
	Revenue seat-kilometers (m)	15,633	+4.5	15,633	+4.5
	Passenger load-factor (%)	75.6	+0.0pts.	75.6	+0.0pts.
	Available Cargo tonne-kilometers (m)	1,092	-1.2	1,092	-1.2
	Revenue Cargo tonne-kilometers (m)	699	-2.0	699	-2.0
	Cargo load-factor (%)	64.0	-0.5pts.	64.0	-0.5pts.
	Number of flights	74,567	+0.5	74,567	+0.5
Lufthansa Passenger Airlines	Passengers in 1,000	4,182	+1.4	4,182	+1.4
	Available seat-kilometers (m)	13,592	+2.5	13,592	+2.5
	Revenue seat-kilometers (m)	10,386	+2.9	10,386	+2.9
	Passenger load-factor (%)	76.4	+0.3pts.	76.4	+0.3pts.
	Number of flights	40,189	-0.3	40,189	-0.3
SWISS	Passengers in 1,000	1,194	-0.9	1,194	-0.9
	Available seat-kilometers (m)	3,956	+1.1	3,956	+1.1
	Revenue seat-kilometers (m)	3,013	-1.0	3,013	-1.0
	Passenger load-factor (%)	76.2	-1.6pts.	76.2	-1.6pts.
	Number of flights	12,938	+0.7	12,938	+0.7
Austrian Airlines	Passengers in 1,000	617	+1.6	617	+1.6
	Available seat-kilometers (m)	1,625	+7.1	1,625	+7.1
	Revenue seat-kilometers (m)	1,144	+4.7	1,144	+4.7
	Passenger load-factor (%)	70.4	-1.6pts.	70.4	-1.6pts.
	Number of flights	9,052	+1.7	9,052	+1.7
Total Hub-Airlines*	Passengers in 1,000	5,993	+0.9	5,993	+0.9
	Available seat-kilometers (m)	19,173	+2.6	19,173	+2.6
	Revenue seat-kilometers (m)	14,542	+2.2	14,542	+2.2
	Passenger load-factor (%)	75.8	-0.3pts.	75.8	-0.3pts.
	Number of flights	62,179	+0.2	62,179	+0.2
Total Eurowings	Passengers in 1,000	1,006	+9.1	1,006	+9.1
	Available seat-kilometers (m)	1,513	+35.0	1,513	+35.0
	Revenue seat-kilometers (m)	1,091	+48.8	1,091	+48.8
	Passenger load-factor (%)	72.1	+6.7pts.	72.1	+6.7pts.
	Number of flights	11,752	+2.6	11,752	+2.6

* (Lufthansa Passenger Airlines incl. regional airlines, SWISS incl. Edelweiss Air, Austrian Airlines)

Additional references

Pricing environment	clearly negative (excl. currency)
Comments	None
Next Investor Info	09 March 2016



Investor Info January 2016

Hub-Airlines and Cargo*

By region		Month	yoy (%)	Cumulative	yoy (%)
Europe	Passengers in 1,000	4,417	+0.5	4,417	+0.5
	Available seat-kilometers (m)	5,177	+0.6	5,177	+0.6
	Revenue seat-kilometers (m)	3,393	-0.4	3,393	-0.4
	Passenger load-factor (%)	65.5	-0.7pts.	65.5	-0.7pts.
	Available Cargo tonne-kilometers (m)	52	+1.0	52	+1.0
	Revenue Cargo tonne-kilometers (m)	26	-2.0	26	-2.0
	Cargo load-factor (%)	49.2	-1.5pts.	49.2	-1.5pts.
America (North and South)	Passengers in 1,000	742	+2.9	742	+2.9
	Available seat-kilometers (m)	7,086	+6.3	7,086	+6.3
	Revenue seat-kilometers (m)	5,694	+3.4	5,694	+3.4
	Passenger load-factor (%)	80.3	-2.3pts.	80.3	-2.3pts.
	Available Cargo tonne-kilometers (m)	473	-2.7	473	-2.7
	Revenue Cargo tonne-kilometers (m)	293	-8.7	293	-8.7
	Cargo load-factor (%)	61.9	-4.1pts.	61.9	-4.1pts.
Asia/Pacific	Passengers in 1,000	497	+2.4	497	+2.4
	Available seat-kilometers (m)	4,892	+1.7	4,892	+1.7
	Revenue seat-kilometers (m)	3,946	+3.3	3,946	+3.3
	Passenger load-factor (%)	80.7	+1.2pts.	80.7	+1.2pts.
	Available Cargo tonne-kilometers (m)	443	+1.1	443	+1.1
	Revenue Cargo tonne-kilometers (m)	321	+7.1	321	+7.1
	Cargo load-factor (%)	72.6	+4.1pts.	72.6	+4.1pts.
Middle East/ Africa	Passengers in 1,000	338	+0.4	338	+0.4
	Available seat-kilometers (m)	2,018	-2.2	2,018	-2.2
	Revenue seat-kilometers (m)	1,510	+1.0	1,510	+1.0
	Passenger load-factor (%)	74.8	+2.3pts.	74.8	+2.3pts.
	Available Cargo tonne-kilometers (m)	123	-4.2	123	-4.2
	Revenue Cargo tonne-kilometers (m)	58	-11.1	58	-11.1
	Cargo load-factor (%)	47.4	-3.7pts.	47.4	-3.7pts.

* (Lufthansa Passenger Airlines incl. regional airlines, SWISS incl. Edelweiss Air, Austrian Airlines, Lufthansa Cargo)

Eurowings

		Month	yoy (%)	Cumulative	yoy (%)
Short-haul	Passengers in 1,000	954	+4.5	954	+4.5
	Available seat-kilometers (m)	1,130	+3.8	1,130	+3.8
	Revenue seat-kilometers (m)	725	+2.4	725	+2.4
	Passenger load-factor (%)	64.1	-0.9pts.	64.1	-0.9pts.
Long-haul	Passengers in 1,000	52	nmf	52	nmf
	Available seat-kilometers (m)	383	nmf	383	nmf
	Revenue seat-kilometers (m)	367	nmf	367	nmf
	Passenger load-factor (%)	95.7	nmf	95.7	nmf