Investor Info Q3 2022

LUFTHANSA GROUP

Investor Relations

Lufthansa Group

		Jul	уоу	vs.2019	Aug	уоу	vs.2019	Sep	уоу	vs.2019	Q3	уоу	vs.2019
	Passengers in 1,000	11,208	86.3%	-23.3%	11,257	61.0%	-20.6%	10,875	64.4%	-22.2%	33,340	69.9%	-22.0%
	Available seat-kilometers (m)	26,096	63.6%	-22.8%	26,589	53.5%	-20.8%	25,005	50.5%	-22.4%	77,690	55.7%	-22.0%
Total Lufthansa Group Airlines (incl. Cargo)	Revenue seat-kilometers (m)	22,951	113.4%	-21.9%	22,785	81.8%	-22.2%	21,191	91.6%	-22.5%	66,927	94.9%	-22.2%
	Passenger load-factor (%)	87.9	+20.5pts	+1.0pts	85.7	+13.3pts	-1.6pts	84.7	+18.2pts	-0.1pts	86.1	+17.3pts	-0.2pts
	Available Cargo tonne-kilometers (m)	1,293	24.3%	-15.5%	1,248	22.5%	-18.0%	1,248	21.2%	-16.0%	3,789	22.7%	-16.5%
	Revenue Cargo tonne-kilometers (m)	726	2.9%	-19.2%	671	1.1%	-24.9%	708	1.7%	-20.5%	2,104	1.9%	-21.5%
	Cargo load-factor (%)	56.1	-11.7pts	-2.6pts	53.7	-11.4pts	-4.9pts	56.7	-10.9pts	-3.2pts	55.5	-11.3pts	-3.6pts
	Number of flights	79,342	46.1%	-28.7%	84,611	45.2%	-22.0%	81,220	40.1%	-25.4%	245,173	43.8%	-25.4%
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	Passengers in 1,000	5,246	92.8%	-25.4%	5,440	73.3%	-19.1%	5,191	69.5%	-23.7%	15,877	77.9%	-22.8%
ufthansa	Available seat-kilometers (m)	14,474	75.3%	-26.2%	14,952	65.2%	-23.4%	14,009	56.6%	-26.3%	43,435	65.5%	-25.3%
German Airlines*	Revenue seat-kilometers (m)	12,641	133.8%	-25.8%	12,776	100.3%	-24.7%	11,849	104.7%	-26.1%	37,267	112.1%	-25.5%
	Passenger load-factor (%)	87.3	+21.8pts	+0.5pts	85.4	+15.0pts	-1.4pts	84.6	+19.9pts	+0.2pts	85.8	+18.9pts	-0.2pts
	Number of flights	35,923	43.0%	-29.7%	40,028	52.0%	-18.6%	37,544	42.1%	-26.0%	113,495	45.7%	-24.8%
	Passengers in 1,000	2,938	64.3%	-30.3%	2,994	46.5%	-27.4%	2,795	49.0%	-31.2%	8,728	52.9%	-29.6%
thereof	Available seat-kilometers (m)	8,512	33.8%	-33.2%	8,646	29.7%	-32.1%	8,090	25.7%	-34.4%	25,249	29.8%	-33.3%
Hub FRA	Revenue seat-kilometers (m)	7,478	82.0%	-32.8%	7,426	58.9%	-33.3%	6,868	68.9%	-34.1%	21,771	69.5%	-33.4%
	Passenger load-factor (%)	87.8	+23.3pts	+0.5pts	85.9	+15.8pts	-1.5pts	84.9	+21.7pts	+0.4pts	86.2	+20.2pts	-0.2pts
	Number of flights	18,698	20.9%	-33.8%	20,453	27.6%	-26.6%	18,701	23.7%	-33.3%	57,852	24.1%	-31.2%
thereof Hub MUC	Passengers in 1,000	1,907	121.6%	-25.2%	2,000	99.0%	-15.2%	1,956	80.8%	-20.8%	5,862	98.9%	-20.5%
	Available seat-kilometers (m)	4,294	138.0%	-28.3%	4,593	114.0%	-22.3%	4,333	95.7%	-25.9%	13,219	114.5%	-25.5%
	Revenue seat-kilometers (m)	3,841	206.8%	-26.1%	3,916	151.2%	-23.2%	3,742	145.6%	-24.3%	11,499	165.3%	-24.5%
	Passenger load-factor (%)	89.5	+20.1pts	+2.6pts	85.3	+12.6pts	-1.0pts	86.4	+17.5pts	+1.9pts	87.0	+16.7pts	+1.1pts
