## Lufthansa Group

### June 2019

<table>
<thead>
<tr>
<th>Month</th>
<th>yoy</th>
<th>Cumulative</th>
<th>yoy</th>
</tr>
</thead>
</table>

**Lufthansa Group Airlines**

- **Total Lufthansa Group Airlines**
  - Passengers in 1,000
    - June: 13,808 (+4.5%)  
    - Cumulative: 68,941 (+3.3%)  
  - Available seat-kilometers (m)
    - June: 32,192 (+2.9%)  
    - Cumulative: 174,686 (+4.7%)  
  - Revenue seat-kilometers (m)
    - June: 27,444 (+4.9%)  
    - Cumulative: 141,095 (+5.9%)  
  - Passenger load-factor (%)
    - June: 85.2 (+1.6pts.)  
    - Cumulative: 80.8 (+0.9pts.)  
  - Available Cargo tonne-kilometers (m)
    - June: 1,492 (+7.2%)  
    - Cumulative: 8,551 (+8.2%)  
  - Revenue Cargo tonne-kilometers (m)
    - June: 878 (-3.3%)  
    - Cumulative: 5,236 (-2.3%)  
  - Cargo load-factor (%)
    - June: 58.8 (-6.4pts.)  
    - Cumulative: 61.2 (-6.6pts.)  
  - Number of flights
    - June: 105,220 (+2.2%)  
    - Cumulative: 573,964 (+2.7%)  

**Lufthansa German Airlines**

- **thereof Hub FRA**
  - Passengers in 1,000
    - June: 6,602 (+2.3%)  
    - Cumulative: 34,341 (+3.1%)  
  - Available seat-kilometers (m)
    - June: 18,215 (+3.9%)  
    - Cumulative: 99,216 (+4.1%)  
  - Revenue seat-kilometers (m)
    - June: 15,567 (+5.5%)  
    - Cumulative: 80,119 (+5.2%)  
  - Passenger load-factor (%)
    - June: 85.5 (+1.3pts.)  
    - Cumulative: 80.8 (+0.8pts.)  
  - Number of flights
    - June: 48,425 (+0.2%)  
    - Cumulative: 276,344 (+2.6%)  

- **thereof Hub MUC**
  - Passengers in 1,000
    - June: 2,385 (+0.7%)  
    - Cumulative: 12,566 (+2.7%)  
  - Available seat-kilometers (m)
    - June: 5,773 (+10.7%)  
    - Cumulative: 30,725 (+9.7%)  
  - Revenue seat-kilometers (m)
    - June: 4,918 (+11.1%)  
    - Cumulative: 24,455 (+10.3%)  
  - Passenger load-factor (%)
    - June: 85.2 (+0.3pts.)  
    - Cumulative: 81.4 (+1.1pts.)  
  - Number of flights
    - June: 18,697 (-3.4%)  
    - Cumulative: 114,423 (+2.2%)  

**SWISS**

- Passengers in 1,000
  - June: 1,993 (+7.8%)  
  - Cumulative: 10,094 (+5.3%)  
- Available seat-kilometers (m)
  - June: 5,413 (+4.9%)  
  - Cumulative: 30,951 (+7.4%)  
- Revenue seat-kilometers (m)
  - June: 4,622 (+5.1%)  
  - Cumulative: 25,406 (+8.1%)  
- Passenger load-factor (%)
  - June: 85.4 (+0.1pts.)  
  - Cumulative: 82.1 (+0.5pts.)  
- Number of flights
  - June: 14,871 (+6.6%)  
  - Cumulative: 80,818 (+6.2%)  

**Austrian Airlines**

- Passengers in 1,000
  - June: 1,458 (+4.7%)  
  - Cumulative: 6,731 (+5.9%)  
- Available seat-kilometers (m)
  - June: 2,733 (+1.2%)  
  - Cumulative: 13,561 (+5.2%)  
- Revenue seat-kilometers (m)
  - June: 2,292 (+4.2%)  
  - Cumulative: 10,588 (+8.3%)  
- Passenger load-factor (%)
  - June: 83.9 (+2.4pts.)  
  - Cumulative: 78.1 (+2.3pts.)  
- Number of flights
  - June: 13,102 (+3.3%)  
  - Cumulative: 66,419 (+3.3%)  

