



Investor Info May 2017

Lufthansa Group

		Month	yoy	Cumulative	yoy
Total Lufthansa Group Airlines	Passengers in 1,000	11,603	+18.7%	48,005	+17.0%
	Available seat-kilometers (m)	29,002	+12.2%	125,335	+11.6%
	Revenue seat-kilometers (m)	22,904	+16.2%	97,954	+15.5%
	Passenger load-factor (%)	79.0	+2.7pts.	78.2	+2.7pts.
	Available Cargo tonne-kilometers (m)	1,332	+0.8%	6,183	+3.0%
	Revenue Cargo tonne-kilometers (m)	903	+7.2%	4,300	+7.6%
	Cargo load-factor (%)	67.8	+4.0pts.	69.5	+2.9pts.
	Number of flights	102,184	+11.9%	443,545	+8.1%
Lufthansa German Airlines	Passengers in 1,000	5,863	+6.7%	25,253	+5.3%
	Available seat-kilometers (m)	16,983	+0.5%	74,262	+0.3%
	Revenue seat-kilometers (m)	13,617	+6.4%	58,669	+5.1%
	Passenger load-factor (%)	80.2	+4.5pts.	79.0	+3.6pts.
	Number of flights	48,308	+0.4%	217,401	-2.0%
SWISS	Passengers in 1,000	1,574	+1.2%	7,125	+6.2%
	Available seat-kilometers (m)	4,711	+5.1%	22,079	+8.5%
	Revenue seat-kilometers (m)	3,740	+7.6%	17,511	+12.1%
	Passenger load-factor (%)	79.4	+1.8pts.	79.3	+2.5pts.
	Number of flights	14,281	-4.2%	66,088	-2.7%
Austrian Airlines	Passengers in 1,000	1,195	+15.1%	4,519	+12.6%
	Available seat-kilometers (m)	2,442	+9.1%	9,791	+7.1%
	Revenue seat-kilometers (m)	1,809	+9.5%	7,080	+6.8%
	Passenger load-factor (%)	74.1	+0.3pts.	72.3	-0.2pts.
	Number of flights	13,172	+5.8%	55,091	+4.3%
Total Network Airlines*	Passengers in 1,000	8,582	+6.7%	36,657	+6.1%
	Available seat-kilometers (m)	24,105	+2.2%	105,984	+2.5%
	Revenue seat-kilometers (m)	19,142	+6.9%	83,146	+6.6%
	Passenger load-factor (%)	79.4	+3.5pts.	78.5	+3.0pts.
	Number of flights	75,053	+0.4%	335,108	-1.5%

* Lufthansa German Airlines incl. regional airlines, SWISS incl. Edelweiss Air, Austrian Airlines

Total Point-to-Point Airlines*	Passengers in 1,000	3,021	+74.2%	11,348	+75.3%
	Available seat-kilometers (m)	4,897	+116.3%	19,351	+117.3%
	Revenue seat-kilometers (m)	3,762	+107.4%	14,808	+119.0%
	Passenger load-factor (%)	76.8	-3.3pts.	76.5	+0.6pts.
	Number of flights	26,334	+67.2%	104,578	+57.3%

* Incl. Eurowings and Brussels Airlines

Additional references

Pricing environment	Positive (excl. currency)
Comments	Shift of three public holidays in Germany to June
Next Investor Info	11 July 2017



Investor Info May 2017

Network Airlines & Cargo*

By region		Month	yoy	Cumulative	yoy
Europe	Passengers in 1,000	6,607	+6.8%	27,929	+6.0%
	Available seat-kilometers (m)	7,020	+4.6%	29,894	+2.6%
	Revenue seat-kilometers (m)	5,262	+5.6%	21,843	+6.1%
	Passenger load-factor (%)	75.0	+0.7pts.	73.1	+2.5pts.
	Available Cargo tonne-kilometers (m)	64	-5.6%	290	-4.5%
	Revenue Cargo tonne-kilometers (m)	33	-1.3%	151	-1.7%
	Cargo load-factor (%)	50.7	+2.2pts.	52	+1.5pts.
America (North und South)	Passengers in 1,000	1,018	+3.8%	4,177	+4.8%
	Available seat-kilometers (m)	9,436	+1.3%	39,964	+2.7%
	Revenue seat-kilometers (m)	7,705	+4.9%	31,893	+5.3%
	Passenger load-factor (%)	81.7	+2.8pts.	79.8	+2.0pts.
	Available Cargo tonne-kilometers (m)	617	+1.8%	2,784	+2.5%
	Revenue Cargo tonne-kilometers (m)	387	+7.9%	1,864	+7.3%
	Cargo load-factor (%)	62.8	+3.6pts.	67	+3.0pts.
Asia/Pacific	Passengers in 1,000	589	+10.5%	2,680	+6.8%
	Available seat-kilometers (m)	5,721	-1.5%	25,929	+0.3%
	Revenue seat-kilometers (m)	4,761	+10.8%	21,605	+7.4%
	Passenger load-factor (%)	83.2	+9.2pts.	83.3	+5.5pts.
	Available Cargo tonne-kilometers (m)	529	+0.3%	2,501	+5.1%
	Revenue Cargo tonne-kilometers (m)	415	+7.6%	1,961	+9.9%
	Cargo load-factor (%)	78.4	+5.3pts.	78.4	+3.4pts.
Middle East/ Africa	Passengers in 1,000	368	+9.0%	1,871	+10.3%
	Available seat-kilometers (m)	1,928	+9.6%	10,197	+7.2%
	Revenue seat-kilometers (m)	1,414	+10.7%	7,805	+10.9%
	Passenger load-factor (%)	73.3	+0.7pts.	76.5	+2.5pts.
	Available Cargo tonne-kilometers (m)	121	+2.1%	607	+0.9%
	Revenue Cargo tonne-kilometers (m)	67	+4.8%	322	+0.8%
	Cargo load-factor (%)	55.6	+1.5pts.	53.1	-0.1pts.

* Lufthansa German Airlines incl. regional airlines, SWISS incl. Edelweiss Air, Austrian Airlines, Lufthansa Cargo

Point-to-Point Airlines*

		Month	yoy	Cumulative	yoy
Short-haul	Passengers in 1,000	2,822	+66.2%	10,371	+65.9%
	Available seat-kilometers (m)	3,483	+76.3%	12,548	+73.5%
	Revenue seat-kilometers (m)	2,662	+70.7%	9,222	+77.2%
	Passenger load-factor (%)	76.4	-2.5pts.	73.5	+1.5pts.
Long-haul	Passengers in 1,000	199	+439.8%	978	+333.1%
	Available seat-kilometers (m)	1,414	+389.7%	6,803	+306.2%
	Revenue seat-kilometers (m)	1,100	+332.6%	5,586	+258.7%
	Passenger load-factor (%)	77.8	-10.3pts.	82.1	-10.9pts.

* Incl. Eurowings and Brussels Airlines