	Number of flights	14,069	64.8%	-30.0%	15,787	74.5%	-16.6%	15,036	50.6%	-24.9%	44,892	62.8%	-24.0%
	Passengers in 1,000	1,719	68.9%	-22.1%	1,642	39.3%	-24.6%	1,533	55.0%	-23.4%	4,894	53.6%	-23.3%
	Available seat-kilometers (m)	4,308	49.3%	-25.8%	4,232	35.9%	-25.6%	4,015	41.6%	-24.7%	12,556	42.1%	-25.4%
SWISS	Revenue seat-kilometers (m)	3,857	104.7%	-24.5%	3,680	66.9%	-27.2%	3,420	90.0%	-25.1%	10,956	86.0%	-25.6%
	Passenger load-factor (%)	89.5	+24.3pts	+1.6pts	86.9	+16.1pts	-1.8pts	85.2	+21.7pts	-0.5pts	87.3	+20.6pts	-0.2pts
	Number of flights	12,552	43.8%	-21.4%	12,537	33.4%	-21.3%	11,848	39.7%	-21.3%	36,937	38.8%	-21.3%
	Passengers in 1,000	1,376	88.5%	-9.8%	1,330	53.2%	-10.5%	1,320	80.7%	-9.9%	4,026	72.9%	-10.1%
	Available seat-kilometers (m)	2,362	60.4%	-16.3%	2,373	48.4%	-15.2%	2,283	61.4%	-15.7%	7,018	56.4%	-15.7%
Austrian Airlines	Revenue seat-kilometers (m)	2,137	108.6%	-12.5%	2,058	73.0%	-15.9%	1,955	112.8%	-14.5%	6,150	96.3%	-14.3%
	Passenger load-factor (%)	90.5	+20.9pts	+3.9pts	86.7	+12.4pts	-0.7pts	85.6	+20.7pts	+1.2pts	87.6	+17.8pts	+1.5pts
	Number of flights	10,000	43.6%	-25.9%	10,299	32.1%	-21.3%	10,274	42.9%	-22.0%	30,573	39.3%	-23.1%
	Passengers in 1,000	795	63.4%	-26.0%	749	37.9%	-24.8%	752	49.3%	-23.4%	2,296	49.8%	-24.8%
	Available seat-kilometers (m)	1,793	25.7%	-20.0%	1,774	20.7%	-20.0%	1,619	23.4%	-20.2%	5,186	23.2%	-20.1%
Brussels Airlines	Revenue seat-kilometers (m)	1,542	55.4%	-20.8%	1,485	37.2%	-22.8%	1,334	47.7%	-20.8%	4,360	46.4%	-21.5%
	Passenger load-factor (%)	86.0	+16.4pts	-0.9pts	83.7	+10.0pts	-3.0pts	82.4	+13.6pts	-0.7pts	84.1	+13.3pts	-1.5pts
	Number of flights	5,435	37.1%	-31.8%	5,405	27.7%	-30.0%	5,376	34.2%	-29.4%	16,216	32.9%	-30.5%
	Passengers in 1,000	2,072	95.4%	-26.9%	2,096	65.3%	-26.2%	2,080	56.3%	-25.2%	6,248	70.7%	-26.1%
	Available seat-kilometers (m)	3,159	65.0%	-5.4%	3,257	56.0%	-3.2%	3,078	46.4%	-3.3%	9,495	55.5%	-4.0%
Eurowings	Revenue seat-kilometers (m)	2,774	91.9%	-3.8%	2,787	66.3%	-5.0%	2,633	59.7%	-5.4%	8,193	71.8%	-4.7%
	Passenger load-factor (%)	87.8	+12.3pts	+1.5pts	85.6	+5.3pts	-1.6pts	85.5	+7.1pts	-1.9pts	86.3	+8.2pts	-0.7pts
	Number of flights	14,611	64.0%	-35.7%	15,563	57.3%	-30.8%	15,370	36.6%	-30.9%	45,544	51.5%	-32.5%
	Passengers in 1,000	11,208	86.3%	-23.3%	11,257	61.0%	-20.6%	10,875	64.4%	-22.2%	33,340	69.9%	-22.0%
	Available seat-kilometers (m)	26,096	63.6%	-22.8%	26,589	53.5%	-20.8%	25,005	50.5%	-22.4%	77,690	55.7%	-22.0%
Total Group Airlines**	Revenue seat-kilometers (m)	22,951	113.4%	-21.9%	22,785	81.8%	-22.2%	21,191	91.6%	-22.5%	66,927	94.9%	-22.2%
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Group Airlines**	Passenger load-factor (%)	87.9	+20.5pts	+1.0pts	85.7	+13.3pts	-1.6pts	84.7	+18.2pts	-0.1pts	86.1	+17.3pts	-0.2pts

