Investor Info Q4 2021
Lufthansa Group

|  |  | Oct | yoy | vs. 2019 | Nov | yoy | vs. 2019 | Dec | yoy | vs. 2019 | Q4 | yoy | vs. 2019 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total Lufthansa Group Airlines (incl. Cargo) | Passengers in 1,000 | 7,261 | 261.1\% | -45.6\% | 5,360 | 464.3\% | -48.3\% | 4,664 | 277.1\% | -52.6\% | 17,285 | 311.8\% | -48.5\% |
|  | Available seat-kilometers (m) | 18,033 | 149.1\% | -43.5\% | 16,195 | 194.0\% | -38.8\% | 16,838 | 174.1\% | -35.8\% | 51,066 | 170.3\% | -39.6\% |
|  | Revenue seat-kilometers (m) | 12,067 | 295.1\% | -54.4\% | 10,353 | 404.3\% | -51.4\% | 11,009 | 265.8\% | -48.3\% | 33,430 | 311.9\% | -51.6\% |
|  | Passenger load-factor (\%) | 66.9 | +24.7pts | -16.0pts | 63.9 | +26.7pts | -16.5pts | 65.4 | +16.4pts | -15.8pts | 65.5 | +22.5pts | -16.1 pts |
|  | Available Cargo tonne-kilometers (m) | 1,146 | 27.7\% | -23.0\% | 1,107 | 21.2\% | -22.7\% | 1,142 | 32.2\% | -16.5\% | 3,394 | 26.9\% | -20.9\% |
|  | Revenue Cargo tonne-kilometers (m) | 802 | 16.2\% | -13.4\% | 763 | 10.3\% | -18.7\% | 772 | 22.4\% | -10.0\% | 2,337 | 16.1\% | -14.1\% |
|  | Cargo load-factor (\%) | 70.0 | -6.9pts | +7.8pts | 68.9 | -6.8pts | +3.4pts | 67.6 | -5.4pts | +4.9pts | 68.8 | -6.4pts | +5.4pts |
|  | Number of flights | 62,937 | 112.7\% | -40.9\% | 54,397 | 226.9\% | -38.3\% | 51,369 | 206.6\% | -38.9\% | 168,703 | 167.9\% | -39.5\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Lufthansa German Airlines* | Passengers in 1,000 | 3,505 | 255.4\% | -47.0\% | 2,969 | 458.1\% | -44.6\% | 2,696 | 302.3\% | -45.8\% | 9,170 | 319.1\% | -45.9\% |
|  | Available seat-kilometers (m) | 9,742 | 133.3\% | -48.5\% | 9,537 | 177.4\% | -40.3\% | 10,129 | 165.8\% | -35.1\% | 29,408 | 157.4\% | -41.8\% |
|  | Revenue seat-kilometers (m) | 6,355 | 286.3\% | -59.3\% | 6,183 | 382.3\% | -51.8\% | 6,782 | 262.0\% | -46.7\% | 19,320 | 302.5\% | -53.0\% |
|  | Passenger load-factor (\%) | 65.2 | +25.8pts | -17.3pts | 64.8 | +27.5pts | -15.5pts | 67.0 | +17.8pts | -14.6pts | 65.7 | +23.7pts | -15.8pts |
|  | Number of flights | 29,932 | 96.6\% | -40.6\% | 28,938 | 231.9\% | -33.7\% | 28,016 | 231.0\% | -31.5\% | 86,886 | 168.1\% | -35.6\% |
| thereof <br> Hub FRA | Passengers in 1,000 | 2,081 | 226.3\% | -46.9\% | 1,840 | 359.1\% | -41.7\% | 1,653 | 195.5\% | -43.8\% | 5,574 | 248.8\% | -44.3\% |
|  | Available seat-kilometers (m) | 6,890 | 117.9\% | -43.7\% | 6,376 | 129.1\% | -37.4\% | 6,556 | 97.8\% | -34.1\% | 19,821 | 114.1\% | -38.8\% |
|  | Revenue seat-kilometers (m) | 4,381 | 246.3\% | -56.5\% | 4,185 | 287.7\% | -49.4\% | 4,528 | 168.6\% | -44.8\% | 13,094 | 224.9\% | -50.7\% |
|  | Passenger load-factor (\%) | 63.6 | +23.6pts | -18.7pts | 65.6 | +26.8pts | -15.6pts | 69.1 | +18.2pts | -13.5pts | 66.1 | +22.5pts | -16.0pts |
|  | Number of flights | 16,606 | 92.3\% | -40.3\% | 16,387 | 197.7\% | -30.8\% | 15,527 | 154.8\% | -29.5\% | 48,520 | 139.8\% | -34.0\% |
| thereof <br> Hub MUC | Passengers in 1,000 | 1,295 | 299.2\% | -46.6\% | 988 | 709.7\% | -50.1\% | 913 | 786.4\% | -50.1\% | 3,196 | 481.7\% | -48.7\% |
|  | Available seat-kilometers (m) | 2,462 | 170.3\% | -57.8\% | 2,415 | 319.5\% | -49.3\% | 2,727 | 547.0\% | -41.1\% | 7,603 | 298.5\% | -50.1\% |
