



Investor Info July 2018

Lufthansa Group

		Month	yoy	Cumulative	yoy
Total Lufthansa Group Airlines	Passengers in 1,000	14,157	+8.2%	81,067	+11.3%
	Available seat-kilometers (m)	32,940	+7.0%	199,735	+8.0%
	Revenue seat-kilometers (m)	28,420	+7.0%	161,478	+8.8%
	Passenger load-factor (%)	86.3	-0.1pts.	80.8	+0.6pts.
	Available Cargo tonne-kilometers (m)	1,411	+1.8%	9,379	+5.3%
	Revenue Cargo tonne-kilometers (m)	904	-2.9%	6,275	+2.0%
	Cargo load-factor (%)	64.1	-3.1pts.	66.9	-2.2pts.
	Number of flights	113,083	+8.4%	703,043	+8.5%
Lufthansa German Airlines*	Passengers in 1,000	6,773	+5.8%	40,199	+7.3%
	Available seat-kilometers (m)	18,173	+3.1%	113,449	+4.4%
	Revenue seat-kilometers (m)	15,633	+2.2%	91,774	+4.3%
	Passenger load-factor (%)	86.0	-0.8pts.	80.9	-0.1pts.
	Number of flights	52,091	+6.5%	333,051	+6.4%
thereof Hub FRA	Passengers in 1,000	4,246	+3.8%	24,922	+5.1%
	Available seat-kilometers (m)	12,703	-0.3%	79,635	+1.9%
	Revenue seat-kilometers (m)	10,942	-1.5%	64,691	+1.4%
	Passenger load-factor (%)	86.1	-1.1%	81.2	-0.4%
	Number of flights	30,997	+6.3%	196,096	+6.1%
thereof Hub MUC	Passengers in 1,000	2,416	+9.0%	14,665	+10.9%
	Available seat-kilometers (m)	5,391	+11.7%	33,385	+10.9%
	Revenue seat-kilometers (m)	4,636	+11.9%	26,800	+11.7%
	Passenger load-factor (%)	86.0	+0.2%	80.3	+0.6%
	Number of flights	19,673	+6.3%	128,797	+6.4%
SWISS	Passengers in 1,000	2,071	+4.5%	11,619	+8.7%
	Available seat-kilometers (m)	5,536	+7.3%	34,364	+7.4%
	Revenue seat-kilometers (m)	4,858	+8.1%	28,226	+8.9%
	Passenger load-factor (%)	87.7	+0.7pts.	82.1	+1.0pts.
	Number of flights	16,168	+7.3%	99,108	+3.9%
Austrian Airlines	Passengers in 1,000	1,444	+4.0%	7,800	+8.7%
	Available seat-kilometers (m)	2,821	+4.3%	15,718	+4.8%
	Revenue seat-kilometers (m)	2,415	+4.7%	12,189	+7.4%
	Passenger load-factor (%)	85.6	+0.3pts.	77.5	+1.9pts.
	Number of flights	14,126	+3.5%	86,135	+5.1%
Total Network Airlines**	Passengers in 1,000	10,232	+5.2%	59,258	+7.8%
	Available seat-kilometers (m)	26,499	+4.1%	163,315	+5.1%
	Revenue seat-kilometers (m)	22,879	+3.7%	132,019	+5.5%
	Passenger load-factor (%)	86.3	-0.3pts.	80.8	+0.3pts.
	Number of flights	81,653	+6.2%	513,325	+5.7%
Total Eurowings*	Passengers in 1,000	3,926	+16.9%	21,808	+22.1%
	Available seat-kilometers (m)	6,441	+21.4%	36,420	+23.2%
	Revenue seat-kilometers (m)	5,541	+23.3%	29,459	+26.6%
	Passenger load-factor (%)	86.0	+1.3pts.	80.9	+2.2pts.
	Number of flights	30,675	+15.2%	184,149	+17.1%

