



Investor Info December 2019

Lufthansa Group

		Month	yoy	Cumulative	yoy
Total Lufthansa Group Airlines	Passengers in 1,000	9,861	-0.3%	145,190	+2.3%
	Available seat-kilometers (m)	26,589	+0.3%	359,567	+2.9%
	Revenue seat-kilometers (m)	21,528	+3.3%	296,511	+4.2%
	Passenger load-factor (%)	81.0	+2.4pts.	82.5	+1.0pts.
	Available Cargo tonne-kilometers (m)	1,352	+0.3%	17,378	+6.3%
	Revenue Cargo tonne-kilometers (m)	865	-3.6%	10,664	-2.1%
	Cargo load-factor (%)	63.9	-2.6pts.	61.4	-5.3pts.
	Number of flights	83,298	-3.7%	1,177,315	+1.2%
Lufthansa German Airlines*	Passengers in 1,000	4,896	+0.9%	71,307	+2.0%
	Available seat-kilometers (m)	15,136	+3.7%	204,202	+3.8%
	Revenue seat-kilometers (m)	12,296	+7.4%	168,085	+5.0%
	Passenger load-factor (%)	81.2	+2.8pts.	82.3	+1.0pts.
	Number of flights	40,540	-2.8%	561,510	+1.2%
thereof Hub FRA	Passengers in 1,000	2,950	-1.3%	43,366	+0.4%
	Available seat-kilometers (m)	10,197	+0.8%	138,809	+0.9%
	Revenue seat-kilometers (m)	8,370	+4.1%	114,907	+2.4%
	Passenger load-factor (%)	82.1	+2.6pts.	82.8	+1.2pts.
	Number of flights	22,133	-5.5%	311,912	-1.5%
thereof Hub MUC	Passengers in 1,000	1,840	+2.0%	26,227	+2.5%
	Available seat-kilometers (m)	4,843	+9.1%	64,133	+9.7%
	Revenue seat-kilometers (m)	3,876	+14.6%	52,351	+10.6%
	Passenger load-factor (%)	80.0	+3.8pts.	81.6	+0.7pts.
	Number of flights	16,638	-4.1%	222,977	-0.4%
SWISS	Passengers in 1,000	1,591	+4.9%	21,591	+5.7%
	Available seat-kilometers (m)	5,123	+0.2%	63,325	+4.6%
	Revenue seat-kilometers (m)	4,252	+2.8%	53,120	+5.6%
	Passenger load-factor (%)	83.0	+2.1pts.	83.9	+0.8pts.
	Number of flights	12,423	-1.6%	167,119	+4.8%
Austrian Airlines	Passengers in 1,000	990	+4.4%	14,651	+5.1%
	Available seat-kilometers (m)	1,999	+3.2%	28,510	+2.9%
	Revenue seat-kilometers (m)	1,556	+6.9%	23,050	+4.9%
	Passenger load-factor (%)	77.8	+2.7pts.	80.8	+1.6pts.
	Number of flights	9,869	+0.9%	139,230	+2.9%
Total Network Airlines**	Passengers in 1,000	7,452	+2.5%	106,978	+3.2%
	Available seat-kilometers (m)	22,242	+2.9%	295,687	+3.9%
	Revenue seat-kilometers (m)	18,091	+6.3%	243,982	+5.2%
	Passenger load-factor (%)	81.3	+2.6pts.	82.5	+1.0pts.
	Number of flights	62,422	-1.6%	859,888	+2.3%
Total Eurowings*	Passengers in 1,000	2,408	-7.9%	38,212	-0.2%
	Available seat-kilometers (m)	4,347	-11.3%	63,880	-1.3%
	Revenue seat-kilometers (m)	3,437	-10.1%	52,529	-0.2%
	Passenger load-factor (%)	79.1	+1.0pts.	82.2	+1.0pts.
	Number of flights	20,876	-9.3%	317,427	-1.6%

