Investor Info Q1 2022
Lufthansa Group

|  |  | Jan | yoy | vs. 2019 | Feb | yoy | vs. 2019 | Mar | yoy | vs. 2019 | Q1 | yoy | vs. 2019 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total Lufthansa Group Airlines (incl. Cargo) | Passengers in 1,000 | 3,706 | 233.4\% | -59.2\% | 3,788 | 380.5\% | -58.2\% | 5,679 | 395.2\% | -49.7\% | 13,173 | 332.4\% | -55.2\% |
|  | Available seat-kilometers (m) | 15,623 | 150.3\% | -40.6\% | 12,964 | 175.8\% | -47.0\% | 17,070 | 188.8\% | -40.4\% | 45,656 | 170.9\% | -42.5\% |
|  | Revenue seat-kilometers (m) | 9,251 | 215.9\% | -54.0\% | 8,336 | 321.3\% | -55.5\% | 12,274 | 358.9\% | -46.9\% | 29,862 | 293.9\% | -51.8\% |
|  | Passenger load-factor (\%) | 59.2 | +12.3pts | -17.1pts | 64.3 | +22.2pts | $-12.3 \mathrm{pts}$ | 71.9 | +26.7pts | -8.7pts | 65.4 | +20.4pts | -12.5pts |
|  | Available Cargo tonne-kilometers (m) | 1,075 | 26.2\% | -17.4\% | 952 | 21.9\% | -23.7\% | 1,115 | 24.6\% | -26.0\% | 3,142 | 24.3\% | -22.5\% |
|  | Revenue Cargo tonne-kilometers (m) | 696 | 10.9\% | -9.5\% | 675 | 9.8\% | -16.0\% | 767 | 8.8\% | -21.6\% | 2,138 | 9.8\% | -16.2\% |
|  | Cargo load-factor (\%) | 64.7 | -9.0pts | +5.7pts | 70.9 | -7.8pts | +6.5pts | 68.8 | -10.0pts | +3.8pts | 68.0 | -9.0pts | +5.2pts |
|  | Number of flights | 43,403 | 181.1\% | -49.4\% | 38,798 | 265.7\% | -53.4\% | 53,338 | 256.4\% | -44.5\% | 135,539 | 230.5\% | -48.9\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Lufthansa German Airlines* | Passengers in 1,000 | 2,090 | 216.6\% | -55.7\% | 2,104 | 330.2\% | -55.7\% | 2,998 | 318.6\% | -49.0\% | 7,193 | 285.5\% | -53.1\% |
|  | Available seat-kilometers (m) | 9,508 | 136.6\% | -40.2\% | 7,772 | 158.0\% | -47.6\% | 9,805 | 154.1\% | -43.5\% | 27,085 | 148.7\% | -43.7\% |
|  | Revenue seat-kilometers (m) | 5,584 | 193.1\% | -54.6\% | 4,913 | 281.2\% | -56.8\% | 7,195 | 303.0\% | -48.7\% | 17,692 | 255.3\% | -53.1\% |
|  | Passenger load-factor (\%) | 58.7 | +11.3pts | -18.5pts | 63.2 | +20.4pts | -13.4pts | 73.4 | +27.1pts | -7.5pts | 65.3 | +19.6pts | -13.0pts |
|  | Number of flights | 24,033 | 189.5\% | -42.3\% | 21,384 | 275.6\% | -48.5\% | 26,741 | 219.8\% | -43.9\% | 72,158 | 222.7\% | -44.9\% |
| thereof <br> Hub FRA | Passengers in 1,000 | 1,301 | 127.5\% | -54.4\% | 1,279 | 190.6\% | -55.4\% | 1,803 | 194.9\% | -48.8\% | 4,383 | 169.9\% | -52.6\% |
