



# Investor Info Q1 2023

## Lufthansa Group

		Jan	yoy	vs 2019	Feb	yoy	vs 2019	Mar	yoy	vs 2019	Q1	yoy	vs 2019
Total Lufthansa Group Airlines (incl. Cargo)	Passengers in 1,000	6,621	78.7%	-27.0%	6,602	74.3%	-27.1%	8,420	48.2%	-25.4%	21,643	64.3%	-26.4%
	Available seat-kilometers (m)	19,931	27.6%	-24.3%	17,964	38.6%	-26.6%	21,451	25.6%	-25.1%	59,347	30.0%	-25.3%
	Revenue seat-kilometers (m)	15,483	67.4%	-22.9%	14,094	69.1%	-24.8%	17,739	44.5%	-23.2%	47,316	58.5%	-23.6%
	Passenger load-factor (%)	77.7	+18.5pts	+1.4pts	78.5	+14.2pts	+1.9pts	82.7	+10.8pts	+2.1pts	79.7	+14.3pts	+1.8pts
	Available Cargo tonne-kilometers (m)	1,149	6.9%	-11.7%	1,085	14.1%	-13.1%	1,222	9.7%	-18.8%	3,457	10.1%	-14.8%
	Revenue Cargo tonne-kilometers (m)	615	-11.6%	-19.9%	652	-3.2%	-18.8%	763	-0.6%	-22.1%	2,031	-5.0%	-20.4%
	Cargo load-factor (%)	53.5	-11.2pts	-5.5pts	60.1	-10.7pts	-4.2pts	62.4	-6.5pts	-2.6pts	58.7	-9.4pts	-4.1pts
	Number of flights	59,398	36.8%	-30.7%	57,057	47.1%	-31.4%	69,475	30.2%	-27.7%	185,930	37.1%	-29.8%
Lufthansa German Airlines*	Passengers in 1,000	3,604	72.4%	-23.6%	3,477	65.3%	-26.7%	4,261	42.1%	-27.6%	11,342	57.7%	-26.1%
	Available seat-kilometers (m)	11,937	25.5%	-25.0%	10,385	33.6%	-30.0%	12,138	23.8%	-30.1%	34,460	27.2%	-28.4%
	Revenue seat-kilometers (m)	9,290	66.4%	-24.4%	8,041	63.7%	-29.3%	10,011	39.1%	-28.7%	27,343	54.6%	-27.5%
	Passenger load-factor (%)	77.8	+19.1pts	+0.6pts	77.4	+14.2pts	+0.8pts	82.5	+9.1pts	+1.6pts	79.3	+14.0pts	+1.0pts
	Number of flights	31,333	30.4%	-24.8%	29,704	38.9%	-28.5%	34,149	27.7%	-28.4%	95,186	31.9%	-27.3%
thereof Hub FRA	Passengers in 1,000	2,007	54.3%	-29.7%	1,908	49.2%	-33.4%	2,414	33.9%	-31.5%	6,330	44.4%	-31.5%
	Available seat-kilometers (m)	6,620	6.1%	-35.4%	5,915	14.3%	-38.9%	6,953	10.0%	-38.1%	19,487	9.9%	-37.5%
	Revenue seat-kilometers (m)	5,143	36.4%	-36.1%	4,536	37.8%	-39.5%	5,735	21.5%	-37.0%	15,414	30.8%	-37.5%
	Passenger load-factor (%)	77.7	+17.3pts	-0.9pts	76.7	+13.1pts	-0.7pts	82.5	+7.8pts	+1.6pts	79.1	+12.7pts	+0.0pts
	Number of flights	16,558	23.7%	-27.7%	15,085	24.2%	-34.6%	17,862	20.3%	-32.2%	49,505	22.6%	-31.5%
thereof Hub MUC	Passengers in 1,000	1,294	90.9%	-23.2%	1,273	79.3%	-25.8%	1,487	43.4%	-30.9%	4,054	67.2%	-27.0%
	Available seat-kilometers (m)	3,746	51.8%	-18.8%	3,188	64.2%	-23.6%	3,696	40.7%	-26.1%	10,630	51.1%	-22.9%
	Revenue seat-kilometers (m)	2,854	117.7%	-14.3%	2,448	112.9%	-20.0%	3,007	62.2%	-24.2%	8,309	92.6%	-19.8%
	Passenger load-factor (%)	76.2	+23.1pts	+4.0pts	76.8	+17.5pts	+3.5pts	81.4	+10.8pts	+2.0pts	78.2	+16.8pts	+3.0pts
	Number of flights	11,331	22.5%	-34.9%	11,110	37.0%	-34.9%	12,210	17.1%	-38.2%	34,651	24.7%	-36.1%
