



## Investor Info Q4 2024

### Lufthansa Group

		Oct	yoy	v. 2019	Nov	yoy	v. 2019	Dec	yoy	v. 2019	Q4	yoy	v. 2019	FY24	yoy	v. 2019
Total Lufthansa Group (incl. Cargo)	Passengers in 1,000	12,524	4.2%	-6.2%	9,236	3.5%	-10.8%	8,931	6.5%	-9.3%	30,692	4.7%	-8.6%	131,300	7.2%	-9.6%
	Available seat-kilometers (m)	29,707	4.6%	-6.9%	24,658	4.4%	-6.8%	24,658	7.5%	-6.0%	79,024	5.5%	-6.6%	326,176	8.5%	-9.1%
	Revenue seat-kilometers (m)	24,964	6.1%	-5.7%	19,783	5.1%	-7.0%	20,197	8.7%	-5.1%	64,944	6.6%	-5.9%	271,038	8.7%	-8.5%
	Passenger load-factor (%)	84.0	+1.1pts	+1.1pts	80.2	+0.5pts	-0.2pts	81.9	+0.9pts	+0.8pts	82.2	+0.9pts	+0.6pts	83.1	+0.2pts	+0.5pts
	Available Cargo tonne-kilometers (m)	1,548	9.6%	4.0%	1,323	-1.4%	-7.7%	1,547	17.5%	13.1%	4,418	8.5%	3.0%	17,119	10.5%	-1.5%
	Revenue Cargo tonne-kilometers (m)	940	21.2%	1.6%	908	13.0%	-3.2%	847	9.2%	-1.2%	2,696	14.4%	-1.0%	9,957	14.0%	-6.6%
	Cargo load-factor (%)	60.8	+5.8pts	-1.4pts	68.7	+8.7pts	+3.2pts	54.8	-4.2pts	-7.9pts	61.0	+3.2pts	-2.4pts	58.2	+1.8pts	-3.2pts
Number of flights	92,807	1.4%	-12.8%	73,280	1.8%	-16.9%	70,355	6.8%	-16.3%	236,442	3.1%	-15.2%	991,752	4.8%	-16.5%	
Total Group Airlines** (excl. Cargo)	Passengers in 1,000	12,524	4.2%	-6.2%	9,236	3.5%	-10.8%	8,931	6.5%	-9.3%	30,692	4.7%	-8.6%	131,300	7.2%	-9.6%
	Available seat-kilometers (m)	29,707	4.6%	-6.9%	24,658	4.4%	-6.8%	24,658	7.5%	-6.0%	79,024	5.5%	-6.6%	326,176	8.5%	-9.1%
	Revenue seat-kilometers (m)	24,964	6.1%	-5.7%	19,783	5.1%	-7.0%	20,197	8.7%	-5.1%	64,944	6.6%	-5.9%	271,038	8.7%	-8.5%
	Passenger load-factor (%)	84.0	+1.1pts	+1.1pts	80.2	+0.5pts	-0.2pts	81.9	+0.9pts	+0.8pts	82.2	+0.9pts	+0.6pts	83.1	+0.2pts	+0.5pts
	Number of flights	91,783	1.3%	-13.1%	72,252	1.6%	-17.3%	69,317	6.7%	-16.8%	233,352	2.9%	-15.6%	980,423	4.7%	-16.8%
Lufthansa Airlines*	Passengers in 1,000	5,995	1.8%	-9.3%	4,955	1.5%	-7.6%	4,603	7.0%	-7.5%	15,553	3.2%	-8.2%	64,483	7.0%	-11.0%
	Available seat-kilometers (m)	16,310	1.7%	-13.7%	14,496	2.0%	-9.2%	14,125	6.7%	-9.5%	44,931	3.3%	-11.0%	182,993	7.9%	-14.1%
	Revenue seat-kilometers (m)	13,616	3.3%	-12.7%	11,713	3.1%	-8.6%	11,680	9.0%	-8.2%	37,009	5.0%	-10.1%	151,487	8.4%	-13.8%
	Passenger load-factor (%)	83.5	+1.4pts	+1.0pts	80.8	+0.9pts	+0.5pts	82.7	+1.7pts	+1.2pts	82.4	+1.3pts	+0.2pts	82.8	+0.4pts	+0.2pts
	Number of flights	43,140	-1.4%	-14.3%	37,290	-2.1%	-14.5%	34,652	6.5%	-15.3%	115,082	0.6%	-14.7%	472,439	3.9%	-16.5%
thereof Hub FRA	Passengers in 1,000	3,105	-4.7%	-20.8%	2,598	-3.6%	-17.7%	2,435	-6.4%	-17.1%	8,139	-4.9%	-18.7%	34,066	0.2%	-21.6%
	Available seat-kilometers (m)	8,943	-6.0%	-26.9%	7,890	-3.5%	-22.6%	7,634	-3.6%	-23.2%	24,467	-4.5%	-24.4%	101,335	1.8%	-26.5%
	Revenue seat-kilometers (m)	7,415	-3.8%	-26.3%	6,360	-1.3%	-23.2%	6,330	-2.5%	-22.9%	20,105	-2.6%	-24.3%	83,877	2.7%	-26.8%
	Passenger load-factor (%)	82.9	+1.9pts	+0.6pts	80.6	+1.8pts	-0.6pts	82.9	+0.9pts	+0.4pts	82.2	+1.6pts	+0.1pts	82.8	+0.7pts	-0.3pts
