Investor Info Q4 2022

## Lufthansa Group

|  |  | Oct | yoy | vs. 2019 | Nov | yoy | vs. 2019 | Dec | yoy | vs. 2019 | Q4 | yoy | vs. 2019 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total Lufthansa Group Airlines (incl. Cargo) | Passengers in 1,000 | 10,552 | 45.3\% | -21.0\% | 7,926 | 47.9\% | -23.5\% | 7,575 | 62.4\% | -23.1\% | 26,053 | 50.7\% | -22.4\% |
|  | Available seat-kilometers (m) | 25,150 | 39.5\% | -21.2\% | 20,358 | 25.7\% | -23.1\% | 20,566 | 22.1\% | -21.6\% | 66,074 | 29.4\% | -21.9\% |
|  | Revenue seat-kilometers (m) | 20,956 | 73.7\% | -20.8\% | 16,467 | 59.1\% | -22.6\% | 16,744 | 52.1\% | -21.3\% | 54,167 | 62.0\% | -21.5\% |
|  | Passenger load-factor (\%) | 83.3 | +16.4pts | +0.4pts | 80.9 | +17.0pts | +0.5pts | 81.4 | +16.0pts | +0.3pts | 82.0 | +16.5pts | +0.4pts |
|  | Available Cargo tonne-kilometers (m) | 1,315 | 13.7\% | -11.7\% | 1,223 | 10.4\% | -14.6\% | 1,200 | 4.9\% | -12.3\% | 3,738 | 9.7\% | -12.8\% |
|  | Revenue Cargo tonne-kilometers (m) | 783 | -2.7\% | -15.4\% | 738 | -3.0\% | -21.4\% | 686 | -11.0\% | -20.0\% | 2,208 | -5.6\% | -18.9\% |
|  | Cargo load-factor (\%) | 59.6 | -10.0pts | -2.6pts | 60.3 | -8.3pts | -5.2pts | 57.2 | -10.3pts | -5.5pts | 59.1 | -9.5pts | -4.4pts |
|  | Number of flights | 80,887 | 28.5\% | -24.0\% | 67,459 | 24.0\% | -23.5\% | 62,430 | 21.5\% | -25.7\% | 210,776 | 24.9\% | -24.4\% |
| Lufthansa German Airlines* | Passengers in 1,000 | 5,359 | 52.9\% | -18.9\% | 4,307 | 45.1\% | -19.7\% | 3,970 | 47.3\% | -20.2\% | 13,637 | 48.7\% | -19.5\% |
|  | Available seat-kilometers (m) | 14,443 | 48.2\% | -23.6\% | 11,872 | 24.5\% | -25.6\% | 11,984 | 18.3\% | -23.3\% | 38,299 | 30.2\% | -24.1\% |
|  | Revenue seat-kilometers (m) | 12,005 | 88.9\% | -23.0\% | 9,682 | 56.6\% | -24.5\% | 9,783 | 44.2\% | -23.2\% | 31,470 | 62.9\% | -23.5\% |
|  | Passenger load-factor (\%) | 83.1 | +17.9pts | +0.6pts | 81.6 | +16.7pts | +1.2pts | 81.6 | +14.7pts | +0.1pts | 82.2 | +16.5pts | +0.7pts |
|  | Number of flights | 39,719 | 32.7\% | -21.1\% | 35,465 | 22.6\% | -18.7\% | 31,512 | 12.5\% | -23.0\% | 106,696 | 22.8\% | -20.9\% |
| thereof Hub FRA | Passengers in 1,000 | 2,944 | 41.5\% | -24.9\% | 2,394 | 30.1\% | -24.1\% | 2,235 | 35.2\% | -23.9\% | 7,574 | 35.9\% | -24.4\% |
|  | Available seat-kilometers (m) | 8,245 | 19.7\% | -32.6\% | 6,512 | 2.1\% | -36.1\% | 6,720 | 2.5\% | -32.4\% | 21,477 | 8.4\% | -33.6\% |
|  | Revenue seat-kilometers (m) | 6,916 | 57.9\% | -31.3\% | 5,301 | 26.7\% | -36.0\% | 5,495 | 21.4\% | -33.0\% | 17,712 | 35.3\% | -33.3\% |
|  | Passenger load-factor (\%) | 83.9 | +20.3pts | +1.6pts | 81.4 | +15.8pts | +0.2pts | 81.8 | +12.7pts | -0.8pts | 82.5 | +16.4pts | +0.4pts |
|  | Number of flights | 20,337 | 22.5\% | -26.9\% | 19,083 | 16.5\% | -19.4\% | 16,799 | 8.2\% | -23.7\% | 56,219 | 15.9\% | -23.5\% |
| thereof Hub MUC | Passengers in 1,000 | 2,005 | 54.8\% | -17.4\% | 1,598 | 61.6\% | -19.3\% | 1,435 | 57.2\% | -21.6\% | 5,037 | 57.6\% | -19.2\% |
|  | Available seat-kilometers (m) | 4,580 | 86.1\% | -21.5\% | 3,947 | 63.5\% | -17.2\% | 3,701 | 35.7\% | -20.1\% | 12,228 | 60.8\% | -19.7\% |
|  | Revenue seat-kilometers (m) | 3,819 | 128.7\% | -21.0\% | 3,206 | 118.2\% | -15.1\% | 3,013 | 77.4\% | -18.5\% | 10,038 | 107.5\% | -18.4\% |
|  | Passenger load-factor (\%) | 83.4 | +15.6pts | +0.5pts | 81.2 | +20.4pts | +2.0pts | 81.4 | +19.1pts | +1.6pts | 82.1 | +18.5pts | +1.3pts |
|  | Number of flights | 15,796 | 32.9\% | -20.4\% | 13,658 | 23.5\% | -22.2\% | 12,094 | 10.7\% | -27.6\% | 41,548 | 22.7\% | -23.2\% |
