



# Investor Info Q4 2023

## Lufthansa Group

		Oct	yoy	vs.2019	Nov	yoy	vs.2019	Dec	yoy	vs.2019	Q4	yoy	vs.2019
Total Lufthansa Group Airlines (incl. Cargo)	Passengers in 1,000	12,017	13.9%	-10.0%	8,920	12.5%	-13.9%	8,388	10.7%	-14.8%	29,325	12.6%	-12.6%
	Available seat-kilometers (m)	28,389	12.9%	-11.0%	23,613	15.9%	-10.8%	22,933	11.5%	-12.6%	74,935	13.4%	-11.4%
	Revenue seat-kilometers (m)	23,534	12.3%	-11.1%	18,826	14.3%	-11.5%	18,577	11.0%	-12.7%	60,937	12.5%	-11.7%
	Passenger load-factor (%)	82.9	-0,4pts	-0,0pts	79.7	-1,2pts	-0,7pts	81.0	-0,4pts	-0,1pts	81.3	-0,7pts	-0,3pts
	Available Cargo tonne-kilometers (m)	1,412	7.1%	-5.1%	1,342	8.9%	-6.3%	1,317	9.7%	-3.8%	4,071	8.6%	-5.1%
	Revenue Cargo tonne-kilometers (m)	776	-0.9%	-16.2%	804	8.9%	-14.3%	776	13.1%	-9.5%	2,356	6.7%	-13.5%
	Cargo load-factor (%)	54.9	-4,4pts	-7,3pts	59.9	-0,0pts	-5,6pts	58.9	+1,7pts	-3,8pts	57.9	-1,0pts	-5,6pts
	Number of flights	91,511	13.1%	-14.0%	72,007	6.7%	-18.3%	65,847	5.5%	-21.7%	229,365	8.8%	-17.7%
Lufthansa German Airlines*	Passengers in 1,000	5,888	9.9%	-10.9%	4,884	13.4%	-8.9%	4,302	8.4%	-13.5%	15,074	10.5%	-11.0%
	Available seat-kilometers (m)	16,044	11.1%	-15.2%	14,214	19.7%	-11.0%	13,235	10.4%	-15.2%	43,493	13.6%	-13.9%
	Revenue seat-kilometers (m)	13,175	9.8%	-15.5%	11,360	17.3%	-11.4%	10,713	9.5%	-15.8%	35,248	12.0%	-14.3%
	Passenger load-factor (%)	82.1	-1,0pts	-0,4pts	79.9	-1,6pts	-0,4pts	80.9	-0,7pts	-0,6pts	81.0	-1,1pts	-0,5pts
	Number of flights	43,764	10.2%	-13.1%	38,105	7.4%	-12.6%	32,549	3.3%	-20.4%	114,418	7.2%	-15.2%
thereof Hub FRA	Passengers in 1,000	3,257	10.6%	-16.9%	2,696	12.6%	-14.6%	2,603	16.4%	-11.4%	8,556	13.0%	-14.6%
	Available seat-kilometers (m)	9,512	15.4%	-22.2%	8,173	25.5%	-19.8%	7,921	17.9%	-20.4%	25,607	19.2%	-20.9%
	Revenue seat-kilometers (m)	7,704	11.4%	-23.5%	6,442	21.5%	-22.2%	6,495	18.2%	-20.9%	20,642	16.5%	-22.3%
	Passenger load-factor (%)	81.0	-2,9pts	-1,3pts	78.8	-2,6pts	-2,4pts	82.0	+0,2pts	-0,5pts	80.6	-1,9pts	-1,4pts
thereof Hub MUC	Passengers in 1,000	2,146	7.1%	-11.5%	1,784	11.6%	-9.9%	1,352	-5.8%	-26.1%	5,282	4.9%	-15.3%
	Available seat-kilometers (m)	5,148	12.4%	-11.7%	4,579	16.0%	-3.9%	3,813	3.0%	-17.7%	13,540	10.7%	-11.1%
	Revenue seat-kilometers (m)	4,348	13.9%	-10.0%	3,725	16.2%	-1.4%	3,043	1.0%	-17.7%	11,116	10.7%	-9.7%
	Passenger load-factor (%)	84.5	+1,1pts	+1,6pts	81.4	+0,1pts	+2,1pts	79.8	-1,6pts	+0,0pts	82.1	+0,0pts	+1,3pts
	Number of flights	16,084	1.8%	-18.9%	14,158	3.7%	-19.4%	10,654	-11.9%	-36.2%	40,896	-1.6%	-24.4%
