



Investor Info December 2018

Lufthansa Group

		Month	yoy	Cumulative	yoy
Total Lufthansa Group Airlines	Passengers in 1,000	9,916	+6.9%	142,335	+10.0%
	Available seat-kilometers (m)	26,532	+11.0%	349,489	+8.2%
	Revenue seat-kilometers (m)	20,838	+10.6%	284,561	+9.0%
	Passenger load-factor (%)	78.5	-0.3pts.	81.4	+0.5pts.
	Available Cargo tonne-kilometers (m)	1,360	+4.7%	16,431	+4.3%
	Revenue Cargo tonne-kilometers (m)	899	+0.4%	10,907	+0.8%
	Cargo load-factor (%)	66.1	-2.8pts.	66.4	-2.3pts.
	Number of flights	92,229	+10.0%	1,228,920	+8.9%
Lufthansa German Airlines*	Passengers in 1,000	4,868	+5.2%	70,108	+6.5%
	Available seat-kilometers (m)	14,599	+8.7%	196,769	+4.8%
	Revenue seat-kilometers (m)	11,449	+7.7%	160,074	+4.5%
	Passenger load-factor (%)	78.4	-0.8pts.	81.4	-0.2pts.
	Number of flights	44,799	+11.6%	582,663	+7.4%
thereof Hub FRA	Passengers in 1,000	3,005	+6.6%	43,455	+4.7%
	Available seat-kilometers (m)	10,113	+5.6%	137,564	+2.0%
	Revenue seat-kilometers (m)	8,039	+5.0%	112,248	+1.4%
	Passenger load-factor (%)	79.5	-0.5%	81.6	-0.5%
	Number of flights	26,512	+15.1%	344,395	+7.5%
thereof Hub MUC	Passengers in 1,000	1,802	+2.6%	25,576	+9.3%
	Available seat-kilometers (m)	4,438	+16.3%	58,449	+11.8%
	Revenue seat-kilometers (m)	3,383	+14.5%	47,321	+12.6%
	Passenger load-factor (%)	76.2	-1.2%	81.0	+0.6%
	Number of flights	17,356	+6.0%	224,036	+6.6%
SWISS	Passengers in 1,000	1,515	+7.9%	20,416	+9.5%
	Available seat-kilometers (m)	5,124	+12.1%	60,638	+8.2%
	Revenue seat-kilometers (m)	4,131	+13.8%	50,204	+10.1%
	Passenger load-factor (%)	80.6	+1.2pts.	82.8	+1.4pts.
	Number of flights	13,169	+4.9%	171,548	+5.1%
Austrian Airlines	Passengers in 1,000	951	+5.8%	13,936	+8.5%
	Available seat-kilometers (m)	1,937	+5.5%	27,703	+6.2%
	Revenue seat-kilometers (m)	1,456	+8.1%	21,966	+9.7%
	Passenger load-factor (%)	75.2	+1.8pts.	79.3	+2.5pts.
	Number of flights	11,113	+5.0%	150,963	+4.8%
Total Network Airlines**	Passengers in 1,000	7,287	+5.8%	103,844	+7.4%
	Available seat-kilometers (m)	21,632	+9.2%	284,741	+5.7%
	Revenue seat-kilometers (m)	17,014	+9.1%	231,952	+6.2%
	Passenger load-factor (%)	78.7	-0.1pts.	81.5	+0.4pts.
	Number of flights	68,413	+9.2%	896,678	+6.6%
Total Eurowings*	Passengers in 1,000	2,629	+9.9%	38,491	+18.0%
	Available seat-kilometers (m)	4,900	+19.5%	64,748	+21.3%
	Revenue seat-kilometers (m)	3,824	+17.5%	52,609	+23.4%
	Passenger load-factor (%)	78.0	-1.4pts.	81.3	+1.4pts.
	Number of flights	23,020	+13.0%	322,620	+16.1%