SWISS	Passengers in 1,000	1,139	87.4%	-18.8%	1,139	76.3%	-14.0%	1,391	55.0%	-13.5%	3,669	70.6%	-15.4%
	Available seat-kilometers (m)	3,990	31.9%	-20.7%	3,717	44.0%	-18.1%	4,250	33.7%	-18.2%	11,958	36.1%	-19.0%
	Revenue seat-kilometers (m)	3,172	81.0%	-20.3%	3,008	85.1%	-16.1%	3,593	60.0%	-15.1%	9,773	73.8%	-17.2%
	Passenger load-factor (%)	79.5	+21.6pts	+0.3pts	80.9	+18.0pts	+1.9pts	84.5	+13.9pts	+3.1pts	81.7	+17.7pts	+1.8pts
	Number of flights	9,787	40.6%	-21.9%	9,280	58.2%	-18.1%	11,726	52.7%	-8.6%	30,793	50.1%	-16.1%
Austrian Airlines	Passengers in 1,000	669	102.8%	-15.1%	655	113.9%	-18.2%	930	86.8%	-12.9%	2,254	98.8%	-15.1%
	Available seat-kilometers (m)	1,536	32.6%	-15.5%	1,354	53.7%	-20.6%	1,776	39.5%	-14.0%	4,666	40.9%	-16.5%
	Revenue seat-kilometers (m)	1,124	67.4%	-11.9%	1,041	86.6%	-14.7%	1,439	66.5%	-9.1%	3,603	72.1%	-11.7%
	Passenger load-factor (%)	73.2	+15.2pts	+3.0pts	76.9	+13.6pts	+5.3pts	81.0	+13.1pts	+4.3pts	77.2	+14.0pts	+4.2pts
	Number of flights	6,952	60.2%	-23.5%	6,145	69.3%	-29.7%	8,141	51.4%	-25.5%	21,238	59.1%	-26.1%
Brussels Airlines	Passengers in 1,000	474	79.5%	-21.7%	509	108.7%	-19.3%	607	65.7%	-21.5%	1,590	81.8%	-20.9%
	Available seat-kilometers (m)	1,244	29.1%	-15.3%	1,170	57.0%	-14.2%	1,333	28.6%	-18.5%	3,747	36.5%	-16.2%
	Revenue seat-kilometers (m)	938	52.1%	-13.2%	926	75.0%	-12.2%	1,065	52.7%	-17.8%	2,929	58.9%	-14.6%
	Passenger load-factor (%)	75.4	+11.4pts	+1.9pts	79.2	+8.1pts	+1.8pts	79.9	+12.6pts	+0.7pts	78.2	+11.1pts	+1.4pts
	Number of flights	3,999	49.0%	-27.8%	3,954	82.4%	-25.5%	4,694	42.5%	-24.9%	12,647	55.3%	-26.0%
Eurowings	Passengers in 1,000	736	78.2%	-54.3%	821	68.4%	-48.9%	1,231	33.8%	-38.6%	2,788	53.2%	-46.6%
	Available seat-kilometers (m)	1,224	27.0%	-42.5%	1,338	36.4%	-35.1%	1,954	9.8%	-19.7%	4,516	21.3%	-31.8%
	Revenue seat-kilometers (m)	959	53.6%	-35.4%	1,078	52.0%	-29.6%	1,631	27.9%	-17.8%	3,667	40.6%	-26.6%
	Passenger load-factor (%)	78.3	+13.6pts	+8.6pts	80.5	+8.3pts	+6.3pts	83.5	+11.8pts	+1.9pts	81.2	+11.2pts	+5.7pts
	Number of flights	6,514	38.1%	-61.4%	7,178	40.2%	-55.8%	9,891	3.4%	-45.7%	23,583	21.5%	-54.0%
Total Group Airlines (excl. Cargo)**	Passengers in 1,000	6,621	78.7%	-27.0%	6,602	74.3%	-27.1%	8,420	48.2%	-25.4%	21,643	64.3%	-26.4%
	Available seat-kilometers (m)	19,931	27.6%	-24.3%	17,964	38.6%	-26.6%	21,451	25.6%	-25.1%	59,347	30.0%	-25.3%
	Revenue seat-kilometers (m)	15,483	67.4%	-22.9%	14,094	69.1%	-24.8%	17,739	44.5%	-23.2%	47,316	58.5%	-23.6%
	Passenger load-factor (%)	77.7	+18.5pts	+1.4pts	78.5	+14.2pts	+1.9pts	82.7	+10.8pts	+2.1pts	79.7	+14.3pts	+1.8pts
	Number of flights	58,585	37.1%	-31.1%	56,261	47.4%	-31.8%	68,601	30.3%	-27.9%	183,447	37.3%	-30.2%