| SWISS | Passengers in 1,000 | 1,553 | 36.5\% | -20.5\% | 1,185 | 55.9\% | -23.0\% | 1,249 | 76.6\% | -21.3\% | 3,987 | 53.1\% | -21.5\% |
|  | Available seat-kilometers (m) | 4,267 | 28.7\% | -22.4\% | 3,927 | 33.3\% | -20.2\% | 4,051 | 28.1\% | -20.9\% | 12,246 | 29.9\% | -21.2\% |
|  | Revenue seat-kilometers (m) | 3,619 | 70.2\% | -22.4\% | 3,220 | 82.9\% | -20.9\% | 3,369 | 67.0\% | -20.8\% | 10,207 | 72.9\% | -21.4\% |
|  | Passenger load-factor (\%) | 84.8 | +20.7pts | -0.0pts | 82.0 | +22.2pts | -0.7pts | 83.1 | +19.4pts | +0.2pts | 83.4 | +20.7pts | -0.2pts |
|  | Number of flights | 12,056 | 30.9\% | -18.5\% | 10,035 | 44.7\% | -17.4\% | 10,443 | 33.3\% | -15.9\% | 32,534 | 35.7\% | -17.3\% |
| Austrian Airlines | Passengers in 1,000 | 1,195 | 69.6\% | -12.5\% | 894 | 88.1\% | -16.6\% | 858 | 121.7\% | -13.2\% | 2,947 | 88.1\% | -14.0\% |
|  | Available seat-kilometers (m) | 2,189 | 50.5\% | -16.1\% | 1,628 | 34.6\% | -19.0\% | 1,691 | 33.5\% | -15.4\% | 5,508 | 40.1\% | -16.8\% |
|  | Revenue seat-kilometers (m) | 1,798 | 102.8\% | -16.7\% | 1,317 | 86.4\% | -16.1\% | 1,360 | 83.2\% | -12.5\% | 4,475 | 91.6\% | -15.3\% |
|  | Passenger load-factor (\%) | 82.1 | +21.2pts | -0.6pts | 80.9 | +22.5pts | +2.9pts | 80.5 | +21.8pts | +2.7pts | 81.2 | +21.8pts | +1.4pts |
|  | Number of flights | 9,801 | 39.5\% | -22.0\% | 7,670 | 33.6\% | -27.9\% | 7,490 | 44.1\% | -24.1\% | 24,961 | 39.0\% | -24.5\% |
| Brussels Airlines | Passengers in 1,000 | 672 | 30.8\% | -26.1\% | 569 | 36.1\% | -25.5\% | 565 | 67.4\% | -19.8\% | 1,807 | 42.3\% | -24.0\% |
|  | Available seat-kilometers (m) | 1,448 | 21.0\% | -23.2\% | 1,251 | 17.9\% | -19.9\% | 1,290 | 18.0\% | -15.8\% | 3,989 | 19.1\% | -19.9\% |
|  | Revenue seat-kilometers (m) | 1,172 | 36.2\% | -23.3\% | 982 | 35.6\% | -21.0\% | 1,030 | 45.1\% | -14.3\% | 3,184 | 38.7\% | -19.9\% |
|  | Passenger load-factor (\%) | 80.9 | +9.0pts | -0.1pts | 78.5 | +10.2pts | -1.2pts | 79.8 | +14.9pts | +1.4pts | 79.8 | +11.3pts | -0.0pts |
|  | Number of flights | 5,091 | 27.4\% | -29.3\% | 4,384 | 18.6\% | -28.0\% | 4,327 | 25.1\% | -23.7\% | 13,802 | 23.8\% | -27.2\% |
| Eurowings | Passengers in 1,000 | 1,772 | 26.4\% | -31.0\% | 971 | 31.7\% | -41.8\% | 933 | 74.0\% | -42.4\% | 3,675 | 37.4\% | -37.2\% |
|  | Available seat-kilometers ( m ) | 2,803 | 20.6\% | -8.0\% | 1,679 | 16.5\% | -17.5\% | 1,550 | 30.7\% | -21.6\% | 6,032 | 21.8\% | -14.5\% |
|  | Revenue seat-kilometers (m) | 2,363 | 28.4\% | -7.2\% | 1,266 | 29.5\% | -21.0\% | 1,202 | 58.6\% | -22.7\% | 4,831 | 35.1\% | -15.3\% |
|  | Passenger load-factor (\%) | 84.3 | +5.1pts | +0.7pts | 75.4 | +7.6pts | -3.3pts | 77.5 | +13.6pts | -1.1pts | 80.1 | +7.9pts | -0.7pts |
|  | Number of flights | 13,330 | 10.9\% | -38.0\% | 8,985 | 7.6\% | -42.3\% | 7,779 | 26.8\% | -47.7\% | 30,094 | 13.5\% | -42.1\% |
| Total <br> Group Airlines | Passengers in 1,000 | 10,552 | 45.3\% | -21.0\% | 7,926 | 47.9\% | -23.5\% | 7,575 | 62.4\% | -23.1\% | 26,053 | 50.7\% | -22.4\% |
|  | Available seat-kilometers (m) | 25,150 | 39.5\% | -21.2\% | 20,358 | 25.7\% | -23.1\% | 20,566 | 22.1\% | -21.6\% | 66,074 | 29.4\% | -21.9\% |
|  | Revenue seat-kilometers (m) | 20,956 | 73.7\% | -20.8\% | 16,467 | 59.1\% | -22.6\% | 16,744 | 52.1\% | -21.3\% | 54,167 | 62.0\% | -21.5\% |
|  | Passenger load-factor (\%) | 83.3 | +16.4pts | +0.4pts | 80.9 | +17.0pts | +0.5pts | 81.4 | +16.0pts | +0.3pts | 82.0 | +16.5pts | +0.4pts |
|  | Number of flights | 79,997 | 28.7\% | -24.3\% | 66,539 | 24.0\% | -23.8\% | 61,551 | 21.6\% | -26.1\% | 208,087 | 25.0\% | -24.7\% |