|  | Revenue seat-kilometers (m) | 1,670 | 381.4\% | -65.5\% | 1,469 | 786.4\% | -61.1\% | 1,699 | 1105.5\% | -54.0\% | 4,838 | 640.3\% | -60.7\% |
|  | Passenger load-factor (\%) | 67.8 | +29.7pts | -15.1pts | 60.9 | +32.1pts | -18.4pts | 62.3 | +28.9pts | -17.5pts | 63.6 | +29.4pts | -17.2pts |
|  | Number of flights | 11,884 | 96.9\% | -40.1\% | 11,055 | 272.1\% | -37.1\% | 10,928 | 381.4\% | -34.6\% | 33,867 | 200.3\% | -37.4\% |
| SWISS | Passengers in 1,000 | 1,138 | 315.3\% | -41.8\% | 760 | 505.6\% | -50.6\% | 707 | 228.6\% | -55.4\% | 2,605 | 323.8\% | -48.7\% |
|  | Available seat-kilometers (m) | 3,317 | 148.6\% | -39.7\% | 2,945 | 174.4\% | -40.1\% | 3,164 | 157.7\% | -38.2\% | 9,425 | 159.3\% | -39.3\% |
|  | Revenue seat-kilometers (m) | 2,126 | 372.4\% | -54.4\% | 1,761 | 490.2\% | -56.7\% | 2,017 | 298.2\% | -52.6\% | 5,904 | 370.5\% | -54.5\% |
|  | Passenger load-factor (\%) | 64.1 | +30.4pts | -20.7pts | 59.8 | +32.0pts | -22.9pts | 63.7 | +22.5pts | -19.2pts | 62.6 | +28.1pts | -20.9pts |
|  | Number of flights | 9,208 | 169.6\% | -37.7\% | 6,936 | 258.3\% | -42.9\% | 7,834 | 194.3\% | -36.9\% | 23,978 | 199.2\% | -39.1\% |
| Austrian Airlines | Passengers in 1,000 | 705 | 292.3\% | -48.4\% | 475 | 473.5\% | -55.7\% | 387 | 267.5\% | -60.8\% | 1,567 | 326.0\% | -54.3\% |
|  | Available seat-kilometers (m) | 1,454 | 204.9\% | -44.2\% | 1,210 | 336.0\% | -39.8\% | 1,267 | 352.4\% | -36.6\% | 3,931 | 280.0\% | -40.6\% |
|  | Revenue seat-kilometers (m) | 887 | 315.7\% | -58.9\% | 707 | 586.3\% | -54.9\% | 742 | 416.9\% | -52.3\% | 2,336 | 407.9\% | -55.8\% |
|  | Passenger load-factor (\%) | 61.0 | +16.2pts | -21.8pts | 58.4 | +21.3pts | -19.6pts | 58.6 | +7.3pts | -19.2pts | 59.4 | +15.0pts | -20.4pts |
|  | Number of flights | 7,028 | 99.7\% | -44.1\% | 5,740 | 187.3\% | -46.0\% | 5,196 | 169.6\% | -47.4\% | 17,964 | 141.3\% | -45.7\% |
| Brussels Airlines | Passengers in 1,000 | 514 | 424.2\% | -43.5\% | 418 | 564.7\% | -45.3\% | 338 | 261.7\% | -52.1\% | 1,270 | 399.3\% | -46.6\% |
|  | Available seat-kilometers (m) | 1,197 | 177.2\% | -36.5\% | 1,061 | 212.9\% | -32.0\% | 1,093 | 150.2\% | -28.7\% | 3,351 | 177.5\% | -32.7\% |
|  | Revenue seat-kilometers (m) | 860 | 263.0\% | -43.7\% | 725 | 288.9\% | -41.8\% | 710 | 157.3\% | -40.9\% | 2,295 | 228.2\% | -42.3\% |
|  | Passenger load-factor (\%) | 71.9 | +17.0pts | -9.1pts | 68.3 | +13.3pts | -11.4pts | 65.0 | +1.8pts | -13.5pts | 68.5 | +10.6pts | -11.3pts |
|  | Number of flights | 3,995 | 287.1\% | -44.5\% | 3,696 | 458.3\% | -39.3\% | 3,459 | 317.2\% | -39.0\% | 11,150 | 341.9\% | -41.2\% |
| Total <br> Network <br> Airlines** | Passengers in 1,000 | 5,860 | 281.1\% | -45.7\% | 4,622 | 475.5\% | -46.8\% | 4,128 | 280.8\% | -49.8\% | 14,610 | 326.6\% | -47.3\% |
|  | Available seat-kilometers (m) | 15,709 | 144.8\% | -45.6\% | 14,753 | 187.7\% | -39.6\% | 15,652 | 172.0\% | -35.5\% | 46,115 | 166.5\% | -40.5\% |
|  | Revenue seat-kilometers (m) | 10,228 | 301.8\% | -57.2\% | 9,375 | 401.4\% | -52.4\% | 10,252 | 266.2\% | -48.0\% | 29,854 | 313.8\% | -52.9\% |
|  | Passenger load-factor (\%) | 65.1 | +25.4pts | -17.8pts | 63.5 | +27.1pts | -17.0pts | 65.5 | +16.9pts | -15.8pts | 64.7 | +23.0pts | -16.9pts |
|  | Number of flights | 50,139 | 116.2\% | -40.4\% | 45,310 | 240.3\% | -36.9\% | 44,505 | 220.7\% | -35.0\% | 139,954 | 177.8\% | -37.6\% |