* Lufthansa German Airlines incl. Hub FRA, Hub MUC & regional airlines ** Lufthansa German Airlines incl. Hub FRA, Hub MUC & regional airlines, SWISS incl. Edelweiss Air, Austrian Airlines

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LUFTHANSA GROUP

Investor Relations

Group Airlines & Cargo*

By region		Jul	уоу	v.2019	Aug	уоу	v. 2019	Sep	уоу	v.2019	Q3	уоу	v. 2019
	Passengers in 1,000	9,161	76.8%	-23.0%	9,223	52.8%	-19.2%	9,001	54.8%	-21.4%	27,385	60.8%	-21.2%
	Available seat-kilometers (m)	11,204	41.9%	-13.1%	11,546	34.8%	-9.4%	10,774	35.4%	-12.3%	33,524	37.3%	-11.6%
	Revenue seat-kilometers (m)	9,644	69.3%	-11.3%	9,673	46.2%	-9.8%	9,033	48.6%	-11.6%	28,349	54.1%	-10.9%
Europe	Passenger load-factor (%)	86.1	+14.0pts	+1.7pts	83.8	+6.5pts	-0.4pts	83.8	+7.4pts	+0.6pts	84.6	+9.2pts	+0.6pts
	Available Cargo tonne-kilometers (m)	57	14.4%	-28.3%	57	21.4%	-25.9%	57	22.5%	-26.1%	171	19.4%	-26.8%
	Revenue Cargo tonne-kilometers (m)	22	-3.8%	-22.1%	21	3.1%	-22.1%	24	10.7%	-17.6%	67	3.2%	-20.6%
	Cargo load-factor (%)	39.1	-7.4pts	+3.1pts	37.3	-6.6pts	+1.8pts	41.8	-4.5pts	+4.3pts	39.4	-6.2pts	+3.1pts
	Passengers in 1,000	1,119	164.6%	-17.5%	1,088	115.2%	-19.9%	1,013	144.6%	-18.3%	3,220	139.8%	-18.6%
	Available seat-kilometers (m)	9,225	96.2%	-20.2%	9,326	74.1%	-19.1%	8,755	60.5%	-19.3%	27,306	76.0%	-19.6%
America	Revenue seat-kilometers (m)	8,427	164.9%	-17.7%	8,220	115.6%	-19.9%	7,594	141.0%	-19.1%	24,241	139.0%	-18.9%
(North and	Passenger load-factor (%)	91.3	+23.7pts	+2.8pts	88.1	+17.0pts	-0.9pts	86.7	+29.0pts	+0.3pts	88.8	+23.4pts	+0.7pts
South)	Available Cargo tonne-kilometers (m)	689	34.2%	-3.7%	691	31.2%	-4.7%	671	24.8%	-4.2%	2,051	30.0%	-4.2%
	Revenue Cargo tonne-kilometers (m)	342	4.8%	-12.9%	331	1.2%	-16.6%	344	-0.7%	-11.3%	1,017	1.7%	-13.6%