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## Investor Info Q4 2022

Group Airlines \& Cargo*

| By region |  | Oct | yoy | vs. 2019 | Nov | yoy | vs. 2019 | Dec | yoy | vs. 2019 | Q4 | yoy | vs. 2019 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Europe | Passengers in 1,000 | 8,643 | 35.0\% | -20.4\% | 6,276 | 42.3\% | -23.6\% | 5,837 | 64.8\% | -23.7\% | 20,756 | 44.6\% | -22.3\% |
|  | Available seat-kilometers (m) | 10,472 | 21.6\% | -11.3\% | 7,512 | 18.1\% | -16.0\% | 7,122 | 17.5\% | -16.7\% | 25,107 | 19.4\% | -14.3\% |
|  | Revenue seat-kilometers (m) | 8,617 | 26.9\% | -9.3\% | 5,738 | 32.6\% | -15.2\% | 5,384 | 52.0\% | -14.7\% | 19,739 | 34.6\% | -12.6\% |
|  | Passenger load-factor (\%) | 82.3 | +3.4pts | +1.8pts | 76.4 | +8.3pts | +0.7pts | 75.6 | +17.2pts | +1.8pts | 78.6 | +8.9pts | +1.5pts |
|  | Available Cargo tonne-kilometers (m) | 62 | 12.7\% | -21.8\% | 56 | 18.4\% | -15.9\% | 51 | 6.7\% | -18.5\% | 169 | 12.6\% | -18.9\% |
|  | Revenue Cargo tonne-kilometers (m) | 27 | 7.7\% | -14.3\% | 27 | 6.0\% | -16.1\% | 24 | -7.8\% | -21.9\% | 78 | 1.8\% | -17.4\% |
|  | Cargo load-factor (\%) | 44.0 | -2.0pts | +3.8pts | 47.3 | -5.5pts | -0.1pts | 47.7 | -7.5pts | -2.1pts | 46.2 | -4.9pts | +0.8pts |
| America (North and South) | Passengers in 1,000 | 952 | 146.1\% | -21.4\% | 721 | 54.1\% | -24.1\% | 783 | 25.2\% | -24.3\% | 2,456 | 66.0\% | -23.1\% |
|  | Available seat-kilometers (m) | 8,540 | 50.4\% | -20.7\% | 6,593 | 14.2\% | -24.7\% | 6,959 | 6.8\% | -23.5\% | 22,092 | 23.0\% | -22.8\% |
|  | Revenue seat-kilometers (m) | 7,201 | 142.3\% | -21.4\% | 5,504 | 54.4\% | -24.6\% | 5,939 | 23.7\% | -25.1\% | 18,643 | 64.4\% | -23.5\% |
|  | Passenger load-factor (\%) | 84.3 | +32.0pts | -0.7pts | 83.5 | +21.7pts | +0.1pts | 85.3 | +11.7pts | -1.7pts | 84.4 | +21.3pts | -0.8pts |
|  | Available Cargo tonne-kilometers (m) | 707 | 20.0\% | 0.8\% | 591 | 7.1\% | -9.1\% | 584 | -0.1\% | -7.9\% | 1,882 | 9.0\% | -5.2\% |
|  | Revenue Cargo tonne-kilometers (m) | 381 | -4.0\% | -7.4\% | 333 | -8.8\% | -18.1\% | 317 | -15.6\% | -14.0\% | 1,032 | -9.4\% | -13.1\% |
|  | Cargo load-factor (\%) | 53.9 | -13.5pts | -4.8pts | 56.4 | -9.8pts | -6.2pts | 54.4 | -10.0pts | -3.9pts | 54.8 | -11.2pts | -5.0pts |
| Asia/Pacific | Passengers in 1,000 | 318 | 283.4\% | -50.9\% | 334 | 271.1\% | -40.5\% | 347 | 202.3\% | -35.8\% | 1,000 | 247.2\% | -42.9\% |
|  | Available seat-kilometers (m) | 2,953 | 124.5\% | -52.7\% | 3,105 | 113.8\% | -43.0\% | 3,222 | 119.8\% | -38.7\% | 9,280 | 119.2\% | -45.2\% |
|  | Revenue seat-kilometers (m) | 2,507 | 309.3\% | -52.4\% | 2,645 | 294.0\% | -42.1\% | 2,756 | 211.5\% | -37.4\% | 7,908 | 264.6\% | -44.5\% |
|  | Passenger load-factor (\%) | 84.9 | +38.3pts | +0.4pts | 85.2 | +38.9pts | +1.4pts | 85.5 | +25.2pts | +1.8pts | 85.2 | +34.0pts | +1.2pts |
|  | Available Cargo tonne-kilometers (m) | 436 | 5.3\% | -24.8\% | 454 | 13.8\% | -21.5\% | 445 | 12.5\% | -16.4\% | 1,335 | 10.5\% | -21.0\% |
|  | Revenue Cargo tonne-kilometers (m) | 316 | -0.7\% | -22.9\% | 314 | 4.5\% | -25.1\% | 288 | -3.9\% | -24.3\% | 918 | 0.0\% | -24.1\% |
|  | Cargo load-factor (\%) | 72.4 | -4.3pts | +1.8pts | 69.2 | -6.2pts | -3.3pts | 64.6 | -11.0pts | -6.7pts | 68.7 | -7.2pts | -2.8pts |
| Middle East/ <br> Africa | Passengers in 1,000 | 639 | 64.8\% | 0.0\% | 595 | 52.5\% | -6.3\% | 608 | 58.8\% | -2.6\% | 1,842 | 58.7\% | -2.9\% |
|  | Available seat-kilometers (m) | 3,184 | 31.1\% | 2.9\% | 3,147 | 20.5\% | -5.0\% | 3,264 | 16.8\% | -1.6\% | 9,595 | 22.5\% | -1.3\% |
|  | Revenue seat-kilometers (m) | 2,631 | 55.3\% | 3.9\% | 2,581 | 44.3\% | -2.7\% | 2,665 | 49.7\% | 0.9\% | 7,877 | 49.7\% | 0.7\% |
|  | Passenger load-factor (\%) | 82.6 | +12.9pts | +0.8pts | 82.0 | +13.5pts | +2.0pts | 81.7 | +17.9pts | +2.0pts | 82.1 | +14.9pts | +1.6pts |
|  | Available Cargo tonne-kilometers (m) | 110 | 11.8\% | -14.1\% | 122 | 11.0\% | -10.8\% | 120 | 3.9\% | -14.1\% | 352 | 8.7\% | -13.0\% |
|  | Revenue Cargo tonne-kilometers (m) | 59 | -8.6\% | -18.9\% | 64 | -8.1\% | -20.6\% | 57 | -18.5\% | -26.7\% | 180 | -11.8\% | -22.1\% |
|  | Cargo load-factor (\%) | 54.2 | -12.1pts | -3.2pts | 52.2 | -10.9pts | -6.5pts | 47.5 | -13.0pts | -8.1pts | 51.2 | -11.9pts | -6.0pts |