SWISS	Passengers in 1,000	1,870	20.4%	-4.3%	1,383	16.7%	-10.1%	1,469	17.6%	-7.4%	4,722	18.4%	-7.0%
	Available seat-kilometers (m)	5,101	19.5%	-7.2%	4,395	11.9%	-10.7%	4,704	16.1%	-8.2%	14,200	16.0%	-8.6%
	Revenue seat-kilometers (m)	4,359	20.5%	-6.5%	3,561	10.6%	-12.5%	3,884	15.3%	-8.6%	11,804	15.6%	-9.1%
	Passenger load-factor (%)	85.4	+0,7pts	+0,6pts	81.0	-1,0pts	-1,7pts	82.6	-0,6pts	-0,4pts	83.1	-0,2pts	-0,4pts
	Number of flights	14,258	18.3%	-3.6%	11,172	11.3%	-8.0%	11,615	11.2%	-6.5%	37,045	13.9%	-5.9%
Austrian Airlines	Passengers in 1,000	1,306	9.2%	-4.5%	985	10.2%	-8.1%	973	13.4%	-1.5%	3,263	10.7%	-4.7%
	Available seat-kilometers (m)	2,352	7.5%	-9.8%	1,852	13.7%	-7.9%	1,856	9.8%	-7.2%	6,060	10.0%	-8.4%
	Revenue seat-kilometers (m)	1,884	4.8%	-12.7%	1,396	6.1%	-11.0%	1,447	6.4%	-7.0%	4,728	5.6%	-10.5%
	Passenger load-factor (%)	80.1	-2,0pts	-2,7pts	75.4	-5,4pts	-2,6pts	78.0	-2,5pts	+0,2pts	78.0	-3,2pts	-1,8pts
	Number of flights	10,667	8.8%	-15.1%	8,527	11.2%	-19.8%	8,140	8.7%	-17.5%	27,334	9.5%	-17.3%
Brussels Airlines	Passengers in 1,000	734	9.0%	-19.4%	590	3.5%	-22.8%	578	2.2%	-18.0%	1,901	5.1%	-20.1%
	Available seat-kilometers (m)	1,490	2.7%	-21.0%	1,284	2.0%	-17.8%	1,291	0.0%	-15.7%	4,065	1.6%	-18.3%
	Revenue seat-kilometers (m)	1,231	4.9%	-19.4%	1,027	4.0%	-17.5%	1,030	0.0%	-14.3%	3,288	3.1%	-17.3%
	Passenger load-factor (%)	82.6	+1,8pts	+1,6pts	80.0	+1,6pts	+0,3pts	79.8	+0,0pts	+1,3pts	80.9	+1,2pts	+1,1pts
	Number of flights	5,672	11.2%	-21.2%	4,566	4.0%	-25.0%	4,528	4.6%	-20.1%	14,766	6.9%	-22.1%
Eurowings	Passengers in 1,000	2,220	25.3%	-13.6%	1,079	11.1%	-35.3%	1,066	14.3%	-34.2%	4,365	18.8%	-25.5%
	Available seat-kilometers (m)	3,402	21.3%	11.6%	1,868	11.2%	-8.3%	1,847	19.2%	-6.5%	7,116	18.0%	0.8%
	Revenue seat-kilometers (m)	2,884	22.1%	13.3%	1,483	17.1%	-7.4%	1,503	25.1%	-3.3%	5,870	21.5%	2.9%
	Passenger load-factor (%)	84.8	+0,5pts	+1,2pts	79.4	+4,0pts	+0,7pts	81.3	+3,8pts	+2,7pts	82.5	+2,4pts	+1,7pts
	Number of flights	16,239	21.8%	-24.4%	8,757	-2.5%	-43.8%	8,131	4.5%	-45.3%	33,127	10.1%	-36.2%
Total Group Airlines	Passengers in 1,000	12,017	13.9%	-10.0%	8,920	12.5%	-13.9%	8,388	10.7%	-14.8%	29,325	12.6%	-12.6%
	Available seat-kilometers (m)	28,389	12.9%	-11.0%	23,613	15.9%	-10.8%	22,933	11.5%	-12.6%	74,935	13.4%	-11.4%
	Revenue seat-kilometers (m)	23,534	12.3%	-11.1%	18,826	14.3%	-11.5%	18,577	11.0%	-12.7%	60,937	12.5%	-11.7%
	Passenger load-factor (%)	82.9	-0,4pts	-0,0pts	79.7	-1,2pts	-0,7pts	81.0	-0,4pts	-0,1pts	81.3	-0,7pts	-0,3pts
	Number of flights	90,600	13.2%	-14.3%	71,127	6.9%	-18.6%	64,963	5.5%	-22.0%	226,690	8.9%	-18.0%

