

Lufthansa Group

Investor Relations

Investor Info May 2018

Lufthansa Group

		Month	yoy	Cumulative	yoy
	Passengers in 1,000	12,886	+11.0%	53,651	+11.7%
Total Lufthansa Group	Available seat-kilometers (m)	31,246	+7.8%	135,495	+8.1%
	Revenue seat-kilometers (m)	24,803	+8.3%	106,913	+9.2%
	Passenger load-factor (%)	79.4	+0.4pts.	78.9	+0.8pts.
Airlines	Available Cargo tonne-kilometers (m)	1,424	+6.8%	6,572	+6.3%
	Revenue Cargo tonne-kilometers (m)	908	+0.4%	4,458	+3.6%
	Cargo load-factor (%)	63.7	-4.0pts.	67.8	-1.7pts.
	Number of flights	109,558	+7.2%	481,577	+8.5%
	Passengers in 1,000	6,240	+6.4%	26,943	+6.7%
_ufthansa German	Available seat-kilometers (m)	17,730	+4.4%	77,747	+4.7%
Airlines*	Revenue seat-kilometers (m)	14,040	+3.1%	61,391	+4.6%
	Passenger load-factor (%)	79.2	-1.0pts.	79.0	+0.0pts.
	Number of flights	50,872	+5.3%	230,386	+6.0%
	Passengers in 1,000	3,879	+5.2%	16,672	+5.4%
	Available seat-kilometers (m)	12,432	+1.8%	54,772	+2.6%
thereof Hub FRA	Revenue seat-kilometers (m)	9,826	-0.1%	43,539	+2.4%
	Passenger load-factor (%)	79.0	-1.5%	79.5	-0.1%
	Number of flights	30,398	+7.6%	135,311	+7.3%
	Passengers in 1,000	2,255	+8.1%	9,880	+8.6%
	Available seat-kilometers (m)	5,225	+11.0%	22,702	+9.9%
thereof Hub MUC	Revenue seat-kilometers (m)	4,165	+11.4%	17,677	+10.4%
	Passenger load-factor (%)	79.7	+0.3%	77.9	+0.4%
	Number of flights	19,072	+1.0%	89,713	+3.7%
	Passengers in 1,000	1,788	+13.1%	7,706	+7.7%
	Available seat-kilometers (m)	5,041	+7.1%	23,655	+7.3%
SWISS	Revenue seat-kilometers (m)	4,097	+9.6%	18,987	+8.6%
	Passenger load-factor (%)	81.3	+1.9pts.	80.3	+1.0pts.
	Number of flights	15,211	+6.2%	67,838	+2.4%
	Passengers in 1,000	1,284	+7.3%	4,964	+9.8%
	Available seat-kilometers (m)	2,580	+5.6%	10,196	+4.1%
Austrian Airlines	Revenue seat-kilometers (m)	1,937	+7.2%	7,577	+7.1%
	Passenger load-factor (%)	75.1	+1.1pts.	74.3	+2.0pts.
	Number of flights	13,830	+5.0%	58,030	+5.3%
	Passengers in 1,000	9,258	+7.8%	39,363	+7.3%
	Available seat-kilometers (m)	25,319	+5.1%	111,445	+5.2%
Total	Revenue seat-kilometers (m)	20,048	+4.8%	87,836	+5.7%
Network Airlines**	Passenger load-factor (%)	79.2	-0.2pts.	78.8	+0.4pts.
	Number of flights	79,176	+5.4%	352,718	+5.2%

^{*} Lufthansa German Airlines incl. Hub FRA, Hub MUC & regional airlines

^{**} Lufthansa German Airlines incl. Hub FRA, Hub MUC & regional airlines, SWISS incl. Edelweiss Air, Austrian Airlines

Total Eurowings Group*	Passengers in 1,000	3,628	+20.1%	14,289	+25.9%	
	Available seat-kilometers (m)	5,926	+21.0%	24,050	+24.3%	
	Revenue seat-kilometers (m)	4,755	+26.4%	19,077	+28.8%	
	Passenger load-factor (%)	80.2	+3.4pts.	79.3	+2.8pts.	
	Number of flights	29,539	+12.2%	124,833	+19.4%	

