



# Investor Info June 2018

## Lufthansa Group

		Month	yoy	Cumulative	yoy
<b>Total Lufthansa Group Airlines</b>	Passengers in 1,000	13,255	+11.8%	66,908	+11.9%
	Available seat-kilometers (m)	31,298	+8.3%	166,795	+8.2%
	Revenue seat-kilometers (m)	26,146	+9.3%	133,059	+9.2%
	Passenger load-factor (%)	83.5	+0.8pts.	79.8	+0.8pts.
	Available Cargo tonne-kilometers (m)	1,405	+5.2%	7,968	+6.0%
	Revenue Cargo tonne-kilometers (m)	913	-0.6%	5,371	+2.9%
	Cargo load-factor (%)	65.0	-3.8pts.	67.4	-2.0pts.
	Number of flights	108,396	+8.2%	589,964	+8.5%
<b>Lufthansa German Airlines*</b>	Passengers in 1,000	6,482	+9.2%	33,426	+7.6%
	Available seat-kilometers (m)	17,529	+4.7%	95,276	+4.7%
	Revenue seat-kilometers (m)	14,750	+4.9%	76,141	+4.7%
	Passenger load-factor (%)	84.1	+0.1pts.	79.9	+0.0pts.
	Number of flights	50,574	+8.1%	280,960	+6.4%
thereof Hub FRA	Passengers in 1,000	4,004	+6.1%	20,676	+5.3%
	Available seat-kilometers (m)	12,241	+1.6%	66,932	+2.3%
	Revenue seat-kilometers (m)	10,271	+0.9%	53,749	+2.0%
	Passenger load-factor (%)	83.9	-0.6%	80.3	-0.2%
	Number of flights	29,840	+7.4%	165,099	+6.1%
thereof Hub MUC	Passengers in 1,000	2,368	+14.3%	12,249	+11.3%
	Available seat-kilometers (m)	5,212	+12.5%	27,994	+10.8%
	Revenue seat-kilometers (m)	4,425	+15.3%	22,164	+11.7%
	Passenger load-factor (%)	84.9	+2.1%	79.2	+0.7%
	Number of flights	19,359	+8.6%	109,124	+6.4%
<b>SWISS</b>	Passengers in 1,000	1,842	+19.2%	9,548	+9.7%
	Available seat-kilometers (m)	5,170	+8.4%	28,828	+7.5%
	Revenue seat-kilometers (m)	4,379	+10.9%	23,368	+9.0%
	Passenger load-factor (%)	84.7	+1.9pts.	81.1	+1.2pts.
	Number of flights	15,101	+7.5%	82,940	+3.3%
<b>Austrian Airlines</b>	Passengers in 1,000	1,391	+10.1%	6,355	+9.8%
	Available seat-kilometers (m)	2,700	+7.7%	12,896	+4.9%
	Revenue seat-kilometers (m)	2,201	+11.9%	9,775	+8.1%
	Passenger load-factor (%)	81.5	+3.1pts.	75.8	+2.3pts.
	Number of flights	13,979	+6.0%	72,009	+5.5%
<b>Total Network Airlines**</b>	Passengers in 1,000	9,661	+11.1%	49,025	+8.3%
	Available seat-kilometers (m)	25,369	+5.7%	136,816	+5.3%
	Revenue seat-kilometers (m)	21,305	+6.8%	109,141	+5.9%
	Passenger load-factor (%)	84.0	+0.8pts.	79.8	+0.5pts.
	Number of flights	78,953	+7.7%	431,672	+5.7%
<b>Total Eurowings Group*</b>	Passengers in 1,000	3,594	+13.9%	17,883	+23.3%
	Available seat-kilometers (m)	5,929	+20.8%	29,979	+23.6%
	Revenue seat-kilometers (m)	4,842	+22.0%	23,918	+27.4%
	Passenger load-factor (%)	81.7	+0.8pts.	79.8	+2.4pts.
	Number of flights	28,641	+10.0%	153,474	+17.5%

