



Investor Info September 2018

Lufthansa Group

		Month	yoy	Cumulative	yoy
Total Lufthansa Group Airlines	Passengers in 1,000	13,680	+8.8%	108,522	+10.9%
	Available seat-kilometers (m)	31,524	+7.3%	264,230	+7.9%
	Revenue seat-kilometers (m)	26,640	+8.3%	216,594	+8.7%
	Passenger load-factor (%)	84.5	+0.8pts.	82.0	+0.6pts.
	Available Cargo tonne-kilometers (m)	1,456	+6.2%	12,198	+4.1%
	Revenue Cargo tonne-kilometers (m)	923	-1.6%	8,094	+1.3%
	Cargo load-factor (%)	63.4	-5.0pts.	66.4	-1.8pts.
	Number of flights	111,235	+9.0%	924,954	+8.7%
Lufthansa German Airlines*	Passengers in 1,000	6,617	+6.0%	53,325	+7.1%
	Available seat-kilometers (m)	17,580	+4.3%	149,117	+4.4%
	Revenue seat-kilometers (m)	14,776	+3.6%	122,122	+4.2%
	Passenger load-factor (%)	84.1	-0.5pts.	81.9	-0.1pts.
	Number of flights	52,040	+8.3%	435,923	+6.9%
thereof Hub FRA	Passengers in 1,000	4,071	+3.7%	33,146	+4.9%
	Available seat-kilometers (m)	12,272	+1.2%	104,647	+1.7%
	Revenue seat-kilometers (m)	10,252	-0.1%	85,925	+1.2%
	Passenger load-factor (%)	83.5	-1.1%	82.1	-0.5%
	Number of flights	30,702	+7.8%	257,700	+6.5%
thereof Hub MUC	Passengers in 1,000	2,428	+9.5%	19,349	+10.8%
	Available seat-kilometers (m)	5,232	+12.0%	43,889	+11.1%
	Revenue seat-kilometers (m)	4,466	+13.2%	35,804	+12.1%
	Passenger load-factor (%)	85.4	+0.9%	81.6	+0.8%
	Number of flights	19,969	+8.3%	167,386	+6.9%
SWISS	Passengers in 1,000	1,873	+9.9%	15,540	+9.5%
	Available seat-kilometers (m)	5,162	+4.8%	45,127	+7.3%
	Revenue seat-kilometers (m)	4,383	+8.4%	37,531	+9.0%
	Passenger load-factor (%)	84.9	+2.8pts.	83.2	+1.3pts.
	Number of flights	15,208	+6.6%	129,635	+4.7%
Austrian Airlines	Passengers in 1,000	1,408	+6.3%	10,631	+8.2%
	Available seat-kilometers (m)	2,683	+7.2%	21,229	+5.3%
	Revenue seat-kilometers (m)	2,276	+12.7%	16,900	+8.3%
	Passenger load-factor (%)	84.9	+4.2pts.	79.6	+2.2pts.
	Number of flights	13,875	+2.9%	113,968	+4.7%
Total Network Airlines**	Passengers in 1,000	9,843	+6.8%	79,028	+7.7%
	Available seat-kilometers (m)	25,394	+4.7%	215,194	+5.1%
	Revenue seat-kilometers (m)	21,410	+5.5%	176,331	+5.6%
	Passenger load-factor (%)	84.3	+0.6pts.	81.9	+0.4pts.
	Number of flights	80,421	+7.1%	673,130	+6.1%
Total Eurowings*	Passengers in 1,000	3,837	+14.4%	29,494	+20.2%
	Available seat-kilometers (m)	6,131	+19.7%	49,036	+22.6%
	Revenue seat-kilometers (m)	5,230	+21.3%	40,263	+25.3%
	Passenger load-factor (%)	85.3	+1.1pts.	82.1	+1.8pts.
	Number of flights	29,985	+14.7%	244,653	+16.8%