* Lufthansa German Airlines incl. Hub FRA, Hub MUC, regional airlines \& Eurowings Discover, SWISS incl. Edelweiss Air, Austrian Airlines, Lufthansa Cargo


## Additional references

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Investor Relations

## Investor Info FY 2022

## Lufthansa Group

|  |  | Q1 | yoy | vs. 2019 | Q2 | yoy | vs. 2019 | Q3 | yoy | vs. 2019 | Q4 | yoy | vs. 2019 | FY | yoy | vs. 2019 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total Lufthansa Group Airlines (incl. Cargo) | Passengers in 1,000 | 13,173 | 332.4\% | -55.2\% | 29,209 | 317.6\% | -26.1\% | 33,340 | 69.9\% | -22.0\% | 26,053 | 50.7\% | -22.4\% | 101,774 | 116.8\% | -30.0\% |
|  | Available seat-kilometers (m) | 45,656 | 170.9\% | -42.5\% | 69,961 | 155.9\% | -26.5\% | 77,690 | 55.7\% | -22.0\% | 66,074 | 29.4\% | -21.9\% | 259,381 | 78.7\% | -27.7\% |
|  | Revenue seat-kilometers (m) | 29,862 | 293.9\% | -51.8\% | 56,080 | 299.3\% | -29.2\% | 66,927 | 94.9\% | -22.2\% | 54,167 | 62.0\% | -21.5\% | 207,035 | 131.6\% | -30.1\% |
|  | Passenger load-factor (\%) | 65.4 | +20.4pts | -12.5pts | 80.2 | +28.8pts | -3.1pts | 86.1 | +17.3pts | -0.2pts | 82.0 | +16.5pts | +0.4pts | 79.8 | +18.2pts | -2.7pts |
|  | Available Cargo tonne-kilometers (m) | 3,142 | 24.3\% | -22.5\% | 3,525 | 24.0\% | -21.6\% | 3,789 | 22.7\% | -16.5\% | 3,738 | 9.7\% | -12.8\% | 14,194 | 19.6\% | -18.3\% |
|  | Revenue Cargo tonne-kilometers (m) | 2,138 | 9.8\% | -16.2\% | 2,113 | -0.7\% | -22.1\% | 2,104 | 1.9\% | -21.5\% | 2,208 | -5.6\% | -18.9\% | 8,562 | 1.0\% | -19.7\% |
|  | Cargo load-factor (\%) | 68.0 | -9.0pts | +5.2pts | 59.9 | -14.9pts | -0.3pts | 55.5 | -11.3pts | -3.6pts | 59.1 | -9.5pts | -4.4pts | 60.3 | -11.1pts | -1.0pts |
|  | Number of flights | 135,539 | 230.5\% | -48.9\% | 234,891 | 194.5\% | -25.5\% | 245,173 | 43.8\% | -25.4\% | 210,776 | 24.9\% | -24.4\% | 826,379 | 79.6\% | -30.4\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Lufthansa German Airlines* | Passengers in 1,000 | 7,193 | 285.5\% | -53.1\% | 15,077 | 320.5\% | -23.1\% | 15,877 | 77.9\% | -22.8\% | 13,637 | 48.7\% | -19.5\% | 51,784 | 119.9\% | -28.5\% |
|  | Available seat-kilometers (m) | 27,085 | 148.7\% | -43.7\% | 40,593 | 147.3\% | -27.8\% | 43,435 | 65.5\% | -25.3\% | 38,299 | 30.2\% | -24.1\% | 149,412 | 80.1\% | -29.8\% |
|  | Revenue seat-kilometers (m) | 17,692 | 255.3\% | -53.1\% | 32,934 | 301.9\% | -29.8\% | 37,267 | 112.1\% | -25.5\% | 31,470 | 62.9\% | -23.5\% | 119,363 | 138.4\% | -32.1\% |
|  | Passenger load-factor (\%) | 65.3 | +19.6pts | -13.0pts | 81.1 | +31.2pts | -2.3pts | 85.8 | +18.9pts | -0.2pts | 82.2 | +16.5pts | +0.7pts | 79.9 | +19.6pts | -2.6pts |
|  | Number of flights | 72,158 | 222.7\% | -44.9\% | 116,070 | 187.9\% | -22.1\% | 113,495 | 45.7\% | -24.8\% | 106,696 | 22.8\% | -20.9\% | 408,419 | 79.6\% | -27.8\% |
| thereof <br> Hub FRA | Passengers in 1,000 | 4,383 | 169.9\% | -52.6\% | 8,722 | 230.5\% | -25.9\% | 8,728 | 52.9\% | -29.6\% | 7,574 | 35.9\% | -24.4\% | 29,407 | 89.2\% | -32.3\% |
