



# Investor Info July 2016

## Lufthansa Group

		Month	yoy (%)	Cumulative	yoy (%)
<b>Total Lufthansa Group Airlines</b>	Passengers in 1,000	11,196	+1.8	62,447	+0.9
	Available seat-kilometers (m)	27,440	+3.5	165,527	+4.1
	Revenue seat-kilometers (m)	23,611	+2.5	129,078	+1.7
	Passenger load-factor (%)	86.0	-0.9pts.	78.0	-1.8pts.
	Available Cargo tonne-kilometers (m)	1,390	+4.7	8,691	+0.8
	Revenue Cargo tonne-kilometers (m)	854	+1.6	5,667	-1.8
	Cargo load-factor (%)	61.4	-1.9pts.	65.2	-1.8pts.
	Number of flights	99,427	+6.7	601,639	+3.0
Lufthansa Passenger Airlines	Passengers in 1,000	6,209	-2.4	35,870	-1.4
	Available seat-kilometers (m)	17,417	-1.5	107,983	+1.2
	Revenue seat-kilometers (m)	14,988	-2.6	84,290	-1.0
	Passenger load-factor (%)	86.1	-0.9pts.	78.1	-1.7pts.
	Number of flights	54,257	+9.7	322,136	+2.5
SWISS	Passengers in 1,000	1,841	+4.4	10,101	+0.7
	Available seat-kilometers (m)	4,983	+12.2	29,818	+6.7
	Revenue seat-kilometers (m)	4,309	+9.5	23,504	+2.4
	Passenger load-factor (%)	86.5	-2.1pts.	78.8	-3.3pts.
Austrian Airlines	Passengers in 1,000	1,207	+5.9	6,299	+2.9
	Available seat-kilometers (m)	2,463	+6.7	13,889	+4.3
	Revenue seat-kilometers (m)	2,104	+6.8	10,461	+2.2
	Passenger load-factor (%)	85.5	+0.1pts.	75.3	-1.5pts.
	Number of flights	12,536	+5.4	77,639	+5.8
<b>Total Hub-Airlines*</b>	Passengers in 1,000	9,257	-0.1	52,269	-0.5
	Available seat-kilometers (m)	24,862	+1.8	151,690	+2.5
	Revenue seat-kilometers (m)	21,402	+0.5	118,254	-0.1
	Passenger load-factor (%)	86.1	-1.1pts.	78.0	-2.0pts.
	Number of flights	82,469	+7.5	497,981	+3.0
<b>Total Eurowings</b>	Passengers in 1,000	1,939	+12.0	10,178	+8.3
	Available seat-kilometers (m)	2,578	+24.1	13,837	+25.1
	Revenue seat-kilometers (m)	2,209	+26.4	10,824	+26.6
	Passenger load-factor (%)	85.7	+1.6pts.	78.2	+0.9pts.
	Number of flights	16,168	+3.4	98,482	+3.4

\* (Lufthansa Passenger Airlines incl. regional airlines, SWISS incl. Edelweiss Air, Austrian Airlines)

## Additional references

<b>Pricing environment</b>	clearly negative (excl. currency)
<b>Comments</b>	
<b>Next Investor Info</b>	9 September 2016



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## Hub-Airlines and Cargo\*

By region		Month	yoy (%)	Cumulative	yoy (%)
Europe	Passengers in 1,000	7,043	-0.3	39,953	-0.5
	Available seat-kilometers (m)	7,219	+1.1	43,131	+1.5
	Revenue seat-kilometers (m)	5,874	-0.3	31,690	-1.0
	Passenger load-factor (%)	81.4	-1.2pts.	73.5	-1.9pts.
	Available Cargo tonne-kilometers (m)	68	+2.3	438	+4.0
	Revenue Cargo tonne-kilometers (m)	30	-0.1	214	+3.5
	Cargo load-factor (%)	44.6	-1.1pts.	48.9	-0.3pts.
America (North and South)	Passengers in 1,000	1,163	+4.9	6,190	+2.7
	Available seat-kilometers (m)	9,963	+7.5	58,250	+7.3
	Revenue seat-kilometers (m)	8,755	+5.5	46,875	+3.3
	Passenger load-factor (%)	87.9	-1.7pts.	80.5	-3.1pts.
	Available Cargo tonne-kilometers (m)	651	+5.6	3,964	+0.5
	Revenue Cargo tonne-kilometers (m)	370	+0.9	2,459	-5.6
	Cargo load-factor (%)	56.8	-2.6pts.	62.0	-4.1pts.
Asia/Pacific	Passengers in 1,000	649	-4.4	3,730	-2.8
	Available seat-kilometers (m)	5,871	-2.5	37,363	-0.1
	Revenue seat-kilometers (m)	5,271	-3.6	29,997	-2.1
	Passenger load-factor (%)	89.8	-1.0pts.	80.3	-1.6pts.
	Available Cargo tonne-kilometers (m)	547	+3.5	3,448	+0.7
	Revenue Cargo tonne-kilometers (m)	393	+3.3	2,551	+2.5
	Cargo load-factor (%)	71.8	-0.2pts.	74.0	+1.3pts.
Middle East/ Africa	Passengers in 1,000	401	-2.9	2,396	-4.3
	Available seat-kilometers (m)	1,809	-9.4	12,945	-6.4
	Revenue seat-kilometers (m)	1,503	-7.5	9,693	-5.7
	Passenger load-factor (%)	83.1	+1.8pts.	74.9	+0.6pts.
	Available Cargo tonne-kilometers (m)	123	+7.4	839	+1.1
	Revenue Cargo tonne-kilometers (m)	60	-3.6	441	-6.3
	Cargo load-factor (%)	48.7	-5.6pts.	52.5	-4.1pts.

\* (Lufthansa Passenger Airlines incl. regional airlines, SWISS incl. Edelweiss Air, Austrian Airlines, Lufthansa Cargo)

## Eurowings

		Month	yoy (%)	Cumulative	yoy (%)
Short-haul	Passengers in 1,000	1,886	+10.5	9,861	+6.4
	Available seat-kilometers (m)	2,212	+10.0	11,473	+7.5
	Revenue seat-kilometers (m)	1,869	+10.7	8,660	+5.6
	Passenger load-factor (%)	84.5	+0.5pts.	75.5	-1.4pts.
Long-haul	Passengers in 1,000	53	+117.4	317	+130.7
	Available seat-kilometers (m)	366	+438.6	2,364	+509.9
	Revenue seat-kilometers (m)	340	+474.5	2,163	+528.5
	Passenger load-factor (%)	93.1	+5.8pts.	91.5	+2.7pts.