|  | Available seat-kilometers (m) | 6,239 | 82.1\% | -39.1\% | 5,175 | 90.8\% | -46.6\% | 6,322 | 86.9\% | -43.8\% | 17,736 | 86.3\% | -43.1\% |
|  | Revenue seat-kilometers (m) | 3,771 | 121.0\% | -53.2\% | 3,291 | 175.6\% | -56.1\% | 4,718 | 194.2\% | -48.1\% | 11,781 | 161.6\% | -52.2\% |
|  | Passenger load-factor (\%) | 60.4 | +10.6pts | -18.1pts | 63.6 | +19.6pts | -13.8pts | 74.6 | +27.2pts | -6.3pts | 66.4 | +19.1pts | -12.6pts |
|  | Number of flights | 13,390 | 111.4\% | -41.5\% | 12,142 | 151.6\% | -47.4\% | 14,850 | 130.1\% | -43.6\% | 40,382 | 129.2\% | -44.2\% |
| thereof Hub MUC | Passengers in 1,000 | 678 | 796.6\% | -59.8\% | 710 | 1560.9\% | -58.6\% | 1,037 | 991.9\% | -51.8\% | 2,425 | 1036.6\% | -56.3\% |
|  | Available seat-kilometers (m) | 2,469 | 465.9\% | -46.5\% | 1,941 | 850.0\% | -53.5\% | 2,627 | 679.6\% | -47.4\% | 7,037 | 619.8\% | -49.0\% |
|  | Revenue seat-kilometers (m) | 1,311 | 1001.8\% | -60.7\% | 1,150 | 2151.7\% | -62.4\% | 1,853 | 1529.3\% | -53.3\% | 4,314 | 1420.1\% | -58.4\% |
|  | Passenger load-factor (\%) | 53.1 | +25.8pts | -19.1pts | 59.3 | +34.3pts | -14.0pts | 70.5 | +36.8pts | -8.8pts | 61.3 | +32.3pts | -13.8pts |
|  | Number of flights | 9,250 | 405.2\% | -46.8\% | 8,110 | 895.1\% | -52.5\% | 10,430 | 474.3\% | -47.2\% | 27,790 | 522.8\% | -48.7\% |
| SWISS | Passengers in 1,000 | 608 | 248.4\% | -56.7\% | 646 | 582.5\% | -51.2\% | 897 | 648.2\% | -44.2\% | 2,151 | 453.0\% | -50.4\% |
|  | Available seat-kilometers (m) | 3,026 | 145.6\% | -39.8\% | 2,582 | 148.6\% | -43.1\% | 3,180 | 176.6\% | -38.8\% | 8,788 | 156.9\% | -40.5\% |
|  | Revenue seat-kilometers (m) | 1,752 | 258.5\% | -56.0\% | 1,625 | 383.8\% | -54.7\% | 2,246 | 485.9\% | -46.9\% | 5,623 | 365.5\% | -52.3\% |
|  | Passenger load-factor (\%) | 57.9 | +18.2pts | -21.2pts | 62.9 | +30.6pts | -16.1pts | 70.6 | +37.3pts | -10.8pts | 64.0 | +28.7pts | -15.9pts |
|  | Number of flights | 6,962 | 201.4\% | -44.5\% | 5,866 | 355.8\% | -48.2\% | 7,681 | 394.6\% | -40.1\% | 20,509 | 298.2\% | -44.1\% |
| Austrian Airlines | Passengers in 1,000 | 330 | 239.6\% | -58.1\% | 306 | 253.4\% | -61.7\% | 498 | 299.9\% | -53.4\% | 1,134 | 267.8\% | -57.3\% |
|  | Available seat-kilometers (m) | 1,158 | 299.5\% | -36.3\% | 881 | 305.9\% | -48.3\% | 1,273 | 292.8\% | -38.4\% | 3,313 | 298.6\% | -40.7\% |
