

Investor Relations

# Investor Info April 2019

### Lufthansa Group

		Month	уоу	Cumulative	уоу
	Passengers in 1,000	12,533	+3.0%	41,917	+3.1%
	Available seat-kilometers (m)	30,649	+4.0%	110,148	+5.7%
	Revenue seat-kilometers (m)	25,520	+6.5%	87,419	+6.4%
Total Lufthansa Group	Passenger load-factor (%)	83.3	+2.0pts.	79.4	+0.5pts.
Airlines	Available Cargo tonne-kilometers (m)	1,493	+9.3%	5,542	+8.8%
	Revenue Cargo tonne-kilometers (m)	885	-4.2%	3,428	-3.3%
	Cargo load-factor (%)	59.3	-8.4pts.	61.8	-7.7pts.
	Number of flights	99,408	+0.8%	361,900	+2.8%
	Passengers in 1,000	6,224	+4.9%	21,201	+2.8%
	Available seat-kilometers (m)	17,237	+3.6%	62,470	+4.1%
ufthansa German Airlines*	Revenue seat-kilometers (m)	14,298	+6.4%	49,416	+4.4%
	Passenger load-factor (%)	82.9	+2.2pts.	79.1	+0.2pts.
	Number of flights	47,710	+2.1%	177,299	+2.8%
	Passengers in 1,000	3,811	+4.3%	13,019	+2.5%
	Available seat-kilometers (m)	11,734	+1.9%	43,023	+1.6%
thereof Hub FRA	Revenue seat-kilometers (m)	9,786	+5.5%	34,449	+2.2%
	Passenger load-factor (%)	83.4	+2.8%	80.1	+0.5%
	Number of flights	26,966	+0.2%	99,271	+1.4%
	Passengers in 1,000	2,239	+2.6%	7,793	+2.1%
	Available seat-kilometers (m)	5,377	+6.2%	19,164	+9.6%
thereof Hub MUC	Revenue seat-kilometers (m)	4,429	+7.6%	14,788	+9.4%
	Passenger load-factor (%)	82.4	+1.0%	77.2	-0.1%
	Number of flights	18,443	-0.1%	72,651	+3.0%
	Passengers in 1,000	1,895	+4.3%	6,242	+5.0%
	Available seat-kilometers (m)	5,367	+4.6%	20,129	+8.2%
WISS	Revenue seat-kilometers (m)	4,577	+4.9%	16,376	+9.4%
	Passenger load-factor (%)	85.3	+0.3pts.	81.4	+0.9pts.
	Number of flights	14,361	+5.9%	51,055	+6.1%
	Passengers in 1,000	1,268	+5.9%	3,932	+6.9%
Austrian Airlines	Available seat-kilometers (m)	2,549	+6.8%	8,140	+6.9%
	Revenue seat-kilometers (m)	2,075	+12.5%	6,157	+9.1%
	Passenger load-factor (%)	81.4	+4.1pts.	75.6	+1.6pts.
	Number of flights	11,895	+2.1%	40,649	+3.9%
	Passengers in 1,000	9,340	+5.0%	31,182	+3.8%
	Available seat-kilometers (m)	25,124	+4.1%	90,619	+5.2%
otal Network Airlines**	Revenue seat-kilometers (m)	20,927	+6.7%	71,858	+5.9%
Verwork Annies	Passenger load-factor (%)	83.3	+2.0pts.	79.3	+0.5pts.
	Number of flights	73,314	+2.9%	266,260	+3.7%

 $^{\star}$  Lufthansa German Airlines incl. Hub FRA, Hub MUC & regional airlines

\*\* Lufthansa German Airlines incl. Hub FRA, Hub MUC & regional airlines, SWISS incl. Edelweiss Air, Austrian Airlines

	Passengers in 1,000	3,193	-2.3%	10,735	+1.2%
	Available seat-kilometers (m)	5,524	+3.4%	19,529	+7.8%
Total Eurowings*	Revenue seat-kilometers (m)	4,593	+5.8%	15,561	+8.7%
Larowingo	Passenger load-factor (%)	83.1	+1.9pts.	79.7	+0.7pts.
	Number of flights	26,094	-4.8%	95,640	+0.4%