**Total Network Airlines**

- Passengers in 1,000
  - June: 10,001 (+3.7%)  
  - Cumulative: 50,888 (+4.0%)  
- Available seat-kilometers (m)
  - June: 26,329 (+3.8%)  
  - Cumulative: 143,555 (+4.9%)  
- Revenue seat-kilometers (m)
  - June: 22,456 (+5.3%)  
  - Cumulative: 115,979 (+6.1%)  
- Passenger load-factor (%)
  - June: 85.3 (+1.2pts.)  
  - Cumulative: 80.8 (+0.9pts.)  
- Number of flights
  - June: 75,694 (+1.9%)  
  - Cumulative: 419,622 (+3.5%)  

**Total Eurowings**

- Passengers in 1,000
  - June: 3,807 (+6.5%)  
  - Cumulative: 18,056 (+1.5%)  
- Available seat-kilometers (m)
  - June: 5,664 (+1.1%)  
  - Cumulative: 31,322 (+3.8%)  
- Revenue seat-kilometers (m)
  - June: 4,988 (+3.0%)  
  - Cumulative: 25,116 (+5.0%)  
- Passenger load-factor (%)
  - June: 85.1 (+3.4pts.)  
  - Cumulative: 80.7 (+0.9pts.)  
- Number of flights
  - June: 29,526 (+3.1%)  
  - Cumulative: 154,342 (+0.6%)  

---

*Lufthansa German Airlines incl. Hub FRA, Hub MUC & regional airlines

**Lufthansa German Airlines incl. Hub FRA, Hub MUC & regional airlines, SWISS incl. Edelweiss Air, Austrian Airlines

* Incl. Eurowings and Brussels Airlines*
### Investor Info June 2019

#### Network Airlines & Cargo*

<table>
<thead>
<tr>
<th>By region</th>
<th>Month</th>
<th>yoy</th>
<th>Cumulative</th>
<th>yoy</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Europe</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Passengers in 1,000</td>
<td>7,719</td>
<td>+2.9%</td>
<td>38,780</td>
<td>+3.1%</td>
</tr>
<tr>
<td>Available seat-kilometers (m)</td>
<td>7,986</td>
<td>+4.2%</td>
<td>42,112</td>
<td>+5.3%</td>
</tr>
<tr>
<td>Revenue seat-kilometers (m)</td>
<td>6,502</td>
<td>+4.0%</td>
<td>31,515</td>
<td>+4.3%</td>
</tr>
<tr>
<td>Passenger load-factor (%)</td>
<td>81.4</td>
<td>-0.2pts.</td>
<td>74.8</td>
<td>-0.7pts.</td>
</tr>
<tr>
<td>Available Cargo tonne-kilometers (m)</td>
<td>95</td>
<td>+53.1%</td>
<td>504</td>
<td>+43.6%</td>
</tr>
<tr>
<td>Revenue Cargo tonne-kilometers (m)</td>
<td>29</td>
<td>+2.2%</td>
<td>171</td>
<td>-0.7%</td>
</tr>
<tr>
<td>Cargo load-factor (%)</td>
<td>30.2</td>
<td>-15.0pts.</td>
<td>34.0</td>
<td>-15.2pts.</td>
</tr>
<tr>
<td><strong>America (North und South)</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Passengers in 1,000</td>
<td>1,187</td>
<td>+4.3%</td>
<td>5,797</td>
<td>+5.0%</td>
</tr>
<tr>
<td>Available seat-kilometers (m)</td>
<td>10,238</td>
<td>+3.0%</td>
<td>53,244</td>
<td>+3.5%</td>
</tr>
<tr>
<td>Revenue seat-kilometers (m)</td>
<td>9,064</td>
<td>+4.6%</td>
<td>44,708</td>
<td>+6.0%</td>
</tr>
<tr>
<td>Passenger load-factor (%)</td>
<td>88.5</td>
<td>+1.4pts.</td>
<td>84.0</td>
<td>+2.0pts.</td>
</tr>
<tr>
<td>Available Cargo tonne-kilometers (m)</td>
<td>704</td>
<td>+8.1%</td>
<td>3,938</td>
<td>+9.1%</td>
</tr>
<tr>
<td>Revenue Cargo tonne-kilometers (m)</td>
<td>398</td>
<td>+0.6%</td>
<td>2,359</td>
<td>-0.5%</td>
</tr>
<tr>
<td>Cargo load-factor (%)</td>
<td>56.5</td>
<td>-4.3pts.</td>
<td>59.9</td>
<td>-5.8pts.</td>
</tr>
<tr>
<td><strong>Asia/Pacific</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Passengers in 1,000</td>
<td>647</td>
<td>+4.2%</td>
<td>3,571</td>
<td>+4.8%</td>
</tr>
<tr>
<td>Available seat-kilometers (m)</td>
<td>6,053</td>
<td>+3.1%</td>
<td>34,372</td>
<td>+3.9%</td>
</tr>
<tr>
<td>Revenue seat-kilometers (m)</td>
<td>5,237</td>
<td>+4.3%</td>
<td>28,836</td>
<td>+5.3%</td>
</tr>
<tr>
<td>Passenger load-factor (%)</td>
<td>86.5</td>
<td>+1.0pts.</td>
<td>83.9</td>
<td>+1.1pts.</td>
</tr>
<tr>
<td>Available Cargo tonne-kilometers (m)</td>
<td>580</td>
<td>+0.4%</td>
<td>3,369</td>
<td>+2.4%</td>
</tr>
<tr>
<td>Revenue Cargo tonne-kilometers (m)</td>
<td>379</td>
<td>-11.4%</td>
<td>2,160</td>
<td>-8.2%</td>
</tr>
<tr>
<td>Cargo load-factor (%)</td>
<td>65.2</td>
<td>-8.7pts.</td>
<td>67.1</td>
<td>-7.8pts.</td>
</tr>
<tr>
<td><strong>Middle East/ Africa</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Passengers in 1,000</td>
<td>448</td>
<td>+17.6%</td>
<td>2,737</td>
<td>+13.7%</td>
</tr>
<tr>
<td>Available seat-kilometers (m)</td>
<td>2,052</td>
<td>+8.9%</td>
<td>13,826</td>
<td>+12.6%</td>
</tr>
<tr>
<td>Revenue seat-kilometers (m)</td>
<td>1,652</td>
<td>+18.9%</td>
<td>10,920</td>
<td>+15.0%</td>
</tr>
<tr>
<td>Passenger load-factor (%)</td>
<td>80.5</td>
<td>+6.8pts.</td>
<td>79.0</td>
<td>+1.7pts.</td>
</tr>
<tr>
<td>Available Cargo tonne-kilometers (m)</td>
<td>113</td>
<td>+12.1%</td>
<td>740</td>
<td>+13.5%</td>
</tr>
<tr>
<td>Revenue Cargo tonne-kilometers (m)</td>
<td>73</td>
<td>+28.0%</td>
<td>445</td>
<td>+25.7%</td>
</tr>
<tr>
<td>Cargo load-factor (%)</td>
<td>64.6</td>
<td>+8.0pts.</td>
<td>60.2</td>
<td>+5.8pts.</td>
</tr>
</tbody>
</table>

