



Investor Info September 2016

Lufthansa Group

		Month	yoy (%)	Cumulative	yoy (%)
Total Lufthansa Group Airlines	Passengers in 1,000	10,787	+5.2	83,946	+1.1
	Available seat-kilometers (m)	26,471	+6.6	219,130	+4.1
	Revenue seat-kilometers (m)	21,820	+5.7	173,864	+1.8
	Passenger load-factor (%)	82.4	-0.8pts.	79.3	-1.8pts.
	Available Cargo tonne-kilometers (m)	1,340	+3.6	11,322	+0.8
	Revenue Cargo tonne-kilometers (m)	883	+8.2	7,375	-0.4
	Cargo load-factor (%)	65.9	+2.8pts.	65.1	-0.8pts.
	Number of flights	92,850	+3.4	786,052	+2.8
Lufthansa Passenger Airlines	Passengers in 1,000	6,041	+3.7	47,760	-1.2
	Available seat-kilometers (m)	16,901	+2.4	142,033	+0.8
	Revenue seat-kilometers (m)	13,986	+2.5	112,699	-1.3
	Passenger load-factor (%)	82.8	+0.1pts.	79.3	-1.8pts.
	Number of flights	48,456	+2.8	417,329	+2.2
SWISS	Passengers in 1,000	1,682	+4.5	13,597	+1.3
	Available seat-kilometers (m)	4,777	+14.9	39,607	+8.3
	Revenue seat-kilometers (m)	3,920	+10.9	31,737	+4.2
	Passenger load-factor (%)	82.1	-2.9pts.	80.1	-3.2pts.
	Number of flights	14,924	+1.6	128,790	+2.2
Austrian Airlines	Passengers in 1,000	1,171	+6.0	8,627	+3.2
	Available seat-kilometers (m)	2,320	+5.5	18,626	+4.4
	Revenue seat-kilometers (m)	1,846	+2.2	14,344	+2.0
	Passenger load-factor (%)	79.6	-2.6pts.	77.0	-1.8pts.
	Number of flights	12,596	+7.2	102,612	+6.1
Total Hub-Airlines*	Passengers in 1,000	8,895	+4.2	69,984	-0.2
	Available seat-kilometers (m)	23,999	+5.0	200,267	+2.5
	Revenue seat-kilometers (m)	19,752	+4.0	158,780	+0.0
	Passenger load-factor (%)	82.3	-0.8pts.	79.3	-2.0pts.
	Number of flights	75,976	+3.2	648,731	+2.8
Total Eurowings	Passengers in 1,000	1,892	+10.6	13,962	+8.3
	Available seat-kilometers (m)	2,472	+25.8	18,863	+24.4
	Revenue seat-kilometers (m)	2,068	+24.2	15,084	+24.9
	Passenger load-factor (%)	83.7	-1.0pts.	80.0	+0.3pts.
	Number of flights	16,080	+4.1	130,595	+3.4

* (Lufthansa Passenger Airlines incl. regional airlines, SWISS incl. Edelweiss Air, Austrian Airlines)

Additional references

Pricing environment	negative (excl. currency)
Comments	One day of strike on short-haul and one day of strike on long-haul flights at Lufthansa Passenger Airlines in September 2015
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Hub-Airlines and Cargo*

By region		Month	yoy (%)	Cumulative	yoy (%)
Europe	Passengers in 1,000	6,865	+4.2	53,462	-0.2
	Available seat-kilometers (m)	6,939	+3.2	57,107	+1.5
	Revenue seat-kilometers (m)	5,519	+3.1	42,830	-0.9
	Passenger load-factor (%)	79.5	-0.1pts.	75.0	-1.8pts.
	Available Cargo tonne-kilometers (m)	68	+3.8	573	+4.1
	Revenue Cargo tonne-kilometers (m)	31	+4.2	275	+3.5
	Cargo load-factor (%)	46.1	+0.2pts.	48.0	-0.3pts.
America (North and South)	Passengers in 1,000	1,073	+8.2	8,399	+3.4
	Available seat-kilometers (m)	9,573	+11.2	77,774	+7.8
	Revenue seat-kilometers (m)	8,095	+9.3	63,469	+4.0
	Passenger load-factor (%)	84.6	-1.4pts.	81.6	-3.0pts.
	Available Cargo tonne-kilometers (m)	612	+4.7	5,192	+0.9
	Revenue Cargo tonne-kilometers (m)	368	+7.5	3,176	-3.8
	Cargo load-factor (%)	60.1	+1.6pts.	61.2	-3.0pts.
Asia/Pacific	Passengers in 1,000	577	-1.8	4,937	-3.4
	Available seat-kilometers (m)	5,679	+0.3	48,809	-0.6
	Revenue seat-kilometers (m)	4,699	-1.7	39,801	-2.9
	Passenger load-factor (%)	82.7	-1.7pts.	81.5	-1.9pts.
	Available Cargo tonne-kilometers (m)	545	+2.5	4,488	+0.3
	Revenue Cargo tonne-kilometers (m)	423	+10.2	3,360	+3.7
	Cargo load-factor (%)	77.6	+5.4pts.	74.9	+2.5pts.
Middle East/ Africa	Passengers in 1,000	380	+2.9	3,186	-4.5
	Available seat-kilometers (m)	1,808	-2.7	16,577	-6.7
	Revenue seat-kilometers (m)	1,440	-0.6	12,679	-6.3
	Passenger load-factor (%)	79.6	+1.7pts.	76.5	+0.3pts.
	Available Cargo tonne-kilometers (m)	115	+3.2	1,066	+0.5
	Revenue Cargo tonne-kilometers (m)	61	+1.4	562	-5.4
	Cargo load-factor (%)	53.2	-0.9pts.	52.7	-3.3pts.

* (Lufthansa Passenger Airlines incl. regional airlines, SWISS incl. Edelweiss Air, Austrian Airlines, Lufthansa Cargo)

Eurowings

		Month	yoy (%)	Cumulative	yoy (%)
Short-haul	Passengers in 1,000	1,844	+8.9	13,544	+6.6
	Available seat-kilometers (m)	2,112	+10.0	15,801	+7.8
	Revenue seat-kilometers (m)	1,745	+7.5	12,271	+5.5
	Passenger load-factor (%)	82.6	-1.9pts.	77.7	-1.6pts.
Long-haul	Passengers in 1,000	49	nmf.	417	nmf.
	Available seat-kilometers (m)	360	nmf.	3,062	nmf.
	Revenue seat-kilometers (m)	323	nmf.	2,813	nmf.
	Passenger load-factor (%)	89.8	nmf.	91.9	nmf.