|  | Revenue seat-kilometers (m) | 672 | 349.7\% | -47.4\% | 559 | 369.9\% | -54.3\% | 863 | 412.0\% | -45.5\% | 2,094 | 379.2\% | -48.7\% |
|  | Passenger load-factor (\%) | 58.0 | +6.5pts | -12.2pts | 63.4 | +8.6pts | -8.2pts | 67.8 | +15.8pts | -8.8pts | 63.2 | +10.6pts | -9.8pts |
|  | Number of flights | 4,339 | 128.9\% | -52.3\% | 3,630 | 151.7\% | -58.5\% | 5,376 | 157.5\% | -50.8\% | 13,345 | 145.9\% | -53.6\% |
| Brussels Airlines | Passengers in 1,000 | 265 | 221.6\% | -56.2\% | 244 | 367.7\% | -61.3\% | 366 | 540.1\% | -52.7\% | 874 | 356.4\% | -56.5\% |
|  | Available seat-kilometers (m) | 966 | 119.6\% | -34.3\% | 747 | 149.4\% | -45.3\% | 1,033 | 226.4\% | -36.8\% | 2,746 | 160.1\% | -38.5\% |
|  | Revenue seat-kilometers (m) | 620 | 136.3\% | -42.6\% | 531 | 220.3\% | -49.7\% | 695 | 273.1\% | -46.4\% | 1,845 | 200.5\% | -46.2\% |
|  | Passenger load-factor (\%) | 64.1 | +4.5pts | -9.4pts | 71.0 | +15.7pts | -6.3pts | 67.2 | +8.4pts | -12.0pts | 67.2 | +9.0pts | -9.6pts |
|  | Number of flights | 2,683 | 256.8\% | -51.5\% | 2,169 | 320.3\% | -59.1\% | 3,301 | 531.2\% | -47.2\% | 8,153 | 355.2\% | -52.3\% |
| Eurowings | Passengers in 1.000 | 413 | 324.7\% | -74.4\% | 488 | 642.0\% | -69.7\% | 920 | 613.3\% | -54.1\% | 1,820 | 523.7\% | -65.1\% |
|  | Available seat-kilometers (m) | 965 | 269.7\% | -54.7\% | 981 | 638.0\% | -52.4\% | 1,779 | 575.2\% | -26.9\% | 3,725 | 466.7\% | -43.8\% |
|  | Revenue seat-kilometers (m) | 624 | 406.1\% | -58.0\% | 709 | 922.1\% | -53.7\% | 1,275 | 743.0\% | -35.7\% | 2,608 | 658.3\% | -47.8\% |
|  | Passenger load-factor (\%) | 64.7 | +17.4pts | -5.0pts | 72.3 | +20.1pts | -2.0pts | 71.7 | +14.3pts | -9.9pts | 70.0 | +17.7pts | -5.4pts |
|  | Number of flights | 4,716 | 210.1\% | -72.0\% | 5,121 | 385.4\% | -68.4\% | 9,567 | 448.9\% | -47.5\% | 19,404 | 349.3\% | -62.2\% |
| Total Lufthansa Group Airlines (excl. Cargo) | Passengers in 1.000 | 3,706 | 233.4\% | -59.2\% | 3,788 | 380.5\% | -58.2\% | 5,679 | 395.2\% | -49.7\% | 13,173 | 332.4\% | -55.2\% |
|  | Available seat-kilometers (m) | 15,623 | 150.3\% | -40.6\% | 12,964 | 175.8\% | -47.0\% | 17,070 | 188.8\% | -40.4\% | 45,656 | 170.9\% | -42.5\% |
|  | Revenue seat-kilometers (m) | 9,251 | 215.9\% | -54.0\% | 8,336 | 321.3\% | -55.5\% | 12,274 | 358.9\% | -46.9\% | 29,862 | 293.9\% | -51.8\% |
|  | Passenger load-factor (\%) | 59.2 | +12.3pts | -17.1pts | 64.3 | +22.2pts | -12.3pts | 71.9 | +26.7pts | -8.7pts | 65.4 | +20.4pts | -12.5pts |