\* Lufthansa Airlines incl. Hub FRA, Hub MUC, regional airlines & Discover Airlines, \*\*SWISS incl. Edelweiss Air.



# Investor Info Q4 2023

## Group Airlines & Cargo\*

By region		Oct	yoy	vs.2019	Nov	yoy	vs.2019	Dec	yoy	vs.2019	Q4	yoy	vs.2019
Europe	Passengers in 1,000	9,953	15.2%	-8.3%	7,105	13.2%	-13.5%	6,549	12.2%	-14.4%	23,607	13.7%	-11.6%
	Available seat-kilometers (m)	11,885	13.5%	0.7%	8,323	10.8%	-6.9%	7,852	10.2%	-8.2%	28,059	11.7%	-4.2%
	Revenue seat-kilometers (m)	9,775	13.4%	2.8%	6,442	12.3%	-4.8%	6,048	12.3%	-4.2%	22,265	12.8%	-1.4%
	Passenger load-factor (%)	82.2	-0,0pts	+1,7pts	77.4	+1,0pts	+1,7pts	77.0	+1,4pts	+3,3pts	79.4	+0,7pts	+2,3pts
	Available Cargo tonne-kilometers (m)	91	48.0%	15.8%	61	8.8%	-8.9%	58	13.4%	-8.0%	210	24.5%	0.7%
	Revenue Cargo tonne-kilometers (m)	25	-6.5%	-19.6%	27	0.8%	-15.7%	27	9.2%	-15.0%	79	0.9%	-16.8%
	Cargo load-factor (%)	27.9	-16,2pts	-12,3pts	43.9	-3,5pts	-3,5pts	46.0	-1,7pts	-3,8pts	37.5	-8,8pts	-7,9pts
America (North and South)	Passengers in 1,000	1,020	7.1%	-15.8%	836	15.9%	-11.9%	882	12.7%	-14.7%	2,738	11.5%	-14.3%
	Available seat-kilometers (m)	9,112	6.7%	-15.4%	7,885	19.6%	-9.9%	7,846	12.8%	-13.8%	24,843	12.5%	-13.2%
	Revenue seat-kilometers (m)	7,583	5.3%	-17.2%	6,334	15.1%	-13.2%	6,657	12.1%	-16.0%	20,574	10.4%	-15.6%
	Passenger load-factor (%)	83.2	-1,1pts	-1,8pts	80.3	-3,1pts	-3,0pts	84.8	-0,5pts	-2,2pts	82.8	-1,6pts	-2,3pts
	Available Cargo tonne-kilometers (m)	694	-1.8%	-1.0%	630	6.6%	-3.2%	591	1.2%	-6.7%	1,915	1.8%	-3.5%
	Revenue Cargo tonne-kilometers (m)	362	-4.9%	-12.0%	359	8.0%	-11.7%	360	13.3%	-2.6%	1,081	4.8%	-9.0%
	Cargo load-factor (%)	52.1	-1,7pts	-6,5pts	57.1	+0,7pts	-5,5pts	60.8	+6,5pts	+2,6pts	56.4	+1,7pts	-3,4pts
Asia/Pacific	Passengers in 1,000	457	43.4%	-29.6%	437	30.8%	-22.1%	412	18.6%	-23.9%	1,306	30.6%	-25.4%
	Available seat-kilometers (m)	4,273	44.7%	-31.5%	4,209	35.5%	-22.8%	4,031	25.1%	-23.3%	12,513	34.8%	-26.2%
	Revenue seat-kilometers (m)	3,638	45.1%	-31.0%	3,473	31.3%	-23.9%	3,269	18.6%	-25.8%	10,380	31.3%	-27.1%
	Passenger load-factor (%)	85.1	+0,2pts	+0,6pts	82.5	-2,6pts	-1,2pts	81.1	-4,4pts	-2,7pts	83.0	-2,3pts	-1,1pts
	Available Cargo tonne-kilometers (m)	509	15.6%	-12.3%	520	12.2%	-10.1%	545	22.4%	2.3%	1,574	16.7%	-6.9%
	Revenue Cargo tonne-kilometers (m)	327	3.8%	-20.1%	348	10.2%	-17.0%	326	13.5%	-14.1%	1,002	9.0%	-17.1%
	Cargo load-factor (%)	64.4	-7,4pts	-6,2pts	66.9	-1,2pts	-5,6pts	59.9	-4,7pts	-11,4pts	63.6	-4,5pts	-7,8pts
Middle East/ Africa	Passengers in 1,000	588	-8.1%	-8.1%	542	-9.1%	-14.6%	545	-10.4%	-12.7%	1,674	-9.1%	-11.8%
	Available seat-kilometers (m)	3,119	-2.0%	0.8%	3,196	1.4%	-3.5%	3,204	-1.9%	-3.4%	9,520	-0.9%	-2.1%
	Revenue seat-kilometers (m)	2,538	-3.5%	0.3%	2,577	-0.3%	-2.8%	2,603	-2.3%	-1.5%	7,718	-2.1%	-1.4%
	Passenger load-factor (%)	81.4	-1,2pts	-0,4pts	80.6	-1,4pts	+0,6pts	81.2	-0,4pts	+1,6pts	81.1	-1,0pts	+0,6pts
	Available Cargo tonne-kilometers (m)	118	7.7%	-7.4%	131	8.1%	-4.3%	123	2.7%	-11.8%	372	6.1%	-7.9%
	Revenue Cargo tonne-kilometers (m)	61	3.0%	-16.6%	70	10.7%	-12.9%	63	11.4%	-18.3%	194	8.4%	-15.9%
	Cargo load-factor (%)	51.6	-2,3pts	-5,7pts	53.5	+1,3pts	-5,2pts	51.5	+4,1pts	-4,1pts	52.2	+1,1pts	-5,0pts