* Lufthansa German Airlines incl. Hub FRA, Hub MUC & regional airlines

** Lufthansa German Airlines incl. Hub FRA, Hub MUC & regional airlines, SWISS incl. Edelweiss Air, Austrian Airlines

* Incl. Eurowings and Brussels Airlines



Investor Info July 2018

Network Airlines & Cargo*

By region		Month	yoy	Cumulative	yoy
Europe	Passengers in 1,000	7,940	+7.1%	45,805	+9.1%
	Available seat-kilometers (m)	8,064	+7.5%	48,065	+8.2%
	Revenue seat-kilometers (m)	6,742	+8.8%	36,925	+9.9%
	Passenger load-factor (%)	83.6	+1.0pts.	76.8	+1.2pts.
	Available Cargo tonne-kilometers (m)	64	+0.9%	416	-0.1%
	Revenue Cargo tonne-kilometers (m)	27	-11.4%	200	-6.6%
	Cargo load-factor (%)	42.5	-5.9pts.	48.1	-3.4pts.
America (North und South)	Passengers in 1,000	1,195	+2.4%	6,674	+4.6%
	Available seat-kilometers (m)	10,409	+4.1%	61,879	+4.1%
	Revenue seat-kilometers (m)	9,098	+3.9%	51,228	+4.9%
	Passenger load-factor (%)	87.4	-0.2pts.	82.8	+0.6pts.
	Available Cargo tonne-kilometers (m)	656	+2.2%	4,310	+6.6%
	Revenue Cargo tonne-kilometers (m)	384	-4.7%	2,768	+4.0%
	Cargo load-factor (%)	58.5	-4.3pts.	64.2	-1.6pts.
Asia/Pacific	Passengers in 1,000	661	-2.4%	4,039	+2.9%
	Available seat-kilometers (m)	6,029	+1.9%	39,134	+4.5%
	Revenue seat-kilometers (m)	5,393	+0.6%	32,787	+3.1%
	Passenger load-factor (%)	89.5	-1.1pts.	83.8	-1.0pts.
	Available Cargo tonne-kilometers (m)	588	+6.0%	3,887	+8.1%
	Revenue Cargo tonne-kilometers (m)	439	+2.7%	2,894	+2.8%
	Cargo load-factor (%)	74.7	-2.4pts.	74.4	-3.9pts.
Middle East/ Africa	Passengers in 1,000	436	-6.3%	2,740	+1.0%
	Available seat-kilometers (m)	1,997	-2.8%	14,238	+1.2%
	Revenue seat-kilometers (m)	1,645	-6.4%	11,079	+1.5%
	Passenger load-factor (%)	82.4	-3.2pts.	77.8	+0.2pts.
	Available Cargo tonne-kilometers (m)	103	-18.4%	765	-10.0%
	Revenue Cargo tonne-kilometers (m)	54	-22.5%	412	-10.2%
	Cargo load-factor (%)	52.9	-2.7pts.	53.9	-0.1pts.

* Lufthansa German Airlines incl. Hub FRA, Hub MUC & regional airlines, SWISS incl. Edelweiss Air, Austrian Airlines, Lufthansa Cargo

Eurowings*

		Month	yoy	Cumulative	yoy
Short-haul	Passengers in 1,000	3,601	+15.6%	19,999	+21.7%
	Available seat-kilometers (m)	4,336	+17.2%	24,016	+21.7%
	Revenue seat-kilometers (m)	3,766	+20.6%	19,353	+27.6%
	Passenger load-factor (%)	86.8	+2.5pts.	80.6	+3.8pts.
Long-haul	Passengers in 1,000	325	+32.8%	1,809	+26.3%
	Available seat-kilometers (m)	2,105	+31.2%	12,404	+26.2%
	Revenue seat-kilometers (m)	1,776	+29.3%	10,106	+24.7%
	Passenger load-factor (%)	84.4	-1.3pts.	81.5	-1.0pts.

* Incl. Eurowings and Brussels Airlines

Additional references

Comments	
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