[^0]Investor Info Q4 2021

## Eurowings

|  |  | Oct | yoy | vs. 2019 | Nov | yoy | vs. 2019 | Dec | yoy | vs. 2019 | Q4 | yoy | vs. 2019 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Eurowings | Passengers in 1,000 | 1,401 | 196.0\% | -45.4\% | 737 | 403.4\% | -55.8\% | 536 | 250.3\% | -66.9\% | 2,674 | 246.1\% | -54.3\% |
|  | Available seat-kilometers (m) | 2,324 | 182.8\% | -23.7\% | 1,442 | 278.3\% | -29.2\% | 1,186 | 206.3\% | -40.0\% | 4,952 | 211.4\% | -29.9\% |
|  | Revenue seat-kilometers (m) | 1,840 | 261.3\% | -27.8\% | 978 | 433.7\% | -38.9\% | 758 | 261.2\% | -51.3\% | 3,576 | 296.3\% | -37.3\% |
|  | Passenger load-factor (\%) | 79.2 | +17.2pts | -4.4pts | 67.8 | +19.8pts | -10.8pts | 63.9 | +9.7pts | -14.8pts | 72.2 | +15.5pts | -8.6pts |
|  | Number of flights | 12,023 | 114.8\% | -44.1\% | 8,353 | 223.8\% | -46.4\% | 6,133 | 177.8\% | -58.8\% | 26,509 | 155.3\% | -49.0\% |

## Network Airlines \& Cargo*

| By region |  | Oct | yoy | vs. 2019 | Nov | yoy | vs. 2019 | Dec | yoy | vs. 2019 | Q4 | yoy | vs. 2019 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Europe | Passengers in 1,000 | 5,015 | 277.0\% | -39.7\% | 3,690 | 516.0\% | -44.0\% | 3,019 | 291.1\% | -50.2\% | 11,724 | 334.0\% | -44.1\% |
|  | Available seat-kilometers (m) | 6,337 | 169.7\% | -28.2\% | 4,982 | 329.1\% | -29.1\% | 4,937 | 273.7\% | -26.1\% | 16,256 | 236.5\% | -27.9\% |
|  | Revenue seat-kilometers (m) | 4,988 | 296.0\% | -29.0\% | 3,401 | 503.6\% | -35.7\% | 2,829 | 286.0\% | -41.8\% | 11,217 | 338.9\% | -34.7\% |
|  | Passenger load-factor (\%) | 78.7 | +25.1pts | -0.9pts | 68.3 | +19.7pts | -7.0pts | 57.3 | +1.8pts | -15.4pts | 69.0 | +16.1pts | -7.2pts |
|  | Available Cargo tonne-kilometers (m) | 50 | 6.7\% | -36.8\% | 53 | 35.4\% | -21.3\% | 44 | 22.7\% | -29.3\% | 147 | 20.6\% | -29.6\% |
|  | Revenue Cargo tonne-kilometers (m) | 23 | -13.0\% | -27.4\% | 24 | 11.5\% | -23.3\% | 27 | 40.5\% | -12.6\% | 75 | 10.3\% | -21.1\% |
|  | Cargo load-factor (\%) | 46.0 | -10.4pts | +5.9pts | 46.2 | -9.9pts | -1.2pts | 61.5 | +7.8pts | +11.7pts | 50.8 | -4.7pts | +5.4pts |
| America (North und South) | Passengers in 1,000 | 387 | 371.7\% | -68.1\% | 468 | 498.1\% | -50.7\% | 625 | 381.3\% | -39.6\% | 1,480 | 410.1\% | -53.7\% |
|  | Available seat-kilometers (m) | 5,679 | 142.6\% | -47.3\% | 5,772 | 171.0\% | -34.1\% | 6,517 | 190.6\% | -28.4\% | 17,967 | 167.7\% | -37.2\% |
|  | Revenue seat-kilometers (m) | 2,972 | 365.2\% | -67.6\% | 3,565 | 478.8\% | -51.1\% | 4,802 | 361.5\% | -39.4\% | 11,339 | 394.0\% | -53.5\% |
|  | Passenger load-factor (\%) | 52.3 | +25.0pts | -32.7pts | 61.8 | +32.8pts | -21.6pts | 73.7 | +27.3pts | -13.4pts | 63.1 | +28.9pts | -22.0pts |
|  | Available Cargo tonne-kilometers (m) | 586 | 42.7\% | -16.4\% | 550 | 43.6\% | -15.5\% | 585 | 55.9\% | -7.7\% | 1,721 | 47.2\% | -13.3\% |
|  | Revenue Cargo tonne-kilometers (m) | 396 | 28.5\% | -3.6\% | 366 | 32.5\% | -10.1\% | 377 | 44.6\% | 2.0\% | 1,139 | 34.7\% | -4.1\% |
|  | Cargo load-factor (\%) | 67.6 | -7.5pts | +9.0pts | 66.6 | -5.6pts | +4.0pts | 64.4 | -5.0pts | +6.1pts | 66.2 | -6.1pts | +6.4pts |
| Asia/Pacific | Passengers in 1,000 | 83 | 217.4\% | -87.2\% | 90 | 168.0\% | -84.0\% | 115 | 151.8\% | -78.8\% | 288 | 173.2\% | -83.6\% |
|  | Available seat-kilometers (m) | 1,315 | 58.0\% | -78.9\% | 1,452 | 52.1\% | -73.4\% | 1,466 | 52.0\% | -72.1\% | 4,233 | 53.8\% | -75.0\% |
|  | Revenue seat-kilometers (m) | 613 | 183.0\% | -88.4\% | 671 | 157.5\% | -85.3\% | 885 | 149.8\% | -79.9\% | 2,169 | 160.9\% | -84.8\% |
|  | Passenger load-factor (\%) | 46.6 | +20.6pts | -37.9pts | 46.2 | +18.9pts | -37.5pts | 60.4 | +23.6pts | -23.4pts | 51.2 | +21.0pts | -32.8pts |
|  | Available Cargo tonne-kilometers (m) | 413 | 5.1\% | -28.8\% | 396 | -9.6\% | -31.6\% | 397 | 3.0\% | -25.5\% | 1,206 | -0.9\% | -28.7\% |
|  | Revenue Cargo tonne-kilometers (m) | 318 | -0.2\% | -22.4\% | 303 | -13.6\% | -27.8\% | 299 | -2.2\% | -21.1\% | 920 | -5.6\% | -23.9\% |
|  | Cargo load-factor (\%) | 76.9 | -4.1pts | +6.3pts | 76.5 | -3.5pts | +4.0pts | 75.5 | -4.0pts | +4.1pts | 76.3 | -3.9pts | +4.8pts |
| Middle East/ Africa | Passengers in 1,000 | 375 | 278.0\% | -38.9\% | 375 | 305.5\% | -37.0\% | 369 | 170.4\% | -37.5\% | 1,118 | 241.0\% | -37.8\% |
|  | Available seat-kilometers (m) | 2,378 | 165.6\% | -21.5\% | 2,547 | 188.6\% | -20.2\% | 2,733 | 122.7\% | -15.0\% | 7,658 | 154.8\% | -18.8\% |
|  | Revenue seat-kilometers (m) | 1,655 | 284.6\% | -32.9\% | 1,738 | 304.6\% | -31.4\% | 1,736 | 158.2\% | -31.7\% | 5,130 | 234.8\% | -32.0\% |
|  | Passenger load-factor (\%) | 69.6 | +21.5pts | -11.9pts | 68.3 | +19.6pts | -11.1pts | 63.5 | +8.8pts | -15.6pts | 67.0 | +16.0pts | -13.0pts |
|  | Available Cargo tonne-kilometers (m) | 96 | 108.2\% | -24.7\% | 109 | 101.7\% | -20.6\% | 116 | 72.5\% | -16.8\% | 321 | 91.8\% | -20.6\% |
|  | Revenue Cargo tonne-kilometers (m) | 65 | 77.3\% | -11.7\% | 70 | 62.3\% | -13.0\% | 69 | 52.9\% | -11.2\% | 203 | 63.3\% | -12.0\% |
|  | Cargo load-factor (\%) | 67.2 | -11.7pts | +9.9pts | 64.3 | -15.6pts | +5.6pts | 59.4 | -7.6pts | +3.7pts | 63.4 | -11.1pts | +6.2pts |