|  | Available seat-kilometers (m) | 17,736 | 86.3\% | -43.1\% | 24,671 | 83.6\% | -32.5\% | 25,249 | 29.8\% | -33.3\% | 21,477 | 8.4\% | -33.6\% | 89,132 | 43.2\% | -35.4\% |
|  | Revenue seat-kilometers (m) | 11,781 | 161.6\% | -52.2\% | 20,276 | 200.5\% | -33.8\% | 21,771 | 69.5\% | -33.4\% | 17,712 | 35.3\% | -33.3\% | 71,540 | 92.3\% | -37.5\% |
|  | Passenger load-factor (\%) | 66.4 | +19.1pts | -12.6pts | 82.2 | +32.0pts | -1.6pts | 86.2 | +20.2pts | -0.2pts | 82.5 | +16.4pts | +0.4pts | 80.3 | +20.5pts | -2.8pts |
|  | Number of flights | 40,382 | 129.2\% | -44.2\% | 62,134 | 129.1\% | -24.7\% | 57,852 | 24.1\% | -31.2\% | 56,219 | 15.9\% | -23.5\% | 216,587 | 54.8\% | -30.7\% |
| thereof Hub MUC | Passengers in 1,000 | 2,425 | 1036.6\% | -56.3\% | 5,395 | 514.8\% | -23.4\% | 5,862 | 98.9\% | -20.5\% | 5,037 | 57.6\% | -19.2\% | 18,710 | 158.7\% | -28.6\% |
|  | Available seat-kilometers (m) | 7,037 | 619.8\% | -49.0\% | 12,164 | 374.7\% | -28.2\% | 13,219 | 114.5\% | -25.5\% | 12,228 | 60.8\% | -19.7\% | 44,617 | 157.8\% | -30.0\% |
|  | Revenue seat-kilometers (m) | 4,314 | 1420.1\% | -58.4\% | 9,923 | 703.1\% | -29.6\% | 11,499 | 165.3\% | -24.5\% | 10,038 | 107.5\% | -18.4\% | 35,751 | 234.4\% | -31.2\% |
|  | Passenger load-factor (\%) | 61.3 | +32.3pts | -13.8pts | 81.6 | +33.4pts | -1.6pts | 87.0 | +16.7pts | +1.1pts | 82.1 | +18.5pts | +1.3pts | 80.1 | +18.3pts | $-1.5 p$ ts |
|  | Number of flights | 27,790 | 522.8\% | -48.7\% | 44,524 | 267.8\% | -23.7\% | 44,892 | 62.8\% | -24.0\% | 41,548 | 22.7\% | -23.2\% | 158,754 | 103.5\% | -29.7\% |
| SWISS** | Passengers in 1,000 | 2,151 | 453.0\% | -50.4\% | 4,018 | 321.3\% | -29.9\% | 4,894 | 53.6\% | -23.3\% | 3,987 | 53.1\% | -21.5\% | 15,050 | 111.0\% | -30.1\% |
|  | Available seat-kilometers (m) | 8,788 | 156.9\% | -40.5\% | 10,834 | 128.6\% | -33.1\% | 12,556 | 42.1\% | -25.4\% | 12,246 | 29.9\% | -21.2\% | 44,423 | 68.1\% | -29.8\% |
|  | Revenue seat-kilometers (m) | 5,623 | 365.5\% | -52.3\% | 8,680 | 332.8\% | -36.2\% | 10,956 | 86.0\% | -25.6\% | 10,207 | 72.9\% | -21.4\% | 35,467 | 136.3\% | -33.2\% |
|  | Passenger load-factor (\%) | 64.0 | +28.7pts | -15.9pts | 80.1 | +37.8pts | -3.9pts | 87.3 | +20.6pts | -0.2pts | 83.4 | +20.7pts | -0.2pts | 79.8 | +23.0pts | -4.0pts |
|  | Number of flights | 20,509 | 298.2\% | -44.1\% | 33,138 | 214.2\% | -24.9\% | 36,937 | 38.8\% | -21.3\% | 32,534 | 35.7\% | -17.3\% | 123,118 | 85.7\% | -26.3\% |
| Austrian Airlines | Passengers in 1,000 | 1,134 | 267.8\% | -57.3\% | 3,035 | 277.4\% | -25.1\% | 4,026 | 72.9\% | -10.1\% | 2,947 | 88.1\% | -14.0\% | 11,142 | 122.5\% | -23.8\% |
|  | Available seat-kilometers (m) | 3,313 | 298.6\% | -40.7\% | 5,861 | 182.5\% | -26.5\% | 7,018 | 56.4\% | -15.7\% | 5,508 | 40.1\% | -16.8\% | 21,700 | 91.6\% | -23.9\% |
|  | Revenue seat-kilometers (m) | 2,094 | 379.2\% | -48.7\% | 4,521 | 308.8\% | -30.5\% | 6,150 | 96.3\% | -14.3\% | 4,475 | 91.6\% | -15.3\% | 17,240 | 145.9\% | -25.2\% |
