



# Investor Info January 2019

## Lufthansa Group

		Month	yoy	Cumulative	yoy
<b>Total Lufthansa Group Airlines</b>	Passengers in 1,000	9,064	+4.8%	9,064	+4.8%
	Available seat-kilometers (m)	26,338	+7.3%	26,338	+7.3%
	Revenue seat-kilometers (m)	20,079	+8.1%	20,079	+8.1%
	Passenger load-factor (%)	76.2	+0.6pts.	76.2	+0.6pts.
	Available Cargo tonne-kilometers (m)	1,298	+7.0%	1,298	+7.0%
	Revenue Cargo tonne-kilometers (m)	767	-5.0%	767	-5.0%
	Cargo load-factor (%)	59.1	-7.5pts.	59.1	-7.5pts.
	Number of flights	84,945	+4.5%	84,945	+4.5%
<b>Lufthansa German Airlines*</b>	Passengers in 1,000	4,593	+1.8%	4,593	+1.8%
	Available seat-kilometers (m)	14,955	+4.3%	14,955	+4.3%
	Revenue seat-kilometers (m)	11,419	+4.0%	11,419	+4.0%
	Passenger load-factor (%)	76.4	-0.2pts.	76.4	-0.2pts.
	Number of flights	41,259	+1.7%	41,259	+1.7%
thereof Hub FRA	Passengers in 1,000	2,845	+1.1%	2,845	+1.1%
	Available seat-kilometers (m)	10,290	+0.2%	10,290	+0.2%
	Revenue seat-kilometers (m)	8,058	+0.2%	8,058	+0.2%
	Passenger load-factor (%)	78.3	-0.0%	78.3	-0.0%
thereof Hub MUC	Number of flights	22,888	+0.1%	22,888	+0.1%
	Passengers in 1,000	1,685	+2.5%	1,685	+2.5%
	Available seat-kilometers (m)	4,614	+14.6%	4,614	+14.6%
	Revenue seat-kilometers (m)	3,332	+14.3%	3,332	+14.3%
<b>SWISS</b>	Passenger load-factor (%)	72.2	-0.2%	72.2	-0.2%
	Number of flights	17,399	+2.9%	17,399	+2.9%
	Passengers in 1,000	1,407	+7.9%	1,407	+7.9%
	Available seat-kilometers (m)	5,029	+10.8%	5,029	+10.8%
	Revenue seat-kilometers (m)	3,981	+16.1%	3,981	+16.1%
<b>Austrian Airlines</b>	Passenger load-factor (%)	79.2	+3.6pts.	79.2	+3.6pts.
	Number of flights	12,539	+7.4%	12,539	+7.4%
	Passengers in 1,000	791	+7.0%	791	+7.0%
	Available seat-kilometers (m)	1,818	+8.2%	1,818	+8.2%
	Revenue seat-kilometers (m)	1,276	+8.9%	1,276	+8.9%
<b>Total Network Airlines**</b>	Passenger load-factor (%)	70.2	+0.5pts.	70.2	+0.5pts.
	Number of flights	9,088	+4.4%	9,088	+4.4%
	Passengers in 1,000	6,744	+3.7%	6,744	+3.7%
	Available seat-kilometers (m)	21,772	+6.1%	21,772	+6.1%
	Revenue seat-kilometers (m)	16,655	+7.0%	16,655	+7.0%
<b>Total Eurowings*</b>	Passenger load-factor (%)	76.5	+0.7pts.	76.5	+0.7pts.
	Number of flights	62,181	+3.2%	62,181	+3.2%
	Passengers in 1,000	2,320	+8.3%	2,320	+8.3%
	Available seat-kilometers (m)	4,567	+13.4%	4,567	+13.4%
	Revenue seat-kilometers (m)	3,424	+13.7%	3,424	+13.7%
	Passenger load-factor (%)	75.0	+0.2pts.	75.0	+0.2pts.
	Number of flights	22,764	+8.3%	22,764	+8.3%