[^1]Additional references
$\square$

Investor Info FY 2021
Lufthansa Group

|  |  | Q1 | yoy | vs. 2019 | Q2 | yoy | vs. 2019 | Q3 | yoy | vs. 2019 | Q4 | yoy | vs. 2019 | 12M | yoy | vs. 2019 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total Lufthansa Group Airlines (incl. Cargo) | Passengers in 1,000 | 3,046 | -86.0\% | -89.6\% | 6,995 | 306.9\% | -82.3\% | 19,623 | 126.0\% | -54.1\% | 17,285 | 311.8\% | -48.5\% | 46,949 | 29.1\% | -67.7\% |
|  | Available seat-kilometers (m) | 16,855 | -73.8\% | -78.8\% | 27,335 | 534.7\% | -71.3\% | 49,883 | 123.4\% | -49.9\% | 51,066 | 170.3\% | -39.6\% | 145,139 | 32.2\% | -59.5\% |
|  | Revenue seat-kilometers (m) | 7,582 | -83.9\% | -87.8\% | 14,044 | 482.0\% | -82.3\% | 34,341 | 190.2\% | -60.1\% | 33,430 | 311.9\% | -51.6\% | 89,397 | 28.7\% | -69.8\% |
|  | Passenger load-factor (\%) | 45.0 | -28.3pts | -33.0pts | 51.4 | -4.6pts | -31.9pts | 68.8 | +15.8pts | -17.5pts | 65.5 | +22.5pts | -16.1pts | 61.6 | -1.6pts | -21.0pts |
|  | Available Cargo tonne-kilometers (m) | 2,528 | -25.6\% | -37.7\% | 2,852 | 37.9\% | -36.6\% | 3,092 | 27.9\% | -31.8\% | 3,394 | 26.9\% | -20.9\% | 11,867 | 12.4\% | -31.7\% |
|  | Revenue Cargo tonne-kilometers (m) | 1,940 | -10.1\% | -23.9\% | 2,134 | 48.2\% | -21.3\% | 2,065 | 17.2\% | -22.9\% | 2,337 | 16.1\% | -14.1\% | 8,477 | 15.0\% | -20.5\% |
|  | Cargo load-factor (\%) | 76.7 | +13.3pts | +13.9pts | 74.8 | +5.2pts | +14.5pts | 66.8 | -6.1pts | +7.7pts | 68.8 | -6.4pts | +5.4pts | 71.4 | +1.6pts | +10.1pts |
|  | Number of flights | 41,011 | -80.4\% | -84.5\% | 79,762 | 282.7\% | -74.7\% | 170,553 | 75.2\% | -48.1\% | 168,703 | 167.9\% | -39.5\% | 460,029 | 17.9\% | -61.3\% |
| Lufthansa German Airlines* | Passengers in 1,000 | 1,866 | -83.3\% | -87.8\% | 3,586 | 308.1\% | -81.7\% | 8,923 | 138.8\% | -56.6\% | 9,170 | 319.1\% | -45.9\% | 23,544 | 30.8\% | -67.5\% |
|  | Available seat-kilometers (m) | 10,890 | -71.7\% | -77.4\% | 16,412 | 473.2\% | -70.8\% | 26,252 | 124.2\% | -54.9\% | 29,408 | 157.4\% | -41.8\% | 82,962 | 28.7\% | -61.0\% |
|  | Revenue seat-kilometers (m) | 4,979 | -82.3\% | -86.8\% | 8,195 | 457.7\% | -82.5\% | 17,574 | 209.6\% | -64.9\% | 19,320 | 302.5\% | -53.0\% | 50,067 | 25.0\% | -71.5\% |
|  | Passenger load-factor (\%) | 45.7 | -27.3pts | -32.6pts | 49.9 | -1.4pts | -33.5pts | 66.9 | +18.4pts | -19.1pts | 65.7 | +23.7pts | -15.8pts | 60.3 | -1.8pts | -22.2pts |
|  | Number of flights | 22,358 | -78.6\% | -82.9\% | 40,312 | 248.6\% | -72.9\% | 77,871 | 77.7\% | -48.4\% | 86,886 | 168.1\% | -35.6\% | 227,427 | 18.3\% | -59.8\% |
| thereof Hub FRA | Passengers in 1,000 | 1,624 | -75.7\% | -82.4\% | 2,639 | 276.6\% | -77.6\% | 5,708 | 133.9\% | -54.0\% | 5,574 | 248.8\% | -44.3\% | 15,545 | 36.2\% | -64.2\% |
|  | Available seat-kilometers (m) | 9,519 | -61.6\% | -69.5\% | 13,437 | 448.0\% | -63.2\% | 19,459 | 132.0\% | -48.6\% | 19,821 | 114.1\% | -38.8\% | 62,236 | 38.7\% | -54.9\% |
|  | Revenue seat-kilometers (m) | 4,504 | -75.4\% | -81.7\% | 6,748 | 428.5\% | -78.0\% | 12,848 | 203.1\% | -60.7\% | 13,094 | 224.9\% | -50.7\% | 37,193 | 33.6\% | -67.5\% |
|  | Passenger load-factor (\%) | 47.3 | -26.5pts | -31.7pts | 50.2 | -1.9pts | -33.6pts | 66.0 | +15.5pts | -20.4pts | 66.1 | +22.5pts | -16.0pts | 59.8 | -2.3pts | -23.3pts |
|  | Number of flights | 17,616 | -68.9\% | -75.6\% | 27,119 | 222.3\% | -67.1\% | 46,616 | 88.2\% | -44.6\% | 48,520 | 139.8\% | -34.0\% | 139,871 | 27.2\% | -55.2\% |
| thereof Hub MUC | Passengers in 1,000 | 213 | -94.7\% | -96.2\% | 878 | 419.1\% | -87.5\% | 2,947 | 144.5\% | -60.1\% | 3,196 | 481.7\% | -48.7\% | 7,234 | 21.3\% | -72.4\% |
|  | Available seat-kilometers (m) | 978 | -91.2\% | -92.9\% | 2,563 | 544.9\% | -84.9\% | 6,164 | 95.5\% | -65.3\% | 7,603 | 298.5\% | -50.1\% | 17,307 | 4.4\% | -72.8\% |
|  | Revenue seat-kilometers (m) | 284 | -96.4\% | -97.3\% | 1,236 | 561.1\% | -91.2\% | 4,335 | 214.5\% | -71.6\% | 4,838 | 640.3\% | -60.7\% | 10,692 | 5.8\% | -79.4\% |
