



Investor Info September 2017

Lufthansa Group

		Month	yoy	Cumulative	yoy
Total Lufthansa Group Airlines	Passengers in 1,000	12,680	+17.8%	98,428	+17.5%
	Available seat-kilometers (m)	29,378	+11.0%	244,799	+11.7%
	Revenue seat-kilometers (m)	24,609	+12.9%	199,177	+14.6%
	Passenger load-factor (%)	83.8	+1.4pts.	81.4	+2.1pts.
	Available Cargo tonne-kilometers (m)	1,366	+1.9%	11,623	+2.7%
	Revenue Cargo tonne-kilometers (m)	938	+6.0%	7,986	+8.0%
	Cargo load-factor (%)	68.7	+2.7pts.	68.7	+3.4pts.
	Number of flights	102,164	+10.3%	851,675	+9.3%
Lufthansa German Airlines	Passengers in 1,000	6,329	+4.2%	50,108	+4.4%
	Available seat-kilometers (m)	16,861	-0.4%	142,896	+0.5%
	Revenue seat-kilometers (m)	14,258	+1.9%	117,210	+3.9%
	Passenger load-factor (%)	84.6	+1.9pts.	82.0	+2.7pts.
	Number of flights	48,051	-1.8%	407,944	-1.9%
SWISS	Passengers in 1,000	1,728	+2.7%	14,399	+5.9%
	Available seat-kilometers (m)	4,923	+3.1%	42,002	+6.0%
	Revenue seat-kilometers (m)	4,044	+3.2%	34,430	+8.5%
	Passenger load-factor (%)	82.1	+0.0pts.	82.0	+1.9pts.
	Number of flights	14,381	-3.9%	124,815	-3.1%
Austrian Airlines	Passengers in 1,000	1,323	+12.9%	9,825	+13.9%
	Available seat-kilometers (m)	2,503	+7.9%	20,165	+8.3%
	Revenue seat-kilometers (m)	2,021	+9.7%	15,603	+8.8%
	Passenger load-factor (%)	80.7	+1.3pts.	77.4	+0.3pts.
	Number of flights	13,488	+7.1%	108,816	+6.0%
Total Network Airlines*	Passengers in 1,000	9,325	+5.1%	73,885	+5.8%
	Available seat-kilometers (m)	24,256	+1.1%	204,789	+2.3%
	Revenue seat-kilometers (m)	20,298	+2.9%	167,031	+5.3%
	Passenger load-factor (%)	83.7	+1.5pts.	81.6	+2.3pts.
	Number of flights	75,204	-0.8%	635,219	-1.0%

* Lufthansa German Airlines incl. regional airlines, SWISS incl. Edelweiss Air, Austrian Airlines

Total Point-to-Point Airlines*	Passengers in 1,000	3,355	+77.3%	24,542	+75.8%
	Available seat-kilometers (m)	5,122	+107.2%	40,010	+112.1%
	Revenue seat-kilometers (m)	4,312	+108.4%	32,146	+113.1%
	Passenger load-factor (%)	84.2	+0.5pts.	80.3	+0.3pts.
	Number of flights	26,151	+62.6%	209,479	+60.4%

* Incl. Eurowings and Brussels Airlines

Additional references

Pricing environment	Positive (excl. currency)
Comments	
Next Investor Info	9 November 2017



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Network Airlines & Cargo*

By region		Month	yoy	Cumulative	yoy
Europe	Passengers in 1,000	7,235	+5.8%	56,403	+5.8%
	Available seat-kilometers (m)	7,135	+2.8%	58,895	+3.2%
	Revenue seat-kilometers (m)	5,794	+5.3%	45,311	+6.0%
	Passenger load-factor (%)	81.2	+1.9pts.	76.9	+2.0pts.
	Available Cargo tonne-kilometers (m)	63	-7.6%	540	-5.7%
	Revenue Cargo tonne-kilometers (m)	31	-1.6%	273	-0.9%
	Cargo load-factor (%)	49.1	+3.0pts.	50.6	+2.5pts.
America (North und South)	Passengers in 1,000	1,060	-1.2%	8,643	+2.9%
	Available seat-kilometers (m)	9,389	-1.9%	78,698	+1.2%
	Revenue seat-kilometers (m)	8,028	-0.8%	65,557	+3.3%
	Passenger load-factor (%)	85.5	+0.9pts.	83.3	+1.7pts.
	Available Cargo tonne-kilometers (m)	626	+2.3%	5,296	+2.0%
	Revenue Cargo tonne-kilometers (m)	399	+8.3%	3,449	+8.2%
	Cargo load-factor (%)	63.8	+3.6pts.	65.1	+3.7pts.
Asia/Pacific	Passengers in 1,000	600	+3.9%	5,196	+5.2%
	Available seat-kilometers (m)	5,719	+0.7%	49,063	+0.5%
	Revenue seat-kilometers (m)	4,859	+3.5%	41,853	+5.2%
	Passenger load-factor (%)	85.0	+2.3pts.	85.3	+3.8pts.
	Available Cargo tonne-kilometers (m)	555	+1.9%	4,691	+4.5%
	Revenue Cargo tonne-kilometers (m)	439	+3.7%	3,667	+8.9%
	Cargo load-factor (%)	79	+1.3pts.	78.2	+3.1pts.
Middle East/ Africa	Passengers in 1,000	429	+13.1%	3,643	+14.4%
	Available seat-kilometers (m)	2,013	+11.3%	18,133	+9.4%
	Revenue seat-kilometers (m)	1,617	+12.3%	14,311	+12.9%
	Passenger load-factor (%)	80.3	+0.7pts.	78.9	+2.4pts.
	Available Cargo tonne-kilometers (m)	122	+5.6%	1,094	+2.7%
	Revenue Cargo tonne-kilometers (m)	69	+12.0%	595	+5.8%
	Cargo load-factor (%)	56.4	+3.2pts.	54.4	+1.7pts.

* Lufthansa German Airlines incl. regional airlines, SWISS incl. Edelweiss Air, Austrian Airlines, Lufthansa Cargo

Point-to-Point Airlines*

		Month	yoy	Cumulative	yoy
Short-haul	Passengers in 1,000	3,134	+70.0%	22,644	+67.2%
	Available seat-kilometers (m)	3,576	+69.3%	27,031	+71.1%
	Revenue seat-kilometers (m)	3,061	+75.4%	21,375	+74.2%
	Passenger load-factor (%)	85.6	+3.0pts.	79.1	+1.4pts.
Long-haul	Passengers in 1,000	221	+354.7%	1,898	+354.9%
	Available seat-kilometers (m)	1,546	+329.5%	12,979	+323.9%
	Revenue seat-kilometers (m)	1,251	+287.2%	10,771	+282.9%
	Passenger load-factor (%)	80.9	-8.8pts.	83.0	-8.9pts.

* Incl. Eurowings and Brussels Airlines