\* Lufthansa Airlines incl. Hub FRA, Hub MUC, regional airlines & Discover Airlines, SWISS incl. Edelweiss Air, Austrian Airlines, Brussels Airlines, Eurowings, Lufthansa Cargo.

### Additional references



# Investor Info FY 2023

## Lufthansa Group

		Q1	yoy	vs.2019	Q2	yoy	vs.2019	Q3	yoy	vs.2019	Q4	yoy	vs.2019	FY	yoy	vs.2019
Total Lufthansa Group Airlines (incl. Cargo)	Passengers in 1,000	21,728	65.0%	-26.1%	33,296	14.0%	-15.8%	38,185	14.5%	-10.7%	29,325	12.6%	-12.6%	122,535	20.4%	-15.7%
	Available seat-kilometers (m)	59,447	30.2%	-25.2%	78,513	12.2%	-17.5%	87,688	12.9%	-12.0%	74,935	13.4%	-11.4%	300,582	15.9%	-16.2%
	Revenue seat-kilometers (m)	47,405	58.8%	-23.5%	65,291	16.4%	-17.6%	75,636	13.0%	-12.1%	60,937	12.5%	-11.7%	249,269	20.4%	-15.8%
	Passenger load-factor (%)	79.7	+14,3pts	+1,8pts	83.2	+3,0pts	-0,1pts	86.3	+0,1pts	-0,1pts	81.3	-0,7pts	-0,3pts	82.9	+3,1pts	+0,4pts
	Available Cargo tonne-kilometers (m)	3,457	10.1%	-14.8%	3,833	8.8%	-14.8%	4,136	9.4%	-8.8%	4,071	8.6%	-5.1%	15,497	9.2%	-10.8%
	Revenue Cargo tonne-kilometers (m)	2,031	-5.0%	-20.4%	2,161	2.1%	-20.3%	2,188	4.1%	-18.4%	2,356	6.7%	-13.5%	8,735	2.0%	-18.1%
	Cargo load-factor (%)	58.7	-9,3pts	-4,1pts	56.4	-3,7pts	-3,9pts	52.9	-2,7pts	-6,2pts	57.9	-1,0pts	-5,6pts	56.4	-3,9pts	-5,0pts
	Number of flights	185,085	36.5%	-30.2%	255,632	8.8%	-18.9%	276,050	12.5%	-16.0%	229,365	8.8%	-17.7%	946,132	14.5%	-20.3%
Lufthansa German Airlines*	Passengers in 1,000	11,425	58.8%	-25.6%	15,852	5.1%	-19.2%	17,917	12.8%	-12.9%	15,074	10.5%	-11.0%	60,268	16.4%	-16.8%
	Available seat-kilometers (m)	34,563	27.6%	-28.1%	43,479	7.1%	-22.6%	48,038	10.6%	-17.4%	43,493	13.6%	-14.3%	169,573	13.5%	-20.4%
	Revenue seat-kilometers (m)	27,424	55.0%	-27.2%	36,024	9.4%	-23.2%	41,067	10.2%	-17.9%	35,248	12.0%	-14.3%	139,763	17.1%	-20.5%
	Passenger load-factor (%)	79.3	+14,0pts	+1,0pts	82.9	+1,7pts	-0,6pts	85.5	-0,3pts	-0,6pts	81.0	-1,1pts	-0,5pts	82.4	+2,5pts	-0,1pts
	Number of flights	95,186	31.9%	-27.3%	118,839	2.4%	-20.2%	126,312	11.3%	-16.3%	114,418	7.2%	-15.2%	454,755	11.3%	-19.6%
thereof Hub FRA	Passengers in 1,000	6,406	46.2%	-30.7%	9,040	3.6%	-23.2%	9,998	14.6%	-19.4%	8,556	13.0%	-14.6%	34,000	15.6%	-21.7%
