Investor Info Q3 2021
Lufthansa Group

|  |  | Jul | yoy | vs. 2019 | Aug | yoy | vs. 2019 | Sep | yoy | vs. 2019 | Q3 | yoy | vs. 2019 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total Lufthansa Group Airlines (incl. Cargo) | Passengers in 1,000 | 6,015 | 107.0\% | -58.9\% | 6,994 | 114.2\% | -50.6\% | 6,615 | 163.4\% | -52.7\% | 19,623 | 126.0\% | -54.1\% |
|  | Available seat-kilometers (m) | 15,954 | 147.4\% | -52.8\% | 17,318 | 108.9\% | -48.4\% | 16,611 | 118.7\% | -48.5\% | 49,883 | 123.4\% | -49.9\% |
|  | Revenue seat-kilometers (m) | 10,753 | 182.0\% | -63.4\% | 12,530 | 177.5\% | -57.2\% | 11,057 | 215.5\% | -59.5\% | 34,341 | 190.2\% | -60.1\% |
|  | Passenger load-factor (\%) | 67.4 | +8.3pts | -19.6pts | 72.4 | +17.9pts | -14.9pts | 66.6 | +20.4pts | -18.2pts | 68.8 | +15.8pts | -17.5pts |
|  | Available Cargo tonne-kilometers (m) | 1,037 | 36.3\% | -32.2\% | 1,021 | 24.6\% | -32.9\% | 1,034 | 23.6\% | -30.4\% | 3,092 | 27.9\% | -31.8\% |
|  | Revenue Cargo tonne-kilometers (m) | 704 | 27.6\% | -21.6\% | 665 | 13.4\% | -25.4\% | 696 | 11.5\% | -21.8\% | 2,065 | 17.2\% | -22.9\% |
|  | Cargo load-factor (\%) | 67.9 | -4.6pts | +9.2pts | 65.2 | -6.4pts | +6.5pts | 67.3 | -7.3pts | +7.4pts | 66.8 | -6.1pts | +7.7pts |
|  | Number of flights | 54,325 | 85.4\% | -51.2\% | 58,266 | 66.7\% | -46.3\% | 57,962 | 75.2\% | -46.8\% | 170,553 | 75.2\% | -48.1\% |
| Lufthansa German Airlines* | Passengers in 1,000 | 21 | 120.6\% | -61.3\% | 3,139 | 127.8\% | -53.3\% | 3,063 | 172.2\% | -55.0\% | 8,923 | 138.8\% | -56.6\% |
|  | Available seat-kilometers (m) | 8,255 | 160.5\% | -57.9\% | 9,049 | 108.4\% | -53.7\% | 8,948 | 113.3\% | -52.9\% | 26,252 | 124.2\% | -54.9\% |
|  | Revenue seat-kilometers (m) | 5,407 | 208.5\% | -68.3\% | 6,379 | 196.8\% | -62.4\% | 5,788 | 226.0\% | -63.9\% | 17,574 | 209.6\% | -64.9\% |
|  | Passenger load-factor (\%) | 65.5 | +10.2pts | -21.3pts | 70.5 | +21.0pts | -16.4pts | 64.7 | +22.4pts | -19.7pts | 66.9 | +18.4pts | -19.1pts |
|  | Number of flights | 25,126 | 94.0\% | -50.8\% | 26,330 | 72.8\% | -46.5\% | 26,415 | 68.9\% | -47.9\% | 77,871 | 77.7\% | -48.4\% |
| thereof Hub FRA | Passengers in 1,000 | 1,789 | 118.2\% | -57.6\% | 2,043 | 121.8\% | -50.5\% | 1,876 | 168.1\% | -53.8\% | 5,708 | 133.9\% | -54.0\% |
|  | Available seat-kilometers (m) | 6,361 | 185.2\% | -50.1\% | 6,665 | 111.9\% | -47.7\% | 6,434 | 113.6\% | -47.9\% | 19,459 | 132.0\% | -48.6\% |
|  | Revenue seat-kilometers (m) | 4,109 | 218.8\% | -63.1\% | 4,674 | 187.9\% | -58.0\% | 4,066 | 206.5\% | -61.0\% | 12,848 | 203.1\% | -60.7\% |
|  | Passenger load-factor (\%) | 64.6 | +6.8pts | -22.7pts | 70.1 | +18.5pts | -17.3pts | 63.2 | +19.1pts | -21.3pts | 66.0 | +15.5pts | -20.4pts |
|  | Number of flights | 15,470 | 109.1\% | -45.2\% | 16,033 | 79.4\% | -42.4\% | 15,113 | 79.1\% | -46.1\% | 46,616 | 88.2\% | -44.6\% |
| thereof Hub MUC | Passengers in 1,000 | 861 | 124.6\% | -66.2\% | 1,005 | 135.4\% | -57.4\% | 1,081 | 173.6\% | -56.2\% | 2,947 | 144.5\% | -60.1\% |
|  | Available seat-kilometers ( m ) | 1,804 | 101.0\% | -69.9\% | 2,146 | 85.7\% | -63.7\% | 2,214 | 101.2\% | -62.2\% | 6,164 | 95.5\% | -65.3\% |
|  | Revenue seat-kilometers (m) | 1,252 | 180.4\% | -75.9\% | 1,559 | 206.1\% | -69.4\% | 1,523 | 260.8\% | -69.2\% | 4,335 | 214.5\% | -71.6\% |
