



Investor Relations

Investor Info Q1 2021

Lufthansa Group

		Jan	уоу	vs.2019	Feb	уоу	vs.2019	Mar	yoy	vs.2019	Q1	yoy	vs.2019
	Passengers in 1,000	1,108	-87.7%	-87.8%	788	-91.0%	-91.3%	1,147	-70.7%	-89.8%	3,043	-86.0%	-89.7%
	Available seat-kilometers (m)	6,234	-76.2%	-76.3%	4,697	-80.4%	-80.8%	5,912	-58.1%	-79.4%	16,843	-73.8%	-78.8%
	Revenue seat-kilometers (m)	2,932	-85.6%	-85.4%	1,978	-89.1%	-89.4%	2,675	-69.0%	-88.4%	7,584	-83.9%	-87.8%
Total Lufthansa	Passenger load-factor (%)	47.0	-30.9pts.	-29.3pts.	42.1	-33.2pts.	-34.5pts.	45.2	-15.8pts.	-35.4pts.	45.0	-28.3pts.	-32.9pts.
Group Airlines (incl. Cargo)	Available Cargo tonne-kilometers (m)	853	-33.1%	-34.5%	780	-33.9%	-37.5%	896	-8.0%	-40.5%	2,528	-26.2%	-37.7%
(iiicii Gargo)	Revenue Cargo tonne-kilometers (m)	628	-15.8%	-18.3%	611	-19.5%	-23.9%	702	7.2%	-28.3%	1,940	-10.1%	-23.9%
	Cargo load-factor (%)	73.7	+15.1pts.	+14.6pts.	78.3	+14.0pts.	+14.0pts.	78.3	+11.1pts.	+13.3pts.	76.7	+13.7pts.	+13.9pts.
	Number of flights	15,439	-81.5%	-82.0%	10,607	-86.9%	-87.3%	14,965	-66.2%	-84.4%	41,011	-80.4%	-84.5%
	Passengers in 1,000	660	-86.1%	-86.0%	489	-89.3%	-89.7%	716	-61.9%	-87.8%	1,866	-83.3%	-87.8%
	Available seat-kilometers (m)	4,019	-74.7%	-74.7%	3,013	-79.1%	-79.7%	3,858	-52.7%	-77.8%	10,890	-71.7%	-77.4%
Lufthansa	Revenue seat-kilometers (m)	1,905	-84.8%	-84.5%	1,289	-88.0%	-88.7%	1,785	-63.3%	-87.3%	4,979	-82.3%	-86.8%
German Airlines*	Passenger load-factor (%)	47.4	-31.2pts.	-29.9pts.	42.8	-31.7pts.	-33.9pts.	46.3	-13.5pts.	-34.6pts.	45.7	-27.4pts.	-32.6pts.
	Number of flights	8,302	-80.1%	-80.1%	5,693	-86.1%	-86.3%	8,363	-61.5%	-82.5%	22,358	-78.6%	-82.9%
	Passengers in 1,000	572	-79.5%	-80.0%	440	-83.8%	-84.6%	611	-47.6%	-82.6%	1,624	-75.7%	-82.4%
	Available seat-kilometers (m)	3,426	-65.9%	-66.6%	2,711	-70.8%	-72.0%	3,382	-37.4%	-69.9%	9,519	-61.6%	-69.5%
thereof	Revenue seat-kilometers (m)	1,706	-78.8%	-78.8%	1.194	-82.9%	-84.1%	1.604	-50.4%	-82.4%	4,504	-75.4%	-81.7%
Hub FRA	Passenger load-factor (%)	49.8	-30.3pts.	-28.7pts.	44.0	-31.2pts.	-33.4pts.	47.4	-12.4pts.	-33.5pts.	47.3	-26.5pts.	-31.7pts.
	Number of flights	6,335	-71.3%	-72.3%	4,826	-78.3%	-79.1%	6,455	-47.2%	-75.5%	17,616	-68.9%	-75.6%
	Passengers in 1,000	76	-95.7%	-95.5%	43	-97.4%	-97.5%	95	-85.2%	-95.6%	213	-94.7%	-96.2%
	Available seat-kilometers (m)	436	-90.9%	-90.5%	204	-95.1%	-95.1%	337	-84.5%	-93.3%	978	-91.2%	-92.9%
thereof	Revenue seat-kilometers (m)	119	-96.7%	-96.4%	51	-98.3%	-98.3%	114	-90.8%	-97.1%	284	-96.4%	-97.3%