* Lufthansa German Airlines incl. Hub FRA, Hub MUC & regional airlines

** Lufthansa German Airlines incl. Hub FRA, Hub MUC & regional airlines, SWISS incl. Edelweiss Air, Austrian Airlines

* Incl. Eurowings and Brussels Airlines



Investor Info December 2019

Network Airlines & Cargo*

By region		Month	yoy	Cumulative	yoy
Europe	Passengers in 1,000	5,512	+1.5%	81,674	+2.7%
	Available seat-kilometers (m)	6,030	-1.2%	87,248	+3.9%
	Revenue seat-kilometers (m)	4,328	+1.6%	67,248	+3.9%
	Passenger load-factor (%)	71.8	+2.0pts.	77.1	+0.0pts.
	Available Cargo tonne-kilometers (m)	63	+1.2%	851	+12.9%
	Revenue Cargo tonne-kilometers (m)	32	+6.2%	351	+2.6%
	Cargo load-factor (%)	50.0	+2.4pts.	41.3	-4.2pts.
America (North und South)	Passengers in 1,000	952	+9.0%	12,346	+3.8%
	Available seat-kilometers (m)	8,515	+7.2%	111,070	+3.3%
	Revenue seat-kilometers (m)	7,422	+11.1%	94,990	+5.3%
	Passenger load-factor (%)	87.2	+3.1pts.	85.5	+1.6pts.
	Available Cargo tonne-kilometers (m)	617	-0.5%	8,082	+7.5%
	Revenue Cargo tonne-kilometers (m)	372	-8.8%	4,736	-1.2%
	Cargo load-factor (%)	60.2	-5.5pts.	58.6	-5.2pts.
Asia/Pacific	Passengers in 1,000	527	+1.7%	7,325	+3.9%
	Available seat-kilometers (m)	5,215	+1.5%	69,796	+3.4%
	Revenue seat-kilometers (m)	4,377	+4.8%	59,505	+4.6%
	Passenger load-factor (%)	83.9	+2.7pts.	85.3	+1.0pts.
	Available Cargo tonne-kilometers (m)	532	-0.9%	6,832	+1.7%
	Revenue Cargo tonne-kilometers (m)	383	-2.0%	4,677	-6.7%
	Cargo load-factor (%)	72.1	-0.8pts.	68.5	-6.2pts.
Middle East/ Africa	Passengers in 1,000	462	+3.0%	5,633	+9.0%
	Available seat-kilometers (m)	2,482	+1.8%	27,572	+7.9%
	Revenue seat-kilometers (m)	1,964	+3.1%	22,239	+10.1%
	Passenger load-factor (%)	79.1	+0.9pts.	80.7	+1.6pts.
	Available Cargo tonne-kilometers (m)	139	+9.3%	1,614	+18.4%
	Revenue Cargo tonne-kilometers (m)	78	+14.4%	899	+20.3%
	Cargo load-factor (%)	55.8	+2.5pts.	55.7	+0.9pts.

* Lufthansa German Airlines incl. Hub FRA, Hub MUC & regional airlines, SWISS incl. Edelweiss Air, Austrian Airlines, Lufthansa Cargo

Eurowings*

		Month	yoy	Cumulative	yoy
Short-haul	Passengers in 1,000	2,150	-7.5%	34,953	-0.4%
	Available seat-kilometers (m)	2,550	-9.6%	42,088	-0.6%
	Revenue seat-kilometers (m)	1,977	-5.7%	34,484	+0.7%
	Passenger load-factor (%)	77.5	+3.2pts.	81.9	+1.1pts.
Long-haul	Passengers in 1,000	258	-10.8%	3,260	+1.3%
	Available seat-kilometers (m)	1,797	-13.5%	21,792	-2.7%
	Revenue seat-kilometers (m)	1,460	-15.4%	18,044	-1.7%
	Passenger load-factor (%)	81.3	-1.8pts.	82.8	+0.8pts.

* Incl. Eurowings and Brussels Airlines

Additional references

In line with evolving market practices, Lufthansa Group will no longer disclose monthly traffic data from January 2020.

Traffic data will be reported as part of the quarterly results releases instead.