	Cargo load-factor (%)	49.6	-13.9pts	-5.2pts	47.9	-14.2pts	-6.9pts	51.3	-13.2pts	-4.1pts	49.6	-13.8pts	-5.4pts
	Passengers in 1,000	296	296.3%	-57.9%	288	230.8%	-58.8%	281	291.0%	-57.2%	865	270.3%	-58.0%
	Available seat-kilometers (m)	2,628	98.1%	-58.6%	2,661	105.1%	-57.8%	2,614	125.2%	-57.7%	7,902	108.8%	-58.1%
	Revenue seat-kilometers (m)	2,333	307.1%	-59.2%	2,272	247.3%	-60.0%	2,219	320.2%	-58.4%	6,824	288.8%	-59.2%
Asia/Pacific	Passenger load-factor (%)	88.8	+45.6pts	-1.3pts	85.4	+35.0pts	-4.6pts	84.9	+39.4pts	-1.4pts	86.4	+40.0pts	-2.4pts
	Available Cargo tonne-kilometers (m)	447	13.5%	-25.8%	402	10.2%	-31.7%	424	16.6%	-27.4%	1,273	13.5%	-28.3%
	Revenue Cargo tonne-kilometers (m)	313	2.3%	-21.6%	271	1.3%	-31.5%	289	4.9%	-28.1%	873	2.9%	-27.1%
	Cargo load-factor (%)	70.1	-7.6pts	+3.7pts	67.4	-5.9pts	+0.1pts	68.2	-7.6pts	-0.7pts	68.6	-7.1pts	+1.1pts
	Passengers in 1,000	632	88.9%	-5.5%	657	79.7%	-5.0%	581	85.1%	-6.8%	1,870	84.4%	-5.7%
	Available seat-kilometers (m)	3,040	50.0%	1.7%	3,057	45.4%	2.3%	2,862	40.3%	-1.8%	8,958	45.2%	0.8%
	Revenue seat-kilometers (m)	2,547	95.3%	0.0%	2,620	81.2%	-0.2%	2,345	80.4%	-2.0%	7,512	85.5%	-0.7%
Middle East/ Africa	Passenger load-factor (%)	83.8	+19.4pts	-1.4pts	85.7	+17.0pts	-2.2pts	81.9	+18.2pts	-0.2pts	83.9	+18.2pts	-1.2pts
- inca	Available Cargo tonne-kilometers (m)	99	20.2%	-24.2%	99	21.3%	-25.3%	95	16.6%	-22.6%	294	19.4%	-24.1%
	Revenue Cargo tonne-kilometers (m)	48	-3.4%	-37.2%	48	-1.8%	-34.3%	50	-3.3%	-29.1%	146	-2.9%	-33.7%
	Cargo load-factor (%)	48.5	-11.9pts	-10.0pts	48.5	-11.4pts	-6.7pts	52.5	-10.8pts	-4.9pts	49.8	-11.4pts	-7.2pts

* Lufthansa German Airlines incl. Hub FRA, Hub MUC & regional airlines, SWISS incl. Edelweiss Air, Austrian Airlines, Lufthansa Cargo