	Available seat-kilometers (m)	19,581	10.4%	-37.2%	26,217	6.3%	-28.3%	28,171	11.6%	-25.5%	25,607	19.2%	-20.9%	99,576	11.7%	-27.8%
	Revenue seat-kilometers (m)	15,488	31.5%	-37.2%	21,655	6.8%	-29.3%	23,924	9.9%	-26.8%	20,642	16.5%	-22.3%	81,709	14.2%	-28.6%
	Passenger load-factor (%)	79.1	+12,7pts	+0,0pts	82.6	+0,4pts	-1,2pts	84.9	-1,3pts	-1,5pts	80.6	-1,9pts	-1,4pts	82.1	+1,8pts	-1,0pts
	Number of flights	49,505	22.6%	-31.5%	62,857	1.2%	-23.9%	67,152	16.1%	-20.2%	61,236	8.9%	-16.7%	240,750	11.2%	-22.9%
thereof Hub MUC	Passengers in 1,000	4,061	67.5%	-26.9%	5,487	1.7%	-22.1%	6,342	8.2%	-14.0%	5,282	4.9%	-15.3%	21,172	13.1%	-19.2%
	Available seat-kilometers (m)	10,640	51.2%	-22.8%	13,222	8.7%	-21.9%	15,231	15.2%	-14.2%	13,540	10.7%	-11.1%	52,632	17.9%	-17.4%
	Revenue seat-kilometers (m)	8,316	92.8%	-19.7%	11,069	11.6%	-21.5%	13,288	15.6%	-12.8%	11,116	10.7%	-9.7%	43,790	22.4%	-15.8%
	Passenger load-factor (%)	78.2	+16,8pts	+3,0pts	83.7	+2,1pts	+0,5pts	87.2	+0,3pts	+1,4pts	82.1	+0,0pts	+1,3pts	83.2	+3,1pts	+1,6pts
	Number of flights	34,651	24.7%	-36.1%	42,479	-4.6%	-27.2%	45,019	0.3%	-23.7%	40,896	-1.6%	-24.4%	163,045	2.7%	-27.8%
SWISS**	Passengers in 1,000	3,669	70.6%	-15.4%	5,049	25.7%	-11.9%	5,856	19.6%	-8.3%	4,722	18.4%	-7.0%	19,295	28.2%	-10.4%
	Available seat-kilometers (m)	11,958	36.1%	-19.0%	13,775	27.1%	-14.9%	15,394	22.6%	-8.5%	14,200	16.0%	-8.6%	55,327	24.5%	-12.6%
	Revenue seat-kilometers (m)	9,773	73.8%	-17.2%	11,648	34.2%	-14.4%	13,495	23.2%	-8.4%	11,804	15.6%	-9.1%	46,719	31.7%	-12.0%
	Passenger load-factor (%)	81.7	+17,7pts	+1,8pts	84.6	+4,4pts	+0,5pts	87.7	+0,4pts	+0,2pts	83.1	-0,2pts	-0,4pts	84.4	+4,6pts	+0,6pts
	Number of flights	30,061	46.6%	-18.1%	39,157	18.2%	-11.3%	43,129	16.8%	-8.1%	37,045	13.9%	-5.9%	149,392	21.3%	-10.6%
Austrian Airlines	Passengers in 1,000	2,254	98.8%	-15.1%	3,873	27.6%	-4.5%	4,466	10.9%	-0.2%	3,263	10.7%	-4.7%	13,857	24.4%	-5.2%
	Available seat-kilometers (m)	4,666	40.9%	-16.5%	6,977	19.0%	-12.5%	7,741	10.3%	-7.1%	6,060	10.0%	-8.4%	25,444	17.3%	-10.7%
	Revenue seat-kilometers (m)	3,603	72.1%	-11.7%	5,716	26.4%	-12.1%	6,788	10.4%	-5.4%	4,728	5.6%	-10.5%	20,835	20.9%	-9.6%
