Investor Relations

# Investor Info October 2019

### Lufthansa Group

		Month	уоу	Cumulative	yoy
	Passengers in 1,000	13,346	+1.1%	124,978	+2.9%
	Available seat-kilometers (m)	31,984	+1.4%	306,173	+3.5%
	Revenue seat-kilometers (m)	26,497	+2.7%	253,475	+4.5%
Total Lufthansa Group	Passenger load-factor (%)	82.8	+1.0pts.	82.8	+0.8pts.
Airlines	Available Cargo tonne-kilometers (m)	1,485	+1.7%	14,595	+7.3%
	Revenue Cargo tonne-kilometers (m)	927	-3.0%	8,862	-2.0%
	Cargo load-factor (%)	62.4	-3.0pts.	60.7	-5.8pts.
	Number of flights	105,025	-1.6%	1,002,946	+1.9%
	Passengers in 1,000	6,518	+1.6%	61,142	+2.6%
	Available seat-kilometers (m)	18,281	+4.7%	173,567	+4.2%
ufthansa German Airlines*	Revenue seat-kilometers (m)	15,034	+5.8%	143,364	+5.2%
	Passenger load-factor (%)	82.2	+0.8pts.	82.6	+0.8pts.
	Number of flights	49,436	-1.5%	473,965	+1.5%
	Passengers in 1,000	3,912	-0.2%	37,273	+1.1%
	Available seat-kilometers (m)	12,303	+2.1%	118,189	+1.3%
thereof Hub FRA	Revenue seat-kilometers (m)	10,102	+3.6%	98,115	+2.5%
	Passenger load-factor (%)	82.1	+1.2pts.	83.0	+1.0pts.
	Number of flights	27,628	-3.0%	266,013	-0.5%
	Passengers in 1,000	2,427	+1.4%	22,399	+2.9%
	Available seat-kilometers (m)	5,849	+9.6%	54,323	+10.3%
thereof Hub MUC	Revenue seat-kilometers (m)	4,847	+9.9%	44,539	+10.8%
	Passenger load-factor (%)	82.9	+0.3pts.	82.0	+0.3pts.
	Number of flights	19,431	-4.3%	188,679	+0.6%
	Passengers in 1,000	1,960	+4.4%	18,456	+5.7%
	Available seat-kilometers (m)	5,497	+0.2%	53,281	+5.4%
SWISS	Revenue seat-kilometers (m)	4,663	+1.5%	44,797	+6.0%
	Passenger load-factor (%)	84.8	+1.1pts.	84.1	+0.4pts.
	Number of flights	14,784	+1.8%	142,552	+5.8%
	Passengers in 1,000	1,369	+4.4%	12,586	+5.4%
	Available seat-kilometers (m)	2,608	+0.5%	24,499	+2.8%
Austrian Airlines	Revenue seat-kilometers (m)	2,159	+1.5%	19,925	+4.7%
	Passenger load-factor (%)	82.8	+0.9pts.	81.3	+1.5pts.
	Number of flights	12,565	+0.7%	118,730	+3.5%
	Passengers in 1,000	9,795	+2.5%	91,684	+3.6%
	Available seat-kilometers (m)	26,354	+3.3%	251,045	+4.3%
Total Network Airlines**	Revenue seat-kilometers (m)	21,831	+4.4%	207,848	+5.3%
NELWOIK AIIIIIIES	Passenger load-factor (%)	82.8	+0.9pts.	82.8	+0.8pts.
	Number of flights	76,062	-0.6%	728,384	+2.7%

<sup>\*</sup> Lufthansa German Airlines incl. Hub FRA, Hub MUC & regional airlines

<sup>\*\*</sup> Lufthansa German Airlines incl. Hub FRA, Hub MUC & regional airlines, SWISS incl. Edelweiss Air, Austrian Airlines

Total Eurowings*	Passengers in 1,000	3,551	-2.6%	33,294	+0.9%	
	Available seat-kilometers (m)	5,630	-6.5%	55,129	+0.1%	
	Revenue seat-kilometers (m)	4,666	-4.8%	45,626	+1.0%	
	Passenger load-factor (%)	82.9	+1.5pts.	82.8	+0.7pts.	
	Number of flights	28,963	-4.3%	274,562	-0.1%	