Additional references

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LUFTHANSA GROUP

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Lufthansa Group

	Q1	уоу	vs.2019	Q2	уоу	vs.2019	Q3	уоу	vs.2019	9M	уоу	vs.2019
Passengers in 1,000	13,173	332.4%	-55.2%	29,209	317.6%	-26.1%	33,340	69.9%	-22.0%	75,722	155.3%	-32.2%
Available seat-kilometers (m)	45,656	170.9%	-42.5%	69,961	155.9%	-26.5%	77,690	55.7%	-22.0%	193,307	105.5%	-29.5%
Revenue seat-kilometers (m)	29,862	293.9%	-51.8%	56,080	299.3%	-29.2%	66,927	94.9%	-22.2%	152,868	173.1%	-32.7%
Passenger load-factor (%)	65.4	+20.4pts	-12.5pts	80.2	+28.8pts	-3.1pts	86.1	+17.3pts	-0.2pts	79.1	+19.6pts	-3.8pts
Available Cargo tonne-kilometers (m)	3,142	24.3%	-22.5%	3,525	24.0%	-21.6%	3,789	22.7%	-16.5%	10,456	23.6%	-20.1%
Revenue Cargo tonne-kilometers (m)	2,138	9.8%	-16.2%	2,113	-0.7%	-22.1%	2,104	1.9%	-21.5%	6,355	3.5%	-20.0%
Cargo load-factor (%)	68.0	-9.0pts	+5.2pts	59.9	-14.9pts	-0.3pts	55.5	-11.3pts	-3.6pts	60.8	-11.8pts	+0.1pts
Number of flights	135,539	230.5%	-48.9%	234,891	194.5%	-25.5%	245,173	43.8%	-25.4%	615,603	111.3%	-32.3%
Passengers in 1,000	7,193	285.5%	-53.1%	15,077	320.5%	-23.1%	15,877	77.9%	-22.8%	38,147	165.4%	-31.3%
Available seat-kilometers (m)	27,085	148.7%	-43.7%	40,593	147.3%	-27.8%	43,435	65.5%	-25.3%	111,113	107.5%	-31.6%
Revenue seat-kilometers (m)	17,692	255.3%	-53.1%	32,934	301.9%	-29.8%	37,267	112.1%	-25.5%	87,893	185.9%	-34.7%
Passenger load-factor (%)	65.3	+19.6pts	-13.0pts	81.1	+31.2pts	-2.3pts	85.8	+18.9pts	-0.2pts	79.1	+21.7pts	-3.8pts
Number of flights	72,158	222.7%	-44.9%	116,070	187.9%	-22.1%	113,495	45.7%	-24.8%	301,723	114.7%	-30.0%
Passengers in 1,000	4,383	169.9%	-52.6%	8,722	230.5%	-25.9%	8,728	52.9%	-29.6%	21,833	119.0%	-34.7%
Available seat-kilometers (m)	17,736	86.3%	-43.1%	24,671	83.6%	-32.5%	25,249	29.8%	-33.3%	67,656	59.5%	-35.9%
Revenue seat-kilometers (m)	11,781	161.6%	-52.2%	20,276	200.5%	-33.8%	21,771	69.5%	-33.4%	53,828	123.4%	-38.8%
Passenger load-factor (%)	66.4	+19.1pts	-12.6pts	82.2	+32.0pts	-1.6pts	86.2	+20.2pts	-0.2pts	79.6	+22.7pts	-3.8pts
Number of flights	40,382	129.2%	-44.2%	62,134	129.1%	-24.7%	57,852	24.1%	-31.2%	160,368	75.6%	-32.9%
Passengers in 1,000	2,425	1036.6%	-56.3%	5,395	514.8%	-23.4%	5,862	98.9%	-20.5%	13,682	238.9%	-31.5%