	Passenger load-factor (%)	77.2	+14,0pts	+4,2pts	81.9	+4,8pts	+0,3pts	87.7	+0,1pts	+1,5pts	78.0	-3,2pts	-1,8pts	81.9	+2,5pts	+1,1pts
	Number of flights	21,238	59.1%	-26.1%	31,403	20.0%	-16.6%	33,442	9.4%	-15.9%	27,334	9.5%	-17.3%	113,417	19.3%	-18.5%
Brussels Airlines	Passengers in 1,000	1,592	82.1%	-20.7%	2,363	27.6%	-17.0%	2,460	7.2%	-19.4%	1,901	5.1%	-20.1%	8,317	21.8%	-19.1%
	Available seat-kilometers (m)	3,744	36.3%	-16.2%	4,957	13.2%	-18.2%	5,352	3.2%	-17.5%	4,065	1.6%	-18.3%	18,118	11.1%	-17.6%
	Revenue seat-kilometers (m)	2,937	59.3%	-14.4%	4,146	25.6%	-16.6%	4,577	5.2%	-17.6%	3,288	3.1%	-17.3%	14,947	17.8%	-16.6%
	Passenger load-factor (%)	78.4	+11,3pts	+1,7pts	83.6	+8,2pts	+1,6pts	85.5	+1,7pts	-0,1pts	80.9	+1,2pts	+1,1pts	82.5	+4,7pts	+1,0pts
	Number of flights	12,534	53.9%	-26.7%	17,672	22.3%	-20.3%	17,814	8.7%	-23.6%	14,766	6.9%	-22.1%	62,786	18.9%	-23.0%
Eurowings	Passengers in 1,000	2,788	53.2%	-46.6%	6,158	17.8%	-17.2%	7,487	19.8%	-11.5%	4,365	18.8%	-25.5%	20,798	22.6%	-22.9%
	Available seat-kilometers (m)	4,516	21.3%	-31.8%	9,324	12.0%	5.8%	11,164	17.6%	12.9%	7,116	18.0%	0.8%	32,121	16.5%	-0.8%
	Revenue seat-kilometers (m)	3,667	40.6%	-26.6%	7,758	16.8%	5.7%	9,710	18.5%	12.9%	5,870	21.5%	2.9%	27,005	21.2%	1.4%
	Passenger load-factor (%)	81.2	+11,2pts	+5,7pts	83.2	+3,4pts	-0,1pts	87.0	+0,7pts	+0,0pts	82.5	+2,4pts	+1,7pts	84.1	+3,3pts	+1,8pts
	Number of flights	23,583	21.5%	-54.0%	46,185	8.1%	-25.2%	52,834	16.0%	-21.7%	33,127	10.1%	-36.2%	155,729	13.0%	-33.0%
Total Group Airlines**	Passengers in 1,000	21,728	65.0%	-26.1%	33,296	14.0%	-15.8%	38,185	14.5%	-10.7%	29,325	12.6%	-12.6%	122,535	20.4%	-15.7%
	Available seat-kilometers (m)	59,447	30.2%	-25.2%	78,513	12.2%	-17.5%	87,688	12.9%	-12.0%	74,935	13.4%	-11.4%	300,582	15.9%	-16.2%
	Revenue seat-kilometers (m)	47,405	58.8%	-23.5%	65,291	16.4%	-17.6%	75,636	13.0%	-12.1%	60,937	12.5%	-11.7%	249,269	20.4%	-15.8%
	Passenger load-factor (%)	79.7	+14,3pts	+1,8pts	83.2	+3,0pts	-0,1pts	86.3	+0,1pts	-0,1pts	81.3	-0,7pts	-0,3pts	82.9	+3,1pts	+0,4pts
	Number of flights	182,602	36.7%	-30.5%	253,256	8.9%	-19.0%	273,531	12.6%	-16.2%	226,690	8.9%	-18.0%	936,079	14.6%	-20.5%