\* Lufthansa German Airlines incl. Hub FRA, Hub MUC & regional airlines

\*\* Lufthansa German Airlines incl. Hub FRA, Hub MUC & regional airlines, SWISS incl. Edelweiss Air, Austrian Airlines

\* Incl. Eurowings and Brussels Airlines



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## Network Airlines & Cargo\*

By region		Month	yoy	Cumulative	yoy
Europe	Passengers in 1,000	4,940	+2.3%	4,940	+2.3%
	Available seat-kilometers (m)	5,920	+6.0%	5,920	+6.0%
	Revenue seat-kilometers (m)	3,859	+4.2%	3,859	+4.2%
	Passenger load-factor (%)	65.2	-1.1pts.	65.2	-1.1pts.
	Available Cargo tonne-kilometers (m)	69	+31.6%	69	+31.6%
	Revenue Cargo tonne-kilometers (m)	25	-6.1%	25	-6.1%
	Cargo load-factor (%)	36.4	-14.6pts.	36.4	-14.6pts.
America (North und South)	Passengers in 1,000	810	+5.6%	810	+5.6%
	Available seat-kilometers (m)	7,873	+3.5%	7,873	+3.5%
	Revenue seat-kilometers (m)	6,377	+6.3%	6,377	+6.3%
	Passenger load-factor (%)	81.0	+2.1pts.	81.0	+2.1pts.
	Available Cargo tonne-kilometers (m)	566	+5.6%	566	+5.6%
	Revenue Cargo tonne-kilometers (m)	339	-2.1%	339	-2.1%
	Cargo load-factor (%)	60.0	-4.7pts.	60.0	-4.7pts.
Asia/Pacific	Passengers in 1,000	568	+7.7%	568	+7.7%
	Available seat-kilometers (m)	5,552	+6.0%	5,552	+6.0%
	Revenue seat-kilometers (m)	4,569	+8.5%	4,569	+8.5%
	Passenger load-factor (%)	82.3	+1.9pts.	82.3	+1.9pts.
	Available Cargo tonne-kilometers (m)	527	+2.5%	527	+2.5%
	Revenue Cargo tonne-kilometers (m)	343	-9.2%	343	-9.2%
	Cargo load-factor (%)	65.0	-8.4pts.	65.0	-8.4pts.
Middle East/ Africa	Passengers in 1,000	426	+11.6%	426	+11.6%
	Available seat-kilometers (m)	2,427	+15.8%	2,427	+15.8%
	Revenue seat-kilometers (m)	1,850	+12.3%	1,850	+12.3%
	Passenger load-factor (%)	76.2	-2.4pts.	76.2	-2.4pts.
	Available Cargo tonne-kilometers (m)	124	+9.1%	124	+9.1%
	Revenue Cargo tonne-kilometers (m)	62	+9.2%	62	+9.2%
	Cargo load-factor (%)	49.7	+0.0pts.	49.7	+0.0pts.

\* Lufthansa German Airlines incl. Hub FRA, Hub MUC & regional airlines, SWISS incl. Edelweiss Air, Austrian Airlines, Lufthansa Cargo

## Eurowings\*

		Month	yoy	Cumulative	yoy
Short-haul	Passengers in 1,000	2,058	+7.8%	2,058	+7.8%
	Available seat-kilometers (m)	2,693	+13.6%	2,693	+13.6%
	Revenue seat-kilometers (m)	1,862	+13.5%	1,862	+13.5%
	Passenger load-factor (%)	69.1	-0.1pts.	69.1	-0.1pts.
Long-haul	Passengers in 1,000	262	+12.3%	262	+12.3%
	Available seat-kilometers (m)	1,874	+13.0%	1,874	+13.0%
	Revenue seat-kilometers (m)	1,562	+13.9%	1,562	+13.9%
	Passenger load-factor (%)	83.4	+0.6pts.	83.4	+0.6pts.

\* Incl. Eurowings and Brussels Airlines

## Additional references

Comments	
Next Investor Info	14 March 2019