Hub MUC	Passenger load-factor (%)	27.3	-48.4pts.	-44.9pts.	25.0	-47.8pts.	-48.3pts.	33.8	-23.2pts.	-45.6pts.	29.0	-41.9pts.	-46.1pts.
	Number of flights	1,831	-89.4%	-89.5%	815	-95.1%	-95.2%	1,816	-78.9%	-90.8%	4,462	-89.5%	-91.8%
	Passengers in 1,000	172	-88.4%	-87.8%	95	-93.1%	-92.9%	120	-78.6%	-92.5%	386	-88.7%	-91.1%
	Available seat-kilometers (m)	1,224	-76.2%	-75.7%	1,035	-77.7%	-77.2%	1,149	-59.4%	-77.9%	3,408	-73.0%	-76.9%
SWISS	Revenue seat-kilometers (m)	492	-88.1%	-87.6%	335	-90.7%	-90.6%	383	-77.3%	-90.9%	1,210	-87.2%	-89.7%
	Passenger load-factor (%)	40.2	-40.2pts.	-39.0pts.	32.4	-45.2pts.	-46.6pts.	33.4	-26.3pts.	-48.1pts.	35.5	-39.2pts.	-44.4pts.
	Number of flights	2,310	-81.5%	-81.6%	1,287	-88.7%	-88.6%	1,553	-73.3%	-87.9%	5,150	-82.6%	-86.0%
	Passengers in 1,000	97	-88.3%	-87.7%	87	-89.2%	-89.2%	124	-58.7%	-88.3%	308	-84.1%	-88.4%
	Available seat-kilometers (m)	290	-84.9%	-84.1%	217	-86.9%	-87.3%	324	-65.5%	-84.3%	831	-81.6%	-85.1%
Austrian Airlines	Revenue seat-kilometers (m)	150	-89.2%	-88.3%	119	-90.0%	-90.3%	169	-66.9%	-89.3%	437	-85.8%	-89.3%
	Passenger load-factor (%)	51.6	-20.7pts.	-18.6pts.	54.7	-16.8pts.	-16.9pts.	52.0	-2.1pts.	-24.6pts.	52.6	-15.6pts.	-20.4pts.
	Number of flights	1,896	-79.7%	-79.1%	1,442	-84.0%	-83.5%	2,088	-51.9%	-80.9%	5,426	-76.1%	-81.1%
	Passengers in 1,000	82	-86.9%	-86.4%	52	-92.1%	-91.7%	57	-78.4%	-92.6%	192	-87.7%	-90.5%
Brussels Airlines	Available seat-kilometers (m)	440	-69.2%	-70.1%	299	-79.0%	-78.0%	317	-62.4%	-80.6%	1,056	-71.4%	-76.4%
	Revenue seat-kilometers (m)	262	-75.8%	-75.7%	166	-85.0%	-84.3%	186	-64.7%	-85.6%	614	-77.4%	-82.1%
	Passenger load-factor (%)	59.6	-16.4pts.	-13.9pts.	55.3	-22.3pts.	-22.0pts.	58.8	-3.8pts.	-20.4pts.	58.2	-15.3pts.	-18.6pts.
	Number of flights	752	-86.2%	-86.4%	516	-90.6%	-90.3%	523	-81.4%	-91.6%	1,791	-86.9%	-89.5%
	Passengers in 1,000	1,011	-86.8%	-86.5%	722	-90.2%	-90.3%	1,018	-66.1%	-89.0%	2,752	-84.8%	-88.6%
Total	Available seat-kilometers (m)	5,973	-75.5%	-75.3%	4,564	-79.4%	-79.6%	5,648	-55.8%	-78.5%	16,186	-72.7%	-77.8%
Network	Revenue seat-kilometers (m)	2,808	-85.3%	-84.9%	1,909	-88.5%	-88.9%	2,523	-66.8%	-88.1%	7,240	-83.3%	-87.3%
Airlines**	Passenger load-factor (%)	47.0	-31.3pts.	-29.9pts.	41.8	-33.3pts.	-35.0pts.	44.7	-14.8pts.	-35.9pts.	44.7	-28.4pts.	-33.4pts.
	Number of flights	13,256	-80.7%	-80.5%	8,938	-86.6%	-86.5%	12,527	-63.8%	-83.7%	34,721	-79.6%	-83.6%