\* Lufthansa German Airlines incl. Hub FRA, Hub MUC & regional airlines & EW Discover.

\*\* Lufthansa German Airlines incl. Hub FRA, Hub MUC & regional airlines & EW Discover, SWISS incl. Edelweiss Air, Austrian Airlines, Brussels Airlines, Eurowings



# Investor Info Q1 2023

## Group Airlines & Cargo\*

By region		Jan	yoy	vs 2019	Feb	yoy	vs 2019	Mar	yoy	vs 2019	Q1	yoy	vs 2019
Europe	Passengers in 1,000	4,983	81.3%	-28.9%	5,192	75.2%	-27.9%	6,676	49.0%	-25.8%	16,851	65.3%	-27.4%
	Available seat-kilometers (m)	6,377	27.0%	-25.8%	6,273	42.3%	-25.2%	7,850	24.2%	-20.7%	20,500	30.1%	-23.7%
	Revenue seat-kilometers (m)	4,571	61.8%	-20.3%	4,853	63.5%	-18.3%	6,280	40.3%	-17.2%	15,704	53.0%	-18.4%
	Passenger load-factor (%)	71.7	+15.4pts	+5.0pts	77.4	+10.0pts	+6.5pts	80.0	+9.2pts	+3.4pts	76.6	+11.4pts	+5.0pts
	Available Cargo tonne-kilometers (m)	47	11.3%	-19.6%	50	26.7%	-16.2%	56	15.3%	-20.5%	153	17.5%	-18.9%
	Revenue Cargo tonne-kilometers (m)	22	-3.7%	-12.2%	23	6.2%	-15.1%	27	6.8%	-11.4%	72	3.2%	-12.9%
	Cargo load-factor (%)	47.3	-7.3pts	+4.0pts	45.2	-8.7pts	+0.6pts	49.0	-3.9pts	+5.0pts	47.3	-6.5pts	+3.3pts
America (North and South)	Passengers in 1,000	734	45.3%	-20.4%	579	48.9%	-27.7%	794	31.5%	-24.4%	2,107	40.6%	-24.0%
	Available seat-kilometers (m)	7,148	12.9%	-19.2%	5,961	22.8%	-26.7%	7,130	10.4%	-25.8%	20,239	14.7%	-23.9%
	Revenue seat-kilometers (m)	5,616	42.9%	-22.1%	4,443	47.3%	-29.0%	6,021	29.5%	-25.5%	16,081	38.7%	-25.4%
	Passenger load-factor (%)	78.6	+16.5pts	-2.9pts	74.5	+12.4pts	-2.4pts	84.5	+12.4pts	+0.3pts	79.5	+13.7pts	-1.6pts
	Available Cargo tonne-kilometers (m)	583	7.9%	2.0%	527	7.2%	-11.0%	601	0.1%	-12.4%	1,711	4.8%	-7.5%
	Revenue Cargo tonne-kilometers (m)	297	-11.2%	-12.3%	308	-11.9%	-21.2%	353	-11.9%	-20.2%	958	-11.7%	-18.2%