thereof Hub MUC	Passengers in 1,000	2,135	-0.5%	-12.0%	1,732	-2.9%	-12.5%	1,595	18.0%	-12.8%	5,461	3.4%	-12.4%	22,981	8.5%	-12.3%
	Available seat-kilometers (m)	5,503	6.9%	-5.6%	4,947	8.0%	3.8%	4,814	26.3%	3.9%	15,263	12.7%	0.2%	61,056	16.0%	-4.2%
	Revenue seat-kilometers (m)	4,635	6.6%	-4.1%	4,013	7.7%	6.2%	4,004	31.6%	8.3%	12,652	13.8%	2.8%	50,585	15.5%	-2.7%
	Passenger load-factor (%)	84.2	-0.2pts	+1.3pts	81.1	-0.2pts	+1.9pts	83.2	+3.4pts	+3.4pts	82.9	+0.8pts	+2.1pts	82.9	-0.3pts	+1.2pts
Number of flights	15,112	-6.0%	-23.8%	12,632	-10.8%	-28.1%	11,563	8.5%	-30.7%	39,307	-3.9%	-27.3%	167,645	2.8%	-25.7%	
SWISS	Passengers in 1,000	1,986	6.2%	1.6%	1,458	5.4%	-5.2%	1,533	4.3%	-3.4%	4,977	5.4%	-2.0%	21,071	9.2%	-2.1%
	Available seat-kilometers (m)	5,441	6.7%	-1.0%	4,602	4.7%	-6.5%	4,922	4.6%	-3.9%	14,965	5.4%	-3.7%	61,089	10.4%	-3.5%
	Revenue seat-kilometers (m)	4,682	7.4%	0.4%	3,721	4.5%	-8.6%	4,045	4.1%	-4.8%	12,448	5.5%	-4.1%	51,290	9.8%	-3.4%
	Passenger load-factor (%)	86.0	+0.6pts	+1.2pts	80.9	-0.2pts	-1.9pts	82.2	-0.4pts	-0.8pts	83.2	+0.1pts	-0.4pts	84.0	-0.4pts	+0.1pts
Number of flights	15,003	5.2%	1.5%	11,789	5.5%	-2.9%	12,183	4.9%	-1.9%	38,975	5.2%	-1.0%	162,819	9.0%	-2.6%	
Austrian Airlines	Passengers in 1,000	1,390	6.5%	1.7%	1,016	3.1%	-5.2%	1,011	4.0%	2.4%	3,417	4.7%	-0.3%	14,589	5.3%	-0.2%
	Available seat-kilometers (m)	2,652	12.8%	1.7%	1,971	6.5%	-2.0%	1,996	7.5%	-0.2%	6,619	9.2%	0.0%	27,578	8.4%	-3.3%
	Revenue seat-kilometers (m)	2,150	14.1%	-0.4%	1,517	8.7%	-3.3%	1,588	9.8%	2.1%	5,256	11.2%	-0.5%	22,424	7.6%	-2.7%
	Passenger load-factor (%)	81.1	+1.0pts	-1.7pts	77.0	+1.6pts	-1.0pts	79.6	+1.6pts	+1.8pts	79.4	+1.4pts	-0.4pts	81.3	-0.6pts	+0.5pts
Number of flights	11,340	6.3%	-9.7%	8,863	3.9%	-16.6%	8,736	7.3%	-11.5%	28,939	5.9%	-12.5%	119,127	5.0%	-14.4%	
Brussels Airlines	Passengers in 1,000	728	-0.7%	-20.0%	616	4.5%	-19.3%	619	7.1%	-12.2%	1,963	3.3%	-17.5%	8,360	0.5%	-18.7%
	Available seat-kilometers (m)	1,526	2.4%	-19.1%	1,396	8.7%	-10.6%	1,463	13.3%	-4.5%	4,385	7.9%	-11.9%	18,332	1.2%	-16.6%
	Revenue seat-kilometers (m)	1,253	1.7%	-18.0%	1,085	5.7%	-12.8%	1,153	11.9%	-4.1%	3,490	6.1%	-12.2%	15,155	1.4%	-15.5%
	Passenger load-factor (%)	82.1	-0.5pts	+1.1pts	77.7	-2.3pts	-2.0pts	78.8	-1.0pts	+0.3pts	79.6	-1.3pts	-0.2pts	82.7	+0.2pts	+1.1pts
Number of flights	5,332	-6.0%	-26.0%	4,794	5.0%	-21.2%	4,860	7.3%	-14.3%	14,986	1.5%	-20.9%	61,564	-1.9%	-24.5%	
Eurowings	Passengers in 1,000	2,425	9.3%	-5.6%	1,191	10.4%	-28.6%	1,165	9.3%	-28.1%	4,781	9.5%	-18.4%	22,796	9.6%	-15.5%
	Available seat-kilometers (m)	3,779	11.1%	24.0%	2,193	17.4%	7.7%	2,152	16.5%	8.9%	8,124	14.2%	15.1%	36,184	12.6%	11.7%
	Revenue seat-kilometers (m)	3,264	13.2%	28.2%	1,747	17.8%	9.1%	1,730	15.1%	11.3%	6,741	14.8%	18.2%	30,682	13.6%	15.2%
	Passenger load-factor (%)	86.4	+1.6pts	+2.8pts	79.7	+0.3pts	+1.0pts	80.4	-1.0pts	+1.7pts	83.0	+0.5pts	+2.2pts	84.8	+0.7pts	+2.5pts
Number of flights	16,968	4.5%	-21.0%	9,516	8.7%	-38.9%	8,886	9.3%	-40.3%	35,370	6.8%	-31.9%	164,474	5.6%	-29.2%	