\* Lufthansa Airlines incl. Hub FRA, Hub MUC, regional airlines & Discover Airlines, \*\*SWISS incl. Edelweiss Air.



## Investor Info FY 2023

## Group Airlines &amp; Cargo\*

By region		Q1	yoy	vs.2019	Q2	yoy	vs.2019	Q3	yoy	vs.2019	Q4	yoy	vs.2019	FY	yoy	vs.2019
Europe	Passengers in 1,000	16,934	66.2%	-27.0%	27,377	12.7%	-14.6%	31,447	14.8%	-9.5%	23,607	13.7%	-11.6%	99,365	20.2%	-14.9%
	Available seat-kilometers (m)	20,578	30.6%	-23.4%	32,479	6.2%	-7.7%	37,059	10.5%	-2.2%	28,059	11.7%	-4.2%	118,174	12.6%	-8.6%
	Revenue seat-kilometers (m)	15,774	53.6%	-18.1%	26,599	10.2%	-6.0%	31,672	11.7%	-0.5%	22,265	12.8%	-1.4%	96,309	16.7%	-5.5%
	Passenger load-factor (%)	76.7	+11,5pts	+5,0pts	81.9	+3,0pts	+1,5pts	85.5	+0,9pts	+1,5pts	79.4	+0,7pts	+2,3pts	81.5	+2,9pts	+2,6pts
	Available Cargo tonne-kilometers (m)	153	17.5%	-18.9%	177	12.9%	-19.7%	261	52.7%	11.7%	210	24.5%	0.7%	801	27.8%	-5.9%
	Revenue Cargo tonne-kilometers (m)	72	3.2%	-12.9%	76	14.2%	-14.2%	72	6.4%	-15.5%	79	0.9%	-16.8%	299	5.9%	-14.9%
	Cargo load-factor (%)	47.3	-6,5pts	+3,3pts	43.0	+0,5pts	+2,8pts	27.5	-11,9pts	-8,9pts	37.5	-8,8pts	-7,9pts	37.3	-7,7pts	-3,9pts
America (North and South)	Passengers in 1,000	2,110	40.8%	-23.9%	2,959	10.0%	-20.4%	3,444	7.0%	-12.9%	2,738	11.5%	-14.3%	11,251	14.1%	-17.5%
	Available seat-kilometers (m)	20,260	14.8%	-23.8%	25,570	1.8%	-21.5%	29,347	7.5%	-13.6%	24,843	12.5%	-13.2%	100,021	8.5%	-17.8%
	Revenue seat-kilometers (m)	16,100	38.8%	-25.3%	22,103	8.2%	-21.3%	25,657	5.8%	-14.2%	20,574	10.4%	-15.6%	84,434	12.7%	-18.7%
	Passenger load-factor (%)	79.5	+13,7pts	-1,6pts	86.4	+5,1pts	+0,2pts	87.4	-1,3pts	-0,6pts	82.8	-1,6pts	-2,3pts	84.4	+3,1pts	-0,9pts
	Available Cargo tonne-kilometers (m)	1,711	4.8%	-7.5%	1,930	-1.7%	-8.3%	2,070	0.9%	-3.4%	1,915	1.8%	-3.5%	7,625	1.3%	-5.6%
	Revenue Cargo tonne-kilometers (m)	958	-11.7%	-18.2%	993	-8.7%	-17.2%	1,022	0.6%	-13.2%	1,081	4.8%	-9.0%	4,054	-3.9%	-14.4%
	Cargo load-factor (%)	56.0	-10,5pts	-7,3pts	51.5	-3,9pts	-5,5pts	49.4	-0,1pts	-5,6pts	56.4	+1,7pts	-3,4pts	53.2	-2,9pts	-5,4pts