|  | Passenger load-factor (\%) | 69.4 | +19.6pts | -17.4pts | 72.6 | +28.6pts | -13.6pts | 68.8 | +30.5pts | -15.7pts | 70.3 | +26.6pts | -15.5pts |
|  | Number of flights | 8,538 | 74.2\% | -57.5\% | 9,049 | 60.7\% | -52.2\% | 9,987 | 53.0\% | -50.1\% | 27,574 | 61.6\% | -53.3\% |
| SWISS | Passengers in 1,000 | 1,018 | 81.8\% | -53.9\% | 1,179 | 116.0\% | -45.9\% | 989 | 179.1\% | -50.6\% | 3,186 | 118.2\% | -50.1\% |
|  | Available seat-kilometers (m) | 2,886 | 95.8\% | -50.3\% | 3,114 | 97.2\% | -45.3\% | 2,835 | 103.3\% | -46.8\% | 8,835 | 98.6\% | -47.5\% |
|  | Revenue seat-kilometers (m) | 1,884 | 138.8\% | -63.1\% | 2,205 | 192.3\% | -56.4\% | 1,800 | 243.9\% | -60.6\% | 5,889 | 184.9\% | -60.0\% |
|  | Passenger load-factor (\%) | 65.3 | +11.7pts | -22.7pts | 70.8 | +23.0pts | -17.9pts | 63.5 | +26.0pts | -22.2pts | 66.7 | +20.2pts | -20.8pts |
|  | Number of flights | 8,731 | 72.7\% | -45.3\% | 9,396 | 73.7\% | -41.0\% | 8,484 | 106.0\% | -43.6\% | 26,611 | 82.5\% | -43.3\% |
| Austrian Airlines | Passengers in 1,000 | 730 | 226.4\% | -52.1\% | 868 | 190.7\% | -41.6\% | 731 | 207.1\% | -50.2\% | 2,328 | 206.3\% | -48.0\% |
|  | Available seat-kilometers (m) | 1,473 | 282.3\% | -47.8\% | 1,599 | 177.7\% | -42.9\% | 1,415 | 165.3\% | -47.8\% | 4,487 | 200.2\% | -46.1\% |
|  | Revenue seat-kilometers (m) | 1,025 | 359.3\% | -58.0\% | 1,189 | 257.7\% | -51.4\% | 919 | 247.1\% | -59.8\% | 3,133 | 281.9\% | -56.3\% |
|  | Passenger load-factor (\%) | 69.6 | +11.6pts | -17.0pts | 74.4 | +16.6pts | -13.0pts | 65.0 | +15.3pts | -19.5pts | 69.8 | +14.9pts | -16.3pts |
|  | Number of flights | 6,964 | 132.0\% | -48.4\% | 7,798 | 89.2\% | -40.4\% | 7,189 | 75.1\% | -45.4\% | 21,951 | 95.5\% | -44.8\% |
| Brussels Airlines | Passengers in 1,000 | 487 | 146.7\% | -54.7\% | 543 | 182.4\% | -45.5\% | 503 | 293.1\% | -48.7\% | 1,533 | 196.2\% | -49.8\% |
|  | Available seat-kilometers (m) | 1,426 | 210.8\% | -36.3\% | 1,470 | 175.4\% | -33.8\% | 1,312 | 189.8\% | -35.3\% | 4,208 | 191.2\% | -35.1\% |
|  | Revenue seat-kilometers (m) | 992 | 217.1\% | -49.0\% | 1,083 | 200.3\% | -43.7\% | 903 | 223.6\% | -46.4\% | 2,978 | 212.6\% | -46.4\% |
|  | Passenger load-factor (\%) | 69.6 | +1.4pts | -17.3pts | 73.7 | +6.1pts | -13.0pts | 68.8 | +7.2pts | -14.2pts | 70.8 | +4.9pts | -14.8pts |
|  | Number of flights | 3,964 | 130.2\% | -50.3\% | 4,231 | 143.3\% | -45.2\% | 4,005 | 238.8\% | -47.4\% | 12,200 | 162.8\% | -47.7\% |
| Total Network Airlines** | Passengers in 1,000 | 4,954 | 123.7\% | -58.0\% | 5,726 | 137.2\% | -49.5\% | 5,284 | 186.3\% | -52.8\% | 15,964 | 146.6\% | -53.5\% |
|  | Available seat-kilometers (m) | 14,039 | 155.9\% | -53.9\% | 15,230 | 116.6\% | -49.6\% | 14,508 | 120.6\% | -50.1\% | 43,778 | 129.3\% | -51.2\% |
|  | Revenue seat-kilometers (m) | 9,308 | 202.4\% | -64.9\% | 10,855 | 201.8\% | -58.8\% | 9,409 | 231.0\% | -61.7\% | 29,572 | 210.7\% | -61.8\% |
|  | Passenger load-factor (\%) | 66.3 | +10.2pts | -20.7pts | 71.3 | +20.1pts | -16.0pts | 64.9 | +21.6pts | -19.7pts | 67.5 | +17.7pts | -18.7pts |
|  | Number of flights | 44,757 | 96.9\% | -49.0\% | 47,715 | 80.0\% | -44.0\% | 46,067 | 84.0\% | -46.3\% | 138,539 | 86.5\% | -46.5\% |