\* Incl. Eurowings and Brussels Airlines



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## Network Airlines & Cargo\*

By region		Month	уоу	Cumulative	уоу
	Passengers in 1,000	7,148	+4.1%	23,574	+3.0%
	Available seat-kilometers (m)	7,546	+4.8%	26,088	+5.4%
	Revenue seat-kilometers (m)	5,905	+5.1%	18,839	+4.4%
urope	Passenger load-factor (%)	78.3	+0.2pts.	72.2	-0.7pts.
	Available Cargo tonne-kilometers (m)	92	+55.4%	318	+41.0%
	Revenue Cargo tonne-kilometers (m)	30	+1.3%	113	-1.9%
	Cargo load-factor (%)	32.0	-17.1pts.	35.4	-15.5pts.
	Passengers in 1,000	1,028	+4.7%	3,460	+4.0%
	Available seat-kilometers (m)	9,119	+2.2%	32,719	+2.9%
	Revenue seat-kilometers (m)	7,852	+5.8%	26,890	+5.4%
America (North und South)	Passenger load-factor (%)	86.1	+2.9pts.	82.2	+1.9pts.
	Available Cargo tonne-kilometers (m)	683	+9.5%	2,521	+9.6%
	Revenue Cargo tonne-kilometers (m)	384	-6.5%	1,554	-1.9%
	Cargo load-factor (%)	56.3	-9.6pts.	61.6	-7.2pts.
	Passengers in 1,000	637	+6.0%	2,288	+4.3%
	Available seat-kilometers (m)	6,058	+3.4%	22,171	+4.6%
	Revenue seat-kilometers (m)	5,140	+5.6%	18,467	+4.9%
sia/Pacific	Passenger load-factor (%)	84.8	+1.8pts.	83.3	+0.2pts.
	Available Cargo tonne-kilometers (m)	596	+3.3%	2,191	+3.0%
	Revenue Cargo tonne-kilometers (m)	392	-8.2%	1,471	-8.7%
	Cargo load-factor (%)	65.8	-8.3pts.	67.1	-8.6pts.
	Passengers in 1,000	527	+16.5%	1,859	+13.5%
	Available seat-kilometers (m)	2,402	+11.3%	9,641	+14.6%
	Revenue seat-kilometers (m)	2,031	+18.6%	7,662	+14.3%
liddle East/ frica	Passenger load-factor (%)	84.6	+5.2pts.	79.5	-0.2pts.
	Available Cargo tonne-kilometers (m)	121	+14.4%	512	+15.5%
	Revenue Cargo tonne-kilometers (m)	79	+38.8%	291	+22.9%
	Cargo load-factor (%)	64.7	+11.4pts.	56.8	+3.5pts.

\* Lufthansa German Airlines incl. Hub FRA, Hub MUC & regional airlines, SWISS incl. Edelweiss Air, Austrian Airlines, Lufthansa Cargo

### Eurowings\*

		Month	уоу	Cumulative	уоу
Short-haul	Passengers in 1,000	2,895	-4.1%	9,636	-0.2%
	Available seat-kilometers (m)	3,524	-3.4%	11,908	+3.0%
	Revenue seat-kilometers (m)	2,912	-0.6%	9,197	+4.1%
	Passenger load-factor (%)	82.6	+2.3pts.	77.2	+0.8pts.
	Passengers in 1,000	299	+19.1%	1,099	+14.7%
	Available seat-kilometers (m)	2,000	+18.0%	7,621	+16.2%
Long-haul	Revenue seat-kilometers (m)	1,681	+19.1%	6,364	+16.0%
	Passenger load-factor (%)	84.1	+0.8pts.	83.5	-0.1pts.

\* Incl. Eurowings and Brussels Airlines

#### Additional references

Comments	
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