



# Investor Info April 2016

## Lufthansa Group

		Month	yoy (%)	Cumulative	yoy (%)
<b>Total Lufthansa Group Airlines</b>	Passengers in 1,000	8,948	-2.1	31,278	+1.9
	Available seat-kilometers (m)	23,693	+2.1	86,478	+5.3
	Revenue seat-kilometers (m)	18,067	-0.3	65,094	+3.6
	Passenger load-factor (%)	76.3	-1.8pts.	75.3	-1.2pts.
	Available Cargo tonne-kilometers (m)	1,252	+2.0	4,677	-0.4
	Revenue Cargo tonne-kilometers (m)	842	+2.5	3,107	-4.0
	Cargo load-factor (%)	67.2	+0.4pts.	66.4	-2.5pts.
	Number of flights	86,653	+1.5	319,092	+2.5
Lufthansa Passenger Airlines	Passengers in 1,000	5,131	-3.8	18,408	+1.1
	Available seat-kilometers (m)	15,542	-0.0	57,072	+3.8
	Revenue seat-kilometers (m)	11,786	-2.4	43,010	+2.3
	Passenger load-factor (%)	75.8	-1.9pts.	75.4	-1.0pts.
	Number of flights	45,997	+0.3	172,185	+1.6
SWISS	Passengers in 1,000	1,459	-1.6	5,156	-0.9
	Available seat-kilometers (m)	4,200	+7.2	15,858	+3.4
	Revenue seat-kilometers (m)	3,313	+2.5	12,161	-0.6
	Passenger load-factor (%)	78.9	-3.6pts.	76.7	-3.0pts.
Austrian Airlines	Passengers in 1,000	921	-1.3	2,973	+2.1
	Available seat-kilometers (m)	1,980	-5.3	6,906	+4.0
	Revenue seat-kilometers (m)	1,475	-4.4	4,976	+2.2
	Passenger load-factor (%)	74.5	+0.7pts.	72.1	-1.3pts.
Total Hub-Airlines*	Passengers in 1,000	7,510	-3.1	26,537	+0.8
	Available seat-kilometers (m)	21,721	+0.8	79,836	+3.7
	Revenue seat-kilometers (m)	16,574	-1.6	60,147	+1.7
	Passenger load-factor (%)	76.3	-1.9pts.	75.3	-1.5pts.
Total Eurowings	Passengers in 1,000	1,438	+3.1	4,741	+8.2
	Available seat-kilometers (m)	1,972	+19.6	6,642	+29.3
	Revenue seat-kilometers (m)	1,493	+17.5	4,947	+34.9
	Passenger load-factor (%)	75.7	-1.3pts.	74.5	+3.1pts.
	Number of flights	14,403	+2.5	50,749	+3.6

\* (Lufthansa Passenger Airlines incl. regional airlines, SWISS incl. Edelweiss Air, Austrian Airlines)

## Additional references

<b>Pricing environment</b>	negative (excl. currency)
<b>Comments</b>	<ul style="list-style-type: none"> <li>one day of strike (public services) at German airports on 27 April 2016</li> </ul>
<b>Next Investor Info</b>	9 June 2016



# Investor Info April 2016

## Hub-Airlines and Cargo\*

By region		Month	yoy (%)	Cumulative	yoy (%)
Europe	Passengers in 1,000	5,798	-3.3	20,195	+0.6
	Available seat-kilometers (m)	6,304	-0.2	22,433	+2.1
	Revenue seat-kilometers (m)	4,602	-4.0	15,616	+0.0
	Passenger load-factor (%)	73.0	-2.9pts.	69.6	-1.5pts.
	Available Cargo tonne-kilometers (m)	65	+6.9	236	+4.5
	Revenue Cargo tonne-kilometers (m)	33	+11.7	120	+3.5
	Cargo load-factor (%)	50.3	+2.1pts.	50.8	-0.5pts.
America (North and South)	Passengers in 1,000	844	+1.1	3,006	+4.0
	Available seat-kilometers (m)	8,145	+4.9	29,602	+8.1
	Revenue seat-kilometers (m)	6,379	+2.0	22,945	+4.5
	Passenger load-factor (%)	78.3	-2.3pts.	77.5	-2.7pts.
	Available Cargo tonne-kilometers (m)	567	+2.3	2,107	-0.6
	Revenue Cargo tonne-kilometers (m)	363	-2.2	1,358	-8.1
	Cargo load-factor (%)	64.0	-3.0pts.	64.5	-5.2pts.
Asia/Pacific	Passengers in 1,000	525	-2.2	1,977	-0.1
	Available seat-kilometers (m)	5,476	-0.4	20,053	+1.9
	Revenue seat-kilometers (m)	4,261	-1.2	15,827	+0.5
	Passenger load-factor (%)	77.8	-0.6pts.	78.9	-1.2pts.
	Available Cargo tonne-kilometers (m)	505	+1.3	1,841	-1.5
	Revenue Cargo tonne-kilometers (m)	383	+7.8	1,372	+0.1
	Cargo load-factor (%)	75.8	+4.5pts.	74.5	+1.1pts.
Middle East/ Africa	Passengers in 1,000	343	-9.3	1,359	-0.7
	Available seat-kilometers (m)	1,796	-9.0	7,749	-2.6
	Revenue seat-kilometers (m)	1,332	-10.7	5,759	-1.1
	Passenger load-factor (%)	74.2	-1.3pts.	74.3	+1.1pts.
	Available Cargo tonne-kilometers (m)	114	+0.6	491	+2.7
	Revenue Cargo tonne-kilometers (m)	63	-3.3	256	-5.0
	Cargo load-factor (%)	54.9	-2.3pts.	52.1	-4.2pts.

\* (Lufthansa Passenger Airlines incl. regional airlines, SWISS incl. Edelweiss Air, Austrian Airlines, Lufthansa Cargo)

## Eurowings

		Month	yoy (%)	Cumulative	yoy (%)
Short-haul	Passengers in 1,000	1,396	+1.6	4,552	+5.2
	Available seat-kilometers (m)	1,668	+4.8	5,256	+5.9
	Revenue seat-kilometers (m)	1,209	-0.7	3,644	+3.7
	Passenger load-factor (%)	72.5	-4.0pts.	69.3	-1.5pts.
Long-haul	Passengers in 1,000	42	nmf.	189	nmf.
	Available seat-kilometers (m)	304	nmf.	1,386	nmf.
	Revenue seat-kilometers (m)	284	nmf.	1,303	nmf.
	Passenger load-factor (%)	93.3	nmf.	94.0	nmf.