* Lufthansa German Airlines incl. Hub FRA, Hub MUC & regional airlines, SWISS incl. Edelweiss Air, Austrian Airlines, Lufthansa Cargo

### Eurowings*

<table>
<thead>
<tr>
<th>By region</th>
<th>Month</th>
<th>yoy</th>
<th>Cumulative</th>
<th>yoy</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Short-haul</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Passengers in 1,000</td>
<td>3,540</td>
<td>+6.9%</td>
<td>16,439</td>
<td>+0.7%</td>
</tr>
<tr>
<td>Available seat-kilometers (m)</td>
<td>4,162</td>
<td>+3.7%</td>
<td>20,041</td>
<td>+1.9%</td>
</tr>
<tr>
<td>Revenue seat-kilometers (m)</td>
<td>3,579</td>
<td>+6.7%</td>
<td>15,926</td>
<td>+2.5%</td>
</tr>
<tr>
<td>Passenger load-factor (%)</td>
<td>86.0</td>
<td>+2.4pts.</td>
<td>79.7</td>
<td>+0.5pts.</td>
</tr>
<tr>
<td><strong>Long-haul</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Passengers in 1,000</td>
<td>267</td>
<td>+1.0%</td>
<td>1,617</td>
<td>+10.3%</td>
</tr>
<tr>
<td>Available seat-kilometers (m)</td>
<td>1,702</td>
<td>-11.2%</td>
<td>11,090</td>
<td>+7.5%</td>
</tr>
<tr>
<td>Revenue seat-kilometers (m)</td>
<td>1,409</td>
<td>-5.4%</td>
<td>9,150</td>
<td>+9.6%</td>
</tr>
<tr>
<td>Passenger load-factor (%)</td>
<td>82.8</td>
<td>+5.1pts.</td>
<td>82.5</td>
<td>+1.6pts.</td>
</tr>
</tbody>
</table>

* Incl. Eurowings and Brussels Airlines

### Additional references

<table>
<thead>
<tr>
<th>Comments</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Next Investor Info</td>
<td>13 August 2019</td>
</tr>
</tbody>
</table>