[^0]Investor Info Q3 2021

## Eurowings

|  |  | Jul | yoy | vs. 2019 | Aug | yoy | vs. 2019 | Sep | yoy | vs. 2019 | Q3 | yoy | vs. 2019 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Eurowings | Passengers in 1,000 | 1,060 | 53.5\% | -62.6\% | 1,268 | 49.0\% | -55.4\% | 1,331 | 99.8\% | -52.2\% | 3,659 | 65.8\% | -56.7\% |
|  | Available seat-kilometers (m) | 1,915 | 99.0\% | -42.7\% | 2,088 | 66.1\% | -38.0\% | 2,103 | 106.2\% | -33.9\% | 6,105 | 88.5\% | -38.3\% |
|  | Revenue seat-kilometers (m) | 1,445 | 96.5\% | -49.8\% | 1,675 | 82.3\% | -42.9\% | 1,648 | 149.2\% | -40.8\% | 4,769 | 105.9\% | -44.5\% |
|  | Passenger load-factor (\%) | 75.5 | -1.0pts | -10.8pts | 80.2 | +7.1pts | -7.0pts | 78.4 | +13.5pts | -9.0pts | 78.1 | +6.6pts | -8.9pts |
|  | Number of flights | 8,911 | 52.2\% | -60.8\% | 9,896 | 28.3\% | -56.0\% | 11,250 | 54.0\% | -49.4\% | 30,057 | 44.0\% | -55.4\% |