^{*} Lufthansa German Airlines incl. Hub FRA, Hub MUC & regional airlines

** Lufthansa German Airlines incl. Hub FRA, Hub MUC & regional airlines, SWISS incl. Edelweiss Air, Austrian Airlines, Brussels Airlines



LUFTHANSA GROUP

Investor Relations

Investor Info Q1 2021

Eurowings

		Jan	уоу	vs.2019	Feb	yoy	vs.2019	Mar	yoy	vs.2019	Q1	yoy	vs.2019
Eurowings	Passengers in 1,000	97	-92.9%	-94.0%	66	-95.4%	-95.9%	129	-85.9%	-93.6%	292	-92.1%	-94.4%
	Available seat-kilometers (m)	261	-85.5%	-87.8%	133	-92.8%	-93.5%	263	-80.5%	-89.2%	657	-86.8%	-90.1%
	Revenue seat-kilometers (m)	123	-90.5%	-91.7%	69	-95.2%	-95.5%	151	-85.3%	-92.4%	344	-90.9%	-93.1%
	Passenger load-factor (%)	47.3	-25.2pts.	-22.5pts.	52.2	-25.8pts.	-22.1pts.	57.4	-18.7pts.	-24.1pts.	52.3	-23.2pts.	-23.1pts.
	Number of flights	1,521	-89.4%	-91.0%	1,055	-92.4%	-93.5%	1,743	-80.8%	-90.4%	4,319	-88.4%	-91.6%