\* Lufthansa Airlines (incl. Hub FRA, Hub MUC & regional airlines & Discover Airlines)

\*\* Lufthansa Airlines (incl. Hub FRA, Hub MUC & regional airlines & Discover Airlines), SWISS incl. Edelweiss Air, Austrian Airlines, Brussels Airlines, Eurowings



## Investor Info Q4 2024

### Group Airlines & Cargo\*

By region		Oct	yoy	v. 2019	Nov	yoy	v. 2019	Dec	yoy	v. 2019	Q4	yoy	v. 2019	FY24	yoy	v. 2019
Europe	Passengers in 1,000	10,403	4.5%	-4.2%	7,336	3.3%	-10.7%	6,936	5.9%	-9.3%	24,674	4.5%	-7.6%	106,788	7.5%	-8.5%
	Available seat-kilometers (m)	12,550	5.6%	6.3%	8,830	6.1%	-1.3%	8,584	9.3%	0.3%	29,963	6.8%	2.3%	128,405	8.7%	-0.7%
	Revenue seat-kilometers (m)	10,489	7.3%	10.4%	6,824	5.9%	0.8%	6,506	7.6%	3.1%	23,819	7.0%	5.5%	105,123	9.2%	3.1%
	Passenger load-factor (%)	83.6	+1.3pts	+3.1pts	77.3	-0.1pts	+1.6pts	75.8	-1.2pts	+2.0pts	79.5	+0.1pts	+2.4pts	81.9	+0.4pts	+3.0pts
	Available Cargo tonne-kilometers (m)	62	-32.0%	-21.2%	-43	-170.2%	-164.0%	117	101.9%	85.8%	136	-35.2%	-34.7%	755	-5.8%	-11.3%
	Revenue Cargo tonne-kilometers (m)	33	28.5%	3.4%	32	21.1%	2.1%	31	15.8%	-1.6%	96	21.7%	1.3%	340	13.7%	-3.2%
	Cargo load-factor (%)	52.7	+24.8pts	+12.5pts	-75.6	-119.5pts	-123.0pts	26.4	-19.6pts	-23.4pts	70.4	+32.9pts	+25.0pts	45.0	+7.7pts	+3.8pts
America (North und South)	Passengers in 1,000	1,103	8.2%	-8.9%	867	3.7%	-8.7%	977	10.8%	-5.5%	2,947	7.6%	-7.7%	12,269	9.0%	-10.1%
	Available seat-kilometers (m)	9,585	5.2%	-11.0%	8,142	3.3%	-7.0%	8,398	7.0%	-7.7%	26,125	5.2%	-8.7%	108,619	8.6%	-10.8%
	Revenue seat-kilometers (m)	8,221	8.4%	-10.2%	6,566	3.7%	-10.0%	7,372	10.7%	-7.0%	22,159	7.7%	-9.1%	91,992	9.0%	-11.5%
	Passenger load-factor (%)	85.8	+2.6pts	+0.8pts	80.6	+0.3pts	-2.7pts	87.8	+2.9pts	+0.7pts	84.8	+2.0pts	-0.3pts	84.7	+0.3pts	-0.7pts
	Available Cargo tonne-kilometers (m)	725	4.4%	3.4%	616	-2.2%	-5.3%	712	20.4%	12.3%	2,053	7.2%	3.4%	8,030	5.3%	-0.6%
	Revenue Cargo tonne-kilometers (m)	418	15.5%	1.6%	387	7.6%	-5.0%	360	0.0%	-2.6%	1,165	7.7%	-1.9%	4,360	7.5%	-7.9%