## Network Airlines \& Cargo*

| By region |  | Jul | yoy | vs. 2019 | Aug | yoy | vs. 2019 | Sep | yoy | vs. 2019 | Q3 | yoy | vs. 2019 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Europe | Passengers in 1,000 | 4,137 | 101.7\% | -54.4\% | 4,785 | 118.5\% | -44.4\% | 4,493 | 174.6\% | -48.3\% | 13,415 | 128.2\% | -49.2\% |
|  | Available seat-kilometers (m) | 6,032 | 107.7\% | -37.3\% | 6,534 | 96.7\% | -30.9\% | 5,889 | 116.3\% | -35.7\% | 18,455 | 106.2\% | -34.6\% |
|  | Revenue seat-kilometers (m) | 4,288 | 113.7\% | -46.8\% | 4,987 | 128.4\% | -36.6\% | 4,453 | 189.1\% | -40.6\% | 13,728 | 139.6\% | -41.4\% |
|  | Passenger load-factor (\%) | 71.1 | +2.0pts | -12.7pts | 76.3 | +10.6pts | -6.9pts | 75.6 | +19.1pts | -6.2pts | 74.4 | +10.3pts | -8.6pts |
|  | Available Cargo tonne-kilometers (m) | 47 | 16.4\% | -40.3\% | 41 | -8.1\% | -46.8\% | 49 | 2.5\% | -37.4\% | 137 | 3.2\% | -41.5\% |
|  | Revenue Cargo tonne-kilometers (m) | 23 | 13.5\% | -18.2\% | 15 | -35.7\% | -46.1\% | 24 | -10.5\% | -19.2\% | 62 | -11.7\% | -27.5\% |
|  | Cargo load-factor (\%) | 49.4 | -1.2pts | +13.3pts | 36.0 | -15.5pts | +0.5pts | 48.3 | -7.0pts | +10.9pts | 45.0 | -7.6pts | +8.7pts |
| America (North und South) | Passengers in 1,000 | 423 | 456.7\% | -68.8\% | 506 | 404.3\% | -62.8\% | 414 | 388.3\% | -66.6\% | 1,342 | 414.3\% | -66.1\% |
|  | Available seat-kilometers (m) | 4,703 | 225.9\% | -59.3\% | 5,356 | 153.2\% | -53.6\% | 5,455 | 144.8\% | -49.8\% | 15,514 | 168.1\% | -54.3\% |
|  | Revenue seat-kilometers (m) | 3,181 | 448.4\% | -68.9\% | 3,812 | 405.5\% | -62.9\% | 3,151 | 390.9\% | -66.4\% | 10,144 | 413.4\% | -66.1\% |
|  | Passenger load-factor (\%) | 67.6 | +27.4pts | -20.9pts | 71.2 | +35.5pts | -17.8pts | 57.8 | +29.0pts | -28.7pts | 65.4 | +31.2pts | -22.7pts |
|  | Available Cargo tonne-kilometers (m) | 513 | 54.2\% | -28.3\% | 528 | 35.4\% | -27.1\% | 538 | 40.7\% | -23.2\% | 1,579 | 42.9\% | -26.2\% |
|  | Revenue Cargo tonne-kilometers (m) | 325 | 39.6\% | -17.0\% | 328 | 24.3\% | -17.4\% | 347 | 25.6\% | -10.6\% | 1,000 | 29.4\% | -15.0\% |
|  | Cargo load-factor (\%) | 63.5 | -6.6pts | +8.6pts | 62.0 | -5.5pts | +7.3pts | 64.5 | -7.8pts | +9.1pts | 63.3 | -6.6pts | +8.3pts |
| Asia/Pacific | Passengers in 1,000 | 75 | 101.4\% | -89.4\% | 87 | 96.9\% | -87.5\% | 72 | 69.3\% | -89.0\% | 234 | 88.8\% | -88.7\% |
|  | Available seat-kilometers (m) | 1,327 | 64.4\% | -79.1\% | 1,297 | 20.8\% | -79.4\% | 1,161 | 18.2\% | -81.2\% | 3,784 | 32.2\% | -79.9\% |
|  | Revenue seat-kilometers (m) | 573 | 90.4\% | -90.0\% | 654 | 90.2\% | -88.5\% | 528 | 63.1\% | -90.1\% | 1,755 | 81.2\% | -89.5\% |
|  | Passenger load-factor (\%) | 43.2 | +5.9pts | -46.9pts | 50.4 | +18.4pts | -39.5pts | 45.5 | +12.5pts | -40.8pts | 46.4 | +12.5pts | -42.4pts |
|  | Available Cargo tonne-kilometers (m) | 417 | 17.1\% | -30.8\% | 355 | 1.2\% | -39.5\% | 372 | 0.0\% | -36.3\% | 1,145 | 6.1\% | -35.5\% |
|  | Revenue Cargo tonne-kilometers (m) | 325 | 17.7\% | -18.9\% | 261 | -5.7\% | -34.0\% | 281 | -4.8\% | -30.2\% | 866 | 2.2\% | -27.7\% |
|  | Cargo load-factor (\%) | 77.7 | +0.4pts | +11.4pts | 73.4 | -5.4pts | +6.2pts | 75.5 | -3.8pts | +6.6pts | 75.7 | -2.9pts | +8.2pts |
| Middle East/ Africa | Passengers in 1,000 | 320 | 538.8\% | -50.2\% | 348 | 337.0\% | -47.4\% | 305 | 271.6\% | -49.0\% | 974 | 359.4\% | -48.9\% |
|  | Available seat-kilometers (m) | 1,977 | 494.8\% | -32.3\% | 2,043 | 292.4\% | -29.9\% | 2,004 | 211.7\% | -29.7\% | 6,025 | 302.7\% | -30.6\% |
|  | Revenue seat-kilometers (m) | 1,266 | 565.7\% | -49.0\% | 1,402 | 345.6\% | -45.1\% | 1,276 | 278.7\% | -45.3\% | 3,944 | 368.6\% | -46.5\% |
|  | Passenger load-factor (\%) | 64.0 | +6.8pts | -21.0pts | 68.6 | +8.2pts | -19.0pts | 63.7 | +11.3pts | -18.2pts | 65.5 | +9.2pts | -19.4pts |
|  | Available Cargo tonne-kilometers (m) | 59 | 92.8\% | -55.0\% | 97 | 182.5\% | -27.0\% | 75 | 114.6\% | -38.7\% | 231 | 131.2\% | -40.3\% |
|  | Revenue Cargo tonne-kilometers (m) | 30 | 39.3\% | -60.5\% | 62 | 166.4\% | -14.9\% | 45 | 68.0\% | -36.4\% | 137 | 91.2\% | -37.7\% |
|  | Cargo load-factor (\%) | 51 | -19.7pts | -7.2pts | 64 | -3.9pts | +9.1pts | 60 | -16.6pts | +2.2pts | 59 | -12.4pts | +2.5pts |