|  | Passenger load-factor (\%) | 63.2 | +10.6pts | -9.8pts | 77.1 | +23.8pts | -4.5pts | 87.6 | +17.8pts | +1.5pts | 81.2 | +21.8pts | +1.4pts | 79.4 | +17.5pts | -1.4pts |
|  | Number of flights | 13,345 | 145.9\% | -53.6\% | 26,161 | 140.9\% | -30.5\% | 30,573 | 39.3\% | -23.1\% | 24,961 | 39.0\% | -24.5\% | 95,040 | 69.1\% | -31.7\% |
| Brussels Airlines | Passengers in 1,000 | 874 | 356.4\% | -56.5\% | 1,852 | 282.1\% | -34.9\% | 2,296 | 49.8\% | -24.8\% | 1,807 | 42.3\% | -24.0\% | 6,829 | 96.3\% | -33.6\% |
|  | Available seat-kilometers (m) | 2,746 | 160.1\% | -38.5\% | 4,345 | 127.5\% | -28.3\% | 5,186 | 23.2\% | -20.1\% | 3,989 | 19.1\% | -19.9\% | 16,267 | 54.6\% | -26.0\% |
|  | Revenue seat-kilometers (m) | 1,845 | 200.5\% | -46.2\% | 3,301 | 178.2\% | -33.6\% | 4,360 | 46.4\% | -21.5\% | 3,184 | 38.7\% | -19.9\% | 12,690 | 79.4\% | -29.2\% |
|  | Passenger load-factor (\%) | 67.2 | +9.0pts | -9.6pts | 76.0 | +13.9pts | -6.1pts | 84.1 | +13.3pts | -1.5pts | 79.8 | +11.3pts | -0.0pts | 78.0 | +10.8pts | -3.5pts |
|  | Number of flights | 8,153 | 355.2\% | -52.3\% | 14,400 | 219.7\% | -35.0\% | 16,216 | 32.9\% | -30.5\% | 13,802 | 23.8\% | -27.2\% | 52,571 | 77.3\% | -35.5\% |
| Eurowings | Passengers in 1,000 | 1,820 | 523.7\% | -65.1\% | 5,226 | 348.1\% | -29.7\% | 6,248 | 70.7\% | -26.1\% | 3,675 | 37.4\% | -37.2\% | 16,969 | 117.8\% | -37.1\% |
|  | Available seat-kilometers (m) | 3,725 | 466.7\% | -43.8\% | 8,328 | 278.6\% | -5.5\% | 9,495 | 55.5\% | -4.0\% | 6,032 | 21.8\% | -14.5\% | 27,579 | 98.2\% | -14.8\% |
|  | Revenue seat-kilometers (m) | 2,608 | 658.3\% | -47.8\% | 6,643 | 328.3\% | -9.5\% | 8,193 | 71.8\% | -4.7\% | 4,831 | 35.1\% | -15.3\% | 22,276 | 117.5\% | -16.4\% |
|  | Passenger load-factor (\%) | 70.0 | +17.7pts | -5.4pts | 79.8 | +9.3pts | -3.5pts | 86.3 | +8.2pts | -0.7pts | 80.1 | +7.9pts | -0.7pts | 80.8 | +7.2pts | -1.5pts |
|  | Number of flights | 19,404 | 349.3\% | -62.2\% | 42,713 | 270.3\% | -30.8\% | 45,544 | 51.5\% | -32.5\% | 30,094 | 13.5\% | -42.1\% | 137,755 | 90.2\% | -40.7\% |
| Total <br> Group Airlines** | Passengers in 1,000 | 13,173 | 332.4\% | -55.2\% | 29,209 | 317.6\% | -26.1\% | 33,340 | 69.9\% | -22.0\% | 26,053 | 50.7\% | -22.4\% | 101,774 | 116.8\% | -30.0\% |
|  | Available seat-kilometers (m) | 45,656 | 170.9\% | -42.5\% | 69,961 | 155.9\% | -26.5\% | 77,690 | 55.7\% | -22.0\% | 66,074 | 29.4\% | -21.9\% | 259,381 | 78.7\% | -27.7\% |
|  | Revenue seat-kilometers (m) | 29,862 | 293.9\% | -51.8\% | 56,080 | 299.3\% | -29.2\% | 66,927 | 94.9\% | -22.2\% | 54,167 | 62.0\% | -21.5\% | 207,035 | 131.6\% | -30.1\% |
|  | Passenger load-factor (\%) | 65.4 | +20.4pts | -12.5pts | 80.2 | +28.8pts | -3.1pts | 86.1 | +17.3pts | -0.2pts | 82.0 | +16.5pts | +0.4pts | 79.8 | +18.2pts | -2.7pts |
|  | Number of flights | 133,569 | 242.1\% | -49.1\% | 232,482 | 199.0\% | -25.7\% | 242,765 | 44.0\% | -25.6\% | 208,087 | 25.0\% | -24.7\% | 816,903 | 80.8\% | -30.7\% |