|  | Number of flights | 42,733 | 189.2\% | -49.7\% | 38,170 | 282.0\% | -53.7\% | 52,666 | 269.1\% | -44.7\% | 133,569 | 242.1\% | -49.1\% |

[^0]Investor Info Q1 2022
Group Airlines \& Cargo*

| By region |  | Jan | yoy | vs. 2019 | Feb | yoy | vs. 2019 | Mar | yoy | vs. 2019 | Q1 | yoy | vs. 2019 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Europe | Passengers in 1,000 | 2,747 | 249.7\% | -60.8\% | 2,963 | 421.1\% | -58.9\% | 4,479 | 417.5\% | -50.2\% | 10,190 | 359.0\% | -56.1\% |
|  | Available seat-kilometers (m) | 5,014 | 227.1\% | -41.7\% | 4,410 | 387.8\% | -47.4\% | 6,322 | 338.7\% | -36.1\% | 15,746 | 306.0\% | -41.4\% |
|  | Revenue seat-kilometers (m) | 2,820 | 259.4\% | -50.8\% | 2,968 | 467.6\% | -50.0\% | 4,474 | 427.8\% | -41.0\% | 10,262 | 376.1\% | -46.7\% |
|  | Passenger load-factor (\%) | 56.2 | +5.1pts | -10.4pts | 67.3 | +9.5pts | -3.6pts | 70.8 | +11.9pts | -5.8pts | 65.2 | +9.6pts | -6.5pts |
|  | Available Cargo tonne-kilometers (m) | 42 | 27.3\% | -28.0\% | 40 | 27.3\% | -33.0\% | 49 | 32.1\% | -31.2\% | 131 | 29.0\% | -30.8\% |
|  | Revenue Cargo tonne-kilometers (m) | 23 | 23.3\% | -9.0\% | 22 | 22.7\% | -17.8\% | 26 | 25.7\% | -17.2\% | 71 | 24.0\% | -14.9\% |
|  | Cargo load-factor (\%) | 54.7 | -1.8pts | +11.4pts | 54.8 | -2.1pts | +10.1pts | 53.0 | -2.7pts | +9.0pts | 54.1 | -2.2pts | +10.1pts |
| America (North and South) | Passengers in 1,000 | 505 | 256.9\% | -45.2\% | 389 | 337.7\% | -51.5\% | 604 | 424.7\% | -42.5\% | 1,498 | 333.6\% | -46.0\% |
|  | Available seat-kilometers (m) | 6,333 | 163.0\% | -28.4\% | 4,853 | 140.5\% | -40.3\% | 6,456 | 167.8\% | -32.8\% | 17,642 | 158.0\% | -33.6\% |
|  | Revenue seat-kilometers (m) | 3,932 | 253.0\% | -45.4\% | 3,016 | 320.9\% | -51.8\% | 4,648 | 404.7\% | -42.5\% | 11,596 | 321.4\% | -46.2\% |
|  | Passenger load-factor (\%) | 62.1 | +15.8pts | -19.4pts | 62.1 | +26.6pts | -14.8pts | 72.0 | +33.8pts | -12.2pts | 65.7 | +25.5pts | -15.3pts |
|  | Available Cargo tonne-kilometers (m) | 541 | 53.4\% | -5.4\% | 491 | 33.7\% | -17.1\% | 600 | 49.3\% | -12.6\% | 1,632 | 45.5\% | -11.8\% |
|  | Revenue Cargo tonne-kilometers (m) | 334 | 28.5\% | -1.3\% | 350 | 22.2\% | -10.5\% | 401 | 28.8\% | -9.3\% | 1,085 | 26.5\% | -7.4\% |
|  | Cargo load-factor (\%) | 61.8 | -12.0pts | +2.6pts | 71.3 | -6.7pts | +5.2pts | 66.9 | -10.7pts | +2.4pts | 66.5 | -10.0pts | +3.2pts |