[^1]Additional references
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Investor Info 9M 2021
Lufthansa Group

|  |  | Q1 | yoy | vs. 2019 | Q2 | yoy | vs. 2019 | Q3 | yoy | vs. 2019 | 9M | yoy | vs. 2019 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total Lufthansa Group Airlines (incl. Cargo) | Passengers in 1,000 | 3,043 | -86.0\% | -89.7\% | 6,976 | 305.8\% | -82.4\% | 19,623 | 126.0\% | -54.1\% | 29,664 | -7.8\% | -73.5\% |
|  | Available seat-kilometers (m) | 16,843 | -73.8\% | -78.8\% | 27,317 | 534.3\% | -71.3\% | 49,883 | 123.4\% | -49.9\% | 94,073 | 3.4\% | -65.7\% |
|  | Revenue seat-kilometers (m) | 7,584 | -83.9\% | -87.8\% | 14,034 | 481.6\% | -82.3\% | 34,341 | 190.2\% | -60.1\% | 55,967 | -8.8\% | -75.4\% |
|  | Passenger load-factor (\%) | 45.0 | -28.3pts | -32.9pts | 51.4 | -4.6pts | -31.9pts | 68.8 | +15.8pts | $-17.5 \mathrm{pts}$ | 59.5 | -8.0pts | -23.4pts |
|  | Available Cargo tonne-kilometers (m) | 2,528 | -26.2\% | -37.7\% | 2,852 | 36.8\% | -36.6\% | 3,092 | 27.9\% | -31.8\% | 8,472 | 7.4\% | -35.3\% |
|  | Revenue Cargo tonne-kilometers (m) | 1,940 | -10.1\% | -23.9\% | 2,134 | 48.9\% | -21.3\% | 2,065 | 17.2\% | -22.9\% | 6,140 | 14.5\% | -22.7\% |
|  | Cargo load-factor (\%) | 76.7 | +13.7pts | +13.9pts | 74.8 | +6.1pts | +14.5pts | 66.8 | -6.1pts | +7.7pts | 72.5 | +4.5pts | +11.8pts |
|  | Number of flights | 41,011 | -80.4\% | -84.5\% | 79,424 | 281.1\% | -74.8\% | 170,553 | 75.2\% | -48.1\% | 291,326 | -11.0\% | -68.0\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Lufthansa German Airlines* | Passengers in 1,000 | 1,866 | -83.3\% | -87.8\% | 3,567 | 305.9\% | -81.8\% | 8,923 | 138.8\% | -56.6\% | 14,374 | -9.1\% | -74.1\% |
|  | Available seat-kilometers (m) | 10,890 | -71.7\% | -77.4\% | 16,393 | 472.6\% | -70.8\% | 26,252 | 124.2\% | -54.9\% | 53,554 | 0.9\% | -67.0\% |
|  | Revenue seat-kilometers (m) | 4,979 | -82.3\% | -86.8\% | 8,185 | 457.0\% | -82.5\% | 17,574 | 209.6\% | -64.9\% | 30,747 | -12.8\% | -77.2\% |
|  | Passenger load-factor (\%) | 45.7 | -27.4pts | -32.6pts | 49.9 | -1.4pts | -33.5pts | 66.9 | +18.4pts | -19.1pts | 57.4 | -9.1pts | -25.4pts |
|  | Number of flights | 22,358 | -78.6\% | -82.9\% | 39,990 | 245.8\% | -73.2\% | 77,871 | 77.7\% | -48.4\% | 140,541 | -12.1\% | -67.4\% |
| thereof <br> Hub FRA | Passengers in 1,000 | 1,624 | -75.7\% | -82.4\% | 2,639 | 276.6\% | -77.6\% | 5,708 | 133.9\% | -54.0\% | 9,971 | 1.6\% | -70.2\% |
|  | Available seat-kilometers (m) | 9,519 | -61.6\% | -69.5\% | 13,437 | 448.0\% | -63.2\% | 19,459 | 132.0\% | -48.6\% | 42,415 | 19.1\% | -59.8\% |
|  | Revenue seat-kilometers (m) | 4,504 | -75.4\% | -81.7\% | 6,748 | 428.5\% | -78.0\% | 12,848 | 203.1\% | -60.7\% | 24,100 | 1.2\% | -72.6\% |
|  | Passenger load-factor (\%) | 47.3 | -26.5pts | -31.7pts | 50.2 | -1.9pts | -33.6pts | 66.0 | +15.5pts | -20.4pts | 56.8 | -10.0pts | -26.5pts |
|  | Number of flights | 17,616 | -68.9\% | -75.6\% | 27,119 | 222.3\% | -67.1\% | 46,616 | 88.2\% | -44.6\% | 91,351 | 1.8\% | -61.8\% |
| thereof <br> Hub MUC | Passengers in 1,000 | 213 | -94.7\% | -96.2\% | 878 | 419.1\% | -87.5\% | 2,947 | 144.5\% | -60.1\% | 4,038 | -25.5\% | -79.8\% |
|  | Available seat-kilometers (m) | 978 | -91.2\% | -92.9\% | 2,563 | 544.9\% | -84.9\% | 6,164 | 95.5\% | -65.3\% | 9,704 | -33.9\% | -80.0\% |