[^1]Investor Info FY 2022
Group Airlines \& Cargo*

| By region |  | $\begin{aligned} & \text { Q1 } \\ & \hline 10,190 \end{aligned}$ | $\frac{\text { yoy }}{359.0 \%}$ | $\frac{\text { vs. } 2019}{-56.1 \%}$ | $\begin{aligned} & \text { Q2 } \\ & \hline 24,297 \end{aligned}$ | $\frac{\text { yoy }}{} \frac{323.7 \%}{}$ | $\frac{\text { vs. } 2019}{-24.2 \%}$ | $\begin{aligned} & \text { Q3 } \\ & \hline 27,385 \end{aligned}$ | $\begin{aligned} & \text { yoy } \\ & \hline 60.8 \% \end{aligned}$ | $\begin{gathered} \text { vs. } 2019 \\ \hline-21.2 \% \\ \hline \end{gathered}$ | $\begin{aligned} & \text { Q4 } \\ & \hline 20,756 \end{aligned}$ | $\frac{\text { yoy }}{44.6 \%}$ | $\begin{aligned} & \text { vs. } 2019 \\ & \hline-22.3 \% \\ & \hline \end{aligned}$ | $\begin{array}{\|l\|} \hline F Y \\ \hline 82,627 \end{array}$ | $\begin{aligned} & \text { yoy } \\ & \hline 110.0 \% \end{aligned}$ | $\frac{\text { vs. } 2019}{} \frac{-29.2 \%}{}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Passengers in 1,000 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Europe | Available seat-kilometers (m) | 15,746 | 306.0\% | -41.4\% | 30,564 | 212.6\% | -13.1\% | 33,524 | 37.3\% | -11.6\% | 25,107 | 19.4\% | -14.3\% | 104,940 | 77.5\% | -18.8\% |
|  | Revenue seat-kilometers (m) | 10,262 | 376.1\% | -46.7\% | 24,135 | 287.9\% | -14.7\% | 28,349 | 54.1\% | -10.9\% | 19,739 | 34.6\% | -12.6\% | 82,485 | 99.1\% | -19.1\% |
|  | Passenger load-factor (\%) | 65.2 | +9.6pts | -6.5pts | 79.0 | +15.3pts | -1.5pts | 84.6 | +9.2pts | +0.6pts | 78.6 | +8.9pts | +1.5pts | 78.6 | +8.5pts | -0.3pts |
|  | Available Cargo tonne-kilometers (m) | 131 | 29.0\% | -30.8\% | 156 | 34.1\% | -29.2\% | 171 | 19.4\% | -26.8\% | 169 | 12.6\% | -18.9\% | 626 | 22.6\% | -26.4\% |
|  | Revenue Cargo tonne-kilometers (m) | 71 | 24.0\% | -14.9\% | 66 | 1.2\% | -25.6\% | 67 | 3.2\% | -20.6\% | 78 | 1.8\% | -17.4\% | 282 | 6.8\% | -19.6\% |
|  | Cargo load-factor (\%) | 54.1 | -2.2pts | +10.1pts | 42.3 | -13.8pts | +2.1pts | 39.4 | -6.2pts | +3.1pts | 46.2 | -4.9pts | +0.8pts | 45.0 | -6.7pts | +3.8pts |
| America (North and South) | Passengers in 1,000 | 1,498 | 333.6\% | -46.0\% | 2,691 | 365.6\% | -27.6\% | 3,220 | 139.8\% | -18.6\% | 2,456 | 66.0\% | -23.1\% | 9,864 | 163.4\% | -27.7\% |
|  | Available seat-kilometers (m) | 17,642 | 158.0\% | -33.6\% | 25,119 | 155.9\% | -22.9\% | 27,306 | 76.0\% | -19.6\% | 22,092 | 23.0\% | -22.8\% | 92,158 | 83.8\% | -24.3\% |
|  | Revenue seat-kilometers (m) | 11,596 | 321.4\% | -46.2\% | 20,433 | 362.4\% | -27.2\% | 24,241 | 139.0\% | -18.9\% | 18,643 | 64.4\% | -23.5\% | 74,914 | 161.4\% | -27.9\% |
|  | Passenger load-factor (\%) | 65.7 | +25.5pts | -15.3pts | 81.3 | +36.3pts | -4.9pts | 88.8 | +23.4pts | +0.7pts | 84.4 | +21.3pts | -0.8pts | 81.3 | +24.1pts | -4.1pts |
|  | Available Cargo tonne-kilometers (m) | 1,632 | 45.5\% | -11.8\% | 1,966 | 48.6\% | -6.6\% | 2,051 | 30.0\% | -4.2\% | 1,882 | 9.0\% | -5.2\% | 7,530 | 31.0\% | -6.8\% |
|  | Revenue Cargo tonne-kilometers (m) | 1,085 | 26.5\% | -7.4\% | 1,086 | 13.0\% | -9.5\% | 1,017 | 1.7\% | -13.6\% | 1,032 | -9.4\% | -13.1\% | 4,220 | 6.6\% | -10.9\% |