* Lufthansa German Airlines incl. Hub FRA, Hub MUC & regional airlines

** Lufthansa German Airlines incl. Hub FRA, Hub MUC & regional airlines, SWISS incl. Edelweiss Air, Austrian Airlines

* Incl. Eurowings and Brussels Airlines



Investor Info December 2018

Network Airlines & Cargo*

By region		Month	yoy	Cumulative	yoy
Europe	Passengers in 1,000	5,477	+4.4%	80,087	+8.2%
	Available seat-kilometers (m)	6,104	+10.2%	84,031	+8.5%
	Revenue seat-kilometers (m)	4,260	+7.0%	64,727	+9.4%
	Passenger load-factor (%)	69.8	-2.1pts.	77.0	+0.6pts.
	Available Cargo tonne-kilometers (m)	62	+4.5%	755	+3.0%
	Revenue Cargo tonne-kilometers (m)	30	-0.4%	342	-7.2%
	Cargo load-factor (%)	47.5	-2.3pts.	45.4	-4.9pts.
America (North und South)	Passengers in 1,000	862	+7.3%	11,767	+5.2%
	Available seat-kilometers (m)	7,950	+7.0%	107,614	+4.6%
	Revenue seat-kilometers (m)	6,676	+8.3%	90,184	+5.4%
	Passenger load-factor (%)	84.0	+1.1pts.	83.8	+0.7pts.
	Available Cargo tonne-kilometers (m)	627	+6.6%	7,573	+5.7%
	Revenue Cargo tonne-kilometers (m)	409	+5.4%	4,820	+3.0%
	Cargo load-factor (%)	65.2	-0.8pts.	63.6	-1.7pts.
Asia/Pacific	Passengers in 1,000	513	+7.3%	6,995	+3.8%
	Available seat-kilometers (m)	5,139	+7.1%	67,547	+4.3%
	Revenue seat-kilometers (m)	4,173	+8.2%	56,875	+4.2%
	Passenger load-factor (%)	81.2	+0.8pts.	84.2	-0.1pts.
	Available Cargo tonne-kilometers (m)	541	+2.0%	6,725	+5.4%
	Revenue Cargo tonne-kilometers (m)	391	-4.0%	4,989	+0.7%
	Cargo load-factor (%)	72.3	-4.5pts.	74.2	-3.5pts.
Middle East/ Africa	Passengers in 1,000	435	+21.1%	4,994	+4.8%
	Available seat-kilometers (m)	2,438	+19.5%	25,549	+4.9%
	Revenue seat-kilometers (m)	1,905	+19.6%	20,166	+5.0%
	Passenger load-factor (%)	78.1	+0.1pts.	78.9	+0.1pts.
	Available Cargo tonne-kilometers (m)	129	+7.6%	1,376	-6.8%
	Revenue Cargo tonne-kilometers (m)	69	-1.3%	754	-7.5%
	Cargo load-factor (%)	53.3	-4.8pts.	54.7	-0.5pts.

* Lufthansa German Airlines incl. Hub FRA, Hub MUC & regional airlines, SWISS incl. Edelweiss Air, Austrian Airlines, Lufthansa Cargo

Eurowings*

		Month	yoy	Cumulative	yoy
Short-haul	Passengers in 1,000	2,335	+9.0%	35,222	+17.4%
	Available seat-kilometers (m)	2,822	+18.0%	42,349	+19.2%
	Revenue seat-kilometers (m)	2,098	+13.9%	34,247	+22.3%
	Passenger load-factor (%)	74.3	-2.6pts.	80.9	+2.0pts.
Long-haul	Passengers in 1,000	294	+17.2%	3,269	+25.6%
	Available seat-kilometers (m)	2,078	+21.6%	22,400	+25.4%
	Revenue seat-kilometers (m)	1,726	+22.1%	18,362	+25.4%
	Passenger load-factor (%)	83.1	+0.3pts.	82.0	-0.0pts.

* Incl. Eurowings and Brussels Airlines

Additional references

Comments	
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