Asia/Pacific	Passengers in 1,000	1,037	192.1%	-38.3%	1,181	82.0%	-39.0%	1,283	48.3%	-37.7%	1,306	30.6%	-25.4%	4,806	67.5%	-35.3%
	Available seat-kilometers (m)	9,624	102.9%	-41.3%	11,545	92.1%	-37.4%	11,794	49.3%	-37.4%	12,513	34.8%	-26.2%	45,476	62.8%	-35.6%
	Revenue seat-kilometers (m)	8,248	206.8%	-39.3%	9,478	90.6%	-39.5%	10,299	50.9%	-38.4%	10,380	31.3%	-27.1%	38,405	71.5%	-36.2%
	Passenger load-factor (%)	85.7	+29,0pts	+2,8pts	82.1	-0,7pts	-2,8pts	87.3	+1,0pts	-1,5pts	83.0	-2,3pts	-1,1pts	84.5	+4,3pts	-0,8pts
	Available Cargo tonne-kilometers (m)	1,253	17.2%	-21.4%	1,421	28.9%	-19.8%	1,481	17.3%	-16.5%	1,574	16.7%	-6.9%	5,729	19.8%	-16.1%
	Revenue Cargo tonne-kilometers (m)	831	4.3%	-23.3%	932	16.3%	-21.6%	943	8.2%	-21.2%	1,002	9.0%	-17.1%	3,708	9.4%	-20.7%
	Cargo load-factor (%)	66.3	-8,2pts	-1,7pts	65.6	-7,1pts	-1,4pts	63.7	-5,3pts	-3,8pts	63.6	-4,5pts	-7,8pts	64.7	-6,1pts	-3,7pts
Middle East/ Africa	Passengers in 1,000	1,648	46.1%	-6.5%	1,779	13.2%	-3.9%	2,012	7.9%	1.4%	1,674	-9.1%	-11.8%	7,113	11.0%	-5.1%
	Available seat-kilometers (m)	8,985	19.5%	-6.4%	8,920	7.6%	-0.2%	9,488	6.0%	6.7%	9,520	-0.9%	-2.1%	36,911	7.4%	-0.6%
	Revenue seat-kilometers (m)	7,284	37.2%	-3.4%	7,112	8.7%	-0.9%	8,008	6.8%	5.8%	7,718	-2.1%	-1.4%	30,121	10.6%	0.0%
	Passenger load-factor (%)	81.1	+10,5pts	+2,5pts	79.7	+0,8pts	-0,6pts	84.4	+0,7pts	-0,7pts	81.1	-1,0pts	+0,6pts	81.6	+2,4pts	+0,5pts
	Available Cargo tonne-kilometers (m)	339	10.0%	-19.8%	305	1.4%	-23.7%	324	10.5%	-16.2%	372	6.1%	-7.9%	1,341	7.0%	-16.9%
	Revenue Cargo tonne-kilometers (m)	170	-8.8%	-20.3%	160	-0.9%	-32.0%	150	3.0%	-31.8%	194	8.4%	-15.9%	674	0.2%	-25.0%
	Cargo load-factor (%)	50.0	-10,3pts	-0,3pts	52.3	-1,2pts	-6,4pts	46.4	-3,4pts	-10,6pts	52.2	+1,1pts	-5,0pts	50.3	-3,4pts	-5,5pts

\* Lufthansa Airlines incl. Hub FRA, Hub MUC, regional airlines & Discover Airlines, SWISS incl. Edelweiss Air, Austrian Airlines, Brussels Airlines, Eurowings, Lufthansa Cargo.

## Additional references