



# Investor Info Q1 2024

## Lufthansa Group

	Jan	yoy	vs.2019	Feb	yoy	vs.2019	Mar	yoy	vs.2019	Q1	yoy	vs.2019	
<b>Total Lufthansa Group Airlines (incl. Cargo)</b>	Passengers in 1,000	7,408	11.4%	-18.4%	7,673	15.8%	-15.3%	9,278	9.8%	-17.8%	24,359	12.1%	-17.2%
	Available seat-kilometers (m)	22,072	10.6%	-16.1%	20,938	16.4%	-14.5%	23,861	11.0%	-16.7%	66,871	12.5%	-15.8%
	Revenue seat-kilometers (m)	17,294	11.5%	-13.9%	16,460	16.6%	-12.2%	19,519	9.8%	-15.5%	53,273	12.4%	-14.0%
	Passenger load-factor (%)	78.4	+0,6pts	+2,0pts	78.6	+0,1pts	+2,1pts	81.8	-0,9pts	+1,2pts	79.7	0,0pts	+1,7pts
	Available Cargo tonne-kilometers (m)	1,311	14.1%	0.7%	1,191	9.7%	-4.6%	1,308	7.0%	-13.1%	3,810	10.2%	-6.1%
	Revenue Cargo tonne-kilometers (m)	678	10.2%	-11.8%	766	17.4%	-4.6%	815	6.8%	-16.7%	2,259	11.2%	-11.4%
	Cargo load-factor (%)	51.7	-1,8pts	-7,3pts	64.3	+4,2pts	-0,0pts	62.3	-0,1pts	-2,7pts	59.3	+0,6pts	-3,6pts
	Number of flights	61,795	4.1%	-27.9%	63,161	10.8%	-24.1%	72,015	4.8%	-25.1%	196,971	6.4%	-25.7%
Lufthansa Airlines*	Passengers in 1,000	3,986	9.8%	-15.5%	3,936	12.4%	-17.1%	4,645	8.2%	-21.0%	12,566	10.0%	-18.1%
	Available seat-kilometers (m)	13,251	10.7%	-16.7%	12,026	15.5%	-18.9%	13,405	10.0%	-22.8%	38,682	11.9%	-19.6%
	Revenue seat-kilometers (m)	10,355	11.2%	-15.7%	9,257	14.9%	-18.6%	10,865	8.1%	-22.6%	30,478	11.1%	-19.1%
	Passenger load-factor (%)	78.1	+0,3pts	+0,9pts	77.0	-0,5pts	+0,3pts	81.1	-1,4pts	+0,2pts	78.8	-0,6pts	+0,4pts
	Number of flights	31,907	1.8%	-23.5%	31,826	7.1%	-23.3%	35,020	2.6%	-26.6%	98,753	3.7%	-24.5%
thereof Hub FRA	Passengers in 1,000	2,255	10.9%	-21.0%	2,160	11.8%	-24.6%	2,541	4.1%	-27.9%	6,956	8.6%	-24.8%
	Available seat-kilometers (m)	7,639	14.9%	-25.5%	6,869	15.7%	-29.1%	7,618	8.9%	-32.2%	22,125	13.0%	-29.0%
	Revenue seat-kilometers (m)	6,017	16.5%	-25.3%	5,297	16.3%	-29.3%	6,145	6.5%	-32.5%	17,459	12.7%	-29.2%
	Passenger load-factor (%)	78.8	+1,1pts	+0,2pts	77.1	+0,4pts	-0,3pts	80.7	-1,8pts	-0,3pts	78.9	-0,2pts	-0,1pts
	Number of flights	16,903	2.1%	-26.1%	16,530	9.6%	-28.4%	18,122	1.5%	-31.2%	51,555	4.1%	-28.7%
thereof Hub MUC	Passengers in 1,000	1,368	5.7%	-18.8%	1,422	11.6%	-17.1%	1,670	11.9%	-22.4%	4,460	9.8%	-19.7%
	Available seat-kilometers (m)	4,165	11.2%	-9.7%	3,868	21.3%	-7.3%	4,262	15.0%	-14.7%	12,296	15.6%	-10.8%
	Revenue seat-kilometers (m)	3,192	11.8%	-4.2%	2,938	20.0%	-4.0%	3,487	15.7%	-12.1%	9,617	15.6%	-7.2%
	Passenger load-factor (%)	76.6	+0,4pts	+4,4pts	76.0	-0,8pts	+2,7pts	81.8	+0,5pts	+2,4pts	78.2	+0,1pts	+3,1pts
	Number of flights	11,515	1.6%	-33.8%	11,845	6.6%	-30.6%	12,822	5.0%	-35.1%	36,182	4.4%	-33.3%