|  | Revenue seat-kilometers (m) | 284 | -96.4\% | -97.3\% | 1,236 | 561.1\% | -91.2\% | 4,335 | 214.5\% | -71.6\% | 5,854 | -38.1\% | -85.3\% |
|  | Passenger load-factor (\%) | 29.0 | -41.9pts | -46.1pts | 48.2 | +1.2pts | -35.0pts | 70.3 | +26.6pts | -15.5pts | 60.3 | -4.1pts | -21.6pts |
|  | Number of flights | 4,462 | -89.5\% | -91.8\% | 12,104 | 309.7\% | -79.3\% | 27,574 | 61.6\% | -53.3\% | 44,140 | -29.4\% | -74.3\% |
| SWISS | Passengers in 1,000 | 386 | -88.7\% | -91.1\% | 954 | 394.2\% | -83.4\% | 3,186 | 118.2\% | -50.1\% | 4,528 | -10.5\% | -72.5\% |
|  | Available seat-kilometers (m) | 3,408 | -73.0\% | -76.9\% | 4,739 | 501.2\% | -70.7\% | 8,835 | 98.6\% | -47.5\% | 16,994 | -4.8\% | -64.4\% |
|  | Revenue seat-kilometers (m) | 1,210 | -87.2\% | -89.7\% | 2,006 | 521.2\% | -85.3\% | 5,889 | 184.9\% | -60.0\% | 9,103 | -22.9\% | -77.3\% |
|  | Passenger load-factor (\%) | 35.5 | -39.2pts | -44.4pts | 42.3 | +1.3pts | -41.7pts | 66.7 | +20.2pts | -20.8pts | 53.6 | -12.6pts | -30.4pts |
|  | Number of flights | 5,150 | -82.6\% | -86.0\% | 10,530 | 309.9\% | -76.1\% | 26,611 | 82.5\% | -43.3\% | 42,307 | -9.6\% | -66.9\% |
| Austrian Airlines | Passengers in 1,000 | 308 | -84.1\% | -88.4\% | 804 | 1413.3\% | -80.2\% | 2,328 | 206.3\% | -48.0\% | 3,441 | 25.3\% | -69.2\% |
|  | Available seat-kilometers (m) | 831 | -81.6\% | -85.1\% | 2,075 | 2590.6\% | -74.0\% | 4,487 | 200.2\% | -46.1\% | 7,393 | 21.3\% | -66.2\% |
|  | Revenue seat-kilometers (m) | 437 | -85.8\% | -89.3\% | 1,106 | 2239.7\% | -83.0\% | 3,133 | 281.9\% | -56.3\% | 4,675 | 18.3\% | -73.7\% |
|  | Passenger load-factor (\%) | 52.6 | -15.6pts | -20.4pts | 53.3 | -8.0pts | -28.3pts | 69.8 | +14.9pts | -16.3pts | 63.2 | -1.7pts | -17.9pts |
|  | Number of flights | 5,426 | -76.1\% | -81.1\% | 10,860 | 1096.0\% | -71.2\% | 21,951 | 95.5\% | -44.8\% | 38,237 | 9.7\% | -64.0\% |
| Brussels Airlines | Passengers in 1,000 | 192 | -87.7\% | -90.5\% | 485 | 1158.0\% | -83.0\% | 1,533 | 196.2\% | -49.8\% | 2,209 | 4.8\% | -72.1\% |
|  | Available seat-kilometers (m) | 1,056 | -71.4\% | -76.4\% | 1,910 | 1266.1\% | -68.5\% | 4,208 | 191.2\% | -35.1\% | 7,174 | 35.9\% | -57.8\% |
|  | Revenue seat-kilometers (m) | 614 | -77.4\% | -82.1\% | 1,187 | 1910.4\% | -76.1\% | 2,978 | 212.6\% | -46.4\% | 4,778 | 28.2\% | -65.8\% |
|  | Passenger load-factor (\%) | 58.2 | -15.3pts | -18.6pts | 62.1 | +19.9pts | -19.9pts | 70.8 | +4.9pts | -14.8pts | 66.6 | -4.0pts | -15.4pts |
|  | Number of flights | 1,791 | -86.9\% | -89.5\% | 4,504 | 1028.8\% | -79.7\% | 12,200 | 162.8\% | -47.7\% | 18,495 | -1.4\% | -70.4\% |
| Total <br> Network <br> Airlines** | Passengers in 1,000 | 2,752 | -84.8\% | -88.6\% | 5,809 | 399.3\% | -81.9\% | 15,964 | 146.6\% | -53.5\% | 24,547 | -4.5\% | -72.9\% |
|  | Available seat-kilometers (m) | 16,186 | -72.7\% | -77.8\% | 25,117 | 549.3\% | -70.9\% | 43,778 | 129.3\% | -51.2\% | 85,111 | 3.5\% | -65.8\% |
|  | Revenue seat-kilometers (m) | 7,240 | -83.3\% | -87.3\% | 12,483 | 557.5\% | -82.6\% | 29,572 | 210.7\% | -61.8\% | 49,303 | -9.9\% | -76.1\% |
|  | Passenger load-factor (\%) | 44.7 | -28.4pts | -33.4pts | 49.7 | +0.6pts | -33.6pts | 67.5 | +17.7pts | -18.7pts | 57.9 | -8.6pts | -24.9pts |
|  | Number of flights | 34,721 | -79.6\% | -83.6\% | 65,882 | 326.7\% | -73.8\% | 138,539 | 86.5\% | -46.5\% | 239,480 | -7.8\% | -66.8\% |