	Cargo load-factor (%)	57.7	+5.5pts	-1.0pts	62.8	+5.8pts	+0.2pts	50.5	-10.3pts	-7.7pts	56.7	+0.3pts	-3.1pts	54.3	+1.1pts	-4.3pts
Asia/Pacific	Passengers in 1,000	488	6.8%	-24.8%	477	9.1%	-15.1%	457	11.1%	-15.4%	1,422	8.9%	-18.8%	5,647	17.5%	-24.0%
	Available seat-kilometers (m)	4,686	9.7%	-24.9%	4,493	6.8%	-17.6%	4,404	9.3%	-16.2%	13,584	8.6%	-19.8%	54,035	18.8%	-23.5%
	Revenue seat-kilometers (m)	3,877	6.6%	-26.5%	3,774	8.7%	-17.3%	3,611	10.5%	-18.0%	11,262	8.5%	-20.9%	44,952	17.0%	-25.4%
	Passenger load-factor (%)	82.7	-2.4pts	-1.8pts	84.0	+1.5pts	+0.3pts	82.0	+0.9pts	-1.8pts	82.9	-0.0pts	-1.1pts	83.2	-1.3pts	-2.1pts
	Available Cargo tonne-kilometers (m)	639	25.6%	10.1%	635	21.9%	9.7%	580	6.4%	8.9%	1,853	17.7%	9.6%	6,970	21.7%	2.0%
	Revenue Cargo tonne-kilometers (m)	417	27.3%	1.8%	417	19.8%	-0.6%	383	17.5%	1.0%	1,217	21.5%	0.7%	4,507	21.6%	-3.6%
	Cargo load-factor (%)	65.3	+0.9pts	-5.3pts	65.7	-1.1pts	-6.8pts	66.2	+6.2pts	-5.2pts	65.7	+2.1pts	-5.8pts	64.7	-0.1pts	-3.8pts
Middle East/ Africa	Passengers in 1,000	531	-9.6%	-16.9%	556	2.7%	-12.3%	560	2.8%	-10.2%	1,648	-1.6%	-13.2%	6,596	-7.3%	-12.0%
	Available seat-kilometers (m)	2,887	-7.5%	-6.7%	3,193	-0.1%	-3.6%	3,272	2.1%	-1.4%	9,352	-1.8%	-3.8%	35,116	-4.9%	-5.5%
	Revenue seat-kilometers (m)	2,377	-6.3%	-6.1%	2,619	1.7%	-1.2%	2,707	4.0%	2.4%	7,704	-0.2%	-1.6%	28,971	-3.8%	-3.8%
	Passenger load-factor (%)	82.4	+1.0pts	+0.5pts	82.0	+1.4pts	+2.0pts	82.7	+1.5pts	+3.1pts	82.4	+1.3pts	+1.9pts	82.5	+0.9pts	+1.4pts
	Available Cargo tonne-kilometers (m)	122	3.2%	-4.5%	115	-11.9%	-15.7%	139	13.1%	-0.2%	377	1.2%	-6.8%	1,364	1.7%	-15.5%
	Revenue Cargo tonne-kilometers (m)	73	19.1%	-0.7%	72	3.1%	-10.1%	73	15.7%	-5.4%	218	12.3%	-5.5%	750	11.3%	-16.6%
	Cargo load-factor (%)	59.6	+8.0pts	+2.3pts	62.6	+9.1pts	+3.9pts	52.7	+1.2pts	-2.9pts	58.0	+5.7pts	+0.8pts	55.0	+4.7pts	-0.7pts

\* Lufthansa Airlines (incl. Hub FRA, Hub MUC & regional airlines & Discover Airlines), SWISS incl. Edelweiss Air, Austrian Airlines, Brussels Airlines, Eurowings, Lufthansa Cargo