|  | Passenger load-factor (\%) | 29.0 | -41.9pts | -46.1pts | 48.2 | +1.2pts | -35.0pts | 70.3 | +26.6pts | -15.5pts | 63.6 | +29.4pts | -17.2pts | 61.8 | +0.8pts | -19.9pts |
|  | Number of flights | 4,462 | -89.5\% | -91.8\% | 12,104 | 309.7\% | -79.3\% | 27,574 | 61.6\% | -53.3\% | 33,867 | 200.3\% | -37.4\% | 78,007 | 5.7\% | -65.4\% |
| SWISS | Passengers in 1,000 | 389 | -88.6\% | -91.0\% | 954 | 394.2\% | -83.4\% | 3,186 | 118.2\% | -50.1\% | 2,605 | 323.8\% | -48.7\% | 7,133 | 25.7\% | -66.9\% |
|  | Available seat-kilometers (m) | 3,420 | -72.9\% | -76.8\% | 4,739 | 501.2\% | -70.7\% | 8,835 | 98.6\% | -47.5\% | 9,425 | 159.3\% | -39.3\% | 26,420 | 22.9\% | -58.3\% |
|  | Revenue seat-kilometers (m) | 1,208 | -87.2\% | -89.8\% | 2,006 | 521.2\% | -85.3\% | 5,889 | 184.9\% | -60.0\% | 5,904 | 370.5\% | -54.5\% | 15,007 | 14.8\% | -71.7\% |
|  | Passenger load-factor (\%) | 35.3 | -39.4pts | -44.6pts | 42.3 | +1.4pts | -41.7pts | 66.7 | +20.2pts | -20.8pts | 62.6 | +28.1pts | -20.9pts | 56.8 | -4.0pts | -27.1pts |
|  | Number of flights | 5,150 | -82.6\% | -86.0\% | 10,546 | 310.5\% | -76.1\% | 26,611 | 82.5\% | -43.3\% | 23,978 | 199.2\% | -39.1\% | 66,285 | 20.9\% | -60.3\% |
| Austrian Airlines | Passengers in 1,000 | 308 | -84.1\% | -88.4\% | 804 | 1413.3\% | -80.2\% | 2,328 | 206.3\% | -48.0\% | 1,567 | 326.0\% | -54.3\% | 5,008 | 60.8\% | -65.7\% |
|  | Available seat-kilometers (m) | 831 | -81.6\% | -85.1\% | 2,075 | 2590.6\% | -74.0\% | 4,487 | 200.2\% | -46.1\% | 3,931 | 280.0\% | -40.6\% | 11,324 | 58.9\% | -60.3\% |
|  | Revenue seat-kilometers (m) | 437 | -85.8\% | -89.3\% | 1,106 | 2239.7\% | -83.0\% | 3,133 | 281.9\% | -56.3\% | 2,336 | 407.9\% | -55.8\% | 7,011 | 58.9\% | -69.6\% |
|  | Passenger load-factor (\%) | 52.6 | -15.7pts | -20.4pts | 53.3 | -8.0pts | -28.3pts | 69.8 | +14.9pts | -16.3pts | 59.4 | +15.0pts | -20.4pts | 61.9 | +0.0pts | -18.9pts |
|  | Number of flights | 5,426 | -76.1\% | -81.1\% | 10,860 | 1096.0\% | -71.2\% | 21,951 | 95.5\% | -44.8\% | 17,964 | 141.3\% | -45.7\% | 56,201 | 32.8\% | -59.6\% |
| Brussels Airlines | Passengers in 1,000 | 192 | -87.7\% | -90.5\% | 485 | 1158.0\% | -83.0\% | 1,533 | 196.2\% | -49.8\% | 1,270 | 399.3\% | -46.6\% | 3,479 | 47.3\% | -66.2\% |
|  | Available seat-kilometers (m) | 1,056 | -71.4\% | -76.4\% | 1,910 | 1266.1\% | -68.5\% | 4,208 | 191.2\% | -35.1\% | 3,351 | 177.5\% | -32.7\% | 10,525 | 62.2\% | -52.1\% |
|  | Revenue seat-kilometers (m) | 614 | -77.4\% | -82.1\% | 1,187 | 1910.4\% | -76.1\% | 2,978 | 212.6\% | -46.4\% | 2,295 | 228.2\% | -42.3\% | 7,073 | 59.7\% | -60.6\% |
|  | Passenger load-factor (\%) | 58.2 | -15.4pts | -18.6pts | 62.1 | +19.9pts | -19.9pts | 70.8 | +4.9pts | -14.8pts | 68.5 | +10.6pts | -11.3pts | 67.2 | -1.1pts | -14.3pts |
|  | Number of flights | 1,791 | -86.9\% | -89.5\% | 4,504 | 1028.8\% | -79.7\% | 12,200 | 162.8\% | -47.7\% | 11,150 | 341.9\% | -41.2\% | 29,645 | 39.3\% | -63.6\% |
| Total <br> Network Airlines** | Passengers in 1,000 | 2,755 | -84.7\% | -88.6\% | 5,828 | 401.0\% | -81.9\% | 15,964 | 146.6\% | -53.5\% | 14,610 | 326.6\% | -47.3\% | 39,157 | 34.5\% | -66.9\% |
|  | Available seat-kilometers (m) | 16,198 | -72.7\% | -77.8\% | 25,135 | 549.8\% | -70.9\% | 43,778 | 129.3\% | -51.2\% | 46,115 | 166.5\% | -40.5\% | 131,225 | 31.8\% | -59.8\% |
|  | Revenue seat-kilometers (m) | 7,238 | -83.3\% | -87.3\% | 12,493 | 558.0\% | -82.6\% | 29,572 | 210.7\% | -61.8\% | 29,854 | 313.8\% | -52.9\% | 79,157 | 27.8\% | -70.6\% |
|  | Passenger load-factor (\%) | 44.7 | -28.4pts | -33.5pts | 49.7 | +0.6pts | -33.6pts | 67.5 | +17.7pts | -18.7pts | 64.7 | +23.0pts | -16.9pts | 60.3 | -1.9pts | -22.3pts |
|  | Number of flights | 34,721 | -79.6\% | -83.6\% | 66,220 | 328.9\% | -73.6\% | 138,539 | 86.5\% | -46.5\% | 139,954 | 177.8\% | -37.6\% | 379,434 | 22.4\% | -59.9\% |