^{*} Incl. Eurowings and Brussels Airlines



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Network Airlines & Cargo*

By region		Month	yoy	Cumulative	yoy
	Passengers in 1,000	7,251	+9.7%	30,316	+8.5%
	Available seat-kilometers (m)	7,592	+8.1%	32,335	+8.2%
	Revenue seat-kilometers (m)	5,914	+12.4%	23,940	+9.6%
Europe	Passenger load-factor (%)	77.9	+2.9pts.	74.0	+0.9pts.
	Available Cargo tonne-kilometers (m)	63	-1.6%	290	+0.1%
	Revenue Cargo tonne-kilometers (m)	30	-8.3%	145	-4.2%
	Cargo load-factor (%)	47.3	-3.5pts.	49.8	-2.2pts.
	Passengers in 1,000	1,048	+2.9%	4,345	+4.0%
	Available seat-kilometers (m)	9,723	+3.0%	41,513	+3.9%
	Revenue seat-kilometers (m)	7,976	+3.6%	33,471	+5.0%
America (North und South)	Passenger load-factor (%)	82.0	+0.4pts.	80.6	+0.8pts.
	Available Cargo tonne-kilometers (m)	666	+7.9%	3,002	+7.8%
	Revenue Cargo tonne-kilometers (m)	394	+1.8%	1,983	+6.4%
	Cargo load-factor (%)	59.2	-3.6pts.	66.1	-0.9pts.
Asia/Pacific	Passengers in 1,000	587	-0.3%	2,762	+3.0%
	Available seat-kilometers (m)	6,031	+5.4%	27,232	+5.0%
	Revenue seat-kilometers (m)	4,770	+0.2%	22,373	+3.6%
	Passenger load-factor (%)	79.1	-4.1pts.	82.2	-1.1pts.
	Available Cargo tonne-kilometers (m)	587	+10.5%	2,718	+8.6%
	Revenue Cargo tonne-kilometers (m)	423	+1.5%	2,028	+3.3%
	Cargo load-factor (%)	72	-6.4pts.	74.6	-3.8pts.
	Passengers in 1,000	372	-0.3%	1,940	+2.1%
	Available seat-kilometers (m)	1,974	+2.6%	10,366	+1.9%
MOLIN E. M	Revenue seat-kilometers (m)	1,388	-1.5%	8,053	+3.5%
Middle East/ Africa	Passenger load-factor (%)	70.3	-3.0pts.	77.7	+1.2pts.
	Available Cargo tonne-kilometers (m)	108	-10.6%	561	-7.7%
	Revenue Cargo tonne-kilometers (m)	61	-9.5%	301	-6.6%
	Cargo load-factor (%)	56.2	+0.7pts.	53.7	+0.6pts.

^{*} Lufthansa German Airlines incl. Hub FRA, Hub MUC & regional airlines, SWISS incl. Edelweiss Air, Austrian Airlines, Lufthansa Cargo

Eurowings Group*

		Month	yoy	Cumulative	yoy
Short-haul	Passengers in 1,000	3,381	+19.9%	13,073	+26.2%
	Available seat-kilometers (m)	4,086	+17.4%	15,667	+25.1%
	Revenue seat-kilometers (m)	3,381	+27.2%	12,234	+33.0%
	Passenger load-factor (%)	82.7	+6.3pts.	78.1	+4.6pts.
Long-haul	Passengers in 1,000	248	+23.5%	1,216	+23.1%
	Available seat-kilometers (m)	1,840	+29.8%	8,382	+22.7%
	Revenue seat-kilometers (m)	1,374	+24.5%	6,842	+22.0%
	Passenger load-factor (%)	74.7	-3.2pts.	81.6	-0.5pts.

^{*} Incl. Eurowings and Brussels Airlines

Additional references

Yield indication	stable (excl. currency)
Comments	Shift of public holidays into May // The yield indication will no longer be given in the release of montly traffic stats in order to align Lufthansa Group reporting with industry standards
Next Investor Info	10 July 2018