### Additional references



## Investor Info Q4 2024

### Lufthansa Group

		Q1	yoy	v. 2019	Q2	yoy	v. 2019	Q3	yoy	v. 2019	9M	yoy	v. 2019	FY24	yoy	v. 2019
Total Lufthansa Group (incl. Cargo)	Passengers in 1.000	24,359	12.1%	-17.2%	35,939	7.9%	-9.1%	40,311	5.6%	-5.7%	30,692	4.7%	-8.6%	131,300	7.2%	-9.6%
	Available seat-kilometers (m)	66,871	12.5%	-15.8%	86,945	10.7%	-8.6%	93,336	6.4%	-6.3%	79,024	5.5%	-6.6%	326,176	8.5%	-9.1%
	Revenue seat-kilometers (m)	53,273	12.4%	-14.0%	71,460	9.4%	-9.8%	81,362	7.6%	-5.4%	64,944	6.6%	-5.9%	271,038	8.7%	-8.5%
	Passenger load-factor (%)	79.7	-0.1pts	+1.7pts	82.2	-1.0pts	-1.1pts	87.2	+0.9pts	+0.8pts	82.2	+0.9pts	+0.6pts	83.1	+0.2pts	+0.5pts
	Available Cargo tonne-kilometers (m)	3,810	10.2%	-6.1%	4,467	16.5%	-0.7%	4,424	7.0%	-2.5%	4,418	8.5%	3.0%	17,119	10.5%	-1.5%
	Revenue Cargo tonne-kilometers (m)	2,259	11.2%	-11.4%	2,537	17.4%	-6.4%	2,465	12.7%	-8.0%	2,696	14.4%	-1.0%	9,957	14.0%	-6.6%
	Cargo load-factor (%)	59.3	+0.5pts	-3.6pts	56.8	+0.4pts	-3.5pts	55.7	+2.8pts	-3.4pts	61.0	+3.2pts	-2.4pts	58.2	+1.8pts	-3.2pts
Number of flights	196,971	6.4%	-25.7%	272,654	6.7%	-13.5%	285,685	3.5%	-13.1%	236,442	3.1%	-15.2%	991,752	4.8%	-16.5%	
Total Group Airlines** (excl. Cargo)	Passengers in 1.000	24,359	12.1%	-17.2%	35,939	7.9%	-9.1%	40,311	5.6%	-5.7%	30,692	4.7%	-8.6%	131,300	7.2%	-9.6%
	Available seat-kilometers (m)	66,871	12.5%	-15.8%	86,945	10.7%	-8.6%	93,336	6.4%	-6.3%	79,024	5.5%	-6.6%	326,176	8.5%	-9.1%
	Revenue seat-kilometers (m)	53,273	12.4%	-14.0%	71,460	9.4%	-9.8%	81,362	7.6%	-5.4%	64,944	6.6%	-5.9%	271,038	8.7%	-8.5%
	Passenger load-factor (%)	79.7	-0.1pts	+1.7pts	82.2	-1.0pts	-1.1pts	87.2	+0.9pts	+0.8pts	82.2	+0.9pts	+0.6pts	83.1	+0.2pts	+0.5pts
	Number of flights	194,461	6.5%	-26.0%	269,756	6.5%	-13.8%	282,854	3.4%	-13.3%	233,352	2.9%	-15.6%	980,423	4.7%	-16.8%
Lufthansa Airlines*	Passengers in 1.000	12,566	10.0%	-18.1%	17,438	10.0%	-11.1%	18,926	5.6%	-7.9%	15,553	3.2%	-8.2%	64,483	7.0%	-11.0%
	Available seat-kilometers (m)	38,682	11.9%	-19.6%	48,606	11.8%	-13.5%	50,773	5.7%	-12.7%	44,931	3.3%	-11.0%	182,993	7.9%	-14.1%
	Revenue seat-kilometers (m)	30,478	11.1%	-19.1%	39,962	10.9%	-14.8%	44,039	7.2%	-12.0%	37,009	5.0%	-10.1%	151,487	8.4%	-13.8%
	Passenger load-factor (%)	78.8	-0.6pts	+0.4pts	82.2	-0.6pts	-1.2pts	86.7	+1.2pts	+0.7pts	82.4	+1.3pts	+0.9pts	82.8	+0.4pts	+0.2pts
	Number of flights	98,753	3.7%	-24.5%	127,841	7.6%	-14.2%	130,763	3.5%	-13.4%	115,082	0.6%	-14.7%	472,439	3.9%	-16.5%
thereof Hub FRA	Passengers in 1.000	6,956	8.6%	-24.8%	9,173	1.5%	-22.1%	9,799	-2.0%	-21.0%	8,139	-4.9%	-18.7%	34,066	0.2%	-21.6%
	Available seat-kilometers (m)	22,125	13.0%	-29.0%	27,095	3.3%	-25.9%	27,647	-1.9%	-26.9%	24,467	-4.5%	-24.4%	101,335	1.8%	-26.5%
	Revenue seat-kilometers (m)	17,459	12.7%	-29.2%	22,375	3.3%	-26.9%	23,938	0.1%	-26.8%	20,105	-2.6%	-24.3%	83,877	2.7%	-26.8%
	Passenger load-factor (%)	78.9	-0.2pts	-0.1pts	82.6	-0.0pts	-1.2pts	86.6	+1.7pts	+0.2pts	82.2	+1.6pts	+0.1pts	82.8	+0.7pts	-0.3pts
