



Investor Info August 2016

Lufthansa Group

		Month	yoy (%)	Cumulative	yoy (%)
Total Lufthansa Group Airlines	Passengers in 1,000	10,712	-1.3	73,160	+0.5
	Available seat-kilometers (m)	27,130	+2.1	192,657	+3.8
	Revenue seat-kilometers (m)	22,969	-1.4	152,047	+1.2
	Passenger load-factor (%)	84.7	-3.0pts.	78.9	-2.0pts.
	Available Cargo tonne-kilometers (m)	1,325	+0.6	9,990	+0.5
	Revenue Cargo tonne-kilometers (m)	819	+0.7	6,490	-1.5
	Cargo load-factor (%)	61.8	+0.1pts.	65.0	-1.3pts.
	Number of flights	91,558	+1.1	693,211	+2.8
Lufthansa Passenger Airlines	Passengers in 1,000	5,849	-5.0	41,719	-1.9
	Available seat-kilometers (m)	17,149	-2.9	125,132	+0.6
	Revenue seat-kilometers (m)	14,423	-6.5	98,712	-1.9
	Passenger load-factor (%)	84.1	-3.3pts.	78.9	-2.0pts.
	Number of flights	46,737	-0.6	368,873	+2.1
SWISS	Passengers in 1,000	1,813	+1.6	11,916	+0.9
	Available seat-kilometers (m)	5,012	+12.4	34,830	+7.5
	Revenue seat-kilometers (m)	4,313	+8.7	27,817	+3.4
	Passenger load-factor (%)	86.1	-2.9pts.	79.9	-3.2pts.
Austrian Airlines	Passengers in 1,000	1,158	+2.2	7,457	+2.8
	Available seat-kilometers (m)	2,414	+3.9	16,304	+4.2
	Revenue seat-kilometers (m)	2,041	+1.0	12,502	+2.0
	Passenger load-factor (%)	84.5	-2.4pts.	76.7	-1.6pts.
Total Hub-Airlines*	Passengers in 1,000	8,821	-2.8	61,091	-0.8
	Available seat-kilometers (m)	24,576	+0.5	176,266	+2.2
	Revenue seat-kilometers (m)	20,777	-3.0	139,031	-0.5
	Passenger load-factor (%)	84.5	-3.1pts.	78.9	-2.2pts.
Total Eurowings	Passengers in 1,000	1,891	+6.3	12,069	+7.9
	Available seat-kilometers (m)	2,554	+19.6	16,391	+24.2
	Revenue seat-kilometers (m)	2,192	+17.3	13,016	+25.0
	Passenger load-factor (%)	85.8	-1.7pts.	79.4	+0.5pts.
	Number of flights	16,033	+2.7	114,515	+3.3

* (Lufthansa Passenger Airlines incl. regional airlines, SWISS incl. Edelweiss Air, Austrian Airlines)

Additional references

Pricing environment	clearly negative (excl. currency)
Comments	
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Investor Info August 2016

Hub-Airlines and Cargo*

By region		Month	yoy (%)	Cumulative	yoy (%)
Europe	Passengers in 1,000	6,645	-2.5	46,599	-0.8
	Available seat-kilometers (m)	7,037	-0.3	50,168	+1.3
	Revenue seat-kilometers (m)	5,623	-3.6	37,313	-1.4
	Passenger load-factor (%)	79.9	-2.8pts.	74.4	-2.0pts.
	Available Cargo tonne-kilometers (m)	67	+5.8	505	+4.2
	Revenue Cargo tonne-kilometers (m)	29	+1.6	244	+3.4
	Cargo load-factor (%)	43.3	-1.8pts.	48.3	-0.3pts.
America (North and South)	Passengers in 1,000	1,136	+2.6	7,326	+2.7
	Available seat-kilometers (m)	9,949	+7.2	68,199	+7.3
	Revenue seat-kilometers (m)	8,500	+3.3	55,375	+3.3
	Passenger load-factor (%)	85.4	-3.3pts.	81.2	-3.2pts.
	Available Cargo tonne-kilometers (m)	623	+0.8	4,584	+0.5
	Revenue Cargo tonne-kilometers (m)	348	-1.7	2,807	-5.2
	Cargo load-factor (%)	55.9	-1.4pts.	61.2	-3.7pts.
Asia/Pacific	Passengers in 1,000	630	-8.3	4,360	-3.6
	Available seat-kilometers (m)	5,767	-4.5	43,130	-0.7
	Revenue seat-kilometers (m)	5,108	-7.9	35,105	-3.0
	Passenger load-factor (%)	88.6	-3.2pts.	81.4	-1.9pts.
	Available Cargo tonne-kilometers (m)	517	+0.2	3,947	+0.2
	Revenue Cargo tonne-kilometers (m)	382	+4.2	2,937	+2.8
	Cargo load-factor (%)	74.0	+2.9pts.	74.4	+1.9pts.
Middle East/ Africa	Passengers in 1,000	411	-11.4	2,807	-5.4
	Available seat-kilometers (m)	1,823	-11.8	14,769	-7.1
	Revenue seat-kilometers (m)	1,546	-14.4	11,239	-7.0
	Passenger load-factor (%)	84.8	-2.5pts.	76.1	+0.1pts.
	Available Cargo tonne-kilometers (m)	118	-1.0	952	+0.3
	Revenue Cargo tonne-kilometers (m)	60	-6.0	501	-6.2
	Cargo load-factor (%)	50.6	-2.7pts.	52.6	-3.6pts.

* (Lufthansa Passenger Airlines incl. regional airlines, SWISS incl. Edelweiss Air, Austrian Airlines, Lufthansa Cargo)

Eurowings

		Month	yoy (%)	Cumulative	yoy (%)
Short-haul	Passengers in 1,000	1,840	+5.0	11,701	+6.2
	Available seat-kilometers (m)	2,216	+7.3	13,689	+7.4
	Revenue seat-kilometers (m)	1,865	+3.6	10,526	+5.2
	Passenger load-factor (%)	84.2	-3.0pts.	76.9	-1.6pts.
Long-haul	Passengers in 1,000	52	+91.6	369	+124.3
	Available seat-kilometers (m)	338	+379.4	2,702	+489.8
	Revenue seat-kilometers (m)	327	+381.9	2,490	+504.3
	Passenger load-factor (%)	96.7	+0.5pts.	92.2	+2.2pts.