[^2]Investor Info FY 2021

## Eurowings

|  |  | Q1 | yoy | vs. 2019 | Q2 | yoy | vs. 2019 | Q3 | yoy | vs. 2019 | Q4 | yoy | vs. 2019 | 12M | yoy | vs. 2019 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Eurowings | Passengers in 1,000 | 292 | -92.1\% | -94.4\% | 1,166 | 109.9\% | -84.3\% | 3,659 | 65.8\% | -56.7\% | 2,674 | 246.1\% | -54.3\% | 7,792 | 7.7\% | -71.1\% |
|  | Available seat-kilometers (m) | 657 | -86.8\% | -90.1\% | 2,200 | 401.7\% | -75.0\% | 6,105 | 88.5\% | -38.3\% | 4,952 | 211.4\% | -29.9\% | 13,914 | 35.6\% | -57.0\% |
|  | Revenue seat-kilometers (m) | 344 | -90.9\% | -93.1\% | 1,551 | 201.5\% | -78.9\% | 4,769 | 105.9\% | -44.5\% | 3,576 | 296.3\% | -37.3\% | 10,240 | 36.5\% | -61.6\% |
|  | Passenger load-factor (\%) | 52.3 | -23.2pts | -23.1pts | 70.5 | -46.8pts | -12.8pts | 78.1 | +6.6pts | -8.9pts | 72.2 | +15.5pts | -8.6pts | 73.6 | +0.5pts | -8.7pts |
|  | Number of flights | 4,319 | -88.4\% | -91.6\% | 11,535 | 250.7\% | -81.3\% | 30,057 | 44.0\% | -55.4\% | 26,509 | 155.3\% | -49.0\% | 72,420 | 0.8\% | -68.8\% |

