



Investor Info July 2017

Lufthansa Group

		Month	yoy	Cumulative	yoy
Total Lufthansa Group Airlines	Passengers in 1,000	13,060	+16.9%	73,052	+17.2%
	Available seat-kilometers (m)	30,814	+12.4%	185,054	+11.8%
	Revenue seat-kilometers (m)	26,599	+12.8%	148,480	+15.1%
	Passenger load-factor (%)	86.3	+0.3pts.	80.2	+2.3pts.
	Available Cargo tonne-kilometers (m)	1,386	+1.4%	8,906	+2.9%
	Revenue Cargo tonne-kilometers (m)	931	+8.4%	6,150	+8.1%
	Cargo load-factor (%)	67.2	+4.3pts.	69.1	+3.3pts.
	Number of flights	104,836	+11.8%	648,485	+8.9%
Lufthansa German Airlines	Passengers in 1,000	6,443	+3.3%	37,669	+4.5%
	Available seat-kilometers (m)	17,631	+1.1%	108,638	+0.5%
	Revenue seat-kilometers (m)	15,296	+2.0%	88,027	+4.4%
	Passenger load-factor (%)	86.8	+0.8pts.	81.0	+3.0pts.
	Number of flights	48,890	-0.9%	313,066	-2.1%
SWISS	Passengers in 1,000	1,872	+1.6%	10,636	+5.3%
	Available seat-kilometers (m)	5,172	+3.8%	32,027	+7.4%
	Revenue seat-kilometers (m)	4,501	+4.4%	25,965	+10.5%
	Passenger load-factor (%)	87.0	+0.5pts.	81.1	+2.3pts.
	Number of flights	14,890	-5.0%	94,986	-3.3%
Austrian Airlines	Passengers in 1,000	1,387	+14.8%	7,172	+13.8%
	Available seat-kilometers (m)	2,706	+9.8%	15,004	+8.0%
	Revenue seat-kilometers (m)	2,307	+9.5%	11,351	+8.5%
	Passenger load-factor (%)	85.3	-0.2pts.	75.7	+0.3pts.
	Number of flights	13,646	+8.9%	81,924	+5.5%
Total Network Airlines*	Passengers in 1,000	9,702	+5.1%	55,189	+5.8%
	Available seat-kilometers (m)	25,509	+2.7%	155,489	+2.5%
	Revenue seat-kilometers (m)	22,104	+3.4%	125,207	+5.9%
	Passenger load-factor (%)	86.7	+0.6pts.	80.5	+2.6pts.
	Number of flights	77,426	+0.8%	485,804	-1.2%

* Lufthansa German Airlines incl. regional airlines, SWISS incl. Edelweiss Air, Austrian Airlines

Total Point-to-Point Airlines*	Passengers in 1,000	3,358	+73.2%	17,863	+75.5%
	Available seat-kilometers (m)	5,305	+105.8%	29,565	+113.7%
	Revenue seat-kilometers (m)	4,495	+103.5%	23,273	+115.0%
	Passenger load-factor (%)	84.7	-1.0pts.	78.7	+0.5pts.
	Number of flights	26,628	+64.7%	157,245	+59.7%

* Incl. Eurowings and Brussels Airlines

Additional references

Pricing environment	Positive (excl. currency)
Comments	
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Network Airlines & Cargo*

By region		Month	yoy	Cumulative	yoy
Europe	Passengers in 1,000	7,421	+5.7%	42,147	+5.7%
	Available seat-kilometers (m)	7,540	+4.7%	44,463	+3.1%
	Revenue seat-kilometers (m)	6,221	+6.4%	33,613	+6.3%
	Passenger load-factor (%)	82.5	+1.3pts.	75.6	+2.2pts.
	Available Cargo tonne-kilometers (m)	63	-6.8%	416	-4.9%
	Revenue Cargo tonne-kilometers (m)	31	+0.2%	214	-0.3%
	Cargo load-factor (%)	48.4	+3.4pts.	51.5	+2.4pts.
America (North und South)	Passengers in 1,000	1,157	-0.6%	6,413	+3.6%
	Available seat-kilometers (m)	9,997	+0.3%	59,455	+2.1%
	Revenue seat-kilometers (m)	8,758	+0.0%	48,856	+4.2%
	Passenger load-factor (%)	87.6	-0.3pts.	82.2	+1.7pts.
	Available Cargo tonne-kilometers (m)	642	-0.4%	4,043	+2.2%
	Revenue Cargo tonne-kilometers (m)	403	+7.9%	2,661	+7.7%
	Cargo load-factor (%)	62.8	+4.9pts.	65.8	+3.3pts.
Asia/Pacific	Passengers in 1,000	662	+1.9%	3,940	+5.6%
	Available seat-kilometers (m)	5,914	+0.7%	37,466	+0.3%
	Revenue seat-kilometers (m)	5,363	+1.7%	31,785	+6.0%
	Passenger load-factor (%)	90.7	+0.9pts.	84.8	+4.5pts.
	Available Cargo tonne-kilometers (m)	554	+3.8%	3,597	+5.0%
	Revenue Cargo tonne-kilometers (m)	427	+8.4%	2,814	+9.8%
	Cargo load-factor (%)	77.1	+3.3pts.	78.2	+3.4pts.
Middle East/ Africa	Passengers in 1,000	462	+15.2%	2,689	+12.3%
	Available seat-kilometers (m)	2,059	+13.8%	14,105	+9.0%
	Revenue seat-kilometers (m)	1,762	+17.2%	10,952	+13.0%
	Passenger load-factor (%)	85.6	+2.5pts.	77.6	+2.7pts.
	Available Cargo tonne-kilometers (m)	126	+4.8%	850	+2.0%
	Revenue Cargo tonne-kilometers (m)	70	+15.6%	459	+4.0%
	Cargo load-factor (%)	55.5	+5.1pts.	54	+1.0pts.

* Lufthansa German Airlines incl. regional airlines, SWISS incl. Edelweiss Air, Austrian Airlines, Lufthansa Cargo

Point-to-Point Airlines*

		Month	yoy	Cumulative	yoy
Short-haul	Passengers in 1,000	3,115	+65.1%	16,443	+66.8%
	Available seat-kilometers (m)	3,705	+67.5%	19,774	+72.4%
	Revenue seat-kilometers (m)	3,125	+67.2%	15,196	+75.5%
	Passenger load-factor (%)	84.3	-0.1pts.	76.8	+1.4pts.
Long-haul	Passengers in 1,000	243	+362.1%	1,420	+347.8%
	Available seat-kilometers (m)	1,600	+337.5%	9,791	+314.2%
	Revenue seat-kilometers (m)	1,370	+302.5%	8,077	+273.4%
	Passenger load-factor (%)	85.6	-7.4pts.	82.5	-9.0pts.

* Incl. Eurowings and Brussels Airlines