Available seat-kilometers (m)	7,037	619.8%	-49.0%	12,164	374.7%	-28.2%	13,219	114.5%	-25.5%	32,420	234.1%	-33.1%
Revenue seat-kilometers (m)	4,314	1420.1%	-58.4%	9,923	703.1%	-29.6%	11,499	165.3%	-24.5%	25,736	339.6%	-35.2%
Passenger load-factor (%)	61.3	+32.3pts	-13.8pts	81.6	+33.4pts	-1.6pts	87.0	+16.7pts	+1.1pts	79.4	+19.1pts	-2.5pts
Number of flights	27,790	522.8%	-48.7%	44,524	267.8%	-23.7%	44,892	62.8%	-24.0%	117,206	165.5%	-31.7%
Passengers in 1,000	2,151	453.0%	-50.4%	4,018	321.3%	-29.9%	4,894	53.6%	-23.3%	11,063	144.3%	-32.8%
Available seat-kilometers (m)	8,788	156.9%	-40.5%	10,834	128.6%	-33.1%	12,556	42.1%	-25.4%	32,177	89.3%	-32.7%
Revenue seat-kilometers (m)	5,623	365.5%	-52.3%	8,680	332.8%	-36.2%	10,956	86.0%	-25.6%	25,260	177.5%	-37.1%
Passenger load-factor (%)	64.0	+28.7pts	-15.9pts	80.1	+37.8pts	-3.9pts	87.3	+20.6pts	-0.2pts	78.5	+24.9pts	-5.5pts
Number of flights	20,509	298.2%	-44.1%	33,138	214.2%	-24.9%	36,937	38.8%	-21.3%	90,584	114.1%	-29.1%
Passengers in 1,000	1,134	267.8%	-57.3%	3,035	277.4%	-25.1%	4,026	72.9%	-10.1%	8,195	138.2%	-26.7%
Available seat-kilometers (m)	3,313	298.6%	-40.7%	5,861	182.5%	-26.5%	7,018	56.4%	-15.7%	16,192	119.0%	-26.0%
Revenue seat-kilometers (m)	2,094	379.2%	-48.7%	4,521	308.8%	-30.5%	6,150	96.3%	-14.3%	12,765	173.0%	-28.1%
Passenger load-factor (%)	63.2	+10.6pts	-9.8pts	77.1	+23.8pts	-4.5pts	87.6	+17.8pts	+1.5pts	78.8	+15.6pts	-2.3pts
Number of flights	13,345	145.9%	-53.6%	26,161	140.9%	-30.5%	30,573	39.3%	-23.1%	70,079	83.3%	-34.0%
Passengers in 1,000	874	356.4%	-56.5%	1,852	282.1%	-34.9%	2,296	49.8%	-24.8%	5,022	127.4%	-36.5%
Available seat-kilometers (m)	2,746	160.1%	-38.5%	4,345	127.5%	-28.3%	5,186	23.2%	-20.1%	12,277	71.1%	-27.8%
Revenue seat-kilometers (m)	1,845	200.5%	-46.2%	3,301	178.2%	-33.6%	4,360	46.4%	-21.5%	9,506	98.9%	-31.9%
Passenger load-factor (%)	67.2	+9.0pts	-9.6pts	76.0	+13.9pts	-6.1pts	84.1	+13.3pts	-1.5pts	77.4	+10.8pts	-4.6pts
Number of flights	8,153	355.2%	-52.3%	14,400	219.7%	-35.0%	16,216	32.9%	-30.5%	38,769	109.6%	-38.1%
Passengers in 1,000	1,820	523.7%	-65.1%	5,226	348.1%	-29.7%	6,248	70.7%	-26.1%	13,294	159.8%	-37.0%
Available seat-kilometers (m)	3,725	466.7%	-43.8%	8,328	278.6%	-5.5%	9,495	55.5%	-4.0%	21,547	140.4%	-14.9%
	2,608	658.3%	-47.8%	6,643	328.3%	-9.5%	8,193	71.8%	-4.7%	17,444	161.8%	-16.7%
Revenue seat-kilometers (m)					+9.3pts	-3.5pts	86.3	+8.2pts	-0.7pts	81.0	+6.6pts	-1.7pts