Network Airlines & Cargo*

By region		Jan	yoy	vs.2019	Feb	yoy	vs.2019	Mar	yoy	vs.2019	Q1	yoy	vs.2019
	Passengers in 1,000	690	-87.6%	-87.3%	504	-91.0%	-91.0%	739	-66.1%	-89.5%	1,933	-85.6%	-89.3%
	Available seat-kilometers (m)	1,287	-80.5%	-80.3%	779	-88.2%	-87.8%	1,191	-66.1%	-84.3%	3,258	-80.5%	-84.1%
	Revenue seat-kilometers (m)	669	-85.1%	-84.5%	457	-90.0%	-89.8%	702	-62.4%	-87.7%	1,828	-83.3%	-87.4%
Europe	Passenger load-factor (%)	52.0	-16.0pts.	-14.0pts.	58.7	-10.9pts.	-11.4pts.	58.9	+5.7pts.	-16.4pts.	56.1	-9.4pts.	-14.6pts.
	Available Cargo tonne-kilometers (m)	34	-41.2%	-42.5%	37	-34.4%	-38.4%	38	-18.8%	-45.8%	109	-32.2%	-42.4%
	Revenue Cargo tonne-kilometers (m)	20	-21.6%	-19.3%	21	-15.2%	-21.3%	22	-7.4%	-29.8%	63	-15.0%	-23.9%
	Cargo load-factor (%)	60.7	+15.2pts.	+17.4pts.	57.0	+12.9pts.	+12.4pts.	56.9	+7.0pts.	+13.0pts.	58.1	+11.8pts.	+14.2pts.
	Passengers in 1.000	140	-85.3%	-84.8%	89	-89.2%	-88.9%	115	-71.7%	-89.0%	344	-84.2%	-87.6%
	Available seat-kilometers (m)	2,400	-73.6%	-72.9%	2,014	-75.7%	-75.2%	2,411	-51.8%	-74.9%	6,825	-69.5%	-74.3%
America	Revenue seat-kilometers (m)	1,117	-84.9%	-84.5%	716	-88.8%	-88.6%	921	-71.0%	-88.6%	2,754	-83.8%	-87.2%
(North und	Passenger load-factor (%)	46.5	-34.9pts.	-34.9pts.	35.5	-41.6pts.	-41.4pts.	38.2	-25.4pts.	-46.0pts.	40.3	-35.6pts.	-40.7pts.
South)	Available Cargo tonne-kilometers (m)	353	-39.9%	-38.2%	367	-40.7%	-38.0%	402	-18.4%	-41.4%	1,123	-34.0%	-39.3%
	Revenue Cargo tonne-kilometers (m)	261	-22.2%	-23.0%	285	-28.5%	-27.2%	310	-3.4%	-29.9%	856	-18.8%	-27.0%
	Cargo load-factor (%)	73.8	+16.8pts.	+14.6pts.	77.5	+13.2pts.	+11.5pts.	77.2	+12.0pts.	+12.7pts.	76.2	+14.2pts.	+12.9pts.
	Passengers in 1,000	48	-91.7%	-91.8%	43	-89.7%	-91.8%	48	-71.2%	-91.7%	139	-88.0%	-91.8%
	Available seat-kilometers (m)	976	-82.3%	-82.8%	857	-80.1%	-82.8%	976	-59.6%	-83.0%	2,809	-77.0%	-82.9%
	Revenue seat-kilometers (m)	365	-92.2%	-92.2%	320	-90.4%	-92.4%	364	-73.6%	-92.3%	1,048	-88.8%	-92.3%
Asia/Pacific	Passenger load-factor (%)	37.4	-47.9pts.	-45.2pts.	37.3	-39.9pts.	-46.8pts.	37.3	-19.8pts.	-44.9pts.	37.3	-39.6pts.	-45.6pts.
	Available Cargo tonne-kilometers (m)	396	-20.3%	-25.9%	328	-14.3%	-29.1%	399	14.3%	-33.1%	1,124	-8.6%	-29.5%
	Revenue Cargo tonne-kilometers (m)	303	-4.9%	-11.7%	267	0.4%	-15.7%	326	24.6%	-22.8%	897	5.9%	-17.2%
	Cargo load-factor (%)	76.5	+12.4pts.	+12.2pts.	81.4	+11.9pts.	+12.9pts.	81.7	+6.8pts.	+10.9pts.	79.8	+10.9pts.	+11.8pts.
	Passengers in 1,000	133	-76.2%	-75.4%	87	-83.7%	-83.1%	116	-53.1%	-81.4%	336	-74.9%	-80.0%
	Available seat-kilometers (m)	1,310	-58.7%	-58.3%	914	-69.3%	-68.4%	1,070	-42.0%	-67.6%	3,294	-58.8%	-64.7%
	Revenue seat-kilometers (m)	658	-73.6%	-72.7%	416	-82.2%	-81.6%	537	-54.3%	-79.5%	1,610	-73.2%	-77.9%
Middle East/ Africa	Passenger load-factor (%)	50.2	-28.4pts.	-26.5pts.	45.5	-33.2pts.	-32.9pts.	50.1	-13.5pts.	-29.1pts.	48.9	-26.3pts.	-29.2pts.
- milou	Available Cargo tonne-kilometers (m)	70	-47.4%	-49.3%	47	-61.1%	-64.6%	56	-33.1%	-63.1%	173	-48.8%	-59.1%
	Revenue Cargo tonne-kilometers (m)	44	-33.7%	-28.5%	38	-45.9%	-44.8%	43	-9.0%	-47.9%	125	-31.9%	-41.3%
	Cargo load-factor (%)	63.1	+13.0pts.	+18.4pts.	79.9	+22.5pts.	+28.7pts.	77.1	+20.4pts.	+22.5pts.	72.2	+17.9pts.	+21.9pts.

^{*} Lufthansa German Airlines incl. Hub FRA, Hub MUC & regional airlines, SWISS incl. Edelweiss Air, Austrian Airlines, Brussels Airlines, Lufthansa Cargo

Additional references