

Investor Relations

Investor Info February 2019

Lufthansa Group

		Month	уоу	Cumulative	уоу
	Passengers in 1,000	9,045	+3.3%	18,110	+4.0%
	Available seat-kilometers (m)	24,492	+7.0%	50,830	+7.1%
Total Lufthansa Group	Revenue seat-kilometers (m)	18,729	+7.2%	38,808	+7.7%
	Passenger load-factor (%)	76.5	+0.2pts.	76.3	+0.4pts.
Airlines	Available Cargo tonne-kilometers (m)	1,245	+7.7%	2,547	+7.5%
	Revenue Cargo tonne-kilometers (m)	802	-3.5%	1,569	-4.2%
	Cargo load-factor (%)	64.4	-7.5pts.	61.6	-7.6pts.
	Number of flights	82,421	+3.5%	167,366	+4.0%
	Passengers in 1,000	4,630	+2.9%	9,224	+2.3%
	Available seat-kilometers (m)	13,944	+5.4%	28,899	+4.8%
ufthansa German Airlines*	Revenue seat-kilometers (m)	10,590	+5.4%	22,008	+4.7%
	Passenger load-factor (%)	75.9	+0.0pts.	76.2	-0.1pts.
	Number of flights	41,120	+3.7%	82,379	+2.7%
	Passengers in 1,000	2,850	+3.7%	5,695	+2.4%
	Available seat-kilometers (m)	9,722	+3.5%	20,012	+1.8%
thereof Hub FRA	Revenue seat-kilometers (m)	7,502	+3.3%	15,560	+1.7%
	Passenger load-factor (%)	77.2	-0.1%	77.8	-0.1%
	Number of flights	23,080	+4.0%	45,968	+2.0%
	Passengers in 1,000	1,716	+1.2%	3,401	+1.8%
	Available seat-kilometers (m)	4,173	+9.8%	8,788	+12.3%
thereof Hub MUC	Revenue seat-kilometers (m)	3,059	+10.7%	6,391	+12.6%
	Passenger load-factor (%)	73.3	+0.6%	72.7	+0.2%
	Number of flights	17,074	+2.6%	34,473	+2.8%
	Passengers in 1,000	1,328	+4.8%	2,735	+6.4%
	Available seat-kilometers (m)	4,538	+8.9%	9,567	+9.9%
WISS	Revenue seat-kilometers (m)	3,586	+10.8%	7,567	+13.5%
	Passenger load-factor (%)	79.0	+1.3pts.	79.1	+2.5pts.
	Number of flights	11,331	+6.6%	23,870	+7.0%
	Passengers in 1,000	802	+8.0%	1,593	+7.5%
	Available seat-kilometers (m)	1,706	+11.6%	3,525	+9.8%
ustrian Airlines	Revenue seat-kilometers (m)	1,221	+10.0%	2,498	+9.4%
	Passenger load-factor (%)	71.6	-1.1pts.	70.9	-0.3pts.
	Number of flights	8,740	+5.2%	17,828	+4.8%
	Passengers in 1,000	6,714	+3.8%	13,458	+3.8%
	Available seat-kilometers (m)	20,160	+6.7%	41,932	+6.3%
otal letwork Airlines**	Revenue seat-kilometers (m)	15,375	+7.0%	32,030	+7.0%
tetwork Annies	Passenger load-factor (%)	76.3	+0.2pts.	76.4	+0.5pts.
	Number of flights	60,533	+4.5%	122,714	+3.8%

 * Lufthansa German Airlines incl. Hub FRA, Hub MUC & regional airlines

** Lufthansa German Airlines incl. Hub FRA, Hub MUC & regional airlines, SWISS incl. Edelweiss Air, Austrian Airlines

	Passengers in 1,000	2,331	+1.6%	4,651	+4.9%	
	Available seat-kilometers (m)	4,332	+8.5%	8,898	+10.9%	
Total Eurowings*	Revenue seat-kilometers (m)	3,353	+8.2%	6,778	+10.9%	
Larounigo	Passenger load-factor (%)	77.4	-0.2pts.	76.2	-0.0pts.	
	Number of flights	21,888	+0.9%	44,652	+4.6%	

