



Investor Info August 2018

Lufthansa Group

		Month	yoy	Cumulative	yoy
Total Lufthansa Group Airlines	Passengers in 1,000	13,755	+10.0%	94,840	+11.2%
	Available seat-kilometers (m)	32,925	+8.2%	232,705	+8.0%
	Revenue seat-kilometers (m)	28,434	+8.7%	189,951	+8.8%
	Passenger load-factor (%)	86.4	+0.5pts.	81.6	+0.6pts.
	Available Cargo tonne-kilometers (m)	1,416	+3.6%	10,782	+4.2%
	Revenue Cargo tonne-kilometers (m)	895	-0.7%	7,170	+1.7%
	Cargo load-factor (%)	63.2	-2.7pts.	66.5	-1.7pts.
	Number of flights	111,408	+10.0%	813,719	+8.7%
Lufthansa German Airlines*	Passengers in 1,000	6,509	+7.3%	46,708	+7.3%
	Available seat-kilometers (m)	18,087	+4.0%	131,537	+4.4%
	Revenue seat-kilometers (m)	15,571	+4.3%	107,345	+4.3%
	Passenger load-factor (%)	86.1	+0.3pts.	81.6	-0.1pts.
	Number of flights	50,832	+8.6%	383,883	+6.7%
thereof Hub FRA	Passengers in 1,000	4,153	+5.0%	29,075	+5.0%
	Available seat-kilometers (m)	12,739	+1.1%	92,374	+1.8%
	Revenue seat-kilometers (m)	10,982	+0.9%	75,672	+1.3%
	Passenger load-factor (%)	86.2	-0.2%	81.9	-0.4%
	Number of flights	30,902	+7.9%	226,998	+6.3%
thereof Hub MUC	Passengers in 1,000	2,256	+11.2%	16,921	+10.9%
	Available seat-kilometers (m)	5,271	+11.3%	38,657	+11.0%
	Revenue seat-kilometers (m)	4,538	+13.4%	31,338	+11.9%
	Passenger load-factor (%)	86.1	+1.6%	81.1	+0.7%
	Number of flights	18,620	+8.6%	147,417	+6.7%
SWISS	Passengers in 1,000	2,033	+10.6%	13,667	+9.4%
	Available seat-kilometers (m)	5,555	+9.0%	39,965	+7.7%
	Revenue seat-kilometers (m)	4,877	+9.4%	33,148	+9.1%
	Passenger load-factor (%)	87.8	+0.3pts.	82.9	+1.0pts.
	Number of flights	16,045	+7.3%	114,427	+4.4%
Austrian Airlines	Passengers in 1,000	1,420	+6.9%	9,222	+8.5%
	Available seat-kilometers (m)	2,828	+6.4%	18,546	+5.0%
	Revenue seat-kilometers (m)	2,438	+9.3%	14,621	+7.6%
	Passenger load-factor (%)	86.2	+2.3pts.	78.8	+1.9pts.
	Number of flights	13,958	+4.1%	100,093	+5.0%
Total Network Airlines**	Passengers in 1,000	9,907	+7.9%	69,183	+7.9%
	Available seat-kilometers (m)	26,439	+5.3%	189,800	+5.1%
	Revenue seat-kilometers (m)	22,860	+5.9%	154,918	+5.6%
	Passenger load-factor (%)	86.5	+0.5pts.	81.6	+0.4pts.
	Number of flights	80,110	+7.6%	592,709	+6.0%
Total Eurowings*	Passengers in 1,000	3,848	+15.8%	25,656	+21.1%
	Available seat-kilometers (m)	6,485	+21.8%	42,905	+23.0%
	Revenue seat-kilometers (m)	5,574	+22.2%	35,033	+25.9%
	Passenger load-factor (%)	86.0	+0.3pts.	81.7	+1.9pts.
	Number of flights	30,519	+17.0%	214,668	+17.1%