| Asia/Pacific | Passengers in 1,000 | 105 | 120.7\% | -81.9\% | 102 | 138.9\% | -80.4\% | 148 | 206.1\% | -74.5\% | 355 | 156.1\% | -78.9\% |
|  | Available seat-kilometers (m) | 1,632 | 67.2\% | -71.2\% | 1,478 | 72.5\% | -70.4\% | 1,633 | 67.3\% | -71.5\% | 4,743 | 68.9\% | -71.1\% |
|  | Revenue seat-kilometers (m) | 817 | 124.2\% | -82.5\% | 760 | 137.6\% | -81.9\% | 1,111 | 205.2\% | -76.4\% | 2,688 | 156.4\% | -80.2\% |
|  | Passenger load-factor (\%) | 50.1 | +12.7pts | -32.4pts | 51.4 | +14.1pts | -32.7pts | 68.0 | +30.7pts | -14.2pts | 56.7 | +19.3pts | -26.2pts |
|  | Available Cargo tonne-kilometers (m) | 386 | -2.7\% | -27.8\% | 329 | -0.3\% | -29.0\% | 357 | -10.4\% | -40.1\% | 1,072 | -4.7\% | -32.7\% |
|  | Revenue Cargo tonne-kilometers (m) | 280 | -7.7\% | -18.5\% | 245 | -9.3\% | -22.9\% | 272 | -17.2\% | -35.6\% | 796 | -11.6\% | -26.5\% |
|  | Cargo load-factor (\%) | 72.5 | -4.0pts | +8.3pts | 74.3 | -7.4pts | +5.8pts | 76.2 | -6.2pts | +5.4pts | 74.3 | -5.8pts | +6.4pts |
| Middle East/ Africa | Passengers in 1,000 | 348 | 154.8\% | -38.3\% | 335 | 279.2\% | -38.1\% | 448 | 280.3\% | -32.0\% | 1,130 | 230.0\% | -35.9\% |
|  | Available seat-kilometers (m) | 2,644 | 99.5\% | -17.6\% | 2,222 | 141.1\% | -25.3\% | 2,660 | 145.4\% | -22.0\% | 7,525 | 125.9\% | -21.6\% |
|  | Revenue seat-kilometers (m) | 1,683 | 152.9\% | -32.0\% | 1,592 | 279.6\% | -32.1\% | 2,041 | 276.6\% | -25.0\% | 5,316 | 226.8\% | -29.5\% |
|  | Passenger load-factor (\%) | 63.6 | +13.4pts | -13.4pts | 71.6 | +26.1pts | -7.2pts | 76.7 | +26.7pts | -3.0pts | 70.6 | +21.8pts | -7.9pts |
|  | Available Cargo tonne-kilometers (m) | 107 | 53.1\% | -22.5\% | 92 | 76.1\% | -31.0\% | 109 | 89.7\% | -28.2\% | 308 | 71.5\% | -27.2\% |
|  | Revenue Cargo tonne-kilometers (m) | 59 | 29.4\% | -4.5\% | 59 | 43.9\% | -14.3\% | 68 | 53.1\% | -17.5\% | 186 | 42.0\% | -12.7\% |
|  | Cargo load-factor (\%) | 55.2 | -10.1pts | +10.4pts | 63.6 | -14.2pts | +12.3pts | 62.8 | -15.0pts | +8.1pts | 60.4 | -12.6pts | +10.0pts |

[^1]Additional references


[^0]:    * Lufthansa German Airlines incl. Hub FRA, Hub MUC \& regional airlines.

[^1]:    * Lufthansa German Airlines incl. Hub FRA, Hub MUC \& regional airlines, SWISS incl. Edelweiss Air, Austrian Airlines, Brussels Airlines, Eurowings, Lufthansa Cargo.