	Cargo load-factor (%)	50.9	-11.0pts	-8.3pts	58.4	-12.7pts	-7.6pts	58.8	-8.1pts	-5.7pts	56.0	-10.5pts	-7.3pts
Asia/Pacific	Passengers in 1,000	353	235.1%	-39.2%	319	214.2%	-38.5%	365	146.5%	-37.3%	1,037	192.1%	-38.3%
	Available seat-kilometers (m)	3,270	100.4%	-42.3%	2,963	100.4%	-40.7%	3,391	107.6%	-40.9%	9,624	102.9%	-41.3%
	Revenue seat-kilometers (m)	2,788	241.2%	-40.4%	2,539	234.2%	-39.5%	2,921	162.8%	-38.0%	8,248	206.8%	-39.3%
	Passenger load-factor (%)	85.3	+35.2pts	+2.7pts	85.7	+34.3pts	+1.6pts	86.1	+18.1pts	+3.9pts	85.7	+29.0pts	+2.8pts
	Available Cargo tonne-kilometers (m)	404	4.8%	-24.3%	400	22.0%	-13.7%	449	26.3%	-24.7%	1,253	17.2%	-21.4%
	Revenue Cargo tonne-kilometers (m)	245	-12.4%	-28.5%	265	8.5%	-16.4%	320	17.7%	-24.2%	831	4.3%	-23.3%
	Cargo load-factor (%)	60.7	-11.9pts	-3.6pts	66.4	-8.3pts	-2.1pts	71.3	-5.2pts	+0.5pts	66.3	-8.2pts	-1.7pts
Middle East/ Africa	Passengers in 1,000	552	59.6%	-2.0%	511	52.9%	-5.4%	585	30.5%	-11.1%	1,648	46.1%	-6.5%
	Available seat-kilometers (m)	3,136	19.0%	-2.3%	2,768	24.6%	-7.0%	3,081	15.7%	-9.7%	8,984	19.5%	-6.4%
	Revenue seat-kilometers (m)	2,508	49.7%	1.4%	2,259	42.0%	-3.7%	2,517	23.2%	-7.5%	7,283	37.2%	-3.4%
	Passenger load-factor (%)	80.0	+16.4pts	+2.9pts	81.6	+10.0pts	+2.8pts	81.7	+4.9pts	+1.9pts	81.1	+10.5pts	+2.5pts
	Available Cargo tonne-kilometers (m)	115	8.0%	-16.2%	108	17.1%	-19.0%	116	6.0%	-23.7%	339	10.0%	-19.8%
	Revenue Cargo tonne-kilometers (m)	51	-13.2%	-17.1%	57	-3.5%	-17.3%	62	-9.5%	-25.3%	170	-8.8%	-20.3%
	Cargo load-factor (%)	44.3	-10.9pts	-0.4pts	52.3	-11.2pts	+1.1pts	53.5	-9.2pts	-1.1pts	50.0	-10.3pts	-0.3pts

\* Lufthansa German Airlines incl. Hub FRA, Hub MUC & regional airlines & EW Discover, SWISS incl. Edelweiss Air, Austrian Airlines, Brussels Airlines, Eurowings, Lufthansa Cargo.

## Additional references