[^2]
## Investor Info 9M 2021

## Eurowings

|  |  | Q1 | yoy | vs. 2019 | Q2 | yoy | vs. 2019 | Q3 | yoy | vs. 2019 | 9M | yoy | vs. 2019 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Eurowings | Passengers in 1,000 | 292 | -92.1\% | -94.4\% | 1,166 | 109.9\% | -84.3\% | 3,659 | 65.8\% | -56.7\% | 5,117 | -20.8\% | -75.8\% |
|  | Available seat-kilometers (m) | 657 | -86.8\% | -90.1\% | 2,200 | 401.7\% | -75.0\% | 6,105 | 88.5\% | -38.3\% | 8,962 | 3.4\% | -64.6\% |
|  | Revenue seat-kilometers (m) | 344 | -90.9\% | -93.1\% | 1,551 | 201.5\% | -78.9\% | 4,769 | 105.9\% | -44.5\% | 6,664 | 1.0\% | -68.2\% |
|  | Passenger load-factor (\%) | 52.3 | -23.2pts | -23.1pts | 70.5 | -46.8pts | -12.8pts | 78.1 | +6.6pts | -8.9pts | 74.4 | -1.7pts | -8.3pts |
|  | Number of flights | 4,319 | -88.4\% | -91.6\% | 11,535 | 250.7\% | -81.3\% | 30,057 | 44.0\% | -55.4\% | 45,911 | -25.3\% | -74.6\% |