thereof Hub MUC	Passengers in 1.000	4,460	9.8%	-19.7%	6,338	15.5%	-10.0%	6,722	6.0%	-8.9%	5,461	3.4%	-12.4%	22,981	8.5%	-12.3%
	Available seat-kilometers (m)	12,296	15.6%	-10.8%	16,360	23.7%	-3.4%	17,137	12.5%	-3.4%	15,263	12.7%	0.2%	61,056	16.0%	-4.2%
	Revenue seat-kilometers (m)	9,617	15.6%	-7.2%	13,409	21.1%	-4.9%	14,907	12.2%	-2.2%	12,652	13.8%	2.8%	50,585	15.5%	-2.7%
	Passenger load-factor (%)	78.2	+0.1pts	+3.1pts	82.0	-1.8pts	-1.3pts	87.0	-0.3pts	+1.1pts	82.9	+0.8pts	+2.1pts	82.9	-0.3pts	+1.2pts
Number of flights	36,182	4.4%	-33.3%	46,152	8.6%	-20.9%	46,004	2.2%	-22.1%	39,307	-3.9%	-27.3%	167,645	2.8%	-25.7%	
SWISS	Passengers in 1.000	4,280	16.6%	-1.3%	5,540	9.7%	-3.4%	6,275	7.2%	-1.7%	4,977	5.4%	-2.0%	21,071	9.2%	-2.1%
	Available seat-kilometers (m)	13,506	12.9%	-8.5%	15,862	15.2%	-2.0%	16,756	8.9%	-0.4%	14,965	5.4%	-3.7%	61,089	10.4%	-3.5%
	Revenue seat-kilometers (m)	11,050	13.1%	-6.3%	13,025	11.8%	-4.3%	14,767	9.4%	0.3%	12,448	5.5%	-4.1%	51,290	9.8%	-3.4%
	Passenger load-factor (%)	81.8	+0.1pts	+1.9pts	82.1	-2.4pts	-1.9pts	88.1	+0.5pts	+0.6pts	83.2	+0.1pts	-0.4pts	84.0	-0.4pts	+0.1pts
Number of flights	34,359	14.3%	-6.4%	43,735	11.7%	-0.9%	45,750	6.1%	-2.6%	38,975	5.2%	-1.0%	162,819	9.0%	-2.6%	
Austrian Airlines	Passengers in 1.000	2,512	11.4%	-5.4%	3,986	2.9%	-1.7%	4,674	4.7%	4.4%	3,417	4.7%	-0.3%	14,589	5.3%	-0.2%
	Available seat-kilometers (m)	5,167	10.7%	-7.6%	7,363	5.5%	-7.6%	8,429	8.9%	1.2%	6,619	9.2%	0.0%	27,578	8.4%	-3.3%
	Revenue seat-kilometers (m)	3,977	10.4%	-2.5%	5,840	2.2%	-10.2%	7,352	8.3%	2.5%	5,256	11.2%	-0.5%	22,424	7.6%	-2.7%
	Passenger load-factor (%)	77.0	-0.3pts	+4.0pts	79.3	-2.6pts	-2.3pts	87.2	-0.5pts	+1.1pts	79.4	+1.4pts	-0.4pts	81.3	-0.6pts	+0.5pts
Number of flights	22,248	4.8%	-22.6%	32,786	4.4%	-13.0%	35,154	5.1%	-11.6%	28,939	5.9%	-12.5%	119,127	5.0%	-14.4%	
Brussels Airlines	Passengers in 1.000	1,663	4.5%	-17.2%	2,243	-5.1%	-21.2%	2,491	1.2%	-18.4%	1,963	3.3%	-17.5%	8,360	0.5%	-18.7%
	Available seat-kilometers (m)	3,724	-0.5%	-16.7%	4,663	-5.9%	-23.1%	5,560	3.9%	-14.3%	4,385	7.9%	-11.9%	18,332	1.2%	-16.6%
	Revenue seat-kilometers (m)	2,975	1.3%	-13.3%	3,921	-5.4%	-21.1%	4,769	4.2%	-14.1%	3,490	6.1%	-12.2%	15,155	1.4%	-15.5%
	Passenger load-factor (%)	79.9	+1.4pts	+3.1pts	84.1	+0.5pts	+2.1pts	85.8	+0.3pts	+0.2pts	79.6	-1.3pts	-0.2pts	82.7	+0.2pts	+1.1pts
Number of flights	12,976	3.5%	-24.1%	16,230	-8.2%	-26.8%	17,372	-2.5%	-25.5%	14,986	1.5%	-20.9%	61,564	-1.9%	-24.5%	
Eurowings	Passengers in 1.000	3,338	19.7%	-36.1%	6,732	9.3%	-9.5%	7,945	6.1%	-6.1%	4,781	9.5%	-18.4%	22,796	9.6%	-15.5%
	Available seat-kilometers (m)	5,792	28.2%	-12.6%	10,451	12.1%	18.6%	11,817	5.9%	19.5%	8,124	14.2%	15.1%	36,184	12.6%	11.7%
	Revenue seat-kilometers (m)	4,793	30.7%	-4.1%	8,713	12.3%	18.7%	10,435	7.5%	21.3%	6,741	14.8%	18.2%	30,682	13.6%	15.2%
	Passenger load-factor (%)	82.8	+1.6pts	+7.3pts	83.4	+0.2pts	+0.1pts	88.3	+1.3pts	+1.3pts	83.0	+0.5pts	+2.2pts	84.8	+0.7pts	+2.5pts
Number of flights	26,125	10.8%	-49.1%	49,164	6.5%	-20.4%	53,815	1.9%	-20.2%	35,370	6.8%	-31.9%	164,474	5.6%	-29.2%	