	70.0	+17.7pts	-5.4pts	79.8		he was		he are				
Passenger load-factor (%)	70.0 19.404	+17.7pts 349.3%	-5.4pts -62.2%	79.8 42.713		-30.8%	45.544	51.5%	-32.5%	107.661		-40,4%
Passenger load-factor (%) Number of flights	19,404	349.3%	-62.2%	42,713	270.3%	-30.8%	45,544 33,340	51.5% 69.9%	-32.5%	107,661 75,722	134.5%	-40.4%
Passenger load-factor (%) Number of flights Passengers in 1,000	19,404 13,173	349.3% 332.4%	-62.2% -55.2%	42,713 29,209	270.3% 317.6%	-26.1%	33,340	69.9%	-22.0%	75,722	134.5% 155.3%	-32.2%
Passenger load-factor (%) Number of flights Passengers in 1,000 Available seat-kilometers (m)	19,404 13,173 45,656	349.3% 332.4% 170.9%	-62.2% -55.2% -42.5%	42,713 29,209 69,961	270.3% 317.6% 155.9%	-26.1% -26.5%	33,340 77,690	69.9% 55.7%	-22.0% -22.0%	75,722 193,307	134.5% 155.3% 105.5%	-32.2% -29.5%
Passenger load-factor (%) Number of flights Passengers in 1,000	19,404 13,173	349.3% 332.4%	-62.2% -55.2%	42,713 29,209	270.3% 317.6%	-26.1%	33,340	69.9%	-22.0%	75,722	134.5% 155.3%	-32.2%
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(m) 45,656 170.9% Revenue seat-kilometers (m) 29,862 293.9% Passenger load-factor (%) 65.4 +20.4pts Available Cargo tonne-kilometers (m) 3,142 24.3% Revenue Cargo tonne-kilometers (m) 2,138 9.8% Cargo load-factor (%) 68.0 -9.0pts Number of flights 135,539 230.5% Passengers in 1,000 7,193 285.5% Available seat-kilometers (m) 17,692 255.3% Passenger load-factor (%) 65.3 +19.6pts Number of flights 72,158 222.7% Passengers in 1,000 4,383 169.9% Available seat-kilometers (m) 17,736 86.3% Revenue seat-kilometers (m) 17,736 86.3% Revenue seat-kilometers (m) 7,037 619.8% Available seat-kilometers (m) 7,037 619.8% Revenue seat-kilometers (m) 7,037 619.8% Revenue seat-kilometers (m) 7,03	Passengers in 1,000 13,173 332.4% -55.2% Available seat-kilometers (m) 29,862 293.9% -51.8% Passenger load-factor (%) 65.4 +20.4pts -12.5pts Available Cargo tonne-kilometers (m) 3,142 24.3% -22.5% Revenue Cargo tonne-kilometers (m) 2,138 9.8% -16.2% Cargo load-factor (%) 68.0 -9.0pts +5.2pts Number of flights 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* Lufthansa German Airlines incl. Hub FRA, Hub MUC & regional airlines ** Lufthansa German Airlines incl. Hub FRA, Hub MUC & regional airlines, SWISS incl. Edelweiss Air, Austrian Airlines