Network Airlines \& Cargo*

| By region |  | Q1 | yoy | vs. 2019 | Q2 | yoy | vs. 2019 | Q3 | yoy | vs. 2019 | Q4 | yoy | vs. 2019 | 12M | yoy | vs. 2019 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Europe | Passengers in 1,000 | 1,934 | -85.5\% | -89.3\% | 4,580 | 344.2\% | -81.4\% | 13,415 | 128.2\% | -49.2\% | 11,724 | 334.0\% | -44.1\% | 31,653 | 37.7\% | -64.9\% |
|  | Available seat-kilometers (m) | 3,258 | -80.5\% | -84.1\% | 7,637 | 390.3\% | -71.3\% | 18,455 | 106.2\% | -34.6\% | 16,256 | 236.5\% | -27.9\% | 45,607 | 42.3\% | -53.4\% |
|  | Revenue seat-kilometers (m) | 1,828 | -83.3\% | -87.4\% | 4,708 | 433.1\% | -77.7\% | 13,728 | 139.6\% | -41.4\% | 11,217 | 338.9\% | -34.7\% | 31,480 | 56.5\% | -58.7\% |
|  | Passenger load-factor (\%) | 56.1 | -9.4pts | -14.6pts | 61.6 | +5.0pts | -17.9pts | 74.4 | +10.3pts | -8.6pts | 69.0 | +16.1pts | -7.2pts | 69.0 | +6.2pts | -8.9pts |
|  | Available Cargo tonne-kilometers (m) | 109 | -24.5\% | -42.4\% | 119 | 28.1\% | -46.1\% | 137 | 3.2\% | -41.5\% | 147 | 20.6\% | -29.6\% | 511 | 4.1\% | -40.0\% |
|  | Revenue Cargo tonne-kilometers (m) | 63 | -14.9\% | -23.9\% | 65 | 19.4\% | -26.7\% | 62 | -11.7\% | -27.5\% | 75 | 10.3\% | -21.1\% | 264 | -0.6\% | -24.7\% |
|  | Cargo load-factor (\%) | 58.1 | +6.6pts | +14.2pts | 54.7 | -4.0pts | +14.5pts | 45.0 | -7.6pts | +8.7pts | 50.8 | -4.7pts | +5.4pts | 51.7 | -2.5pts | +10.5pts |
| America (North und South) | Passengers in 1,000 | 345 | -84.2\% | -87.5\% | 578 | 670.9\% | -84.5\% | 1,342 | 414.3\% | -66.1\% | 1,480 | 410.1\% | -53.7\% | 3,746 | 33.3\% | -72.5\% |
|  | Available seat-kilometers (m) | 6,837 | -69.4\% | -74.3\% | 9,815 | 658.8\% | -69.9\% | 15,514 | 168.1\% | -54.3\% | 17,967 | 167.7\% | -37.2\% | 50,132 | 38.6\% | -58.8\% |
|  | Revenue seat-kilometers (m) | 2,752 | -83.8\% | -87.2\% | 4,419 | 620.6\% | -84.3\% | 10,144 | 413.4\% | -66.1\% | 11,339 | 394.0\% | -53.5\% | 28,653 | 31.0\% | -72.4\% |
|  | Passenger load-factor (\%) | 40.2 | -35.6pts | -40.8pts | 45.0 | -2.4pts | -41.2pts | 65.4 | +31.2pts | -22.7pts | 63.1 | +28.9pts | -22.0pts | 57.2 | -3.3pts | -28.2pts |
|  | Available Cargo tonne-kilometers (m) | 1,123 | -33.7\% | -39.3\% | 1,325 | 50.2\% | -37.0\% | 1,579 | 42.9\% | -26.2\% | 1,721 | 47.2\% | -13.3\% | 5,748 | 18.5\% | -28.9\% |
|  | Revenue Cargo tonne-kilometers (m) | 856 | -18.9\% | -27.0\% | 962 | 56.5\% | -19.8\% | 1,000 | 29.4\% | -15.0\% | 1,139 | 34.7\% | -4.1\% | 3,957 | 20.3\% | -16.5\% |
|  | Cargo load-factor (\%) | 76.2 | +14.0pts | +12.9pts | 72.6 | +2.9pts | +15.6pts | 63.3 | -6.6pts | +8.3pts | 66.2 | -6.1pts | +6.4pts | 68.8 | +1.1pts | +10.2pts |
| Asia/Pacific | Passengers in 1,000 | 139 | -88.0\% | -91.8\% | 134 | 249.6\% | -93.1\% | 234 | 88.8\% | -88.7\% | 288 | 173.2\% | -83.6\% | 794 | -44.3\% | -89.3\% |
|  | Available seat-kilometers (m) | 2,809 | -77.0\% | -82.9\% | 3,280 | 279.1\% | -82.2\% | 3,784 | 32.2\% | -79.9\% | 4,233 | 53.8\% | -75.0\% | 14,106 | -24.6\% | -80.0\% |