<sup>\*</sup> Incl. Eurowings and Brussels Airlines



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## Network Airlines & Cargo\*

By region		Month	уоу	Cumulative	yoy
	Passengers in 1,000	7,554	+2.1%	70,213	+3.2%
	Available seat-kilometers (m)	7,920	+3.0%	74,906	+4.8%
	Revenue seat-kilometers (m)	6,252	+3.8%	58,226	+4.3%
Europe	Passenger load-factor (%)	78.9	+0.6pts.	77.7	-0.4pts.
	Available Cargo tonne-kilometers (m)	78	+4.2%	721	+15.7%
	Revenue Cargo tonne-kilometers (m)	32	+8.0%	288	+2.2%
	Cargo load-factor (%)	40.7	+1.4pts.	39.9	-5.3pts.
	Passengers in 1,000	1,107	+3.4%	10,518	+3.6%
	Available seat-kilometers (m)	9,942	+4.1%	94,361	+3.1%
	Revenue seat-kilometers (m)	8,455	+5.1%	80,729	+5.0%
America (North und South)	Passenger load-factor (%)	85.0	+0.8pts.	85.6	+1.6pts.
	Available Cargo tonne-kilometers (m)	702	+3.1%	6,813	+8.7%
	Revenue Cargo tonne-kilometers (m)	412	-0.9%	3,955	-0.3%
	Cargo load-factor (%)	58.8	-2.3pts.	58.0	-5.2pts.
Asia/Pacific	Passengers in 1,000	641	+3.2%	6,249	+4.4%
	Available seat-kilometers (m)	6,176	+2.5%	59,169	+3.9%
	Revenue seat-kilometers (m)	5,220	+3.6%	50,583	+4.8%
	Passenger load-factor (%)	84.5	+0.8pts.	85.5	+0.7pts.
	Available Cargo tonne-kilometers (m)	580	-0.2%	5,723	+2.0%
	Revenue Cargo tonne-kilometers (m)	410	-6.7%	3,878	-7.6%
	Cargo load-factor (%)	70.6	-4.9pts.	67.8	-7.1pts.
	Passengers in 1,000	493	+6.0%	4,703	+10.2%
	Available seat-kilometers (m)	2,317	+3.2%	22,609	+9.3%
	Revenue seat-kilometers (m)	1,903	+6.4%	18,311	+11.7%
Middle East/ Africa	Passenger load-factor (%)	82.2	+2.4pts.	81.0	+1.7pts.
AITICG	Available Cargo tonne-kilometers (m)	126	+1.6%	1,337	+21.4%
	Revenue Cargo tonne-kilometers (m)	73	+2.4%	742	+23.6%
	Cargo load-factor (%)	58.4	+0.5pts.	55.5	+1.0pts.

 $<sup>^{\</sup>star}\, \text{Lufthansa German Airlines incl. Hub FRA, Hub MUC \& regional airlines, SWISS incl. Edelweiss Air, Austrian Airlines, Lufthansa Cargo}$ 

### **Eurowings\***

		Month	yoy	Cumulative	yoy
Short-haul	Passengers in 1,000	3,293	-2.3%	30,546	+0.8%
	Available seat-kilometers (m)	3,900	-3.6%	36,884	+0.9%
	Revenue seat-kilometers (m)	3,239	-2.5%	30,436	+1.5%
	Passenger load-factor (%)	83.1	+0.9pts.	82.5	+0.5pts.
	Passengers in 1,000	258	-6.5%	2,749	+2.5%
Long-haul	Available seat-kilometers (m)	1,729	-12.6%	18,245	-1.4%
Long-naul	Revenue seat-kilometers (m)	1,426	-9.6%	15,191	+0.0%
	Passenger load-factor (%)	82.5	+2.7pts.	83.3	+1.2pts.

<sup>\*</sup> Incl. Eurowings and Brussels Airlines

### **Additional references**

Comments	
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