SWISS	Passengers in 1,000	1,327	16.5%	-5.4%	1,358	19.2%	2.6%	1,594	14.6%	-0.8%	4,280	16.6%	-1.3%
	Available seat-kilometers (m)	4,487	12.5%	-10.8%	4,289	15.4%	-5.5%	4,730	11.3%	-8.9%	13,506	12.9%	-8.5%
	Revenue seat-kilometers (m)	3,585	13.0%	-9.9%	3,477	15.6%	-3.0%	3,988	11.0%	-5.8%	11,050	13.1%	-6.3%
	Passenger load-factor (%)	79.9	+0,4pts	+0,7pts	81.1	+0,1pts	+2,0pts	84.3	-0,2pts	+2,8pts	81.8	+0,1pts	+1,9pts
	Number of flights	11,083	13.4%	-11.6%	10,880	17.4%	-4.0%	12,396	12.4%	-3.3%	34,359	14.3%	-6.4%
Austrian Airlines	Passengers in 1,000	751	12.2%	-4.7%	808	23.3%	0.9%	953	2.5%	-10.8%	2,512	11.4%	-5.4%
	Available seat-kilometers (m)	1,664	8.3%	-8.5%	1,633	20.6%	-4.3%	1,870	5.3%	-9.5%	5,167	10.7%	-7.6%
	Revenue seat-kilometers (m)	1,234	9.8%	-3.3%	1,274	22.3%	4.3%	1,470	2.2%	-7.2%	3,977	10.4%	-2.5%
	Passenger load-factor (%)	74.1	+1,0pts	+4,0pts	78.0	+1,1pts	+6,4pts	78.6	-2,4pts	+1,9pts	77.0	-0,3pts	+4,0pts
	Number of flights	7,113	2.3%	-21.7%	7,114	15.8%	-18.6%	8,021	-1.5%	-26.6%	22,248	4.8%	-22.6%
Brussels Airlines	Passengers in 1,000	470	-0.7%	-22.2%	558	9.4%	-11.4%	635	4.4%	-18.0%	1,663	4.5%	-17.2%
	Available seat-kilometers (m)	1,166	-6.3%	-20.7%	1,213	4.0%	-11.1%	1,346	1.0%	-17.7%	3,724	-0.5%	-16.7%
	Revenue seat-kilometers (m)	908	-3.6%	-15.9%	981	5.9%	-7.0%	1,085	1.6%	-16.2%	2,975	1.3%	-13.3%
	Passenger load-factor (%)	77.9	+2,2pts	+4,4pts	80.9	+1,5pts	+3,5pts	80.6	+0,5pts	+1,4pts	79.9	+1,5pts	+3,1pts
	Number of flights	3,842	-3.2%	-30.6%	4,334	10.4%	-18.4%	4,800	3.4%	-23.2%	12,976	3.5%	-24.1%
Eurowings	Passengers in 1,000	874	18.8%	-45.7%	1,013	23.3%	-37.0%	1,451	17.9%	-27.6%	3,338	19.7%	-36.1%
	Available seat-kilometers (m)	1,505	22.9%	-29.3%	1,776	32.8%	-13.8%	2,510	28.5%	3.2%	5,792	28.2%	-12.6%
	Revenue seat-kilometers (m)	1,212	26.4%	-18.4%	1,470	36.4%	-3.9%	2,111	29.4%	6.4%	4,793	30.7%	-4.1%
	Passenger load-factor (%)	80.5	+2,2pts	+10,8pts	82.8	+2,2pts	+8,5pts	84.1	+0,6pts	+2,6pts	82.8	+1,6pts	+7,3pts
	Number of flights	7,011	7.6%	-58.4%	8,234	14.7%	-49.3%	10,880	10.0%	-40.3%	26,125	10.8%	-49.1%
<b>Total Group Airlines</b>	Passengers in 1,000	7,408	11.4%	-18.4%	7,673	15.8%	-15.3%	9,278	9.8%	-17.8%	24,359	12.1%	-17.2%
	Available seat-kilometers (m)	22,072	10.6%	-16.1%	20,938	16.4%	-14.5%	23,861	11.0%	-16.7%	66,871	12.5%	-15.8%
	Revenue seat-kilometers (m)	17,294	11.5%	-13.9%	16,460	16.6%	-12.2%	19,519	9.8%	-15.5%	53,273	12.4%	-14.0%
	Passenger load-factor (%)	78.4	+0,6pts	+2,0pts	78.6	+0,1pts	+2,1pts	81.8	-0,9pts	+1,2pts	79.7	-0,1pts	+1,7pts
	Number of flights	60,956	4.1%	-28.3%	62,388	11.0%	-24.4%	71,117	4.8%	-25.3%	194,461	6.5%	-26.0%