* Lufthansa German Airlines incl. Hub FRA, Hub MUC & regional airlines

** Lufthansa German Airlines incl. Hub FRA, Hub MUC & regional airlines, SWISS incl. Edelweiss Air, Austrian Airlines

* Incl. Eurowings and Brussels Airlines



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Network Airlines & Cargo*

By region		Month	yoy	Cumulative	yoy
Europe	Passengers in 1,000	7,694	+7.8%	61,065	+9.0%
	Available seat-kilometers (m)	7,754	+8.7%	63,802	+8.3%
	Revenue seat-kilometers (m)	6,331	+9.3%	49,763	+9.8%
	Passenger load-factor (%)	81.6	+0.4pts.	78.0	+1.1pts.
	Available Cargo tonne-kilometers (m)	62	-1.2%	538	-0.7%
	Revenue Cargo tonne-kilometers (m)	27	-11.7%	252	-7.7%
	Cargo load-factor (%)	44.0	-5.3pts.	46.9	-3.6pts.
America (North und South)	Passengers in 1,000	1,110	+5.4%	8,978	+4.7%
	Available seat-kilometers (m)	9,855	+5.0%	82,019	+4.2%
	Revenue seat-kilometers (m)	8,431	+5.0%	68,752	+4.9%
	Passenger load-factor (%)	85.5	+0.0pts.	83.8	+0.5pts.
	Available Cargo tonne-kilometers (m)	690	+9.8%	5,632	+5.5%
	Revenue Cargo tonne-kilometers (m)	411	+2.9%	3,570	+3.4%
	Cargo load-factor (%)	59.5	-4.0pts.	63.4	-1.3pts.
Asia/Pacific	Passengers in 1,000	619	+3.7%	5,320	+3.0%
	Available seat-kilometers (m)	5,771	+0.9%	50,936	+3.8%
	Revenue seat-kilometers (m)	5,049	+3.9%	43,238	+3.3%
	Passenger load-factor (%)	87.5	+2.5pts.	84.9	-0.4pts.
	Available Cargo tonne-kilometers (m)	572	+2.6%	5,029	+6.3%
	Revenue Cargo tonne-kilometers (m)	420	-4.3%	3,739	+2.0%
	Cargo load-factor (%)	73.4	-5.3pts.	74.4	-3.1pts.
Middle East/ Africa	Passengers in 1,000	421	-1.1%	3,665	+1.6%
	Available seat-kilometers (m)	2,013	-0.2%	18,436	+1.4%
	Revenue seat-kilometers (m)	1,598	-1.1%	14,578	+1.9%
	Passenger load-factor (%)	79.4	-0.7pts.	79.1	+0.4pts.
	Available Cargo tonne-kilometers (m)	131	+7.6%	998	-9.6%
	Revenue Cargo tonne-kilometers (m)	65	-5.6%	530	-11.0%
	Cargo load-factor (%)	49.3	-6.9pts.	53.1	-0.8pts.

* Lufthansa German Airlines incl. Hub FRA, Hub MUC & regional airlines, SWISS incl. Edelweiss Air, Austrian Airlines, Lufthansa Cargo

Eurowings*

		Month	yoy	Cumulative	yoy
Short-haul	Passengers in 1,000	3,549	+13.3%	27,054	+19.6%
	Available seat-kilometers (m)	4,174	+16.8%	32,517	+20.5%
	Revenue seat-kilometers (m)	3,623	+18.5%	26,673	+25.0%
	Passenger load-factor (%)	86.8	+1.2pts.	82.0	+3.0pts.
Long-haul	Passengers in 1,000	288	+29.6%	2,439	+27.5%
	Available seat-kilometers (m)	1,957	+26.3%	16,519	+26.9%
	Revenue seat-kilometers (m)	1,607	+28.1%	13,590	+25.8%
	Passenger load-factor (%)	82.1	+1.1pts.	82.3	-0.7pts.

* Incl. Eurowings and Brussels Airlines

Additional references

Comments	
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