## Network Airlines \& Cargo*

| By region |  | Q1 | yoy | vs. 2019 | Q2 | yoy | vs. 2019 | Q3 | yoy | vs. 2019 | 9M | yoy | vs. 2019 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Europe | Passengers in 1,000 | 1,933 | -85.6\% | -89.3\% | 4,561 | 342.3\% | -81.5\% | 13,415 | 128.2\% | -49.2\% | 19,929 | -1.8\% | -71.2\% |
|  | Available seat-kilometers (m) | 3,258 | -80.5\% | -84.1\% | 7,619 | 389.1\% | -71.3\% | 18,455 | 106.2\% | -34.6\% | 29,350 | 7.8\% | -61.0\% |
|  | Revenue seat-kilometers (m) | 1,828 | -83.3\% | -87.4\% | 4,698 | 432.1\% | -77.8\% | 13,728 | 139.6\% | -41.4\% | 20,264 | 15.4\% | -65.7\% |
|  | Passenger load-factor (\%) | 56.1 | -9.4pts | -14.6pts | 61.7 | +5.0pts | -17.9pts | 74.4 | +10.3pts | -8.6pts | 69.0 | +4.5pts | -9.4pts |
|  | Available Cargo tonne-kilometers (m) | 109 | -32.2\% | -42.4\% | 119 | 28.3\% | -46.1\% | 137 | 3.2\% | -41.5\% | 364 | -1.3\% | -43.3\% |
|  | Revenue Cargo tonne-kilometers (m) | 63 | -15.0\% | -23.9\% | 65 | 18.5\% | -26.7\% | 62 | -11.7\% | -27.5\% | 190 | -4.4\% | -26.1\% |
|  | Cargo load-factor (\%) | 58.1 | +11.8pts | +14.2pts | 54.7 | -4.5pts | +14.5pts | 45.0 | -7.6pts | +8.7pts | 52.1 | -1.6pts | +12.2pts |
| America (North und South) | Passengers in 1,000 | 344 | -84.2\% | -87.6\% | 578 | 670.9\% | -84.5\% | 1,342 | 414.3\% | -66.1\% | 2,266 | -10.1\% | -78.3\% |
|  | Available seat-kilometers (m) | 6,825 | -69.5\% | -74.3\% | 9,815 | 658.8\% | -69.9\% | 15,514 | 168.1\% | -54.3\% | 32,165 | 9.2\% | -65.5\% |
|  | Revenue seat-kilometers (m) | 2,754 | -83.8\% | -87.2\% | 4,419 | 620.6\% | -84.3\% | 10,144 | 413.4\% | -66.1\% | 17,314 | -11.5\% | -78.2\% |
|  | Passenger load-factor (\%) | 40.3 | -35.6pts | -40.7pts | 45.0 | -2.4pts | -41.2pts | 65.4 | +31.2pts | -22.7pts | 53.8 | -12.6pts | -31.6pts |
|  | Available Cargo tonne-kilometers (m) | 1,123 | -34.0\% | -39.3\% | 1,325 | 47.4\% | -37.0\% | 1,579 | 42.9\% | -26.2\% | 4,027 | 9.4\% | -33.9\% |
|  | Revenue Cargo tonne-kilometers (m) | 856 | -18.8\% | -27.0\% | 962 | 56.9\% | -19.8\% | 1,000 | 29.4\% | -15.0\% | 2,818 | 15.4\% | -20.6\% |
|  | Cargo load-factor (\%) | 76.2 | +14.2pts | +12.9pts | 72.6 | +4.4pts | +15.6pts | 63.3 | -6.6pts | +8.3pts | 70.0 | +3.6pts | +11.8pts |
| Asia/Pacific | Passengers in 1,000 | 139 | -88.0\% | -91.8\% | 134 | 249.6\% | -93.1\% | 234 | 88.8\% | -88.7\% | 506 | -61.6\% | -91.1\% |
|  | Available seat-kilometers (m) | 2,809 | -77.0\% | -82.9\% | 3,280 | 279.1\% | -82.2\% | 3,784 | 32.2\% | -79.9\% | 9,873 | -38.1\% | -81.6\% |
|  | Revenue seat-kilometers (m) | 1,048 | -88.8\% | -92.3\% | 978 | 191.8\% | -93.8\% | 1,755 | 81.2\% | -89.5\% | 3,781 | -64.6\% | -91.8\% |
|  | Passenger load-factor (\%) | 37.3 | -39.6pts | -45.6pts | 29.8 | -8.9pts | -55.1pts | 46.4 | +12.5pts | -42.4pts | 38.3 | -28.8pts | -47.4pts |
|  | Available Cargo tonne-kilometers (m) | 1,124 | -8.6\% | -29.5\% | 1,175 | 12.4\% | -33.7\% | 1,145 | 6.1\% | -35.5\% | 3,443 | 2.7\% | -33.0\% |
|  | Revenue Cargo tonne-kilometers (m) | 897 | 5.9\% | -17.2\% | 940 | 28.8\% | -20.8\% | 866 | 2.2\% | -27.7\% | 2,703 | 11.3\% | -22.1\% |
|  | Cargo load-factor (\%) | 79.8 | +10.9pts | +11.8pts | 80.1 | +10.2pts | +13.0pts | 75.7 | -2.9pts | +8.2pts | 78.5 | +6.0pts | +11.0pts |
| Middle East/ Africa | Passengers in 1,000 | 336 | -74.9\% | -80.0\% | 536 | 2735.6\% | -69.9\% | 974 | 359.4\% | -48.9\% | 1,847 | 17.7\% | -65.6\% |
|  | Available seat-kilometers (m) | 3,294 | -58.8\% | -64.7\% | 4,403 | 2799.7\% | -49.6\% | 6,025 | 302.7\% | -30.6\% | 13,722 | 42.3\% | -48.7\% |
|  | Revenue seat-kilometers (m) | 1,610 | -73.2\% | -77.9\% | 2,389 | 3448.7\% | -65.8\% | 3,944 | 368.6\% | -46.5\% | 7,943 | 14.8\% | -63.3\% |
|  | Passenger load-factor (\%) | 48.9 | -26.3pts | -29.2pts | 54.2 | +9.9pts | -25.8pts | 65.5 | +9.2pts | -19.4pts | 57.9 | -13.9pts | -23.1pts |
|  | Available Cargo tonne-kilometers (m) | 173 | -48.8\% | -59.1\% | 234 | 384.7\% | -41.5\% | 231 | 131.2\% | -40.3\% | 638 | 32.0\% | -47.3\% |
|  | Revenue Cargo tonne-kilometers (m) | 125 | -31.9\% | -41.3\% | 166 | 373.7\% | -29.1\% | 137 | 91.2\% | -37.7\% | 429 | 47.5\% | -35.8\% |
|  | Cargo load-factor (\%) | 72.2 | +17.9pts | +21.9pts | 71.1 | -1.6pts | +12.4pts | 59.4 | -12.4pts | +2.5pts | 67.2 | +7.0pts | +12.0pts |

[^3]Additional references
$\square$


[^0]:    * Lufthansa German Airlines incl. Hub FRA, Hub MUC \& regional airlines.
    ** Lufthansa German Airlines incl. Hub FRA, Hub MUC \& regional airlines, SWISS incl. Edelweiss Air, Austrian Airlines, Brussels Airlines.

[^1]:    * Lufthansa German Airlines incl. Hub FRA, Hub MUC \& regional airlines, SWISS incl. Edelweiss Air, Austrian Airlines, Brussels Airlines Lufthansa Cargo.

[^2]:    * Lufthansa German Airlines incl. Hub FRA, Hub MUC \& regional airlines.
    ** Lufthansa German Airlines incl. Hub FRA, Hub MUC \& regional airlines, SWISS incl. Edelweiss Air, Austrian Airlines, Brussels Airlines.

[^3]:    * Lufthansa German Airlines incl. Hub FRA, Hub MUC \& regional airlines, SWISS incl. Edelweiss Air, Austrian Airlines, Brussels Airlines Lufthansa Cargo.