|  | Revenue seat-kilometers (m) | 1,048 | -88.8\% | -92.3\% | 978 | 191.8\% | -93.8\% | 1,755 | 81.2\% | -89.5\% | 2,169 | 160.9\% | -84.8\% | 5,950 | -48.4\% | -90.1\% |
|  | Passenger load-factor (\%) | 37.3 | -39.5pts | -45.6pts | 29.8 | -8.9pts | -55.1pts | 46.4 | +12.5pts | -42.4pts | 51.2 | +21.0pts | -32.8pts | 42.2 | -19.4pts | -43.1pts |
|  | Available Cargo tonne-kilometers (m) | 1,124 | -8.2\% | -29.5\% | 1,175 | 12.1\% | -33.7\% | 1,145 | 6.1\% | -35.5\% | 1,206 | -0.9\% | -28.7\% | 4,649 | 1.8\% | -32.0\% |
|  | Revenue Cargo tonne-kilometers (m) | 897 | 6.0\% | -17.2\% | 940 | 27.8\% | -20.8\% | 866 | 2.2\% | -27.7\% | 920 | -5.6\% | -23.9\% | 3,623 | 6.4\% | -22.5\% |
|  | Cargo load-factor (\%) | 79.8 | +10.7pts | +11.8pts | 80.1 | +9.8pts | +13.0pts | 75.7 | -2.9pts | +8.2pts | 76.3 | -3.9pts | +4.8pts | 77.9 | +3.4pts | +9.5pts |
| Middle East/ Africa | Passengers in 1,000 | 337 | -74.8\% | -79.9\% | 536 | 2735.6\% | -69.9\% | 974 | 359.4\% | -48.9\% | 1,118 | 241.0\% | -37.8\% | 2,965 | 56.3\% | -58.6\% |
|  | Available seat-kilometers (m) | 3,294 | -58.8\% | -64.7\% | 4,403 | 2799.7\% | -49.6\% | 6,025 | 302.7\% | -30.6\% | 7,658 | 154.8\% | -18.8\% | 21,380 | 69.0\% | -40.9\% |
|  | Revenue seat-kilometers (m) | 1,610 | -73.2\% | -77.9\% | 2,389 | 3448.7\% | -65.8\% | 3,944 | 368.6\% | -46.5\% | 5,130 | 234.8\% | -32.0\% | 13,073 | 54.7\% | -55.2\% |
|  | Passenger load-factor (\%) | 48.9 | -26.3pts | -29.2pts | 54.2 | +9.9pts | -25.8pts | 65.5 | +9.2pts | -19.4pts | 67.0 | +16.0pts | -13.0pts | 61.1 | -5.7pts | -19.5pts |
|  | Available Cargo tonne-kilometers (m) | 173 | -48.7\% | -59.1\% | 234 | 406.4\% | -41.5\% | 231 | 131.2\% | -40.3\% | 321 | 91.8\% | -20.6\% | 959 | 47.4\% | -40.6\% |
|  | Revenue Cargo tonne-kilometers (m) | 125 | -32.0\% | -41.3\% | 166 | 373.7\% | -29.1\% | 137 | 91.2\% | -37.7\% | 203 | 63.3\% | -12.0\% | 632 | 52.2\% | -29.7\% |
|  | Cargo load-factor (\%) | 72.2 | +17.7pts | +21.9pts | 71.1 | -4.9pts | +12.4pts | 59.4 | -12.4pts | +2.5pts | 63.4 | -11.1pts | +6.2pts | 65.9 | +2.1pts | +10.2pts |

(urnansa German Airlines incl. Hub FRA, Hub MUC \& regional airlines, SWISS incl. Edelweiss Air, Austrian Airlines, Brussels Airlines Lufthansa Cargo.
Additional references
$\square$


[^0]:    *Lufthansa German Airlines incl. Hub FRA, Hub MUC \& regional airlines.
    ** Lufthansa German Airlines incl. Hub FRA, Hub MUC \& regional airlines, SWISS incl. Edelweiss Air, Austrian Airlines, Brussels Airlines.

[^1]:    * Lufthansa German Airlines incl. Hub FRA, Hub MUC \& regional airlines, SWISS incl. Edelweiss Air, Austrian Airlines, Brussels Airlines Lufthansa Cargo.

[^2]:    "Lufthansa German Airl
    Lufthansa German Airlines incl. Hub FRA, Hub MUC \& regional airlines, SWISS incl. Edelweiss Air, Austrian Airlines, Brussels Airlines,