\* Lufthansa Airlines (incl. Hub FRA, Hub MUC & regional airlines & Discover Airlines)

\*\* Lufthansa Airlines (incl. Hub FRA, Hub MUC & regional airlines & Discover Airlines), SWISS incl. Edelweiss Air, Austrian Airlines, Brussels Airlines, Eurowings



## Investor Info Q4 2024

### Group Airlines & Cargo\*

By region	Q1	yoy	v. 2019	Q2	yoy	v. 2019	Q3	yoy	v. 2019	9M	yoy	v. 2019	FY24	yoy	v. 2019	
Europe	Passengers in 1,000	19,173	13.2%	-17.4%	29,635	8.2%	-7.5%	33,305	5.9%	-4.2%	24,674	4.5%	-7.6%	106,788	7.5%	-8.5%
	Available seat-kilometers (m)	23,205	12.8%	-13.7%	35,804	10.2%	1.7%	39,433	6.4%	4.0%	29,963	6.8%	2.3%	128,405	8.7%	-0.7%
	Revenue seat-kilometers (m)	18,090	14.7%	-6.0%	29,246	10.0%	3.3%	33,967	7.2%	6.7%	23,819	7.0%	5.5%	105,123	9.2%	3.1%
	Passenger load-factor (%)	78.0	+1.3pts	+6.3pts	81.7	-0.2pts	+1.3pts	86.1	+0.7pts	+2.2pts	79.5	+0.1pts	+2.4pts	81.9	+0.4pts	+3.0pts
	Available Cargo tonne-kilometers (m)	170	11.3%	-9.7%	266	50.5%	20.9%	182	-30.2%	-22.0%	136	-35.2%	-34.7%	755	-5.8%	-11.3%
	Revenue Cargo tonne-kilometers (m)	78	8.1%	-5.8%	85	11.8%	-4.1%	81	12.8%	-4.8%	96	21.7%	1.3%	340	13.7%	-3.2%
	Cargo load-factor (%)	45.9	-1.4pts	+1.9pts	31.9	-11.1pts	-8.3pts	44.4	+16.9pts	+8.0pts	70.4	+32.9pts	+25.0pts	45.0	+7.7pts	+3.8pts
America (North und South)	Passengers in 1,000	2,278	8.0%	-17.8%	3,246	9.7%	-12.7%	3,797	10.3%	-4.0%	2,947	7.6%	-7.7%	12,269	9.0%	-10.1%
	Available seat-kilometers (m)	21,876	8.0%	-17.7%	29,043	13.6%	-10.8%	31,575	7.6%	-7.0%	26,125	5.2%	-8.7%	108,619	8.6%	-10.8%
	Revenue seat-kilometers (m)	17,319	7.6%	-19.6%	24,263	9.8%	-13.6%	28,251	10.1%	-5.5%	22,159	7.7%	-9.1%	91,992	9.0%	-11.5%
	Passenger load-factor (%)	79.2	-0.3pts	-1.9pts	83.5	-2.9pts	-2.7pts	89.5	+2.0pts	+1.4pts	84.8	+2.0pts	-0.3pts	84.7	+0.3pts	-0.7pts
	Available Cargo tonne-kilometers (m)	1,793	4.8%	-3.1%	2,051	6.3%	-2.5%	2,133	3.0%	-0.4%	2,053	7.2%	3.4%	8,030	5.3%	-0.6%
	Revenue Cargo tonne-kilometers (m)	1,012	5.6%	-13.6%	1,091	9.9%	-9.0%	1,092	6.8%	-7.2%	1,165	7.7%	-1.9%	4,360	7.5%	-7.9%