|  | Cargo load-factor (\%) | 66.5 | -10.0pts | +3.2pts | 55.2 | -17.4pts | -1.8pts | 49.6 | -13.8pts | -5.4pts | 54.8 | -11.2pts | -5.0pts | 56.0 | -12.8pts | -2.6pts |
| Asia/Pacific | Passengers in 1,000 | 355 | 156.1\% | -78.9\% | 649 | 385.3\% | -66.5\% | 865 | 270.3\% | -58.0\% | 1,000 | 247.2\% | -42.9\% | 2,869 | 261.4\% | -61.4\% |
|  | Available seat-kilometers (m) | 4,743 | 68.9\% | -71.1\% | 6,010 | 83.2\% | -67.4\% | 7,902 | 108.8\% | -58.1\% | 9,280 | 119.2\% | -45.2\% | 27,935 | 98.0\% | -60.4\% |
|  | Revenue seat-kilometers (m) | 2,688 | 156.4\% | -80.2\% | 4,973 | 408.7\% | -68.3\% | 6,824 | 288.8\% | -59.2\% | 7,908 | 264.6\% | -44.5\% | 22,393 | 276.4\% | -62.8\% |
|  | Passenger load-factor (\%) | 56.7 | +19.3pts | -26.2pts | 82.7 | +52.9pts | -2.2pts | 86.4 | +40.0pts | -2.4pts | 85.2 | +34.0pts | +1.2pts | 80.2 | +38.0pts | -5.1pts |
|  | Available Cargo tonne-kilometers (m) | 1,072 | -4.7\% | -32.7\% | 1,103 | -7.5\% | -37.8\% | 1,273 | 13.5\% | -28.3\% | 1,335 | 10.5\% | -21.0\% | 4,784 | 2.9\% | -30.0\% |
|  | Revenue Cargo tonne-kilometers (m) | 796 | -11.6\% | -26.5\% | 801 | -16.2\% | -32.6\% | 873 | 2.9\% | -27.1\% | 918 | 0.0\% | -24.1\% | 3,388 | -6.5\% | -27.6\% |
|  | Cargo load-factor (\%) | 74.3 | -5.8pts | +6.4pts | 72.6 | -7.5pts | +5.6pts | 68.6 | -7.1pts | +1.1pts | 68.7 | -7.2pts | -2.8pts | 70.8 | -7.1pts | +2.4pts |
| Middle East/ <br> Africa | Passengers in 1,000 | 1,130 | 230.0\% | -35.9\% | 1,572 | 186.6\% | -15.1\% | 1,870 | 84.4\% | -5.7\% | 1,842 | 58.7\% | -2.9\% | 6,414 | 109.2\% | -14.4\% |
|  | Available seat-kilometers (m) | 7,526 | 125.9\% | -21.6\% | 8,268 | 85.3\% | -7.5\% | 8,958 | 45.2\% | 0.8\% | 9,595 | 22.5\% | -1.3\% | 34,378 | 57.6\% | -7.5\% |
|  | Revenue seat-kilometers (m) | 5,315 | 226.8\% | -29.5\% | 6,539 | 169.5\% | -8.9\% | 7,512 | 85.5\% | -0.7\% | 7,877 | 49.7\% | 0.7\% | 27,243 | 103.8\% | -9.5\% |
|  | Passenger load-factor (\%) | 70.6 | +21.8pts | -7.9pts | 79.1 | +24.7pts | -1.3pts | 83.9 | +18.2pts | -1.2pts | 82.1 | +14.9pts | +1.6pts | 79.3 | +18.0pts | -1.7pts |
|  | Available Cargo tonne-kilometers (m) | 308 | 71.5\% | -27.2\% | 301 | 43.1\% | -24.9\% | 294 | 19.4\% | -24.1\% | 352 | 8.7\% | -13.0\% | 1,254 | 30.7\% | -22.3\% |
|  | Revenue Cargo tonne-kilometers (m) | 186 | 42.0\% | -12.7\% | 160 | 9.5\% | -31.7\% | 146 | -2.9\% | -33.7\% | 180 | -11.8\% | -22.1\% | 673 | 6.4\% | -25.2\% |
|  | Cargo load-factor (\%) | 60.4 | -12.6pts | +10.0pts | 53.4 | -16.4pts | -5.3pts | 49.8 | -11.4pts | -7.2pts | 51.2 | -11.9pts | -6.0pts | 53.6 | -12.3pts | -2.1pts |

[^2]
## Additional references

$\square$


[^0]:    * Lufthansa German Airlines incl. Hub FRA, Hub MUC, regional airlines \& Eurowings Discover ** SWISS incl. Edelweiss Air

[^1]:    * Lufthansa German Airlines incl. Hub FRA, Hub MUC, regional airlines \& Eurowings Discover ** SWISS incl. Edelweiss Air

[^2]:    * Lufthansa German Airlines incl. Hub FRA, Hub MUC, regional airlines \& Eurowings Discover, SWISS incl. Edelweiss Air, Austrian Airlines, Lufthansa Cargo