* Incl. Eurowings and Brussels Airlines



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Network Airlines & Cargo*

By region		Month	уоу	Cumulative	уоу
	Passengers in 1,000	5,097	+2.7%	10,037	+2.5%
	Available seat-kilometers (m)	5,792	+6.9%	11,712	+6.4%
	Revenue seat-kilometers (m)	3,997	+4.6%	7,855	+4.4%
urope	Passenger load-factor (%)	69.0	-1.5pts.	67.1	-1.3pts.
	Available Cargo tonne-kilometers (m)	71	+38.2%	143	+37.3%
	Revenue Cargo tonne-kilometers (m)	27	-0.0%	52	-3.0%
	Cargo load-factor (%)	37.5	-14.3pts.	36.4	-15.1pts.
	Passengers in 1,000	702	+6.5%	1,512	+6.0%
	Available seat-kilometers (m)	7,209	+3.2%	15,082	+3.4%
	Revenue seat-kilometers (m)	5,515	+7.5%	11,892	+6.8%
America (North und South)	Passenger load-factor (%)	76.5	+3.1pts.	78.8	+2.6pts.
	Available Cargo tonne-kilometers (m)	591	+10.5%	1,161	+8.8%
	Revenue Cargo tonne-kilometers (m)	391	+0.5%	728	-0.8%
	Cargo load-factor (%)	66.1	-6.6pts.	62.7	-6.0pts.
Asia/Pacific	Passengers in 1,000	510	+4.8%	1,078	+6.3%
	Available seat-kilometers (m)	4,914	+7.5%	10,466	+6.7%
	Revenue seat-kilometers (m)	4,122	+6.1%	8,691	+7.3%
	Passenger load-factor (%)	83.9	-1.1pts.	83.0	+0.5pts.
	Available Cargo tonne-kilometers (m)	461	-0.5%	994	+1.7%
	Revenue Cargo tonne-kilometers (m)	316	-11.4%	659	-10.5%
	Cargo load-factor (%)	68.5	-8.4pts.	66.2	-9.0pts.
	Passengers in 1,000	405	+12.8%	832	+12.2%
	Available seat-kilometers (m)	2,245	+16.6%	4,672	+16.2%
	Revenue seat-kilometers (m)	1,742	+13.3%	3,592	+12.8%
vliddle East/ Africa	Passenger load-factor (%)	77.6	-2.3pts.	76.9	-2.3pts.
	Available Cargo tonne-kilometers (m)	122	+15.2%	248	+13.3%
	Revenue Cargo tonne-kilometers (m)	68	+16.3%	130	+13.0%
	Cargo load-factor (%)	56.1	+0.5pts.	52.4	-0.1pts.

* Lufthansa German Airlines incl. Hub FRA, Hub MUC & regional airlines, SWISS incl. Edelweiss Air, Austrian Airlines, Lufthansa Cargo

Eurowings*

		Month	уоу	Cumulative	уоу
Short-haul	Passengers in 1,000	2,088	+0.6%	4,146	+4.1%
	Available seat-kilometers (m)	2,606	+4.8%	5,299	+9.1%
	Revenue seat-kilometers (m)	1,933	+5.0%	3,795	+9.0%
	Passenger load-factor (%)	74.2	+0.1pts.	71.6	-0.1pts.
	Passengers in 1,000	243	+11.4%	505	+11.9%
Long baul	Available seat-kilometers (m)	1,726	+14.4%	3,599	+13.7%
Long-haul	Revenue seat-kilometers (m)	1,420	+12.9%	2,982	+13.4%
	Passenger load-factor (%)	82.3	-1.1pts.	82.9	-0.2pts.

* Incl. Eurowings and Brussels Airlines

Additional references

Comments	Update as of 11 April 2019. Passenger numbers corrected compared to original version.
Next Investor Info	11 April 2019