	Cargo load-factor (%)	56.4	+0.4pts	-6.9pts	53.2	+1.7pts	-3.8pts	51.2	+1.8pts	-3.8pts	56.7	+0.3pts	-3.1pts	54.3	+1.1pts	-4.3pts
Asia/Pacific	Passengers in 1,000	1,306	26.0%	-22.3%	1,419	20.2%	-26.8%	1,499	16.9%	-27.2%	1,422	8.9%	-18.8%	5,647	17.5%	-24.0%
	Available seat-kilometers (m)	12,601	30.9%	-23.1%	13,920	20.6%	-24.5%	13,930	18.1%	-26.1%	13,584	8.6%	-19.8%	54,035	18.8%	-23.5%
	Revenue seat-kilometers (m)	10,365	25.7%	-23.7%	11,323	19.5%	-27.7%	12,001	16.5%	-28.3%	11,262	8.5%	-20.9%	44,952	17.0%	-25.4%
	Passenger load-factor (%)	82.3	-3.4pts	-0.6pts	81.3	-0.8pts	-3.6pts	86.2	-1.2pts	-2.6pts	82.9	-0.0pts	-1.1pts	83.2	-1.3pts	-2.1pts
	Available Cargo tonne-kilometers (m)	1,487	18.6%	-6.7%	1,836	29.2%	3.6%	1,795	21.2%	1.2%	1,853	17.7%	9.6%	6,970	21.7%	2.0%
	Revenue Cargo tonne-kilometers (m)	982	18.3%	-9.3%	1,188	27.5%	0.0%	1,119	18.7%	-6.5%	1,217	21.5%	0.7%	4,507	21.6%	-3.6%
	Cargo load-factor (%)	66.1	-0.2pts	-1.9pts	64.7	-0.9pts	-2.3pts	62.4	-1.3pts	-5.1pts	65.7	+2.1pts	-5.8pts	64.7	-0.1pts	-3.8pts
Middle East/ Africa	Passengers in 1,000	1,601	-2.9%	-9.1%	1,639	-7.9%	-11.5%	1,709	-15.1%	-13.9%	1,648	-1.6%	-13.2%	6,596	-7.3%	-12.0%
	Available seat-kilometers (m)	9,188	2.3%	-4.3%	8,177	-8.3%	-8.5%	8,399	-11.5%	-5.5%	9,352	-1.8%	-3.8%	35,116	-4.9%	-5.5%
	Revenue seat-kilometers (m)	7,499	3.0%	-0.6%	6,627	-6.8%	-7.7%	7,142	-10.8%	-5.6%	7,704	-0.2%	-1.6%	28,971	-3.8%	-3.8%
	Passenger load-factor (%)	81.6	+0.5pts	+3.0pts	81.0	+1.3pts	+0.7pts	85.0	+0.6pts	-0.1pts	82.4	+1.3pts	+1.9pts	82.5	+0.9pts	+1.4pts
	Available Cargo tonne-kilometers (m)	360	6.0%	-15.0%	314	2.9%	-21.5%	314	-3.1%	-18.8%	377	1.2%	-6.8%	1,364	1.7%	-15.5%
	Revenue Cargo tonne-kilometers (m)	187	10.0%	-12.4%	173	8.4%	-26.3%	172	14.7%	-21.8%	218	12.3%	-5.5%	750	11.3%	-16.6%
	Cargo load-factor (%)	51.9	+1.9pts	+1.5pts	55.1	+2.8pts	-3.6pts	54.9	+8.5pts	-2.1pts	58.0	+5.7pts	+0.8pts	55.0	+4.7pts	-0.7pts

\* Lufthansa Airlines (incl. Hub FRA, Hub MUC & regional airlines & Discover Airlines), SWISS incl. Edelweiss Air, Austrian Airlines, Brussels Airlines, Eurowings, Lufthansa Cargo

### Additional references