



Investor Info February 2016

Lufthansa Group

		Month	yoy (%)	Cumulative	yoy (%)
Total Lufthansa Group Airlines	Passengers in 1,000	6,915	+4.6	13,913	+3.3
	Available seat-kilometers (m)	19,426	+8.7	40,107	+6.4
	Revenue seat-kilometers (m)	14,050	+5.9	29,681	+5.2
	Passenger load-factor (%)	72.3	-1.9pts.	74.0	-0.9pts.
	Available Cargo tonne-kilometers (m)	1,088	+1.7	2,182	+0.3
	Revenue Cargo tonne-kilometers (m)	736	-5.4	1,437	-3.6
	Cargo load-factor (%)	67.7	-5.0pts.	65.9	-2.7pts.
	Number of flights	75,119	+6.0	149,787	+3.2
Lufthansa Passenger Airlines	Passengers in 1,000	4,158	+3.6	8,340	+2.5
	Available seat-kilometers (m)	12,850	+7.3	26,442	+4.8
	Revenue seat-kilometers (m)	9,301	+4.5	19,686	+3.7
	Passenger load-factor (%)	72.4	-1.9pts.	74.5	-0.8pts.
	Number of flights	41,589	+4.8	81,778	+2.2
SWISS	Passengers in 1,000	1,138	-0.3	2,333	-0.6
	Available seat-kilometers (m)	3,657	+3.6	7,610	+2.2
	Revenue seat-kilometers (m)	2,688	-1.3	5,704	-1.1
	Passenger load-factor (%)	73.5	-3.6pts.	75.0	-2.5pts.
	Number of flights	12,194	+4.5	25,237	+3.0
Austrian Airlines	Passengers in 1,000	620	+6.2	1,235	+3.7
	Available seat-kilometers (m)	1,474	+9.3	3,098	+8.1
	Revenue seat-kilometers (m)	1,029	+6.9	2,168	+5.5
	Passenger load-factor (%)	69.8	-1.5pts.	70.0	-1.7pts.
	Number of flights	9,104	+9.3	18,156	+5.3
Total Hub-Airlines*	Passengers in 1,000	5,916	+3.1	11,908	+2.0
	Available seat-kilometers (m)	17,981	+6.7	37,149	+4.5
	Revenue seat-kilometers (m)	13,018	+3.5	27,558	+2.8
	Passenger load-factor (%)	72.4	-2.3pts.	74.2	-1.3pts.
	Number of flights	62,887	+5.4	125,171	+2.8
Total Eurowings	Passengers in 1,000	999	+14.7	2,005	+11.8
	Available seat-kilometers (m)	1,445	+41.5	2,958	+38.1
	Revenue seat-kilometers (m)	1,031	+51.9	2,123	+50.3
	Passenger load-factor (%)	71.4	+4.9pts.	71.8	+5.9pts.
	Number of flights	11,532	+9.9	23,284	+6.1

* (Lufthansa Passenger Airlines incl. regional airlines, SWISS incl. Edelweiss Air, Austrian Airlines)

Additional references

Pricing environment	Negative (excl. currency)
Comments	<ul style="list-style-type: none"> • Leap year causes additional capacity growth at all airlines • Two days of strikes on all Germanwings flights ex-Germany in February 2015
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Hub-Airlines and Cargo*

By region		Month	yoy (%)	Cumulative	yoy (%)
Europe	Passengers in 1,000	4,557	+3.0	8,973	+1.7
	Available seat-kilometers (m)	5,171	+4.8	10,342	+2.6
	Revenue seat-kilometers (m)	3,443	+2.2	6,833	+0.9
	Passenger load-factor (%)	66.6	-1.6pts.	66.1	-1.1pts.
	Available Cargo tonne-kilometers (m)	54	+1.7	106	+1.5
	Revenue Cargo tonne-kilometers (m)	28	-0.4	54	-1.1
	Cargo load-factor (%)	52.1	-1.1pts.	50.6	-1.4pts.
America (North and South)	Passengers in 1,000	607	+5.1	1,349	+3.9
	Available seat-kilometers (m)	6,498	+12.2	13,584	+9.0
	Revenue seat-kilometers (m)	4,683	+5.5	10,380	+4.4
	Passenger load-factor (%)	72.1	-4.5pts.	76.4	-3.4pts.
	Available Cargo tonne-kilometers (m)	512	+3.6	986	+0.5
	Revenue Cargo tonne-kilometers (m)	343	-5.4	637	-6.8
	Cargo load-factor (%)	66.9	-6.4pts.	64.6	-5.1pts.
Asia/Pacific	Passengers in 1,000	445	+1.4	942	+1.9
	Available seat-kilometers (m)	4,435	+3.7	9,327	+2.7
	Revenue seat-kilometers (m)	3,538	+2.1	7,482	+2.7
	Passenger load-factor (%)	79.8	-1.2pts.	80.2	+0.0pts.
	Available Cargo tonne-kilometers (m)	399	-2.5	843	-0.5
	Revenue Cargo tonne-kilometers (m)	298	-7.4	621	-0.2
	Cargo load-factor (%)	74.8	-3.9pts.	73.7	+0.3pts.
Middle East/ Africa	Passengers in 1,000	307	+3.8	645	+1.9
	Available seat-kilometers (m)	1,878	+1.7	3,896	-0.3
	Revenue seat-kilometers (m)	1,354	+3.4	2,863	+2.0
	Passenger load-factor (%)	72.1	+1.2pts.	73.5	+1.7pts.
	Available Cargo tonne-kilometers (m)	123	+8.1	246	+1.7
	Revenue Cargo tonne-kilometers (m)	67	+2.4	125	-4.3
	Cargo load-factor (%)	54.6	-3.0pts.	50.9	-3.2pts.

* (Lufthansa Passenger Airlines incl. regional airlines, SWISS incl. Edelweiss Air, Austrian Airlines, Lufthansa Cargo)

Eurowings

		Month	yoy (%)	Cumulative	yoy (%)
Short-haul	Passengers in 1,000	953	+10.9	1,907	+7.6
	Available seat-kilometers (m)	1,103	+11.8	2,233	+7.6
	Revenue seat-kilometers (m)	711	+9.4	1,436	+5.8
	Passenger load-factor (%)	64.5	-1.4pts.	64.3	-1.1pts.
Long-haul	Passengers in 1,000	46	nmf.	97	nmf.
	Available seat-kilometers (m)	342	nmf.	725	nmf.
	Revenue seat-kilometers (m)	320	nmf.	687	nmf.
	Passenger load-factor (%)	93.6	nmf.	94.7	nmf.