Investor Info 9M 2022

LUFTHANSA GROUP

Investor Relations

Group Airlines & Cargo*

By region		Q1	уоу	vs.2019	Q2	уоу	vs.2019	Q3	уоу	vs.2019	9M	уоу	vs.2019
	Passengers in 1,000	10,190	359.0%	-56.1%	24,297	323.7%	-24.2%	27,385	60.8%	-21.2%	61,872	147.6%	-31.3%
	Available seat-kilometers (m)	15,746	306.0%	-41.4%	30,564	212.6%	-13.1%	33,524	37.3%	-11.6%	79,834	109.7%	-20.2%
	Revenue seat-kilometers (m)	10,262	376.1%	-46.7%	24,135	287.9%	-14.7%	28,349	54.1%	-10.9%	62,746	134.4%	-21.0%
Europe	Passenger load-factor (%)	65.2	+9.6pts	-6.5pts	79.0	+15.3pts	-1.5pts	84.6	+9.2pts	+0.6pts	78.6	+8.3pts	-0.8pts
	Available Cargo tonne-kilometers (m)	131	29.0%	-30.8%	156	34.1%	-29.2%	171	19.4%	-26.8%	457	26.8%	-28.8%
	Revenue Cargo tonne-kilometers (m)	71	24.0%	-14.9%	66	1.2%	-25.6%	67	3.2%	-20.6%	204	8.8%	-20.5%
	Cargo load-factor (%)	54.1	-2.2pts	+10.1pts	42.3	-13.8pts	+2.1pts	39.4	-6.2pts	+3.1pts	44.6	-7.4pts	+4.7pts
	Passengers in 1,000	1,498	333.6%	-46.0%	2,691	365.6%	-27.6%	3,220	139.8%	-18.6%	7,408	227.0%	-29.1%
	Available seat-kilometers (m)	17,642	158.0%	-33.6%	25,119	155.9%	-22.9%	27,306	76.0%	-19.6%	70,067	117.8%	-24.8%
America	Revenue seat-kilometers (m)	11,596	321.4%	-46.2%	20,433	362.4%	-27.2%	24,241	139.0%	-18.9%	56,270	225.0%	-29.2%
(North and	Passenger load-factor (%)	65.7	+25.5pts	-15.3pts	81.3	+36.3pts	-4.9pts	88.8	+23.4pts	+0.7pts	80.3	+26.5pts	-5.1pts
South)	Available Cargo tonne-kilometers (m)	1,632	45.5%	-11.8%	1,966	48.6%	-6.6%	2,051	30.0%	-4.2%	5,648	40.4%	-7.3%
	Revenue Cargo tonne-kilometers (m)	1,085	26.5%	-7.4%	1,086	13.0%	-9.5%	1,017	1.7%	-13.6%	3,188	13.1%	-10.2%
	Cargo load-factor (%)	66.5	-10.0pts	+3.2pts	55.2	-17.4pts	-1.8pts	49.6	-13.8pts	-5.4pts	56.4	-13.6pts	-1.8pts
	Passengers in 1,000	355	156.1%	-78.9%	649	385.3%	-66.5%	865	270.3%	-58.0%	1,869	269.4%	-67.1%
	Available seat-kilometers (m)	4,743	68.9%	-71.1%	6,010	83.2%	-67.4%	7,902	108.8%	-58.1%	18,654	88.9%	-65.3%
	Revenue seat-kilometers (m)	2,688	156.4%	-80.2%	4,973	408.7%	-68.3%	6,824	288.8%	-59.2%	14,485	283.1%	-68.5%
Asia/Pacific	Passenger load-factor (%)	56.7	+19.3pts	-26.2pts	82.7	+52.9pts	-2.2pts	86.4	+40.0pts	-2.4pts	77.6	+39.4pts	-8.0pts
	Available Cargo tonne-kilometers (m)	1,072	-4.7%	-32.7%	1,103	-7.5%	-37.8%	1,273	13.5%	-28.3%	3,448	0.2%	-32.9%
	Revenue Cargo tonne-kilometers (m)	796	-11.6%	-26.5%	801	-16.2%	-32.6%	873	2.9%	-27.1%	2,470	-8.7%	-28.8%
	Cargo load-factor (%)	74.3	-5.8pts	+6.4pts	72.6	-7.5pts	+5.6pts	68.6	-7.1pts	+1.1pts	71.6	-7.0pts	+4.2pts
	Passengers in 1,000	1,130	230.0%	-35.9%	1,572	186.6%	-15.1%	1,870	84.4%	-5.7%	4,573	140.0%	-18.3%
	Available seat-kilometers (m)	7,526	125.9%	-21.6%	8,268	85.3%	-7.5%	8,958	45.2%	0.8%	24,752	77.3%	-9.7%
	Revenue seat-kilometers (m)	5,315	226.8%	-29.5%	6,539	169.5%	-8.9%	7,512	85.5%	-0.7%	19,367	139.0%	-13.1%
Viddle East/ Africa	Passenger load-factor (%)	70.6	+21.8pts	-7.9pts	79.1	+24.7pts	-1.3pts	83.9	+18.2pts	-1.2pts	78.2	+20.2pts	-3.0pts
	Available Cargo tonne-kilometers (m)	308	71.5%	-27.2%	301	43.1%	-24.9%	294	19.4%	-24.1%	902	42.0%	-25.4%
	Revenue Cargo tonne-kilometers (m)	186	42.0%	-12.7%	160	9.5%	-31.7%	146	-2.9%	-33.7%	492	15.1%	-26.3%
	Cargo load-factor (%)	60.4	-12.6pts	+10.0pts	53.4	-16.4pts	-5.3pts	49.8	-11.4pts	-7.2pts	54.6	-12.7pts	-0.6pts

* Lufthansa German Airlines incl. Hub FRA, Hub MUC & regional airlines, SWISS incl. Edelweiss Air, Austrian Airlines, Lufthansa Cargo

Additional references