\* Lufthansa Airlines incl. Hub FRA, Hub MUC, regional airlines & Discover Airlines, \*\*SWISS incl. Edelweiss Air.



# Investor Info Q1 2024

## Group Airlines & Cargo\*

By region		Jan	yoy	vs.2019	Feb	yoy	vs.2019	Mar	yoy	vs.2019	Q1	yoy	vs.2019
Europe	Passengers in 1,000	5,634	12.5%	-19.6%	6,097	16.9%	-15.3%	7,442	11.0%	-17.3%	19,173	13.2%	-17.4%
	Available seat-kilometers (m)	6,914	8.0%	-19.6%	7,404	17.7%	-11.7%	8,887	12.8%	-10.2%	23,205	12.8%	-13.7%
	Revenue seat-kilometers (m)	5,114	11.3%	-10.8%	5,787	18.8%	-2.6%	7,190	14.0%	-5.1%	18,090	14.7%	-6.0%
	Passenger load-factor (%)	74.0	+2,2pts	+7,3pts	78.2	+0,7pts	+7,3pts	80.9	+0,9pts	+4,3pts	78.0	+1,3pts	+6,3pts
	Available Cargo tonne-kilometers (m)	56	19.2%	-4.2%	55	10.6%	-7.3%	59	5.5%	-16.2%	170	11.3%	-9.7%
	Revenue Cargo tonne-kilometers (m)	25	12.6%	-1.2%	26	15.1%	-2.3%	27	-1.4%	-12.6%	78	8.1%	-5.8%
	Cargo load-factor (%)	44.7	-2,6pts	+1,4pts	47.1	+1,9pts	+2,4pts	45.8	-3,2pts	+1,9pts	45.9	-1,4pts	+1,9pts
America (North and South)	Passengers in 1,000	798	8.7%	-13.5%	656	13.3%	-18.2%	825	3.5%	-21.4%	2,278	8.0%	-17.8%
	Available seat-kilometers (m)	7,657	7.1%	-13.4%	6,723	12.8%	-17.3%	7,497	4.8%	-22.0%	21,876	8.0%	-17.7%
	Revenue seat-kilometers (m)	6,084	8.3%	-15.6%	5,002	12.6%	-20.0%	6,233	3.2%	-22.9%	17,319	7.6%	-19.6%
	Passenger load-factor (%)	79.5	+0,9pts	-2,0pts	74.4	-0,1pts	-2,6pts	83.1	-1,3pts	-1,0pts	79.2	-0,3pts	-1,9pts
	Available Cargo tonne-kilometers (m)	598	2.6%	4.6%	578	9.7%	-2.3%	617	2.6%	-10.2%	1,793	4.8%	-3.1%
	Revenue Cargo tonne-kilometers (m)	293	-1.4%	-13.5%	356	15.5%	-9.0%	364	2.9%	-17.9%	1,012	5.6%	-13.6%
Asia/Pacific	Passengers in 1,000	449	27.2%	-22.7%	416	30.5%	-19.7%	441	21.0%	-24.1%	1,306	26.0%	-22.3%
	Available seat-kilometers (m)	4,379	33.9%	-22.8%	3,984	34.5%	-20.2%	4,238	25.0%	-26.1%	12,601	30.9%	-23.1%
	Revenue seat-kilometers (m)	3,564	27.8%	-23.8%	3,302	30.0%	-21.4%	3,500	19.8%	-25.8%	10,365	25.7%	-23.7%
	Passenger load-factor (%)	81.4	-3,9pts	-1,1pts	82.9	-2,8pts	-1,2pts	82.6	-3,6pts	+0,4pts	82.3	-3,4pts	-0,6pts
	Available Cargo tonne-kilometers (m)	534	32.1%	-0.1%	444	11.0%	-4.2%	509	13.3%	-14.7%	1,487	18.6%	-6.7%
	Revenue Cargo tonne-kilometers (m)	304	24.1%	-11.3%	322	21.3%	1.4%	356	11.2%	-15.7%	982	18.3%	-9.3%
Middle East/ Africa	Passengers in 1,000	527	-4.5%	-6.4%	504	-1.4%	-6.7%	570	-2.6%	-13.4%	1,601	-2.9%	-9.1%
	Available seat-kilometers (m)	3,122	-0.4%	-2.7%	2,827	2.1%	-5.0%	3,239	5.1%	-5.1%	9,188	2.3%	-4.3%
	Revenue seat-kilometers (m)	2,532	1.0%	2.4%	2,370	4.9%	1.1%	2,597	3.2%	-4.6%	7,499	3.0%	-0.6%
	Passenger load-factor (%)	81.1	+1,1pts	+4,0pts	83.8	+2,2pts	+5,0pts	80.2	-1,5pts	+0,4pts	81.6	+0,5pts	+3,0pts
	Available Cargo tonne-kilometers (m)	123	6.9%	-10.4%	114	4.9%	-15.0%	123	6.2%	-19.0%	360	6.0%	-15.0%
	Revenue Cargo tonne-kilometers (m)	56	9.4%	-9.2%	62	10.3%	-8.8%	68	10.2%	-17.7%	187	10.0%	-12.4%
	Cargo load-factor (%)	45.3	+1,0pts	+0,6pts	55.0	+2,7pts	+3,8pts	55.5	+2,0pts	+0,9pts	51.9	+1,9pts	+1,5pts

\* Lufthansa Airlines incl. Hub FRA, Hub MUC, regional airlines & Discover Airlines, SWISS incl. Edelweiss Air, Austrian Airlines, Brussels Airlines, Eurowings, Lufthansa Cargo.

### Additional references

--