* Lufthansa German Airlines incl. Hub FRA, Hub MUC & regional airlines

** Lufthansa German Airlines incl. Hub FRA, Hub MUC & regional airlines, SWISS incl. Edelweiss Air, Austrian Airlines

* Incl. Eurowings and Brussels Airlines



Investor Info August 2018

Network Airlines & Cargo*

By region		Month	yoy	Cumulative	yoy
Europe	Passengers in 1,000	7,562	+9.2%	53,370	+9.2%
	Available seat-kilometers (m)	7,984	+8.9%	56,049	+8.3%
	Revenue seat-kilometers (m)	6,505	+9.8%	43,430	+9.9%
	Passenger load-factor (%)	81.5	+0.7pts.	77.5	+1.2pts.
	Available Cargo tonne-kilometers (m)	61	-2.0%	476	-0.6%
	Revenue Cargo tonne-kilometers (m)	25	-11.0%	225	-7.1%
	Cargo load-factor (%)	41.6	-4.3pts.	47.3	-3.3pts.
America (North und South)	Passengers in 1,000	1,194	+4.4%	7,868	+4.6%
	Available seat-kilometers (m)	10,285	+4.4%	72,164	+4.1%
	Revenue seat-kilometers (m)	9,095	+4.8%	60,321	+4.9%
	Passenger load-factor (%)	88.4	+0.4pts.	83.6	+0.6pts.
	Available Cargo tonne-kilometers (m)	665	+4.4%	4,966	+5.4%
	Revenue Cargo tonne-kilometers (m)	391	-0.1%	3,159	+3.5%
	Cargo load-factor (%)	58.9	-2.6pts.	63.6	-1.2pts.
Asia/Pacific	Passengers in 1,000	662	+3.3%	4,701	+3.0%
	Available seat-kilometers (m)	6,030	+2.6%	45,164	+4.2%
	Revenue seat-kilometers (m)	5,404	+3.7%	38,188	+3.2%
	Passenger load-factor (%)	89.6	+0.9pts.	84.6	-0.8pts.
	Available Cargo tonne-kilometers (m)	584	+7.4%	4,470	+7.1%
	Revenue Cargo tonne-kilometers (m)	426	+3.0%	3,319	+2.8%
	Cargo load-factor (%)	72.9	-3.2pts.	74.3	-3.1pts.
Middle East/ Africa	Passengers in 1,000	488	+3.8%	3,244	+1.9%
	Available seat-kilometers (m)	2,140	+4.2%	16,423	+1.6%
	Revenue seat-kilometers (m)	1,855	+4.5%	12,979	+2.2%
	Passenger load-factor (%)	86.7	+0.3pts.	79.0	+0.4pts.
	Available Cargo tonne-kilometers (m)	107	-14.2%	869	-11.6%
	Revenue Cargo tonne-kilometers (m)	53	-21.8%	465	-11.7%
	Cargo load-factor (%)	49.3	-4.8pts.	53.5	-0.1pts.

* Lufthansa German Airlines incl. Hub FRA, Hub MUC & regional airlines, SWISS incl. Edelweiss Air, Austrian Airlines, Lufthansa Cargo

Eurowings*

		Month	yoy	Cumulative	yoy
Short-haul	Passengers in 1,000	3,507	+14.4%	23,505	+20.6%
	Available seat-kilometers (m)	4,327	+17.6%	28,343	+21.0%
	Revenue seat-kilometers (m)	3,697	+18.7%	23,050	+26.1%
	Passenger load-factor (%)	85.4	+0.7pts.	81.3	+3.3pts.
Long-haul	Passengers in 1,000	342	+32.1%	2,151	+27.2%
	Available seat-kilometers (m)	2,158	+31.2%	14,562	+27.0%
	Revenue seat-kilometers (m)	1,877	+29.9%	11,983	+25.5%
	Passenger load-factor (%)	87.0	-0.9pts.	82.3	-1.0pts.

* Incl. Eurowings and Brussels Airlines

Additional references

Comments	
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