\* Lufthansa German Airlines incl. Hub FRA, Hub MUC & regional airlines

\*\* Lufthansa German Airlines incl. Hub FRA, Hub MUC & regional airlines, SWISS incl. Edelweiss Air, Austrian Airlines

\* Incl. Eurowings and Brussels Airlines



## Investor Info June 2018

### Network Airlines & Cargo\*

By region		Month	yoy	Cumulative	yoy
Europe	Passengers in 1,000	7,546	+12.6%	37,863	+9.6%
	Available seat-kilometers (m)	7,666	+9.1%	40,001	+8.3%
	Revenue seat-kilometers (m)	6,244	+12.6%	30,182	+10.2%
	Passenger load-factor (%)	81.5	+2.6pts.	75.5	+1.3pts.
	Available Cargo tonne-kilometers (m)	62	-0.5%	352	-0.1%
	Revenue Cargo tonne-kilometers (m)	28	-13.5%	173	-5.8%
	Cargo load-factor (%)	45.2	-6.8pts.	49	-3.0pts.
America (North und South)	Passengers in 1,000	1,134	+7.1%	5,479	+5.1%
	Available seat-kilometers (m)	9,955	+4.8%	51,470	+4.1%
	Revenue seat-kilometers (m)	8,660	+5.5%	42,132	+5.1%
	Passenger load-factor (%)	87.0	+0.5pts.	81.9	+0.8pts.
	Available Cargo tonne-kilometers (m)	661	+7.3%	3,654	+7.5%
	Revenue Cargo tonne-kilometers (m)	400	+1.6%	2,384	+5.6%
	Cargo load-factor (%)	60.5	-3.4pts.	65.2	-1.2pts.
Asia/Pacific	Passengers in 1,000	617	+6.7%	3,378	+4.0%
	Available seat-kilometers (m)	5,873	+4.4%	33,105	+4.9%
	Revenue seat-kilometers (m)	5,020	+4.2%	27,392	+3.7%
	Passenger load-factor (%)	85.5	-0.2pts.	82.7	-1.1pts.
	Available Cargo tonne-kilometers (m)	580	+7.4%	3,299	+8.4%
	Revenue Cargo tonne-kilometers (m)	427	+0.5%	2,455	+2.8%
	Cargo load-factor (%)	73.7	-5.0pts.	74.4	-4.1pts.
Middle East/ Africa	Passengers in 1,000	365	+1.6%	2,304	+2.6%
	Available seat-kilometers (m)	1,875	+1.6%	12,241	+1.9%
	Revenue seat-kilometers (m)	1,381	+0.0%	9,434	+3.0%
	Passenger load-factor (%)	73.7	-1.1pts.	77.1	+0.9pts.
	Available Cargo tonne-kilometers (m)	101	-13.1%	662	-8.6%
	Revenue Cargo tonne-kilometers (m)	57	-14.6%	358	-8.0%
	Cargo load-factor (%)	56.3	-1.0pts.	54.1	+0.3pts.

\* Lufthansa German Airlines incl. Hub FRA, Hub MUC & regional airlines, SWISS incl. Edelweiss Air, Austrian Airlines, Lufthansa Cargo

### Eurowings Group\*

		Month	yoy	Cumulative	yoy
Short-haul	Passengers in 1,000	3,325	+12.5%	16,398	+23.1%
	Available seat-kilometers (m)	4,012	+14.0%	19,680	+22.7%
	Revenue seat-kilometers (m)	3,353	+17.8%	15,588	+29.4%
	Passenger load-factor (%)	83.6	+2.7pts.	79.2	+4.1pts.
Long-haul	Passengers in 1,000	269	+34.5%	1,484	+25.0%
	Available seat-kilometers (m)	1,917	+37.8%	10,299	+25.3%
	Revenue seat-kilometers (m)	1,488	+32.5%	8,330	+23.7%
	Passenger load-factor (%)	77.7	-3.1pts.	80.9	-1.0pts.

\* Incl. Eurowings and Brussels Airlines

### Additional references

Comments	Shift of public holidays into May // The yield indication will no longer be given in the release of monthly traffic stats in order to align Lufthansa Group reporting with industry standards
Next Investor Info	9 August 2018